



**Vanessa Kanu**

Chief Financial Officer

**Mary Skafidas**

SVP, Investor Relations &  
Communications

## Raymond James Institutional Investors Conference

March 3, 2026



# Forward Looking Statements & Non-GAAP Financial Measures

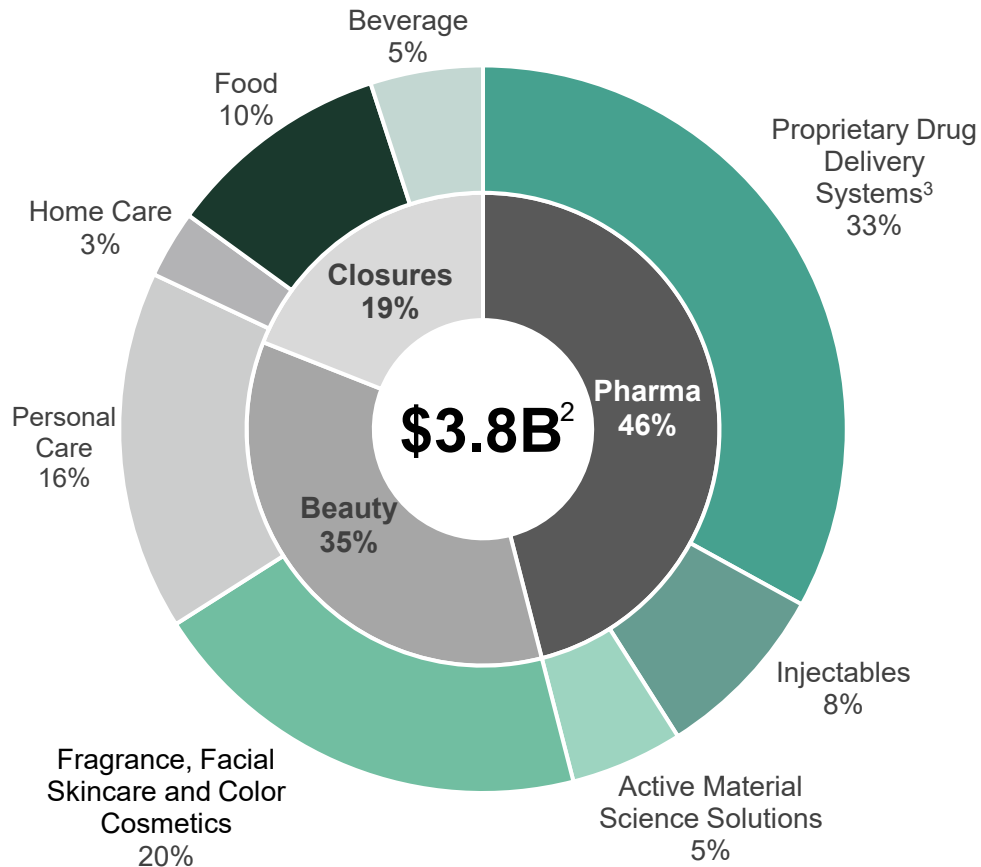
This presentation includes forward-looking statements. Forward-looking statements are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and are based on management's beliefs and assumptions in light of information currently available to management. Accordingly, the Company's actual results may differ materially from those expressed or implied in such forward-looking statements due to known or unknown risks and uncertainties that exist in the Company's operations and business environment, including, among other factors, those described in documents filed by the Company with the Securities and Exchange Commission, specifically its Form 10-Ks and 10-Qs. The Company does not assume any obligation to update, amend or clarify such statements to reflect new events, information or circumstances after the date of this presentation.

During the course of this presentation, certain non-GAAP financial information will be presented. Refer to the Appendix at the end of this presentation for additional information and a reconciliation to the most directly comparable GAAP measures. However, we are not able to reconcile forward-looking non-GAAP financial measures because certain reconciling items are dependent on future events that either cannot be controlled, such as exchange rates and changes in the fair value of equity investments, or reliably predicted without unreasonable effort because they are not part of the company's routine activities, such as restructuring and acquisition costs. The variability of these items could have a significant impact on our future GAAP financial results.

We present earnings before net interest and taxes ("EBIT"), earnings before net interest, taxes, depreciation and amortization ("EBITDA") and adjusted earnings per share. We also present our adjusted earnings before net interest and taxes ("Adjusted EBIT"), adjusted earnings before net interest, taxes, depreciation and amortization ("Adjusted EBITDA") and adjusted earnings per share, all of which exclude restructuring initiatives, acquisition-related costs, purchase accounting adjustments related to acquisitions and investments, net unrealized investment gains and losses related to observable market price changes on equity securities and other special items. For the year ended December 31, 2025, "other special items" include costs incurred related to non-ordinary-course litigation, specifically: lawsuits between Aptar and ARS Pharmaceuticals, Inc. involving Aptar's claims of trade-secret misappropriation and contractual breaches and ARS's counterclaims under U.S. antitrust laws; and patent infringement actions filed by Nemera La Verpillière SAS in Germany and France relating to certain of Aptar's ophthalmic products. These costs are excluded because they do not reflect our core operating performance. Please refer to "Legal Proceedings" within Note 12 - Commitments and Contingencies within Aptar's Form 10-Q for the quarterly period ended September 30, 2025 for additional information. Our Operations Outlook is also provided on a non-U.S. GAAP basis because certain reconciling items are dependent on future events that either cannot be controlled, such as exchange rates and changes in the fair value of equity investments, or reliably predicted because they are not part of our routine activities, such as restructuring initiatives and acquisition-related costs. Core sales exclude acquisitions and changes in foreign currency sales. Core sales growth is calculated as current sales, less acquisitions, less constant currency prior year sales, divided by constant currency prior year sales. Free cash flow is calculated as cash provided by operating activities less capital expenditures plus proceeds from government grants related to capital expenditures. Return on Investment Capital (ROIC) is calculated as Adjusted Earnings before Net Interest and Taxes, less Tax Effect / Average Capital, whereas Average Capital is the average of beginning of year capital and Capital is Equity plus Debt less Cash. We use free cash flow to measure cash flow generated by operations that is available for dividends, share repurchases, acquisitions and debt repayment.

# Aptar is a Global Leader in Drug and Consumer Product Dosing, Dispensing and Protection Technologies

## 2025 % of Total Reported Sales



**69%**

Pharma % of  
Total FY 2025  
Adj EBITDA<sup>1</sup>

**18%**

Beauty % of  
Total FY 2025  
Adj EBITDA<sup>1</sup>

**13%**

Closures % of  
Total FY 2025  
Adj EBITDA<sup>1</sup>

We combine product design, engineering and science to create core differentiating technologies.

Proprietary drug delivery systems provide a competitive edge, driven by a strong innovation pipeline and over 7,000 active and pending patents in our portfolio.

Each segment has attractive growth potential.

Consistently recognized as a sustainability leader.

Robust balance sheet providing ample opportunity to deploy firepower – 1-3x leverage corridor long-term target.

Over the last five years, we have returned about \$1.2B to shareholders through dividends and share repurchases.



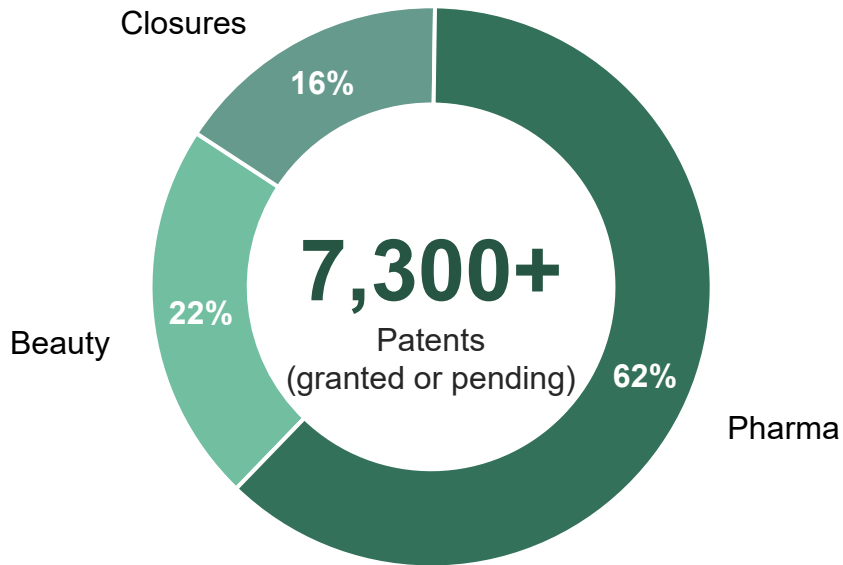
# Technologies and Industrial Capabilities Deployed Across End Markets

|                                                                                                                                                                                                                                                                            | Pharma                                  | Beauty                                                                                | Personal Care                                                                         | Home Care                                                                             | Beverage                                                                             | Food                                                                                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| <div>  In Place            Developing         </div> <div>Proprietary Technology Platforms<sup>1</sup></div> | Dispensing Fine Mist Pumps              |    |    |    |   |   |
|                                                                                                                                                                                                                                                                            | Dispensing Closures                     |    |    |    |   |   |
|                                                                                                                                                                                                                                                                            | Dispensing Lotion Pumps                 |    |    |    |                                                                                      |                                                                                      |
|                                                                                                                                                                                                                                                                            | Active Materials                        |    |    |                                                                                       |   |   |
|                                                                                                                                                                                                                                                                            | Elastomeric Components                  |    |    |    |   |   |
|                                                                                                                                                                                                                                                                            | Airless Systems                         |    |    |    |                                                                                      |                                                                                      |
|                                                                                                                                                                                                                                                                            | Aerosol Valves & Bag-On-Valves          |    |    |    |   |   |
|                                                                                                                                                                                                                                                                            | Services                                |    |    |    |                                                                                      |                                                                                      |
|                                                                                                                                                                                                                                                                            | Digital + Connected Devices             |    |    |                                                                                       |   |   |
| Industrial Capabilities                                                                                                                                                                                                                                                    | Precision Injection Molding             |    |    |    |   |   |
|                                                                                                                                                                                                                                                                            | High Speed Assembly, AI QC <sup>2</sup> |   |   |   |  |  |
|                                                                                                                                                                                                                                                                            | Metal Stamping & Anodizing              |  |  |  |                                                                                      |                                                                                      |
|                                                                                                                                                                                                                                                                            | Decoration                              |  |  |  |                                                                                      |                                                                                      |

