



HII

Q3 2023 Earnings

November 2, 2023

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Cautionary Statement Regarding Forward-looking Statements

Statements in this presentation, other than statements of historical fact, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. You can generally identify forward-looking statements by words such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," and similar words or phrases or the negative of these words or phrases. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties, and other factors that may cause our actual results, levels of activity, performance, or achievements to be materially different from any future results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements. Although we believe the expectations reflected in the forward-looking statements are reasonable when made, we cannot guarantee future results, levels of activity, performance, or achievements. There are a number of important factors that could cause our actual results to differ materially from the results anticipated by our forward-looking statements, which include, but are not limited to: changes in government and customer priorities and requirements (including government budgetary constraints, shifts in defense spending, and changes in customer short-range and long-range plans); significant delays in appropriations for our programs and U.S. government funding more broadly; our ability to estimate our future contract costs, including cost increases due to inflation, and perform our contracts effectively; changes in procurement processes and government regulations and our ability to comply with such requirements; our ability to deliver our products and services at an affordable life cycle cost and compete within our markets; natural and environmental disasters and political instability; our ability to execute our strategic plan, including with respect to share repurchases, dividends, capital expenditures and strategic acquisitions; adverse economic conditions in the United States and globally; health epidemics, pandemics and similar outbreaks; our ability to attract, train and retain a qualified workforce; disruptions impacting global supply, including those resulting from the ongoing conflict between Russia and Ukraine; changes in key estimates and assumptions regarding our pension and retiree health care costs; security threats, including cyber security threats, and related disruptions; and other risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2022 and our other filings with the U.S. Securities and Exchange Commission. There may be other risks and uncertainties that we are unable to predict at this time or that we currently do not expect to have a material adverse effect on our business, and we undertake no obligation to update any forward-looking statements. You should not place undue reliance on any forward-looking statements that we may make. This presentation also contains non-GAAP financial measures and includes a GAAP reconciliation of these financial measures. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures.



HII Q3 2023 Highlights

- Record third quarter revenues of \$2.8 billion, up 7.2% YoY
- Contract awards of \$5.4 billion, resulting in backlog of approximately \$49 billion
- Diluted EPS of \$3.70 for the quarter

Ingalls Shipbuilding Highlights

- Launched amphibious assault ship *Bougainville* (LHA 8)
- Authenticated keel of amphibious assault ship *Fallujah* (LHA 9)
- Completed acceptance trials for National Security Cutter *Calhoun* (NSC 10)
- Launched and christened guided missile destroyer *Ted Stevens* (DDG 128)
- Awarded \$155 million contract for the modernization of USS *Zumwalt* (DDG 1000)
- Awarded the contracts for seven *Arleigh Burke*-class (DDG 51) destroyers

Newport News Shipbuilding Highlights

- Authenticated keel of *Virginia*-class submarine *Oklahoma* (SSN 802)
- Reached pressure hull complete on *Virginia*-class submarine *Arkansas* (SSN 800)
- Awarded \$528 million contract to support maintenance of nuclear-powered aircraft carriers ported in San Diego

Mission Technologies Highlights

- Awarded \$1.4 billion joint network engineering and emerging operations task order
- Awarded \$347 million contract for Lionfish Small Unmanned Undersea Vehicle
- Awarded \$244 million task order to integrate Minotaur software products into maritime platforms

	Q3 2023	Change from Q3 2022
Shipbuilding Revenue ¹	\$2.2B	↑ 4.6%
Mission Technologies Revenue	\$685M	↑ 15.1%



Ingalls Shipbuilding launched and christened flight III *Arleigh Burke*-class guided missile destroyer, *Ted Stevens* (DDG 128) in Q3.

¹ Non-GAAP measures. See appendix for definitions and reconciliations.



Mission Technologies Q3 Wins

- **\$1.4 billion** Joint Network Engineering and Emerging Operations (J-NEEO) task order under the General Services Administration's ASTRO contract
- **\$347 million** Lionfish Small Unmanned Undersea Vehicle production, training, and engineering
- **\$244 million** U.S. Navy, U.S. Marine Corps and U.S. Coast Guard task order to integrate Minotaur software products into maritime platforms
- **\$138 million** U.S. Air Force Life Cycle Management Center Bombers Directorate (AFLCMC/WB) recompile task order
- **\$134 million** U.S. Navy Naval Surface Warfare Center Software Dahlgren, integrated training systems, software development contract
- **\$84 million** National Geospatial Agency's (NGA) IT enterprise cloud migration **[Awarded in Q2]**
- **\$79 million** Missile Defense Agency technical, engineering, advisory & management support (TEAMS), next agency, advisory & analytical support (A3) contract

