PRESS RELEASE

FOR IMMEDIATE RELEASE
August 8, 2023

Contacts:
Michael E. Scheopner
President and Chief Executive Officer
Mark A. Herpich
Chief Financial Officer
(785) 565-2000

## Landmark Bancorp, Inc. Announces Second Quarter Earnings Per Share of \$0.64 Declares Cash Dividend of $\mathbf{\$ 0 . 2 1}$ per Share

(Manhattan, KS, August 8, 2023) - Landmark Bancorp, Inc. ("Landmark"; Nasdaq: LARK) reported diluted earnings per share of $\$ 0.64$ for the three months ended June 30, 2023, compared to $\$ 0.64$ per share in the first quarter of 2023 and $\$ 0.58$ per share in the same quarter last year. Net earnings for the second quarter of 2023 amounted to $\$ 3.4$ million, compared to $\$ 3.4$ million in the prior quarter and $\$ 3.0$ million for the second quarter of 2022. For the three months ended June 30, 2023, the return on average assets was $0.88 \%$, the return on average equity was $11.52 \%$, and the efficiency ratio was $69.2 \%$.

For the first six months of 2023, diluted earnings per share totaled $\$ 1.29$ compared to $\$ 1.18$ during the same period in 2022. Net earnings for the six months of 2023 totaled $\$ 6.7$ million, compared to $\$ 6.2$ million in the first six months of 2022 . For the six months ended June 30,2023 , the return on average assets was $0.89 \%$ and the return on average equity was $11.77 \%$.

In making this announcement, Michael E. Scheopner, President and Chief Executive Officer of Landmark, said, "While growth in interest rates over this past year has increased funding costs and provided stress to the banking industry, Landmark continued to provide solid earnings this quarter driven by growth in loans, well-controlled expenses, and solid credit quality. Compared to the first quarter 2023, total gross loans increased by $\$ 23.5$ million, or $10.8 \%$ on an annualized basis mainly due to growth in agriculture, commercial and residential mortgage loans. Deposits decreased $\$ 13.1$ million during the second quarter of 2023 due to lower non-interest demand deposits but offset by growth in money market, interest checking and certificates of deposit accounts. Our loan to deposit ratio this quarter remains relatively low and reflects ample liquidity for future loan growth. This quarter's net interest income declined slightly from the prior quarter, as growth in interest income on loans was offset by increased interest expense on deposits and other borrowings. Our net interest margin totaled $3.21 \%$ during the second quarter of 2023 as compared to $3.31 \%$ in the prior quarter and $3.05 \%$ in the second quarter last year. Non-interest income increased $\$ 334,000$ compared to the first quarter 2023 mainly due to growth in both fees and service charges and gains on sales of residential mortgage loans. Noninterest expense remained well controlled in the second quarter 2023 increasing slightly compared to the prior quarter."

Mr. Scheopner continued, "This quarter we continued to see low net loan charge-offs, declining non-performing assets and low levels of delinquent loans. Landmark recorded net loan charge-offs of $\$ 68,000$ in the second quarter of 2023 compared to $\$ 42,000$ in the second quarter of 2022 and $\$ 47,000$ in the first quarter of 2023. Non-accrual loans totaled $\$ 2.8$ million, or $0.31 \%$, of gross loans at June 30,2023 and have declined $\$ 2.1$ million over the last twelve months. The allowance for loan losses totaled $\$ 10.4$ million at June 30, 2023, or $1.17 \%$ of period end gross loans, while our equity to assets ratio totaled $7.62 \%$."

Landmark's Board of Directors declared a cash dividend of $\$ 0.21$ per share, to be paid September 6, 2023, to common stockholders of record as of the close of business on August 23, 2023. Management will host a conference call to discuss the Company's financial results at 10:00 a.m. (Central time) on Wednesday, August 9, 2023. Investors may participate via telephone by dialing (833) 470-1428 and using access code 545875. A replay of the call will be available through September 8, 2023, by dialing (866) 813-9403 and using access code 287303.