Sustainable Solutions

# Industry Leading Innovation, Unmatched Reliability

## Consistent Patent Investments<sup>1</sup>



R&D spend as a percentage of sales for Aptar is ~3%<sup>3</sup> with a larger portion of the R&D spend going to Pharma

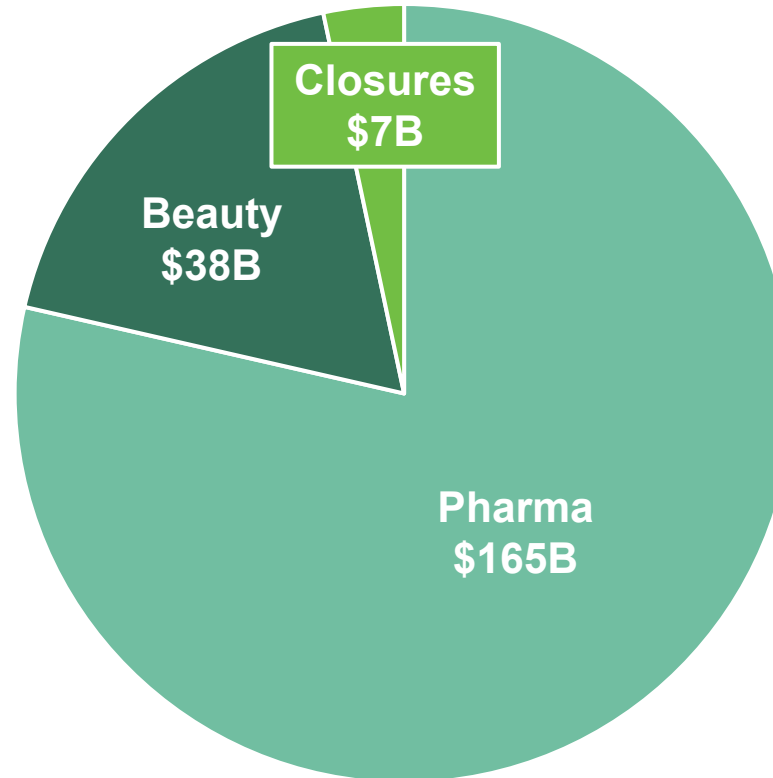
- **Proprietary Intellectual Property**  
Aptar designs and owns its IP
- **Pharmaceutical Excellence**  
Aptar meets ISO 5, 6, 7, 8, and 9 cleanroom standards, with clean rooms in every facility to help ensure product integrity and safety
- **Regulatory Expertise and High Reliability**  
Aptar supports emergency medicines with demonstrated reliability of 99.999%<sup>2</sup>. Regulatory know-how makes us a key partner, accelerating success from strategy to commercialization
- **Advanced Dispensing Solutions**  
Aptar's proprietary technologies deliver high-performance dispensing, enhancing patient and consumer experiences
- **Innovation & Rapid Development**  
Integrated labs and prototyping accelerate efficient solution design
- **Human Factors Expertise**  
We embed human factors into design to help ensure safety, usability, and a superior user experience

**Our advanced dispensing and dosing solutions are intended to maximize user satisfaction, delivering superior value to both customers and end users.**

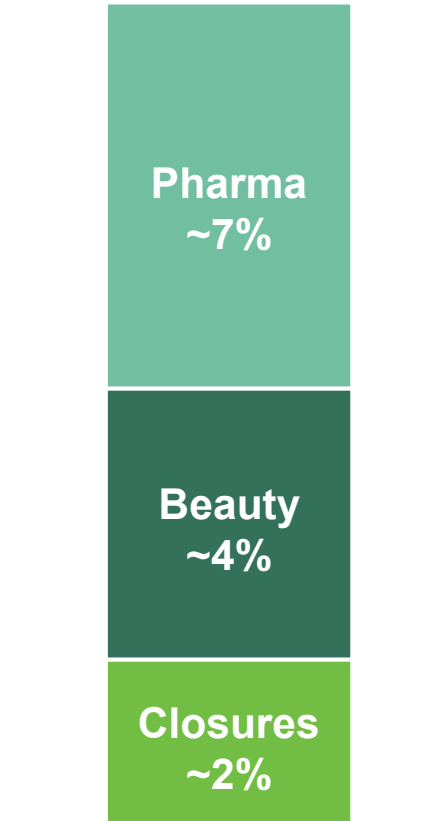
# Well-Positioned for Long-Term Revenue Growth

- Aptar plays in large and growing TAMs
- Projections for market growth support long-term revenue growth
- Focused execution and driving the right investment mix expected to drive revenue growth at or above the market
- Highly diversified model, with no single product or geography driving long-term growth

Total Addressable Market Across Aptar's Growing End Markets<sup>1</sup>



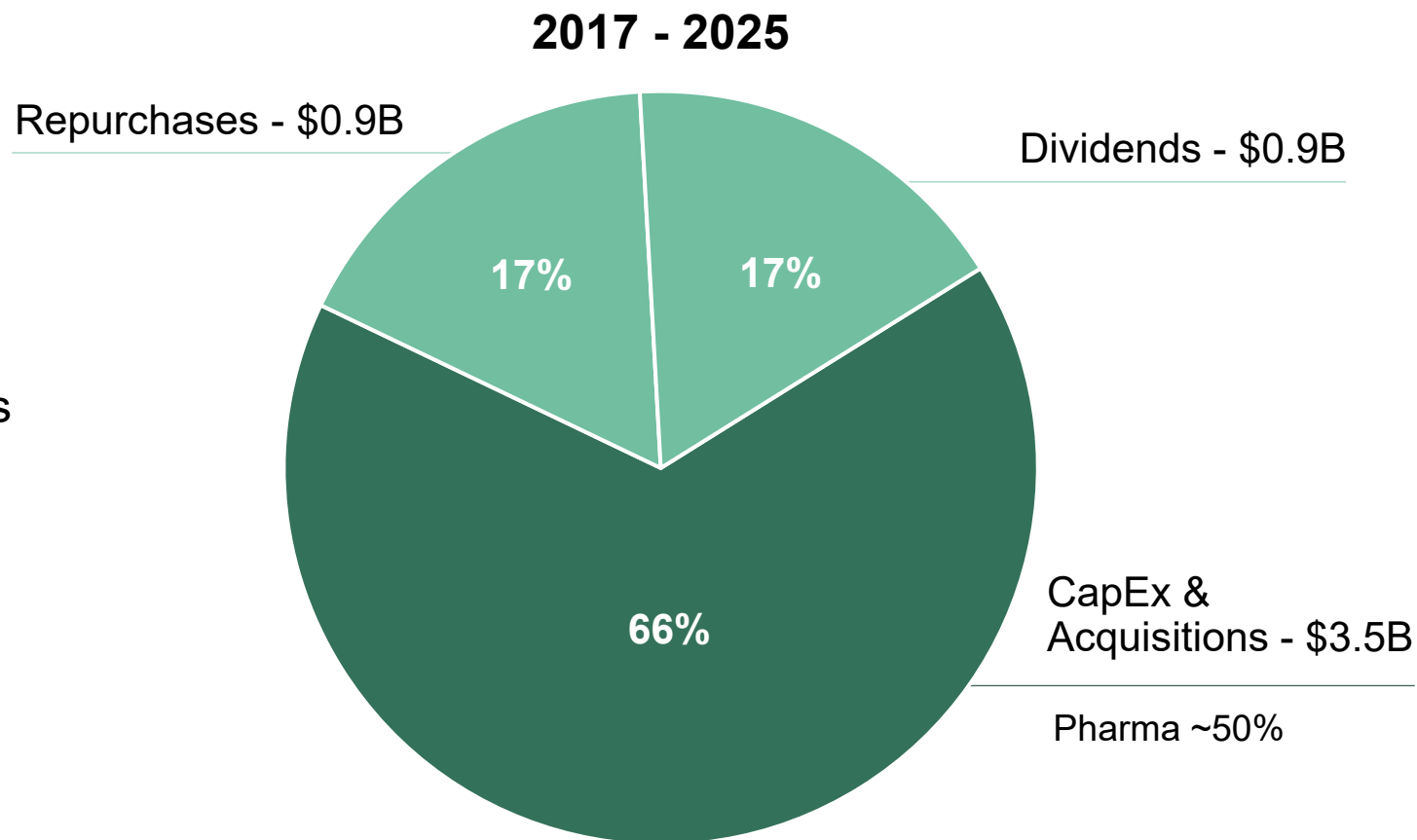
Long-Term Market Projected Growth Rates



# Prioritizing Capital Deployment for Highest Returns

We remain focused on selective and disciplined capital allocation

- Profitable organic growth powered by disciplined capital allocation
- Continued emphasis on strategic acquisitions and high-value partnerships
- Consistent return of shareholder value through dividends and share repurchases
- **~Two-thirds** of capital reinvested into core business operations and growth initiatives
- **~One-third** of capital returned to shareholders



