

# FOR IMMEDIATE RELEASE

CONTACT:

MEDIA: ANALYSTS:

Jennifer Martinez, 312/822-5167 Sarah Pang, 312/822-6394 James Anderson, 312/822-7757 David Adams, 312/822-2183

### **CNA FINANCIAL ANNOUNCES FIRST QUARTER 2013 RESULTS:**

- NET OPERATING INCOME OF \$231 MILLION
- P&C NET WRITTEN PREMIUM GROWTH OF 10%
- BOOK VALUE PER SHARE EXCLUDING AOCI OF \$43.30, AN INCREASE OF 2%
- OPERATING ROE OF 8%
- QUARTERLY DIVIDEND OF \$0.20 PER SHARE

CHICAGO, April 29, 2013 --- CNA Financial Corporation (NYSE: CNA) today announced first quarter 2013 results, which included net operating income of \$231 million, or \$0.86 per share, and net income of \$250 million, or \$0.93 per share. Property & Casualty Operations' combined ratio for the first quarter was 101.5%.

CNA Financial also declared a quarterly dividend of \$0.20 per share, payable May 29, 2013 to stockholders of record on May 13, 2013.

	Res	ults for the Ended Ma			
(\$ millions, except per share data)		2013			
Net operating income	\$	231	\$	226	
Net income		250		250	
Net operating income per diluted share		0.86		0.84	
Net income per diluted share		0.93		0.93	
		rch 31, 2013		mber 31, 2012	Change
Book value per share	\$	46.00	\$	45.71	1%
Book value per share excluding AOCI		43.30		42.62	2%

<sup>(</sup>a) Management utilizes the net operating income financial measure to monitor the Company's operations. Please refer to Note O in the Consolidated Financial Statements within CNA's Annual Report on Form 10-K for the year ended December 31, 2012 for further discussion of this measure.

Property & Casualty Operations' net operating income was \$257 million for the first quarter of 2013 as compared with \$271 million in the prior year quarter. Improved non-catastrophe current accident year underwriting results were more than offset by lower net investment income, higher catastrophe losses and decreased favorable net prior year development. Net written premiums grew 10% year over year, primarily due to increased rates across both CNA Specialty and CNA Commercial.

Net operating results for our non-core segments improved \$19 million as compared with the prior year quarter. Results in the Life & Group Non-Core segment improved primarily due to favorable experience in our long term care business.

Pretax net investment income decreased to \$633 million for the first quarter of 2013 as compared with \$648 million in the prior year quarter. The decrease was primarily driven by lower fixed maturity securities income due to the effect of purchasing investments at lower interest rates, partially offset by a higher invested asset base. Our limited partnership portfolio produced consistently superior returns in both periods.

After-tax net realized investment gains decreased to \$19 million for the first quarter of 2013 as compared with \$24 million for the prior year quarter, driven by lower realized gains on sales of securities, partially offset by lower other-than-temporary-impairment (OTTI) losses recognized in earnings.

### **Property & Casualty Operations**

"While we are encouraged by our growth momentum, our primary focus remains the need to drive improvement in our underwriting margins, which improved modestly in the first quarter. We expect to accelerate our progress through the remainder of 2013 and into 2014 as sustained rate increases and non-rate underwriting actions continue to improve our results," said Thomas F. Motamed, Chairman and Chief Executive Officer of CNA Financial Corporation.

	Res	Results for the Three Months Ended March 31				
(\$ millions)		2013				
Net written premiums	\$	1,776	\$	1,608		
NWP Growth (% year over year)		10 %		3 %		
Net operating income	\$	257	\$	271		
Loss ratio		67.5 %		68.6 %		
Effect of catastrophe impacts		(2.4)		(1.9)		
Effect of development-related items		1.9		2.1		
Loss ratio excluding catastrophes and development		67.0 %		68.8 %		
			_			
Combined ratio		101.5 %		102.0 %		
Combined ratio excluding catastrophes and development		101.0 %		102.2 %		

### **Business Operating Highlights**

### **CNA Specialty**

	Resu	Results for the Three Months Ended March 31				
(\$ millions)		2013		2012		
Net written premiums	\$	803	\$	765		
NWP Growth (% year over year)		5 %		4 %		
Net operating income	\$	140	\$	132		
Loss ratio		64.3 %		66.3 %		
Effect of catastrophe impacts		(0.2)		(0.2)		
Effect of development-related items		2.9		1.7		
Loss ratio excluding catastrophes and development		67.0 %		67.8 %		
			<u> </u>			
Combined ratio		95.0 %		97.3 %		
Combined ratio excluding catastrophes and development		97.7 %		98.8 %		

- Net written premiums increased \$38 million for the first quarter of 2013 as compared with the prior year quarter. This increase was primarily driven by increased rate. Average rate increased 7% for the first quarter of 2013 as compared with an increase of 3% for the prior year quarter for the policies that renewed in each period. Retention of 86% was achieved in each period.
- Net operating income increased \$8 million for the first quarter of 2013 as compared with the prior year quarter. This increase was primarily due to improved underwriting results, partially offset by lower net investment income.
- The combined ratio improved 2.3 points for the first quarter of 2013 as compared with the prior year quarter. The loss ratio decreased 2.0 points, due to both higher favorable net prior year development and an improved current accident year loss ratio. The expense ratio improved 0.8 point, primarily due to the impact of a higher net earned premium base.