## SUMMARY OF SECOND QUARTER RESULTS

## Net Interest Income

Net interest income in the second quarter of 2023 amounted to $\$ 10.8$ million representing a slight decrease compared to the previous quarter. This decrease in net interest income was due mainly to higher interest expense on deposits and borrowed funds but partly offset by growth in interest income on loans. The net interest margin totaled $3.21 \%$ during the second quarter compared to $3.31 \%$ in the prior quarter. Compared to the previous quarter, interest income on loans increased $\$ 1.2$ million, or $11.0 \%$, to $\$ 12.6$ million due to both higher rates and balances while the average tax-equivalent yield on the loan portfolio increased 37 basis points to $5.80 \%$. Interest income on investment securities increased slightly due to small increases in rates and balances. The average tax-equivalent yield on investment securities totaled $2.70 \%$ this quarter compared to $2.68 \%$ in the prior quarter.

Interest expense on deposits increased $\$ 913,000$ in the second quarter 2023, compared to the prior quarter, mainly due to higher rates and average balances on interest-bearing deposits. The average rate on interest-bearing deposits increased this quarter to $1.57 \%$ compared to $1.18 \%$ in the prior quarter. Interest expense on total borrowed funds grew $\$ 450,000$, compared to the prior quarter, as the average rate paid increased 36 basis points to $5.05 \%$ and average balances grew $\$ 21.3$ million.

## Non-Interest Income

Non-interest income totaled $\$ 3.8$ million for the second quarter of 2023 , an increase of $\$ 33,000$, or $0.9 \%$, compared to the same period last year and an increase of $\$ 334,000$, or $9.6 \%$, from the previous quarter. The increase in non-interest income during the second quarter of 2023 compared to the same period last year was primarily due to increases of $\$ 101,000$ in fees and services charges, $\$ 142,000$ in other non-interest income and $\$ 33,000$ in bank owned life insurance ("BOLI") income. The increases in fees and services charges and BOLI income were primarily associated with the acquisition of Freedom Bank in the fourth quarter of 2022, as the acquisition increased Landmark's deposit base and BOLI assets. The increase in other non-interest income was primarily related to an increase in rental income associated with a branch which was vacant in the prior year period. Gains on sales of one-to-four family residential loans declined $\$ 243,000$ from the same period last year due to lower fixed rate mortgage originations. Compared to the prior quarter, the increase in non-interest income was primarily due to seasonal increases with fees and service charges and increased loan originations of residential mortgage loans, as well as a full quarter of rental income noted above.

## Non-Interest Expense

During the second quarter of 2023, non-interest expense totaled $\$ 10.3$ million, an increase of $\$ 1.3$ million, or $14.7 \%$, over the same period in 2022 but unchanged compared to the prior quarter. Compared to the same period last year, higher costs this year for compensation and benefits, occupancy and equipment, data processing and other non-interest expenses were primarily due to higher operating costs associated with the Freedom Bank acquisition, while amortization expense increased $\$ 137,000$ this quarter due to the core deposit intangible recorded for this acquisition. Non-interest expense was flat compared to the prior quarter as higher professional fees were offset by lower data processing costs.

## Income Tax Expense

Landmark recorded income tax expense of $\$ 701,000$ in the second quarter of 2023 compared to income tax expense of $\$ 639,000$ in the second quarter of 2022 and $\$ 693,000$ in the first quarter of 2023. The effective tax rate was $17.3 \%$ in the second quarter of 2023 compared to $17.4 \%$ in the second quarter of 2022 and $17.1 \%$ in the first quarter of 2023.

## Liquidity Highlights

In addition to local retail, commercial and public fund deposits, the Company has access to multiple sources of brokered deposits that can be utilized for liquidity. Landmark also has diverse sources of liquidity available through both secured and unsecured borrowing lines of credit. At June 30, 2023, Landmark had collateral pledged to the Federal Home Loan Bank ("FHLB") that would allow for an additional \$129.0 million of FHLB borrowings. Additionally, investment securities were pledged to the Federal Reserve discount window that provides borrowing capacity with the Federal Reserve of $\$ 60.8$ million. Landmark also had various other federal funds agreements, both secured and unsecured, with correspondent banks totaling approximately $\$ 30.0$ million in available credit at June 30, 2023.

As of June 30, 2023, Landmark had unpledged available-for-sale investment securities with a fair value of $\$ 73.8$ million as well as approximately $\$ 94.6$ million of pledged investment securities in excess of required levels. The average life of the Company's investment portfolio is approximately 4.4 years and is projected to generate cash flow through maturities of $\$ 76.3$ million over the next 12 months.