**\$1.2B**

Returned to shareholders through dividends and share repurchases over the last five years

# Recent Recognitions

Our award-winning commitment to sustainability is a competitive advantage that drives impact for our customers



**CDP  
Climate A  
List**  
2024-2025



**Newsweek**  
In the Top 100  
America's Most  
Responsible  
Companies  
2020-2026



**Forbes**  
One of the  
World's Top  
Companies For  
Women  
from 2021-2025



**TIME**  
One of the  
World's Most  
Sustainable  
Companies  
2024-2025



**EcoVadis**  
Sustainability Rating  
Platinum  
Top 1%  
2021 - 2025



**Barron's\***  
In the Top 100  
Most Sustainable  
Companies  
from 2019-2025



**ISS ESG**  
Achieved  
Prime  
Status  
from 2020-2024



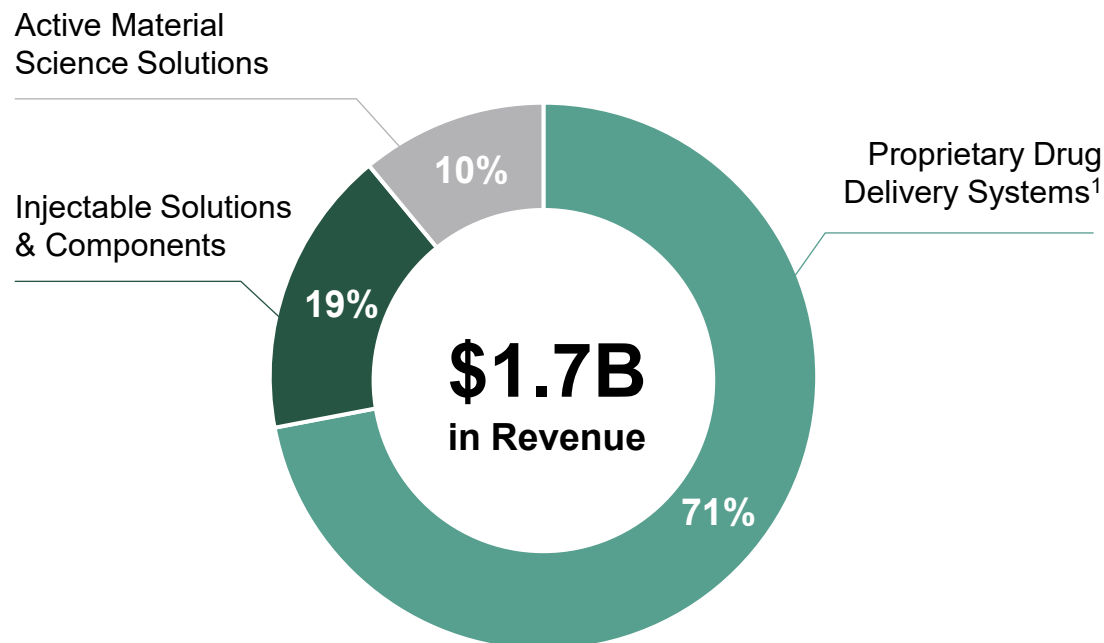
**USA Today**  
One of  
America's Climate  
Leaders  
2023-2025

## A smiling couple, a man and a woman, are looking at a tablet together. The woman is holding the tablet, and the man is leaning in, looking at the screen. They are both smiling. The image is framed by a green geometric overlay on the right side, which includes a hexagonal pattern and a stylized 'UoR' logo.



# Aptar Pharma - At a Glance

## FY 2025 % of Pharma Segment Sales



|                             | FY 2025 |
|-----------------------------|---------|
| Core Sales Growth %²        | 3%      |
| Adjusted EBITDA Margin %²   | 35.0%   |
| % of Total Revenue          | 46%     |
| % of Total Adjusted EBITDA² | 69%     |

**We are a proprietary leader in precision drug dosing and dispensing active in highly regulated markets**

- **IP Breadth**
- **Diversified Portfolio**
- **Conversion:** Originator → Generic Transition → OTC
- **Regulatory expertise** makes us a trusted partner
- **Our services** help enable early engagement
- **Our digital health offerings set us apart from other suppliers**
- A strong balance sheet supports pharma investment and long-term strength



# Strong Market Position Fortified by Differentiated Position

## Aptar Pharma's Strengths



### Increasing Regulatory Complexity

Proven track record in supporting approval of combination products (molecule + delivery system) in US and EU. Our experts work collaboratively with regulatory agencies to address new product specific guidance.



### Significant Engineering & Scientific Know-How

Strong IP Portfolio, bolstered by decades of expertise. Our scientific affairs teams are building an understanding of pathway modeling.



### Quality & Reliability

Proven reliability. Multiple market references with a proven regulatory track record.



### Long-Standing Customer and Partner Relationships

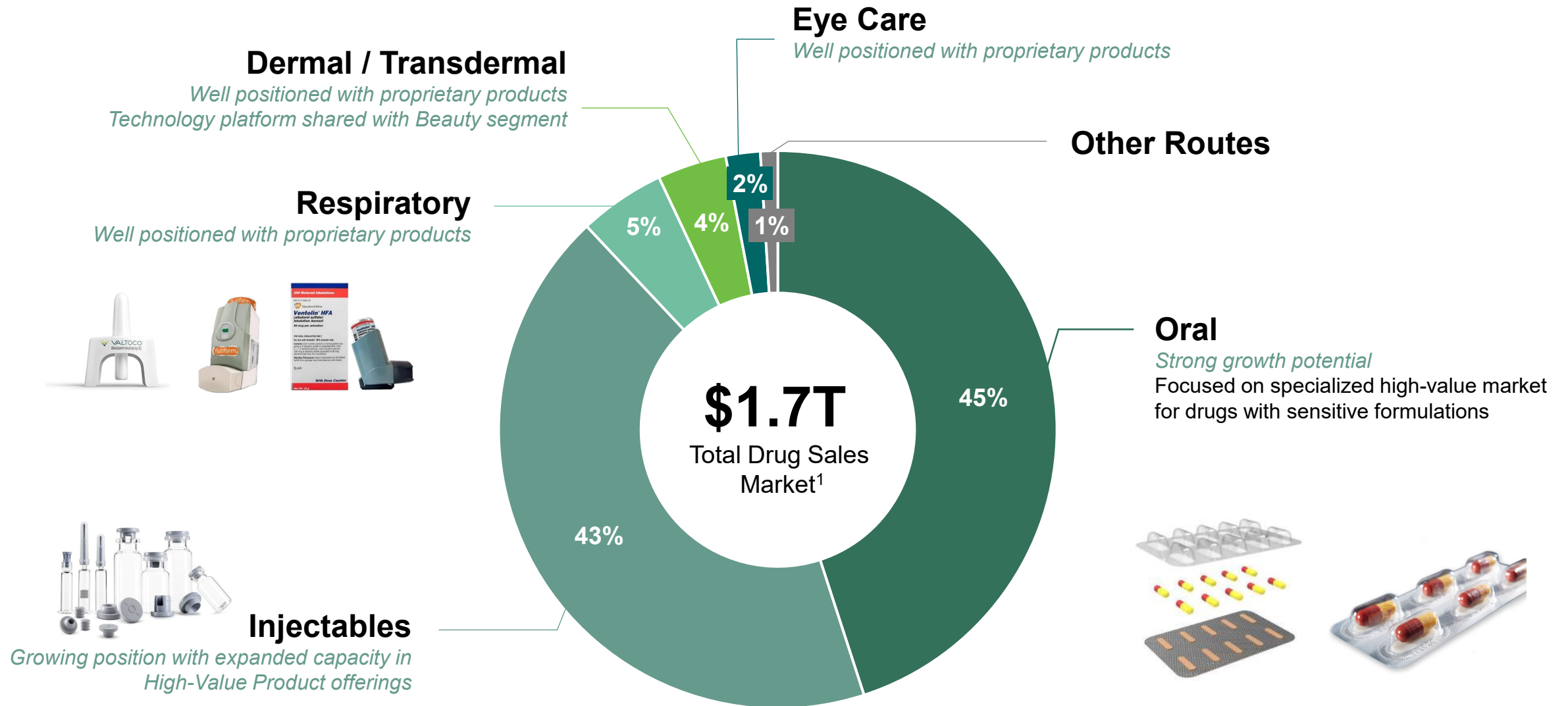
30+ years of experience. Established lines eliminates capacity reservation.