#### **CNA Commercial**

	Results for the Three Months Ende March 31				
(\$ millions)		2013			
Net written premiums	\$	918	\$	843	
NWP Growth (% year over year)		9 %		2 %	
Net operating income	\$	125	\$	139	
Loss ratio		71.7 %		70.7 %	
Effect of catastrophe impacts		(4.6)		(3.3)	
Effect of development-related items		1.5		2.5	
Loss ratio excluding catastrophes and development		68.6 %		69.9 %	
Combined ratio		106.8 %		106.2 %	
Combined ratio excluding catastrophes and development		103.7 %		105.4 %	

- Net written premiums increased \$75 million for the first quarter of 2013 as compared with the prior year quarter. This increase was primarily driven by increased rate. Average rate increased 9% for the first quarter of 2013, as compared with an increase of 5% for the prior year quarter for the policies that renewed in each period. Retention of 78% and 77% was achieved in each period.
- Net operating income decreased \$14 million for the first quarter of 2013 as compared with the prior year quarter. This decrease was primarily due to lower net investment income, higher catastrophe losses and decreased favorable net prior year development. These unfavorable impacts were partially offset by improved non-catastrophe current accident year underwriting results.
- The combined ratio increased 0.6 point for the first quarter of 2013 as compared with the prior year quarter. The loss ratio increased 1.0 point, primarily due to the impacts of higher catastrophe losses and decreased favorable net prior year development, partially offset by an improved current accident year non-catastrophe loss ratio.

### Hardy

	Results for the Three Months Ended March 31
(\$ millions)	2013
Net written premiums	\$ 55
Net operating loss	(8)
Loss ratio	48.7 %
Effect of catastrophe impacts	_
Effect of development-related items	(1.4)
Loss ratio excluding catastrophes and development	47.3 %
Combined ratio	105.5 %
Combined ratio excluding catastrophes and development	104.1 %

- Hardy, a specialized Lloyd's of London underwriter, was acquired on July 2, 2012.
- Net written premiums were \$55 million for the first quarter of 2013. Average rate increased 1% for the first quarter of 2013 for the policies that renewed in the period. Retention of 70% was achieved in the period.
- Results included non-run rate purchase accounting expenses of \$3 million and foreign currency transaction losses of \$2 million. No catastrophe losses were incurred in the period.
- The combined ratio excluding catastrophes and prior year development was 104.1% for the first quarter of 2013. The expense ratio was 56.8% for the first quarter of 2013, which was adversely affected by the level of premiums, including unfavorable premium development of \$4 million.

### **Life & Group Non-Core**

	Result	Results for the Three Months Ended March 31					
(\$ millions)	2	2013		2012			
Operating revenues	\$	349	\$	337			
Total claims, benefits and expenses		372		387			
Net operating income (loss)		_		(19)			

• Net operating results improved \$19 million for the first quarter of 2013 as compared with the prior year quarter. While the improved results reflect favorable mortality outcomes across all of our life businesses, they were primarily attributable to favorable morbidity and persistency in our long term care business.

# **Corporate & Other Non-Core**

	Result	Results for the Three Months Ended March 31				
(\$ millions)	2	013	2012			
Operating revenues	\$	10	\$	14		
Total claims, benefits and expenses		49		54		
Net operating loss		(26)		(26)		

• Corporate & Other Non-Core primarily includes certain corporate expenses, including interest on corporate debt, and the results of certain property and casualty business in run-off, including CNA Re and A&EP. Results in 2013 were comparable to the prior year period.

# **Net Operating Income (Loss)**

	Results for the Three Months Ended March 31				
(\$ millions)	2	013		2012	
CNA Specialty	\$	140	\$	132	
CNA Commercial		125		139	
Hardy		(8)			
Total P&C Operations		257		271	
Life & Group Non-Core		_		(19)	
Corporate & Other Non-Core		(26)		(26)	
Total	\$	231	\$	226	

## Net Income (Loss)

		Results for the Three Months Ended March 31					
(\$ millions)	2	2013		2012			
CNA Specialty	\$	142	\$	138			
CNA Commercial		128		146			
Hardy		(7)					
Total P&C Operations		263		284			
Life & Group Non-Core		9		(11)			
Corporate & Other Non-Core		(22)		(23)			
Total	\$	250	\$	250			