Note – contract values are potential Total Contract Value (TCV)



A U.S. Coast Guard Air and Marine Operations crew aboard a King Air 350, uses Minotaur



Mission Technology Year to Date potential TCV bookings over \$5 billion

Upcoming Shipbuilding Milestones¹

2023

○ Ingalls

- ✓ Complete sea trials and deliver DDG 125 (*Jack H. Lucas*)
- ✓ Launch DDG 128 (*Ted Stevens*)
- ✓ Launch LHA 8 (*Bougainville*)
- Complete sea trials and deliver LPD 29 (*Richard M. McCool Jr.*)
- ✓ Complete sea trials and deliver NSC 10 (*Calhoun*)

○ Newport News

- ✓ Re-deliver CVN 73 (*USS George Washington*)
- Deliver SSN 796 (*New Jersey*)
- Float off SSN 798 (*Massachusetts*)

2024

○ Ingalls

- Complete sea trials and deliver DDG 128 (*Ted Stevens*)- moving to early 2025
- Launch DDG 129 (*Jeremiah Denton*)
- Launch LPD 30 (*Harrisburg*)

○ Newport News

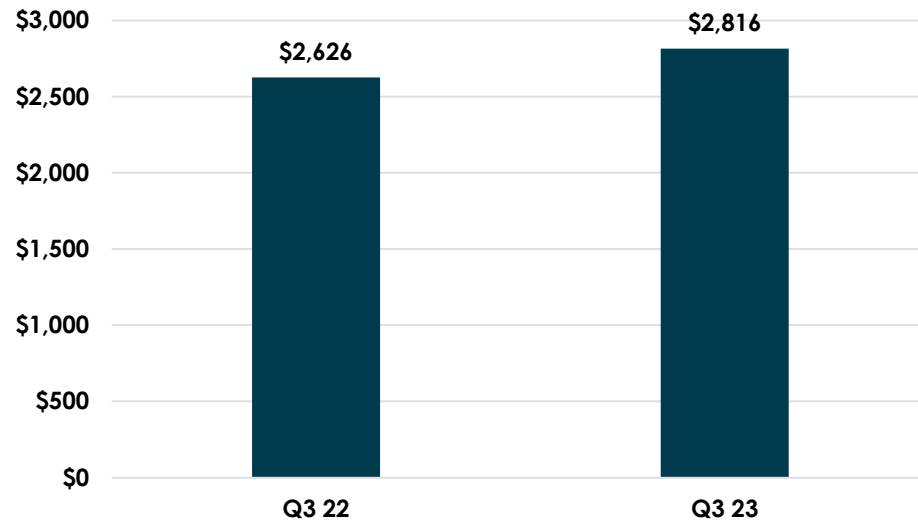
- Deliver SSN 798 (*Massachusetts*)
- Float off SSN 800 (*Arkansas*)
- Ship final module of SSN 801 (*Utah*)



¹ All milestones are based upon current expectations and subject to change based upon future events. List is alphabetical by program designation.

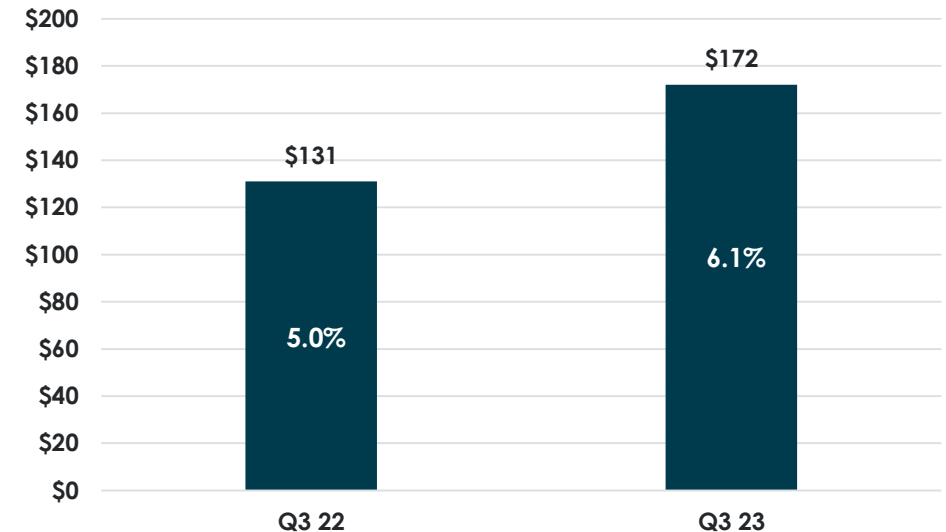
HII Q3 2023 Consolidated Results

CONSOLIDATED REVENUE (\$M)