## Balance Sheet Highlights

As of June 30, 2023, gross loans totaled $\$ 893.3$ million, an increase of $\$ 23.5$ million, or $10.8 \%$ annualized since March 31, 2023. During the quarter, loan growth was comprised of one-to-four family residential real estate (growth of $\$ 13.6$ million), commercial (growth of $\$ 9.1$ million) and agriculture loans (growth of $\$ 3.8$ million), offset by a decline in construction and commercial real estate loans. Investment securities decreased $\$ 5.8$ million, during the second quarter of 2023, while gross unrealized net losses on these investment securities increased from $\$ 26.5$ million at March 31, 2023 to $\$ 30.0$ million at June 30, 2023. Deposit balances decreased $\$ 13.1$ million, or $4.0 \%$ on an annualized basis, to $\$ 1.3$ billion at June 30, 2023. The decrease in deposits was mainly driven by declines in non-interest demand (decline of $\$ 39.6$ million) and savings accounts (decline of $\$ 9.1$ million) this quarter which was partially offset by higher money market, interest checking and certificate of deposit accounts, which increased in total by $\$ 26.5$ million. Total borrowings, including Federal Home Loan Bank advances and repurchase agreements increased $\$ 31.9$ million this quarter to fund the loan growth and offset the lower deposit balances. At June 30, 2023, the loan to deposits ratio was $68.9 \%$ compared to $66.4 \%$ in the prior quarter and $58.5 \%$ in the same period last year.

Total deposits include estimated uninsured deposits of $\$ 193.1$ million and $\$ 224.7$ million as of June 30, 2023 and March 31, 2023, respectively. This represents approximately $15 \%$ of total deposits at June 30, 2023 and compares favorably with other similar community banking organizations. Over 96\% of Landmark's total deposits were considered core deposits at June 30, 2023. These deposit balances are from retail, commercial and public fund customers located in the markets where the Company has bank branch locations. Brokered deposits are considered non-core and totaled $\$ 41.2$ million at June 30, 2023 compared to $\$ 11.3$ million at March 31, 2023 and are utilized as an additional source of liquidity.

Stockholders' equity decreased slightly to $\$ 117.4$ million (book value of $\$ 22.50$ per share) as of June 30,2023 , from $\$ 117.7$ million (book value of $\$ 22.57$ per share) as of March 31, 2023, due to an increase in other comprehensive losses during the second quarter of 2023 related to the decline in the unrealized losses on investment securities. The ratio of equity to total assets decreased to $7.62 \%$ on June 30, 2023, from $7.74 \%$ on March 31, 2023.

The allowance for credit losses totaled $\$ 10.4$ million, or $1.17 \%$ of total gross loans on June 30, 2023, compared to $\$ 10.3$ million, or $1.18 \%$ of total gross loans on March 31, 2023. Net loan charge-offs totaled $\$ 68,000$ in the second quarter of 2023, compared to $\$ 47,000$ during the first quarter of 2023 and $\$ 42,000$ during the same quarter last year. The ratio of annualized net loan charge-offs to total average loans was
$0.03 \%$ in the second quarter of $2023,0.02 \%$ in the first quarter of 2023 and $0.03 \%$ in the same quarter last year. A provision for credit losses of $\$ 250,000$ was made in the second quarter of 2023 as credit models factored in growth in our overall loan portfolio for this quarter. A provision for credit losses of $\$ 49,000$ was made in the first quarter of 2023 related to unfunded loan commitments and held-to-maturity investments securities. No provision for credit losses was recorded in the second quarter of 2022.

Non-performing loans totaled $\$ 2.8$ million, or $0.31 \%$ of gross loans, while loans $30-89$ days delinquent totaled $\$ 614,000$, or $0.07 \%$ of gross loans, as of June 30, 2023. Real estate owned totaled \$0.9 million at June 30, 2023.