### Capital Intensity

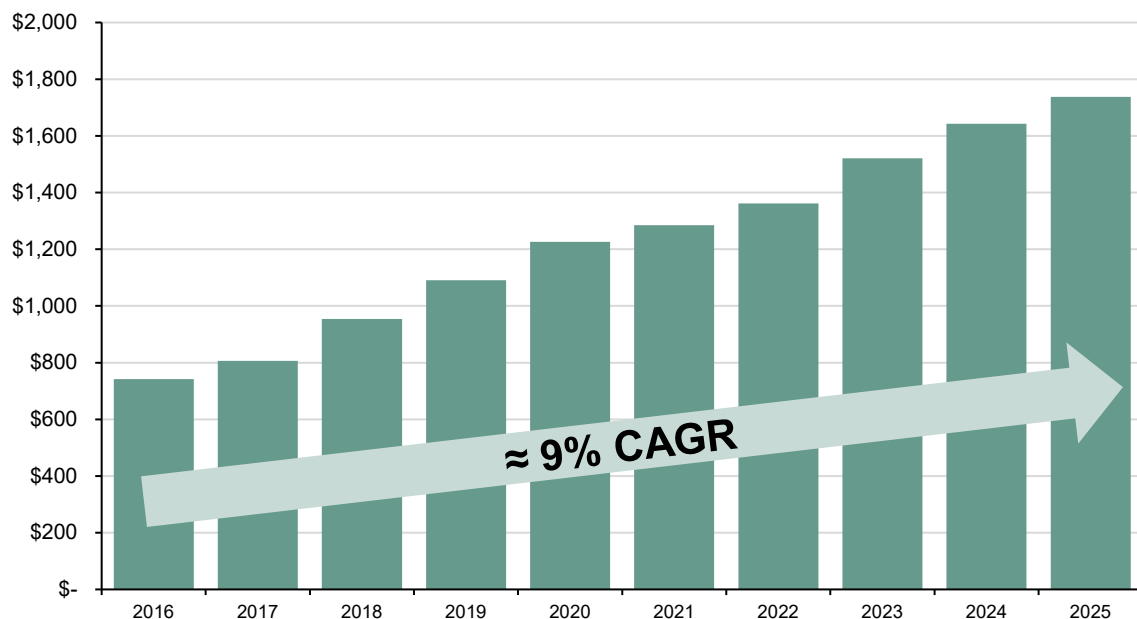
Global footprint -- Significant investment in manufacturing capacity has improved our ability to meet customer needs and market demands.

# Total Drug Sales by Delivery Route

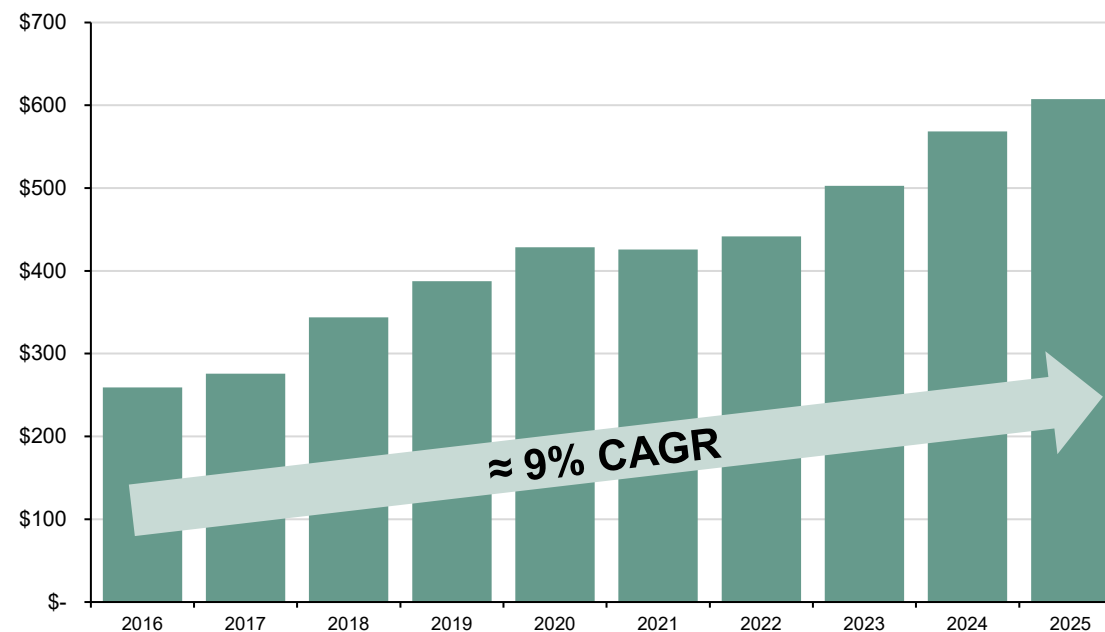


# Aptar Pharma: Global Reach, Trusted Partner, Broad Offerings

**Reported Net Sales**  
(in Millions \$)



**Adjusted EBITDA**  
(in Millions \$)



**FY 2025**

**Net Sales** **\$1.7B**

**Reported Net Sales Growth %** **6%**

**Adjusted EBITDA<sup>1</sup>** **\$608M**

**Adjusted EBITDA Margin %<sup>1</sup>** **35.0%**



# Prescription Drug Therapeutic Areas

For Respiratory, Injectable, Ophthalmic, and Dermal Drug Delivery Routes

## Top Therapeutic Areas by Average Weighted Value of Opportunities in Pipeline

(As of September 30, 2025)

1. Respiratory
2. Biologics (Inj.)
3. Systemic Nasal Drug Delivery
  - Central nervous system (CNS), Pain management, Emergency medicine
4. Small Molecule (Inj.)
5. Ophthalmology
6. Allergic Rhinitis
7. Vaccines (Inj. and Nasal)
8. Dermatology

## Key Takeaways

- Diverse therapeutic areas support a well-diversified portfolio
- Injectables have taken an increasingly prominent role in the pipeline
- As systemic nasal drug delivery expanded, nasally delivered CNS therapies represented the majority of opportunities
- Historically, the pipeline contributes about 10% of annual revenue, while 90% is driven by repeat business\*
- Pharma's primary growth driver has been volume growth and favorable mix shift within repeat business

**Our core business continues to deliver—systemic nasal delivery is accelerating, and Injectables now accounts for a greater portion of the pipeline**

# Deep-dive of Proprietary Drug Delivery Systems Pipeline

## Metabolism

Obesity  
Diabetes

## Musculoskeletal

Muscular Dystrophy  
Creatine Deficiency  
ALS

## Vaccine & Antiviral

COVID-19  
RSV  
Influenza  
Universal Flu  
mAbs / mRNA

## Cardiovascular

Stroke / Heart Failure  
Cardiac Arrhythmia  
**Edema and Tachycardia (Just Approved)**

## Oncology

Glioblastoma  
Breast Cancer  
Brain Cancer  
Meningioma

## Neurological Disorders

Autism Spectrum  
Sleep Disorders  
Prader-Willi

## Neurodegeneration

Alzheimer's  
Dementia  
Parkinson's  
Huntington  
Multiple Sclerosis  
Aging

## Eye Diseases

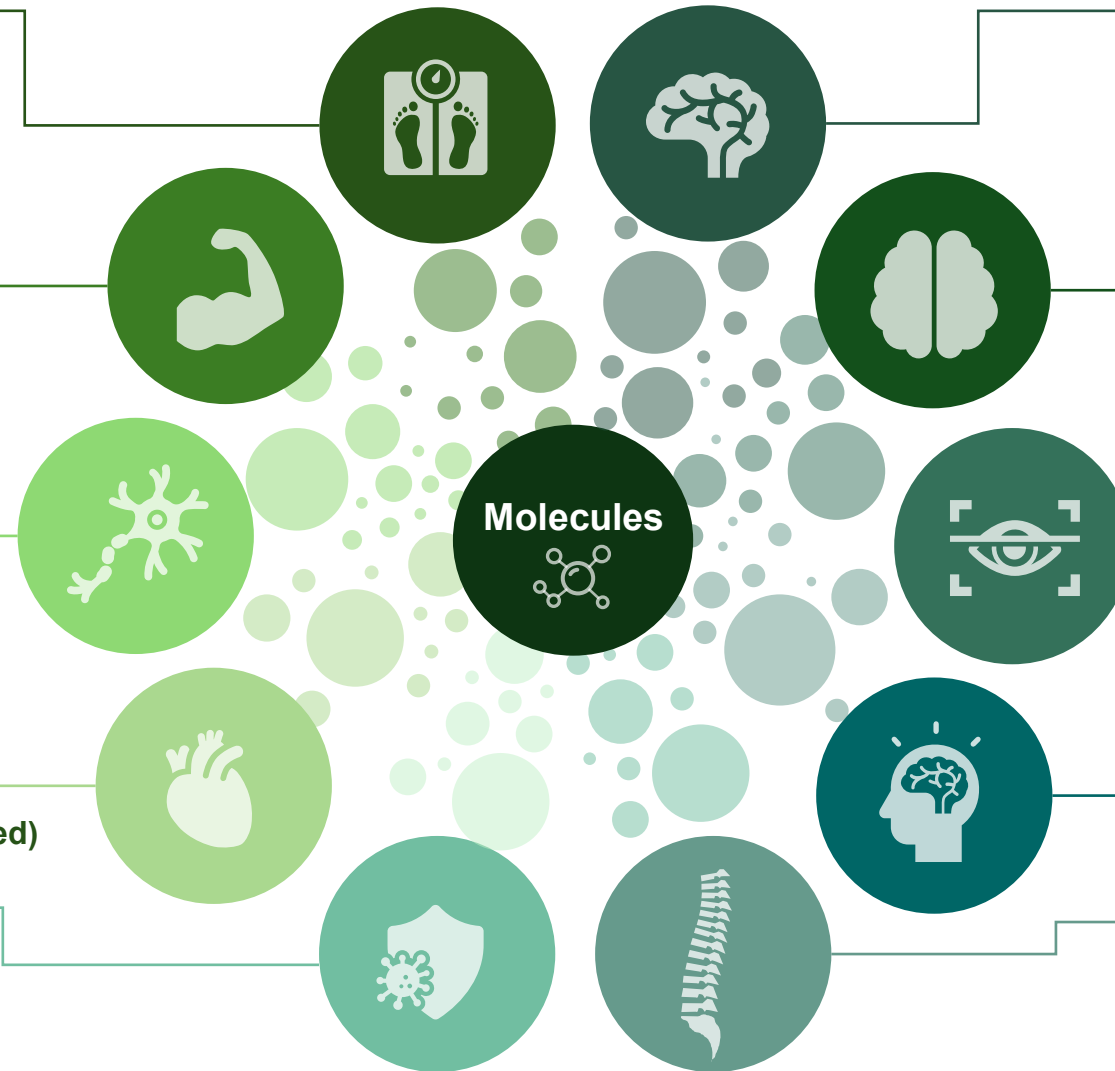
Dry Eye  
Glaucoma

## Mental Health

ADHD  
PTSD / Anxiety  
Schizophrenia  
Depression  
Addiction  
Bipolar Disorders