- Revenue grew \$190M or 7.2% YoY driven primarily by growth at Mission Technologies and Ingalls Shipbuilding

OPERATING INCOME (\$M) & MARGIN



- Operating income increased \$41M YoY primarily due to higher segment operating income, favorable changes to the operating FAS/CAS adjustment and favorable changes to non-current state income taxes



HII Q3 2023 Segment Results

Ingalls Shipbuilding

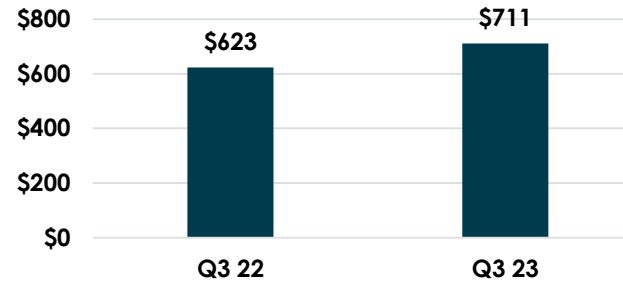
Revenue

- + Amphibious assault ships
- + Surface combatants

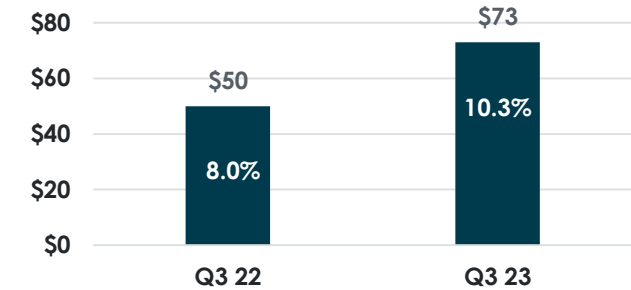
Operating Income

- + Higher volumes
- + Favorable contract adjustments

REVENUE (\$M)



SEGMENT OPERATING INCOME (\$M) & MARGIN¹



Newport News Shipbuilding

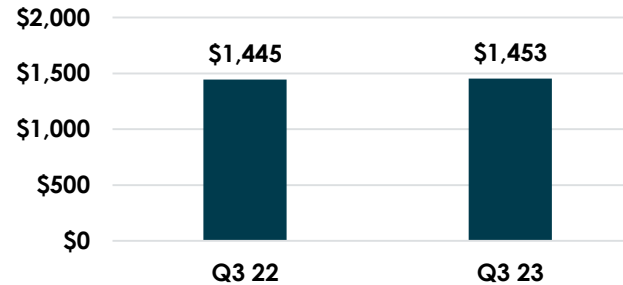
Revenue

- + Aircraft carrier construction
- Aircraft carrier RCOH

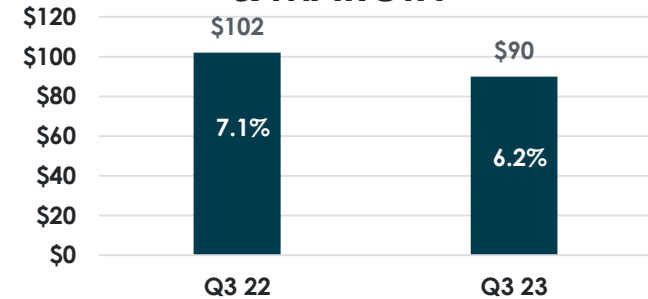
Operating Income

- Contract incentives earned on *Columbia*-class program in Q3 2022
- + *Virginia* class submarine improved performance

REVENUE (\$M)



SEGMENT OPERATING INCOME (\$M) & MARGIN¹



Mission Technologies

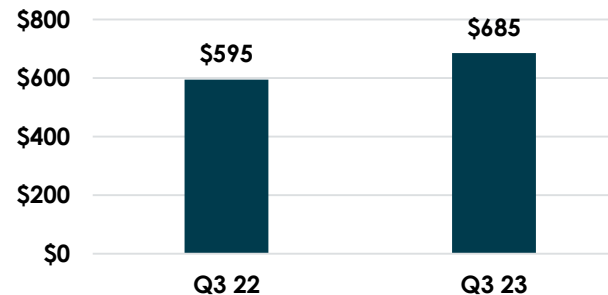
Revenue

- + Mission based solutions (C5ISR, Cyber, Electronic Warfare & Space)