## About Landmark

Landmark Bancorp, Inc., the holding company for Landmark National Bank, is listed on the Nasdaq Global Market under the symbol "LARK." Headquartered in Manhattan, Kansas, Landmark National Bank is a community banking organization dedicated to providing quality financial and banking services. Landmark National Bank has 31 locations in 24 communities across Kansas: Manhattan (2), Auburn, Dodge City (2), Fort Scott (2), Garden City, Great Bend (2), Hoisington, Iola, Junction City, Kincaid, La Crosse, Lawrence (2), Lenexa, Louisburg, Mound City, Osage City, Osawatomie, Overland Park (2), Paola, Pittsburg, Prairie Village, Topeka (2), Wamego and Wellsville, Kansas. Visit www.banklandmark.com for more information.

## Special Note Concerning Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of Landmark. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will," "would," "could," "should" or other similar expressions. Additionally, all statements in this press release, including forward-looking statements, speak only as of the date they are made, and Landmark undertakes no obligation to update any statement in light of new information or future events. A number of factors, many of which are beyond our ability to control or predict, could cause actual results to differ materially from those in our forward-looking statements. These factors include, among others, the following: (i) the strength of the local, national and international economies, including the effects of inflationary pressures and supply chain constraints on such economies; (ii) changes in state and federal laws, regulations and governmental policies concerning banking, securities, consumer protection, insurance, monetary, trade and tax matters, including any changes in response to the recent failures of other banks; (iii) changes in interest rates and prepayment rates of our assets; (iv) increased competition in the financial services sector and the inability to attract new customers, including from non-bank competitors such as credit unions and "fintech" companies; (v) timely development and acceptance of new products and services; (vi) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (vii) our risk management framework; (viii) interruptions in information technology and telecommunications systems and third-party services; (ix) changes and uncertainty in benchmark interest rates, including the elimination of LIBOR and the development of a substitute; ( x ) the effects of severe weather, natural disasters, widespread disease or pandemics (including the COVID-19 pandemic), or other external events; (xi) the loss of key executives or employees; (xii) changes in consumer spending; (xiii) integration of acquired businesses; (xiv) unexpected outcomes of existing or new litigation; (xv) changes in accounting policies and practices, such as the implementation of the current expected credit losses accounting standard; (xvi) the economic impact of past and any future terrorist attacks, acts of war, including the current conflict in Ukraine, or threats thereof, and the response of the United States to any such threats and attacks; (xvii) the ability to manage credit risk, forecast loan losses and maintain an adequate allowance for loan losses; (xviii) fluctuations in the value of securities held in our securities portfolio; (xix) concentrations within our loan portfolio, large loans to certain borrowers, and large deposits from certain clients; (xx) the concentration of large deposits from certain clients who have balances above current FDIC insurance limits and may withdraw deposits to diversify their exposure; (xxi) the level of non-performing assets on our balance sheets; (xxii) the ability to raise additional capital; (xxiii) cyber-attacks; (xxiv) declines in real estate values; (xxv) the effects of fraud on the part of our employees, customers, vendors or counterparties; and (xxvi) any other risks described in the "Risk Factors" sections of reports filed by Landmark with the Securities and Exchange Commission. These risks and uncertainties should be considered in evaluating forward-looking statements, and undue reliance should not be placed on such statements. Additional information concerning Landmark and its business, including additional risk factors that could materially affect Landmark's financial results, is included in our filings with the Securities and Exchange Commission.

## LANDMARK BANCORP, INC. AND SUBSIDIARIES Consolidated Balance Sheets (unaudited)

(Dollars in thousands)

## Assets

Cash and cash equivalents
Interest-bearing deposits at other banks Investment securities available-for-sale, at fair value: U.S. treasury securities U.S. federal agency obligations Municipal obligations, tax exempt Municipal obligations, taxable Agency mortgage-backed securities

Total investment securities available-for-sale Investment securities held-to-maturity Bank stocks, at cost Loans:
One-to-four family residential real estate