## Traumatic Injury

Traumatic Brain Injury  
Newborn Brain Damage  
Spinal Cord Injury

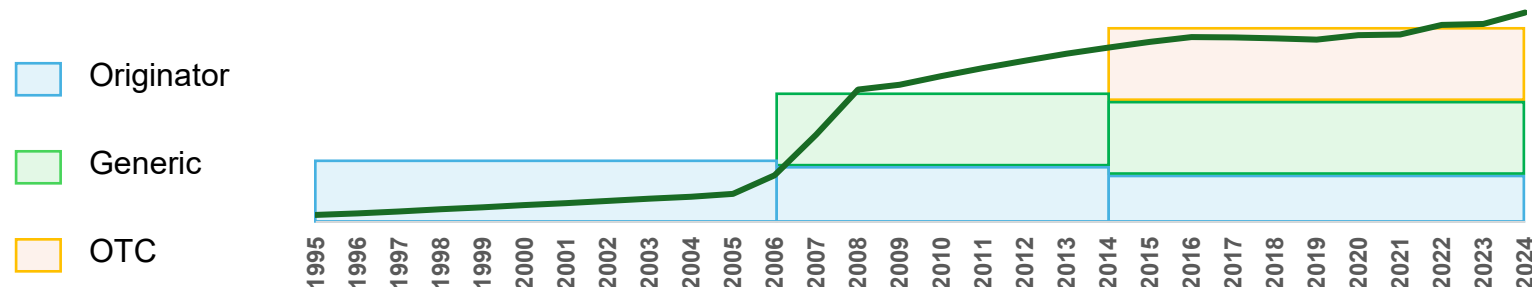


# Lifecycle of a Nasally Delivered Molecule Using Aptar's Proprietary Drug Delivery System

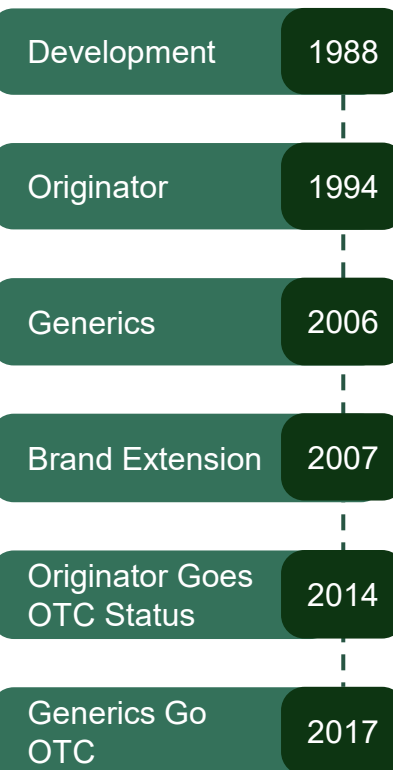
Drug X first approved for prescription in 1994 with Aptar's nasal delivery system (1<sup>st</sup> generation) in its Drug Master File (DMF)

- Using Aptar's Delivery technology remains the delivery system (with improvements, IP, etc.) throughout the lifecycle of the drug
- More than **3 billion** Aptar delivery systems have been sold for this molecule
- Aptar has received revenue for its respective delivery systems for this molecule for **30 years and counting**

Revenue from Drug X



**30x**  
in revenue



One molecule can create sustained revenue

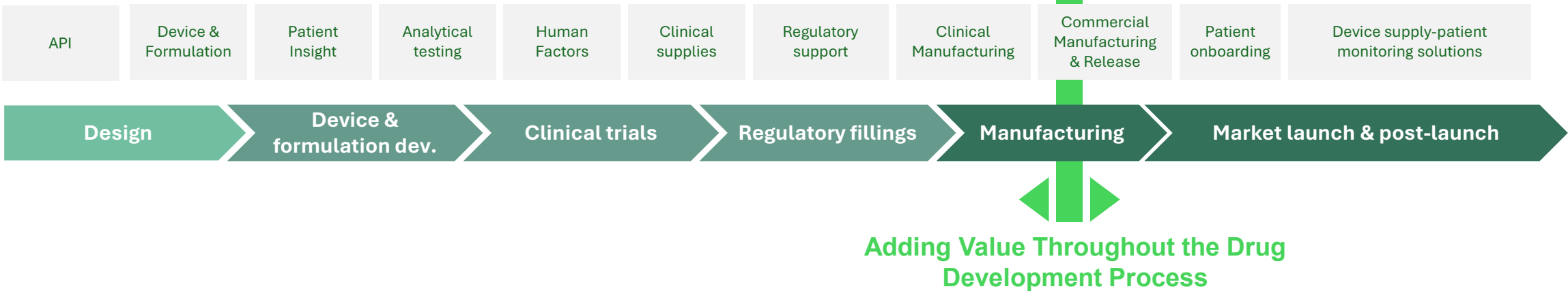
Pipeline launches add to steady stream of revenue from growing repeat business<sup>1</sup>

# Added Early-Stage and Late-Stage Capabilities to Bolster Core Business

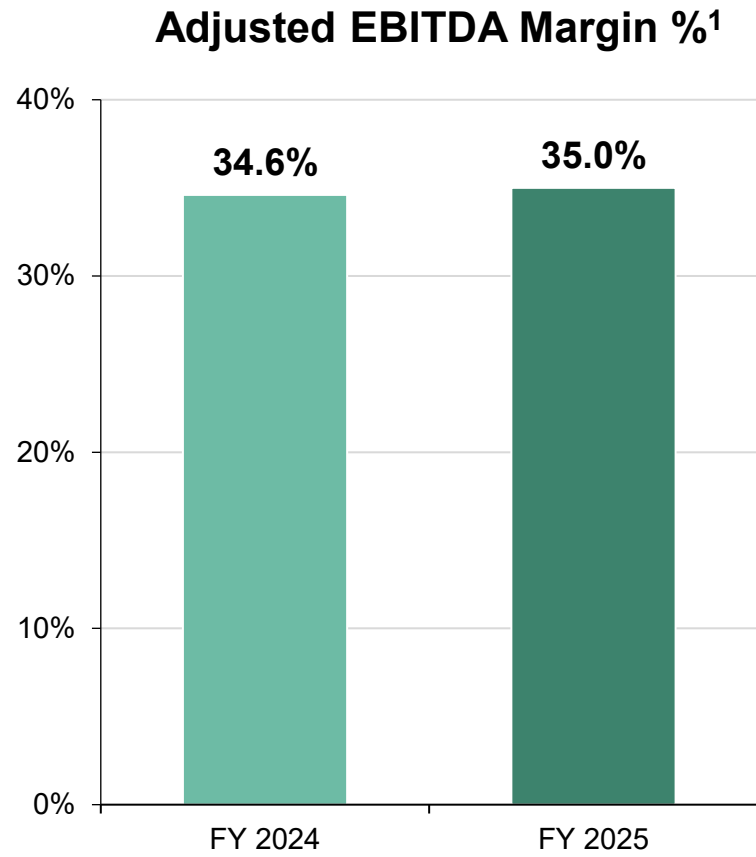
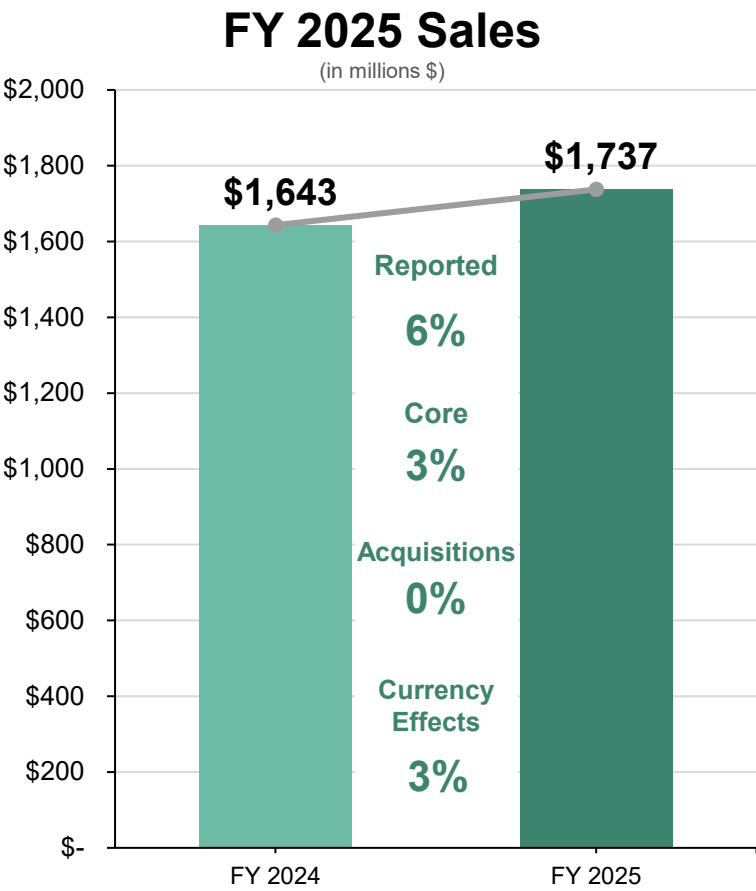