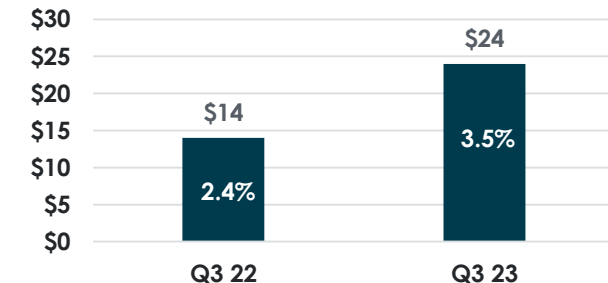
Operating Income

- + Higher volumes
- + Improved performance in unmanned systems

REVENUE (\$M)

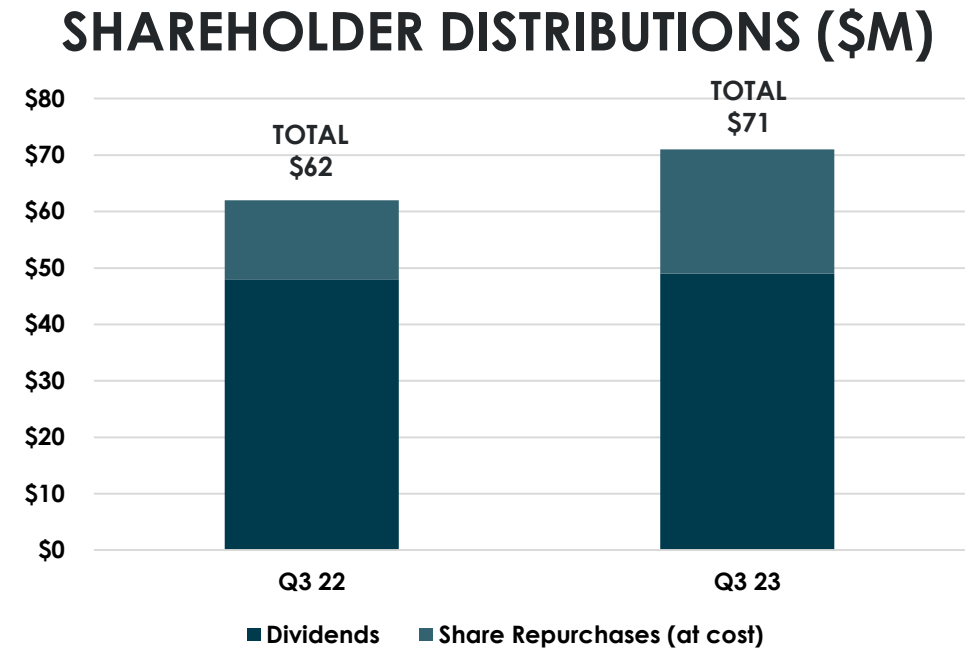
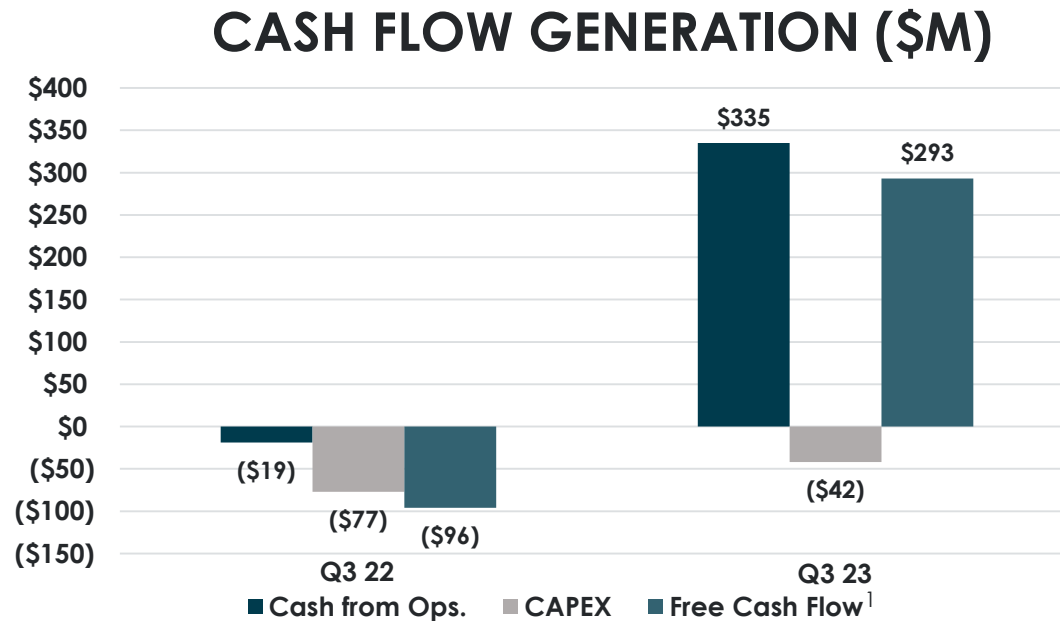


SEGMENT OPERATING INCOME (\$M) & MARGIN¹



¹ Non-GAAP measures. See appendix for definitions and reconciliations.