# **Property & Casualty Operations Gross Written Premiums**

	Months Ended March 31					
(\$ millions)	2013		2012			
CNA Specialty	\$ 1,317	\$	1,273			
CNA Commercial	960		887			
Hardy	107					
Total P&C Operations	\$ 2,384	\$	2,160			

# **Property & Casualty Operations Net Written Premiums**

		r the Three ded March 31
(\$ millions)	2013	2012
CNA Specialty	\$ 803	\$ 765
CNA Commercial	918	843
Hardy	55	
Total P&C Operations	\$ 1,776	\$ 1,608

#### **About the Company**

Serving businesses and professionals since 1897, CNA is the country's seventh largest commercial insurance writer and the 13<sup>th</sup> largest property and casualty company. CNA's insurance products include standard commercial lines, specialty lines, surety, marine and other property and casualty coverages. CNA's services include risk management, information services, underwriting, risk control and claims administration. For more information, please visit CNA at <a href="https://www.cna.com">www.cna.com</a>. "CNA" is a service mark registered by CNA Financial Corporation with the United States Patent and Trademark Office. Certain CNA Financial Corporation subsidiaries use the "CNA" service mark in connection with insurance underwriting and claims activities.

### **Conference Call and Webcast/Presentation Information:**

A conference call for investors and the professional investment community will be held at 10:00 a.m. (ET) today. On the conference call will be Thomas F. Motamed, Chairman and Chief Executive Officer of CNA Financial Corporation, and other members of senior management. Participants can access the call by dialing (888) 438-5524, or for international callers, (719) 325-2464. The call will also be broadcast live on the internet at <a href="http://investor.cna.com">http://investor.cna.com</a> or you may go to the investor relations pages of the CNA website (<a href="http://investor.cna.com">www.cna.com</a>) for further details. A presentation will be posted and available on the CNA website and will provide additional insight into the first quarter results.

The call is available to the media, but questions will be restricted to investors and the professional investment community. A taped replay of the call will be available through May 6, 2013 by dialing (888) 203-1112, or for international callers, (719) 457-0820. The replay passcode is 8072004. The replay will also be available on CNA's website. Financial supplement information related to the results is available on the investor relations pages of the CNA website or by contacting David Adams at (312) 822-2183.

#### **Definition of Reported Segments**

**CNA Specialty** provides professional and management liability, surety and other property and casualty coverages and services, which include warranty and service contracts. Specialty products are sold both domestically and abroad, through brokers, independent agencies and managing general underwriters.

**CNA Commercial** works with an independent agency distribution system and brokers to market a broad range of property and casualty insurance products and services to small, middle-market and large businesses and organizations domestically and abroad.

**Hardy**, a specialized Lloyd's of London underwriter, was acquired on July 2, 2012. Through Lloyd's Syndicate 382, Hardy underwrites primarily short-tail exposures in marine and aviation, non-marine property, specialty lines and property treaty reinsurance.

**Life & Group Non-Core** primarily includes the results of the life and group lines of business that are in run-off. Net earned premiums relate primarily to the individual and group long term care businesses.

Corporate & Other Non-Core primarily includes certain corporate expenses, including interest on corporate debt, and the results of certain property and casualty business in run-off, including CNA Re and asbestos and environmental pollution.

#### **Financial Measures**

In the evaluation of the results of CNA Specialty, CNA Commercial and Hardy, management utilizes the loss ratio, the expense ratio, the dividend ratio and the combined ratio. These ratios are calculated using financial results prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The loss ratio is the percentage of net incurred claim and claim adjustment expenses to net earned premiums. The expense ratio is the percentage of insurance underwriting and acquisition expenses, including the amortization of deferred acquisition costs, to net earned premiums. The dividend ratio is the ratio of policyholders' dividends incurred to net earned premiums. The combined ratio is the sum of the loss, expense and dividend ratios.

This press release may also reference or contain financial measures that are not in accordance with GAAP. For reconciliations of non-GAAP measures to the most comparable GAAP measures, please refer herein and/or to CNA's most recent 10-K on file with the Securities and Exchange Commission, as well as the financial supplement, available at www.cna.com.

#### Forward-Looking Statement

This press release may include statements which relate to anticipated future events (forward-looking statements) rather than actual present conditions or historical events. These statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and generally include words such as "believes", "expects", "intends", "anticipates", "estimates" and similar expressions. Forward-looking statements, by their nature, are subject to a variety of inherent risks and uncertainties that could cause actual results to differ materially from the results projected. Many of these risks and uncertainties cannot be controlled by CNA. For a detailed description of these risks and uncertainties affecting CNA, please refer to CNA's most recent 10-K on file with the Securities and Exchange Commission available at <a href="https://www.cna.com">www.cna.com</a>.

Any forward-looking statements made in this press release are made by CNA as of the date of this press release. Further, CNA does not have any obligation to update or revise any forward-looking statement contained in this press release, even if CNA's expectations or any related events, conditions or circumstances change.

###