Services support, accelerate and derisk our customers’ product development and enhance patients’ experiences

From NDAs to ANDAs and 505b2 filings, our regulatory expertise and credibility help derisk pharma company's submissions by leveraging 30+ years of experience supporting our customers and responding to regulators



# Pharma Full Year 2025 Results



## Full Year 2025

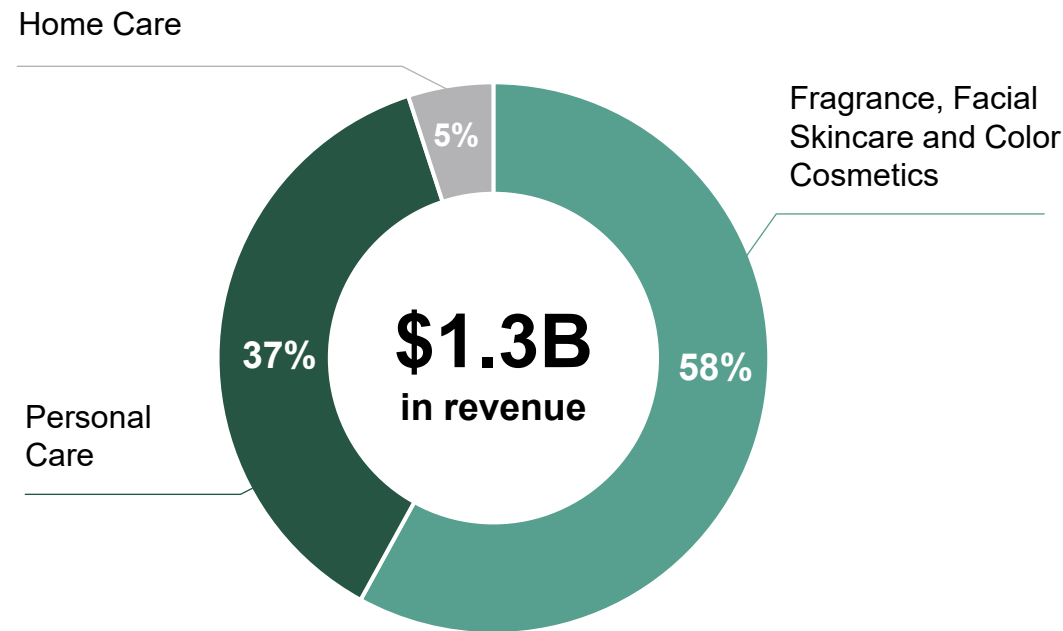
- Reported sales grew 6% to \$1.74B, core sales up 3% as strong volume and higher royalties offset lower tooling sales and pricing adjustments.
- Prescription drug delivery core sales up 5%, driven by higher demand for emergency medicine and CNS solutions, plus increased royalty revenue, even with the destocking of Naloxone delivery systems in the fourth quarter.
- Consumer healthcare core sales down 8%, however the segment returned to growth after a period of inventory management in the cold and cough space. Growth in eye care solutions remained strong.
- Injectables core sales up 11% on strong GLP-1 component demand; active material science core sales up 3% as higher film/diabetes solution demand outweighed last year's large tooling sale.

# Aptar Beauty



# Aptar Beauty: At a Glance

FY 2025 % of Beauty Segment Sales



|                                         | FY 2025 |
|-----------------------------------------|---------|
| Core Sales Growth % <sup>1</sup>        | 2%      |
| Adjusted EBITDA Margin % <sup>1</sup>   | 12.1%   |
| % of Total Revenue                      | 35%     |
| % of Total Adjusted EBITDA <sup>1</sup> | 18%     |

Sales By Region  
(FY 2025 by Ship To Destination)



A significant amount of Europe sales end up in Asia and U.S.



# Aptar Beauty: Technology Portfolio



Fragrance Pumps



Spray Pumps



Dispensing Pumps



Cosmetic Pumps



Airless Systems



Aerosol Valves, BOV  
and Accessories



Droppers



Custom



Lipsticks



Refill Devices



Sampling and Trial Sizes

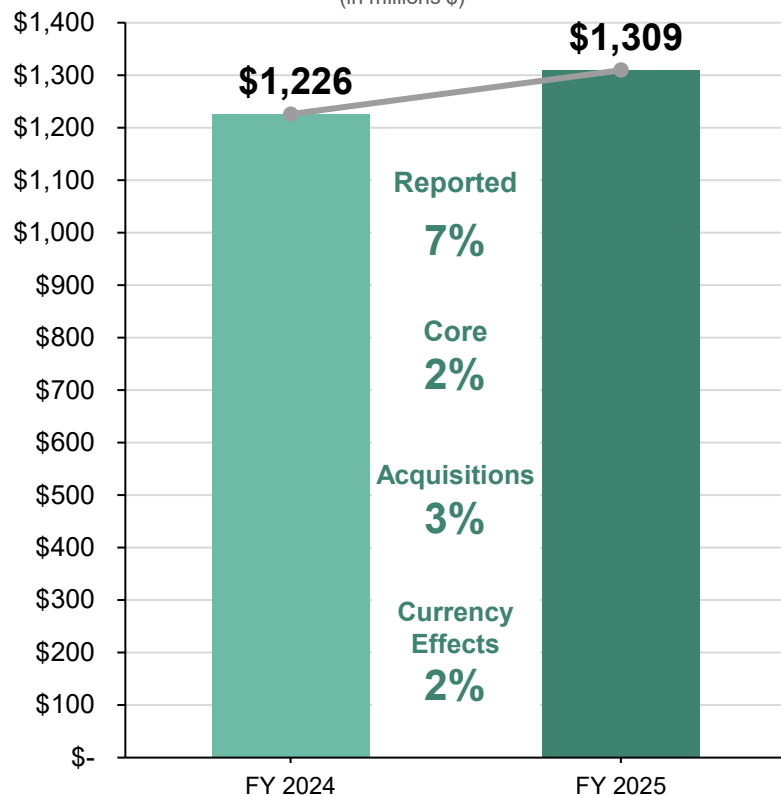


Turnkey Solutions

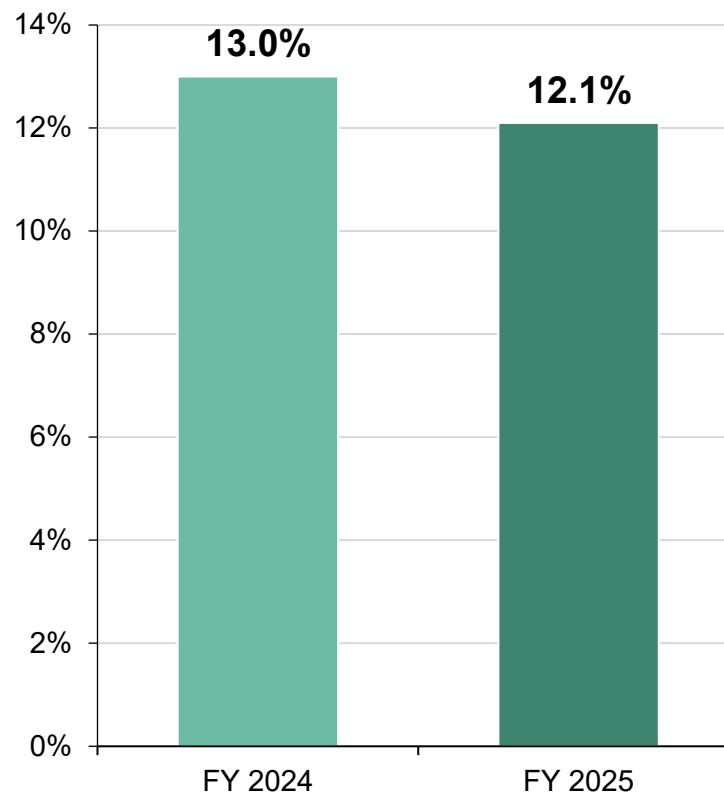
# Beauty Full Year 2025 Results

## FY 2025 Sales

(in millions \$)



## Adjusted EBITDA Margin %<sup>1</sup>



## Full Year 2025

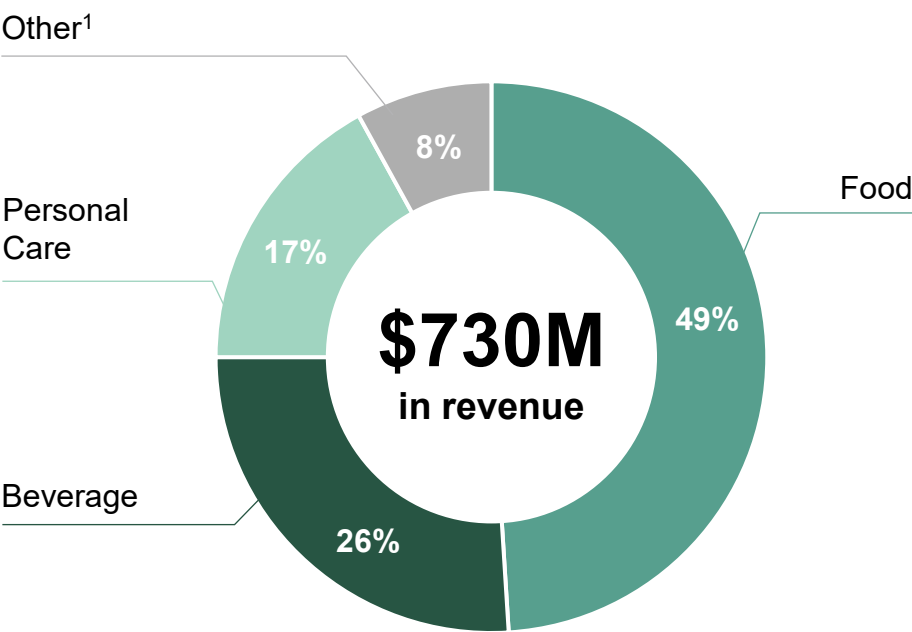
- Reported sales grew 7% to \$1.31B, core sales increased 2%, driven mainly by stronger tooling sales.
- Most regions grew, with the exception of North America, due to softer indie skincare demand.
- Fragrance and Facial Skincare core sales declined 4%, reflecting weaker prestige fragrance and facial skincare demand, although the division experienced core sales growth of 7% in the fourth quarter.
- Personal care core sales rose 13%, and home care core sales increased 1% on stronger hair care, body/skin care, air care, and industrial product demand.