HII Q3 2023 Capital Deployment



- Cash balance of \$109 million and liquidity of \$1.6 billion at quarter end
- Net capital expenditures were 1.5% of revenues in the quarter
- Cash contributions to pension and other postretirement benefit plans of \$11 million
- \$71 million distributed to shareholders in the quarter
 - Paid dividends totaling \$50 million
 - Repurchased 100 thousand shares at an aggregate cost of \$21 million



2024 Net Pension & PRB Income Sensitivities (\$M)

2023 Actual Asset Return					
FAS	0%	2.5%	4.6% ⁽¹⁾	6.0%	7.5%
-25 bps	(48)	(17)	8	24	41
0 bps	(29)	0	24	40	53
+25 bps	(13)	15	37	48	60
+50 bps	2	27	44	55	66
+62 bps	8	31	47 ⁽¹⁾	57	66
+75 bps	14	34	50	59	67
+100 bps	20	38	52	59	67
CAS ⁽³⁾	50	50	50 ⁽¹⁾	50	50

Discount Rate Change⁽²⁾

1. Impact on 2024 FAS income from lower asset experience is mostly offset by higher discount rate, while CAS expense remains flat (based on 9/30/2023 estimates)

2. Increase in discount rate of 62 bps from prior Outlook, dated 2/9/2023. As of 9/30/2023, the composite FAS discount rate is 6.09% for pension and 6.08% for other postretirement benefit plans.

3. Due to the adoption of safe harbor and the current level of funding relief, interest rate movement has little impact on 2024 CAS expense. CAS expense is primarily attributable to the unfunded other postretirement benefit plans and the non-qualified pension plan. Therefore, changes in the 2023 asset return for qualified pension plans has no impact to CAS expense.

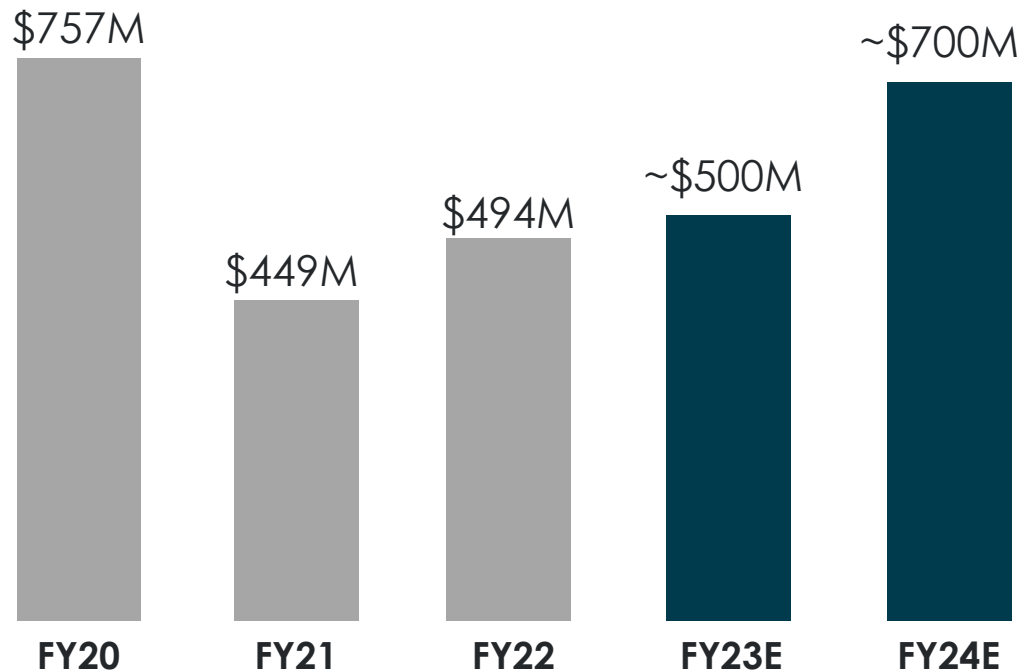


HII Free Cash Flow^{1,2} & Capital Allocation³

FREE CASH FLOW¹ FY20-24

(assumes Sec. 174 is not deferred or repealed)

~\$1.2B over FY23 & FY24



- Committed to investment grade rating; Targeting $\leq 2x$ Debt/EBITDA¹ by year-end 2024
- Continued dividend growth at a low to mid-single digit growth rate
- Balanced share repurchases; ~\$0.95B authorization remaining through 2024
- Continue to evaluate targeted M&A; No significant capability gaps today
- Target ~\$300M cash balance
- Committed to return substantially all 2023 - 2024 free cash flow¹ to shareholders after planned debt repayment
 - ✓ Repaid \$400M Senior Note In August 2023
 - ✓ \$109M cash balance at Q3 2023 quarter end
 - Remaining \$170M term loan due Aug. 2024
 - \$84M Miss. Econ. Dev. bond due May 2024

¹ Non-GAAP measure. See appendix for definition. In reliance upon Item 10(e)(1)(i)(B) of Regulation S-K, reconciliations of forward-looking GAAP and non-GAAP measures are not provided because of the unreasonable effort associated with providing such reconciliations due to the variability in the occurrence and the amounts of certain components of GAAP and non-GAAP measures. For the same reasons, we are unable to address the significance of the unavailable information, which could be material to future results.

² Free cash flow outlook assumes the requirement to capitalize R&D expenditures for tax purposes is not deferred or repealed.

³ The financial outlook, expectations and other forward looking statements provided by the company for 2023 and beyond reflect the company's judgment based on the information available at the time of this presentation.

HII 2023 Outlook¹

- Increasing midpoint of shipbuilding revenue² guidance by \$50 million, to \$8.5 - \$8.6B
- Increasing Mission Technologies revenue guidance by \$50 million, to ~\$2.55B
- Reaffirming shipbuilding operating margin² and Mission Technologies segment operating² and EBITDA margin² guidance
- Increasing FY23 free cash flow² guidance

FY23 OUTLOOK¹

	FY23 Outlook
Shipbuilding Revenue ²	\$8.5B - \$8.6B
Shipbuilding Operating Margin ²	7.7% - 8.0%
Mission Technologies Revenue	~\$2.55B
Mission Technologies Segment Operating Margin ²	2.5% - 3.0%
Mission Technologies EBITDA Margin ²	8.0% - 8.5%
Operating FAS/CAS Adjustment	(\$70M)
Non-current State Income Tax Benefit ³	~\$8M
Interest Expense	(\$100M)
Non-operating Retirement Benefit	\$149M
Effective Tax Rate	~21%
Depreciation & Amortization	~\$365M
Capital Expenditures	~3.0% of Sales
Free Cash Flow ^{2,4}	~\$500M

¹ The financial outlook, expectations and other forward looking statements provided by the company for 2023 and beyond reflect the company's judgment based on the information available at the time of this presentation.

² Non-GAAP measures. See appendix for definitions. In reliance upon Item 10(e)(1)(i)(B) of Regulation S-K, reconciliations of forward-looking GAAP and non-GAAP measures are not provided because of the unreasonable effort associated with providing such reconciliations due to the variability in the occurrence and the amounts of certain components of GAAP and non-GAAP measures. For the same reasons, we are unable to address the significance of the unavailable information, which could be material to future results.

³ Outlook is based on current tax law. Repeal or deferral of requirement to capitalize R&D expenditures would result in elevated non-current state income tax expense.

⁴ Outlook is based on current tax law and assumes the requirement to capitalize R&D expenditures for tax purposes is not deferred or repealed.



INVESTMENT THESIS

**POSITIONED FOR
SUCCESS**

**FOCUSED ON
EXECUTION**

Historic backlog and positioning provide strong visibility

Consistent long-term shipbuilding growth profile

Reshaped Mission Technologies portfolio to address evolving customer needs in high growth markets

Nearing sustainable free cash flow inflection point

Commitment to return substantially all 2023 – 2024 free cash flow to shareholders after planned debt repayment



Appendix

Non-GAAP Information

We make reference to “segment operating income,” “segment operating margin,” “shipbuilding revenue,” “shipbuilding operating margin,” “Mission Technologies EBITDA,” “Mission Technologies EBITDA margin,” “Debt/EBITDA” and “free cash flow.”

We internally manage our operations by reference to segment operating income and segment operating margin, which are not recognized measures under GAAP. When analyzing our operating performance, investors should use segment operating income and segment operating margin in addition to, and not as alternatives for, operating income and operating margin or any other performance measure presented in accordance with GAAP. They are measures that we use to evaluate our core operating performance. We believe that segment operating income and segment operating margin reflect an additional way of viewing aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. We believe these measures are used by investors and are a useful indicator to measure our performance. Because not all companies use identical calculations, our presentation of segment operating income and segment operating margin may not be comparable to similarly titled measures of other companies.