# Aptar Closures



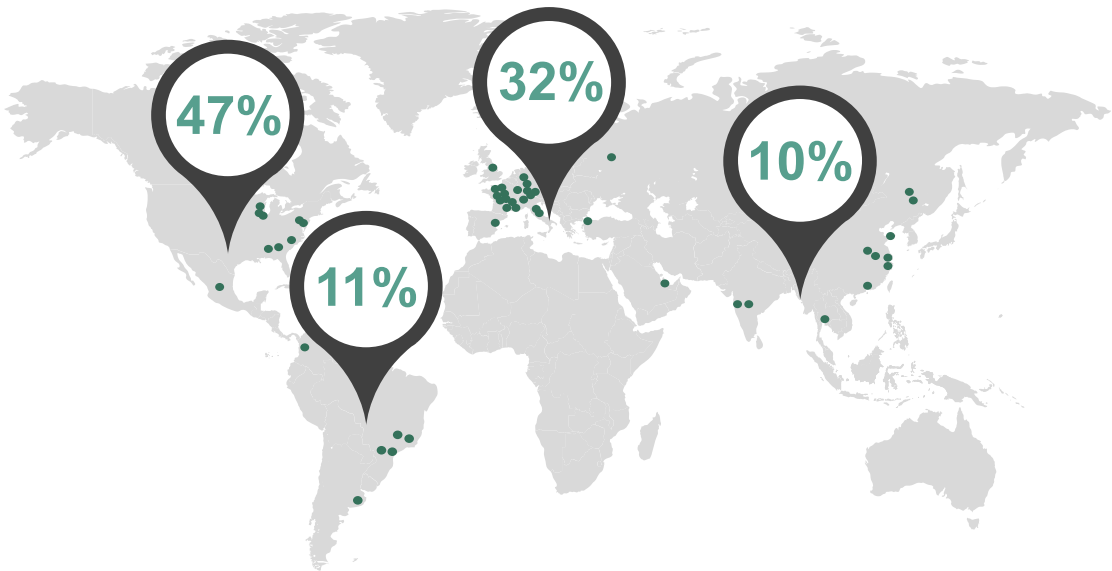
# Aptar Closures – At a Glance

FY 2025 % of Closures Segment Sales



|                             | FY 2025 |
|-----------------------------|---------|
| Core Sales Growth %²        | 1%      |
| Adjusted EBITDA Margin %²   | 16.0%   |
| % of Total Revenue          | 19%     |
| % of Total Adjusted EBITDA² | 13%     |

Sales By Region  
(FY 2025 by Ship To Destination)



# Aptar Closures Technology Portfolio



Tube Tops



Disc Tops



Inverted Tops



Directional Dispensing



Active Material Science



Flow Control



Safety / Dosing Cap



Child-Resistant / Healthcare



Sport Caps



Flexible Fitments Closures

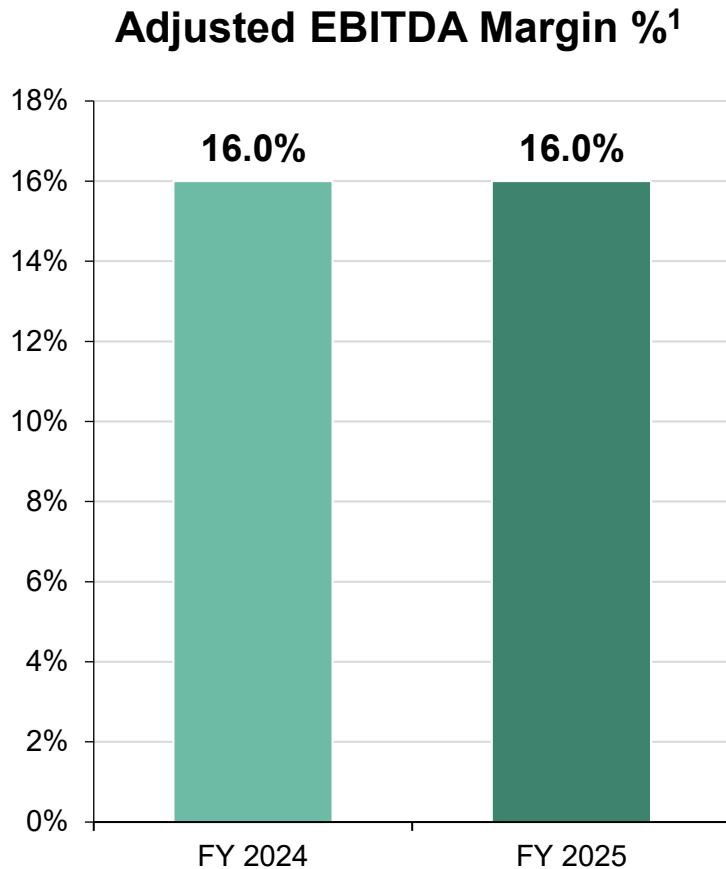
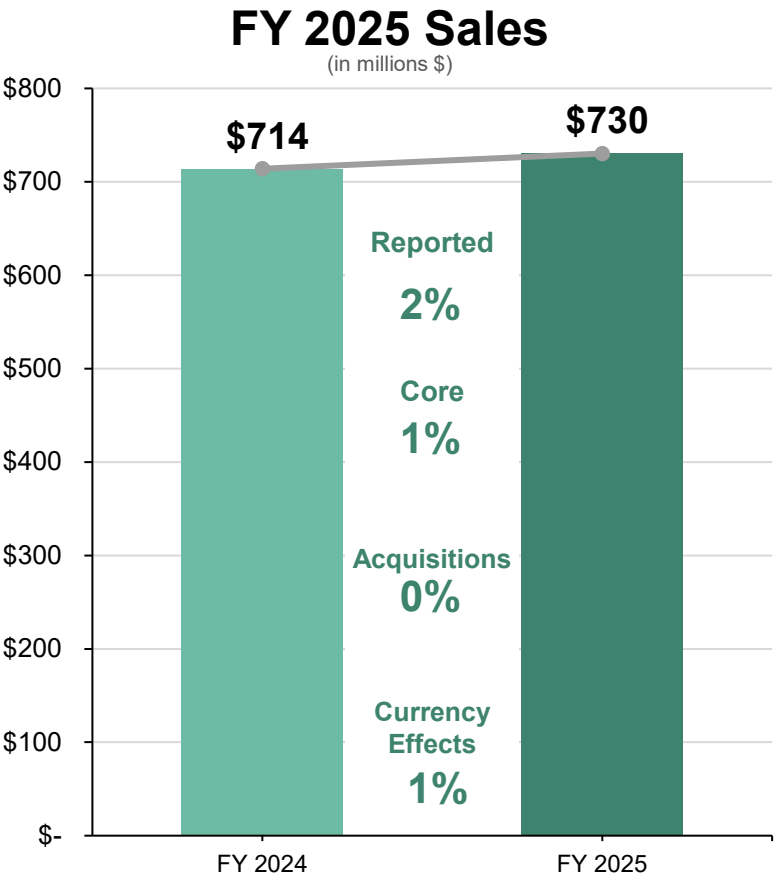


Sustainability / E-Commerce  
Durability



Wide Mouth Snap Tops

# Closures Full Year 2025 Results



## Full Year 2025

- Reported sales rose 2% to \$730.3M in 2025; 1% core sales growth. Product volumes +4%, partially offset by lower resin prices (-2%) and lower tooling (-1%).
- Food market core sales grew 2%, beverage market increased 6% (after reclassification of liquid creamers) and Personal care core sales declined 9%.
- Aptar's proven success in Food and Beverage demonstrates our ability to outperform the market.

# Aptar -- Key Takeaways

- **Pharma fundamentals are strong** with a growing pipeline and new launches, especially in nasal delivery
  - From Formulation to Patient – the patient is at the center of everything we do
- **Injectable business** capitalizing on a booming market with state-of-the-art capabilities
- **Innovation leadership** backed by decades of experience and a robust IP portfolio
- **Solid growth** expected in Pharma (post emergency medicine reset) and encouraging signals from Beauty and Closures
- **Strong balance sheet** enables accelerated capital returns while preserving strategic flexibility

# Aptar

265 Exchange Drive  
Suite 301  
Crystal Lake, IL 60014

+1-815-477-0424  
[Aptar.com](https://www.Aptar.com)



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# Appendix



# Non-GAAP Financial Measures Definitions

- **Adjusted EBITDA** – Adjusted EBITDA is defined as earnings before net interest, taxes, depreciation, amortization, unallocated corporate expenses, restructuring initiatives, acquisition-related costs, net unrealized investment gains and losses related to observable market price changes on equity securities and other special items.
- **Adjusted EBITDA Margin %** - Adjusted EBITDA Margin % is calculated as Adjusted EBITDA / Reported Sales.
- **Adjusted Earnings Per Share (EPS)** – Adjusted Earnings Per Share (EPS) is calculated as Adjusted EBITDA / Average Number of Diluted Shares Outstanding.
- **Core Sales Growth** – Core Sales Growth excludes acquisitions and currency effects, whereas currency effects are calculated by translating last year's amounts at the current year's foreign currency rates.
- **Dividend Payout Ratio** – Dividend Payout Ratio is calculated as Cash Dividends Paid / Adjusted Earnings Per Share.
- **EBITDA** – EBITDA is defined as Earnings Before Interest Taxes Depreciation and Amortization.
- **Free Cash Flow** – Free Cash Flow is calculated as Net Cash Provided by Operations less Capital Expenditures plus Proceeds from Government Grants
- **Return on Investment Capital (ROIC)** – Return on Investment Capital (ROIC) is calculated as Adjusted Earnings before Net Interest and Taxes, less Tax Effect / Average Capital, whereas Average Capital is the average of beginning of year capital and Capital is Equity plus Debt less Cash

# Non-GAAP Financial Measures

**AptarGroup, Inc.**  
**Reconciliation of Adjusted EBIT and Adjusted EBITDA to Net Income (Unaudited)**  
*(\$ In Thousands)*

|                                                                                               | Year Ended<br>December 31, 2025 |                     |                     |                   |                      |                 |
|-----------------------------------------------------------------------------------------------|---------------------------------|---------------------|---------------------|-------------------|----------------------|-----------------|
|                                                                                               | Consolidated                    | Pharma              | Beauty              | Closures          | Corporate<br>& Other | Net Interest    |
| <b>Net Sales</b>                                                                              | <b>\$ 3,777,181</b>             | <b>\$ 1,737,481</b> | <b>\$ 1,309,437</b> | <b>\$ 730,263</b> | <b>\$ —</b>          | <b>\$ —</b>     |
| <b>Reported net income</b>                                                                    | <b>\$ 392,497</b>               |                     |                     |                   |                      |                 |
| <b>Reported income taxes</b>                                                                  | <b>98,881</b>                   |                     |                     |                   |                      |                 |
| <b>Reported income before income taxes</b>                                                    | <b>491,378</b>                  | <b>461,073</b>      | <b>87,523</b>       | <b>56,310</b>     | <b>(72,467)</b>      | <b>(41,061)</b> |
| Adjustments:                                                                                  |                                 |                     |                     |                   |                      |                 |
| Restructuring initiatives                                                                     | 9,837                           | 1,080               | 4,469               | 3,566             | 722                  |                 |
| Curtailment gain related to restructuring initiatives                                         | (115)                           | —                   | —                   | (115)             | —                    |                 |
| Net investment loss                                                                           | 483                             | —                   | —                   | —                 | 483                  |                 |
| Gain from remeasurement of equity method investment                                           | (26,518)                        | —                   | (26,518)            | —                 | —                    |                 |
| Transaction costs related to acquisitions                                                     | 1,460                           | 952                 | 508                 | —                 | —                    |                 |
| Purchase accounting adjustments related to acquisitions and investments                       | 1,793                           | 70                  | 1,723               | —                 | —                    |                 |
| Other special items                                                                           | 8,360                           | 8,360               | —                   | —                 | —                    |                 |
| Adjusted earnings before income taxes                                                         | 486,678                         | 471,535             | 67,705              | 59,761            | (71,262)             | (41,061)        |
| Interest expense                                                                              | 52,737                          |                     |                     |                   |                      | 52,737          |
| Interest income                                                                               | (11,676)                        |                     |                     |                   |                      | (11,676)        |
| Adjusted earnings before net interest and taxes (Adjusted EBIT)                               | 527,739                         | 471,535             | 67,705              | 59,761            | (71,262)             | —               |
| Depreciation and amortization                                                                 | 287,363                         | 136,111             | 91,066              | 56,716            | 3,470                |                 |
| Adjusted earnings before net interest, taxes, depreciation and amortization (Adjusted EBITDA) | \$ 815,102                      | \$ 607,646          | \$ 158,771          | \$ 116,477        | \$ (67,792)          | \$ —            |
| <b>Reported net income margins (Reported net income / Reported Net Sales)</b>                 | <b>10.4 %</b>                   |                     |                     |                   |                      |                 |
| Adjusted EBITDA margins (Adjusted EBITDA / Reported Net Sales)                                | 21.6 %                          | 35.0 %              | 12.1 %              | 16.0 %            |                      |                 |

**Annual Segment Sales Analysis  
(Change Over Prior Year)**

|                                    | Pharma    | Beauty    | Closures  | Total<br>AptarGroup |
|------------------------------------|-----------|-----------|-----------|---------------------|
| <b>Total Reported Sales Growth</b> | <b>6%</b> | <b>7%</b> | <b>2%</b> | <b>5%</b>           |
| Currency Effects <sup>(1)</sup>    | (3)%      | (2)%      | (1)%      | (2)%                |
| Acquisitions                       | 0%        | (3)%      | 0%        | (1)%                |
| Core Sales Growth                  | 3%        | 2%        | 1%        | 2%                  |

(1) - Currency effects are approximated by translating last year's amounts at this year's foreign exchange rates.

**AptarGroup, Inc.**  
**Reconciliation of Adjusted EBIT and Adjusted EBITDA to Net Income (Unaudited)**  
*(\$ In Thousands)*

|                                                                                               | Year Ended<br>December 31, 2024 |                     |                     |                   |                      |                 |
|-----------------------------------------------------------------------------------------------|---------------------------------|---------------------|---------------------|-------------------|----------------------|-----------------|
|                                                                                               | Consolidated                    | Pharma              | Beauty              | Closures          | Corporate<br>& Other | Net Interest    |
| <b>Net Sales</b>                                                                              | <b>\$ 3,582,890</b>             | <b>\$ 1,643,152</b> | <b>\$ 1,225,730</b> | <b>\$ 714,008</b> | <b>\$ —</b>          | <b>\$ —</b>     |
| <b>Reported net income</b>                                                                    | <b>\$ 374,178</b>               |                     |                     |                   |                      |                 |
| <b>Reported income taxes</b>                                                                  | <b>95,587</b>                   |                     |                     |                   |                      |                 |
| <b>Reported income before income taxes</b>                                                    | <b>469,765</b>                  | <b>447,353</b>      | <b>68,797</b>       | <b>54,832</b>     | <b>(69,420)</b>      | <b>(31,797)</b> |
| Adjustments:                                                                                  |                                 |                     |                     |                   |                      |                 |
| Restructuring initiatives                                                                     | 13,002                          | 589                 | 8,041               | 3,835             | 537                  |                 |
| Curtailment gain related to restructuring initiatives                                         | (1,851)                         | —                   | —                   | (1,851)           | —                    |                 |
| Net investment gain                                                                           | (1,713)                         | —                   | —                   | —                 | (1,713)              |                 |
| Transaction costs related to acquisitions                                                     | 140                             | —                   | 140                 | —                 | —                    |                 |
| Adjusted earnings before income taxes                                                         | 479,343                         | 447,942             | 76,978              | 56,816            | (70,596)             | (31,797)        |
| Interest expense                                                                              | 43,898                          |                     |                     |                   |                      | 43,898          |
| Interest income                                                                               | (12,101)                        |                     |                     |                   |                      | (12,101)        |
| Adjusted earnings before net interest and taxes (Adjusted EBIT)                               | 511,140                         | 447,942             | 76,978              | 56,816            | (70,596)             | —               |
| Depreciation and amortization                                                                 | 263,784                         | 120,429             | 82,931              | 57,326            | 3,098                | —               |
| Adjusted earnings before net interest, taxes, depreciation and amortization (Adjusted EBITDA) | \$ 774,924                      | \$ 568,371          | \$ 159,909          | \$ 114,142        | \$ (67,498)          | \$ —            |
| <b>Reported net income margins (Reported net income / Reported Net Sales)</b>                 | <b>10.4 %</b>                   |                     |                     |                   |                      |                 |
| Adjusted EBITDA margins (Adjusted EBITDA / Reported Net Sales)                                | 21.6 %                          | 34.6 %              | 13.0 %              | 16.0 %            |                      |                 |

**Annual Segment Sales Analysis  
(Change Over Prior Year)**

|                                    | Aptar<br>Pharma | Aptar<br>Beauty | Aptar<br>Closures | Total<br>AptarGroup |
|------------------------------------|-----------------|-----------------|-------------------|---------------------|
| <b>Total Reported Sales Growth</b> | <b>8%</b>       | <b>(3)%</b>     | <b>2%</b>         | <b>3%</b>           |
| Currency Effects <sup>(1)</sup>    | 0%              | 0%              | 1%                | 0%                  |
| Acquisitions                       | 0%              | 0%              | 0%                | 0%                  |
| Core Sales Growth                  | 8%              | (3)%            | 3%                | 3%                  |

(1) - Currency effects are approximated by translating last year's amounts at this year's foreign exchange rates.