Shipbuilding revenue, shipbuilding operating margin, Mission Technologies EBITDA and Mission Technologies EBITDA margin are not measures recognized under GAAP. They are measures that we use to evaluate our core operating performance. We believe that shipbuilding revenue, shipbuilding operating margin, Mission Technologies EBITDA and Mission Technologies EBITDA margin reflect additional ways of viewing aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. When analyzing our operating performance, investors should use shipbuilding revenue, shipbuilding operating margin, Mission Technologies EBITDA and Mission Technologies EBITDA margin in addition to, and not as alternatives for, operating income and operating margin or any other performance measure presented in accordance with GAAP. We believe these measures are used by investors and are a useful indicator to measure our performance.

Free cash flow is not a measure recognized under GAAP. Free cash flow has limitations as an analytical tool and should not be considered in isolation from, or as a substitute for, net earnings as a measure of our performance or net cash provided or used by operating activities as a measure of our liquidity. We believe free cash flow is an important measure for our investors because it provides them insight into our current and period-to-period performance and our ability to generate cash from continuing operations. We also use free cash flow as a key operating metric in assessing the performance of our business and as a key performance measure in evaluating management performance and determining incentive compensation. Free cash flow may not be comparable to similarly titled measures of other companies. Because not all companies use identical calculations, our presentation of shipbuilding revenue, shipbuilding operating margin, Mission Technologies EBITDA and Mission Technologies EBITDA margin may not be comparable to similarly titled measures of other companies.

The Debt/EBITDA ratio is not a measure recognized under GAAP. We believe the Debt/EBITDA ratio is useful to management, investors and other users of our financial information in evaluating the total amount of leverage in our capital structure. When analyzing our operating performance, investors should use Debt/EBITDA in addition to, and not as an alternative for, operating income, current portion of long-term debt and long term debt or any other performance measure presented in accordance with GAAP.

In reliance upon Item 10(e)(1)(i)(B) of Regulation S-K, reconciliations of forward-looking GAAP and non-GAAP measures are not provided because of the unreasonable effort associated with providing such reconciliations due to the variability in the occurrence and the amounts of certain components of GAAP and non-GAAP measures. For the same reasons, we are unable to address the significance of the unavailable information, which could be material to future results.



Non-GAAP Measures Definitions

Debt/EBITDA is defined as gross debt divided by net earnings before interest expense, income taxes, depreciation and amortization.

Segment operating income is defined as operating income for the relevant segment(s) before the Operating FAS/CAS Adjustment and non-current state income taxes.

Segment operating margin is defined as segment operating income as a percentage of sales and service revenues.

Shipbuilding revenue is defined as the combined sales and service revenues from our Newport News Shipbuilding segment and Ingalls Shipbuilding segment.

Shipbuilding operating margin is defined as the combined segment operating income of our Newport News Shipbuilding segment and Ingalls Shipbuilding segment as a percentage of shipbuilding revenue.

Mission Technologies EBITDA is defined as Mission Technologies segment operating income before interest expense, income taxes, depreciation and amortization.

Mission Technologies EBITDA margin is defined as Mission Technologies EBITDA as a percentage of Mission Technologies revenues.

Free cash flow is defined as net cash provided by (used in) operating activities less capital expenditures net of related grant proceeds.

Operating FAS/CAS Adjustment is defined as the difference between the service cost component of our pension and other postretirement expense determined in accordance with GAAP (FAS) and our pension and other postretirement expense under U.S. Cost Accounting Standards (CAS).

Non-current state income taxes are defined as deferred state income taxes, which reflect the change in deferred state tax assets and liabilities and the tax expense or benefit associated with changes in state uncertain tax positions in the relevant period. These amounts are recorded within operating income. Current period state income tax expense is charged to contract costs and included in cost of sales and service revenues in segment operating income.

Certain of the financial measures we present are adjusted for the Operating FAS/CAS Adjustment and non-current state income taxes to reflect the company's performance based upon the pension costs and state tax expense charged to our contracts under CAS. We use these adjusted measures as internal measures of operating performance and for performance-based compensation decisions.



Non-GAAP Reconciliations

Segment Operating Income & Segment Operating Margin

(\$ in millions)	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2023	2022	2023	2022
Ingalls revenues	711	623	1,952	1,912
Newport News revenues	1,453	1,445	4,468	4,268
Mission Technologies revenues	685	595	1,954	1,785
Intersegment eliminations	(33)	(37)	(97)	(101)
Sales and Service Revenues	2,816	2,626	8,277	7,864
Operating Income	172	131	469	460
Operating FAS/CAS Adjustment	19	36	55	108
Non-current state income taxes	(4)	(1)	(12)	(1)
Segment Operating Income	187	166	512	567
<i>As a percentage of sales and service revenues</i>	6.6 %	6.3 %	6.2 %	7.2 %
Ingalls segment operating income	73	50	193	242
<i>As a percentage of Ingalls revenues</i>	10.3 %	8.0 %	9.9 %	12.7 %
Newport News segment operating income	90	102	269	277
<i>As a percentage of Newport News revenues</i>	6.2 %	7.1 %	6.0 %	6.5 %
Mission Technologies segment operating income	24	14	50	48
<i>As a percentage of Mission Technologies revenues</i>	3.5 %	2.4 %	2.6 %	2.7 %



Non-GAAP Reconciliations

Shipbuilding Revenues & Operating Margin

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
(\$ in millions)	2023	2022	2023	2022
Sales and service revenues	2,816	2,626	8,277	7,864
Mission Technologies	(685)	(595)	(1,954)	(1,785)
Intersegment eliminations	33	37	97	101
Shipbuilding Revenues	2,164	2,068	6,420	6,180
Operating Income	172	131	469	460
Operating FAS/CAS Adjustment	19	36	55	108
Non-current state income taxes	(4)	(1)	(12)	(1)
Segment Operating Income	187	166	512	567
Mission Technologies	(24)	(14)	(50)	(48)
Shipbuilding operating income	163	152	462	519
As a percentage of shipbuilding revenues	7.5 %	7.4 %	7.2 %	8.4 %



Non-GAAP Reconciliations

Free Cash Flow

	Three Months Ended		Nine Months Ended		Year Ended		
	September 30		September 30		December 31		
(\$ in millions)	2023	2022	2023	2022	2022	2021	2020
Net cash provided by operating activities	335	(19)	408	165	766	760	1,093
Less capital expenditures:							
Capital expenditure additions	(53)	(77)	(164)	(179)	(284)	(331)	(353)
Grant proceeds for capital expenditures	11	—	14	—	12	20	17
Free cash flow	293	(96)	258	(14)	494	449	757

Non-GAAP Reconciliations

Mission Technologies EBITDA & EBITDA Margin

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2023	2022	2023	2022
<i>(in millions, except per share amounts)</i>				
Mission Technologies sales and service revenues	685	595	1,954	1,785
Mission Technologies segment operating income	24	14	50	48
Mission Technologies depreciation expense	2	3	8	8
Mission Technologies amortization expense	27	30	82	90
Mission Technologies state tax expense	3	3	9	9
Mission Technologies EBITDA	56	50	149	155
Mission Technologies EBITDA margin	8.2 %	8.4 %	7.6 %	8.7 %

Pension Outlook

(\$ in millions)	2022 (Actual)	2023 ³		2024 ³	
Pension Discount Rate	3.00%	5.47%	Change from prior est. N/A	6.09% ⁴	Change from prior est. 62 bps
Expected Long-Term Return on Assets	7.25%	8.00%	N/A	8.00%	N/A
Actual return on Assets	(16.1%)	4.6% ⁴		4.6% ⁴	
CAS Recoveries Over Cash Contributions ^{1,2}	\$4	\$4	\$0	\$3	N/A
FAS Benefit ¹	\$86	\$31	\$0	\$47	N/A
CAS Expense ¹	\$45	\$48	(\$2)	\$50	(\$2)
FAS/CAS Adjustment ¹	\$131	\$79	(\$2)	\$97	(\$2)
Operating FAS/CAS Adjustment ¹	(\$145)	(\$70)	(\$2)	(\$50)	(\$13)
Non-Operating Retirement Income ¹	\$276	\$149	N/A	\$147	(\$15)
Pension and Post-retirement Benefits Cash Contributions ²	\$41	\$44	(\$2)	\$47	(\$2)

¹ Includes pension & other postretirement benefits.

² 2023 projected cash contributions of \$44 million include \$11 million of discretionary pension contributions (\$<1 million qualified; \$11 million non-qualified) and \$33 million of other postretirement benefits contributions.

2024 projected cash contributions of \$47 million include \$12 million of discretionary pension contributions (\$<1 million qualified; \$12 million non-qualified) and \$35 million of other postretirement benefits contributions.

³ Projected and subject to change during 2023 and 2024.

⁴ Asset Returns and Discount Rate based on September 30, 2023 estimates