Construction and land
Commercial real estate
Commercial
Paycheck Protection Program (PPP)
Agriculture
Municipal
Consumer
Total gross loans
Net deferred loan (fees) costs and loans in process
Allowance for credit losses
Loans, net
Loans held for sale, at fair value
Bank owned life insurance
Premises and equipment, net
Goodwill

|  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ | December 31, September 30,20222022 $\begin{gathered}\text { June 30, } \\ 2022\end{gathered}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 20,038 | \$ | 23,764 | \$ | 23,156 | \$ | 49,234 | \$ | 30,413 |
|  | 8,336 |  | 8,586 |  | 9,084 |  | 8,844 |  | 8,360 |
|  | 121,480 |  | 121,759 |  | 123,111 |  | 127,445 |  | 135,459 |
|  | - |  | 1,993 |  | 1,988 |  | 4,979 |  | 14,931 |
|  | 124,451 |  | 128,281 |  | 127,262 |  | 128,392 |  | 134,994 |
|  | 77,713 |  | 73,468 |  | 67,244 |  | 61,959 |  | 49,356 |
|  | 160,734 |  | 164,669 |  | 169,701 |  | 161,331 |  | 151,893 |
|  | 484,378 |  | 490,170 |  | 489,306 |  | 484,106 |  | 486,633 |
|  | 3,496 |  | 3,467 |  | 3,524 |  | - |  |  |
| 9,445 |  |  | 6,876 |  | 5,470 |  | 6,641 |  | 2,881 |
| 259,655 |  |  | 246,079 |  | 236,982 |  | 205,466 |  | 192,517 |
| 22,016 |  |  | 23,137 |  | 22,725 |  | 18,119 |  | 23,092 |
| 314,889 |  |  | 316,900 |  | 304,074 |  | 228,669 |  | 209,879 |
| 181,424 |  |  | 172,331 |  | 173,415 |  | 144,582 |  | 137,929 |
|  | - |  | 21 |  | 21 |  | 410 |  | 652 |
| 84,345 |  |  | 80,499 |  | 84,283 |  | 86,114 |  | 78,240 |
| 2,711 |  |  | 2,004 |  | 2,026 |  | 2,036 |  | 2,076 |
| 28,219 |  |  | 28,835 |  | 26,664 |  | 25,911 |  | 25,531 |
| 893,259 |  |  | 869,806 |  | 850,190 |  | 711,307 |  | 669,916 |
| (261) |  |  | 2 |  | (250) |  | (311) |  | 229 |
| $(10,449)$ |  |  | $(10,267)$ |  | $(8,791)$ |  | $(8,858)$ |  | $(8,315)$ |
| 882,549 |  |  | 859,541 |  | 841,149 |  | 702,138 |  | 661,830 |
| 3,900 |  |  | 1,839 |  | 2,488 |  | 2,741 |  | 6,264 |
| 37,764 |  |  | 37,541 |  | 37,323 |  | 32,672 |  | 32,483 |
| 24,027 |  |  | 24,241 |  | 24,327 |  | 20,628 |  | 20,679 |
| 32,199 |  |  | 32,199 |  | 32,199 |  | 17,532 |  | 17,532 |
| 3,612 |  |  | 3,809 |  | 4,006 |  | 36 |  | 52 |
| 3,514 |  |  | 3,652 |  | 3,813 |  | 3,980 |  | 4,025 |
| 934 |  |  | 934 |  | 934 |  | 1,288 |  | 1,288 |
| 25,148 |  |  | 24,198 |  | 26,088 |  | 25,456 |  | 19,911 |
| \$ | 1,539,340 | \$ | 1,520,817 | \$ | 1,502,867 | \$ | 1,355,296 | \$ | 1,292,351 |

Liabilities and Stockholders' Equity
Liabilities:
Deposits:

| Non-interest-bearing demand | 382,410 |  |  | 421,971 | 410,142 |  | 347,942 |  | 343,107 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market and checking |  | 606,474 |  | 588,366 |  | 626,659 |  | 504,973 |  | 520,056 |
| Savings |  | 160,426 |  | 169,504 |  | 170,570 |  | 170,988 |  | 170,419 |
| Certificates of deposit |  | 131,661 |  | 114,189 |  | 93,278 |  | 93,234 |  | 97,885 |
| Total deposits |  | 1,280,971 |  | 1,294,030 |  | 1,300,649 |  | 1,117,137 |  | 1,131,467 |
| Federal Home Loan Bank borrowings |  | 76,185 |  | 37,804 |  | 8,200 |  | 74,900 |  | - |
| Subordinated debentures |  | 21,651 |  | 21,651 |  | 21,651 |  | 21,651 |  | 21,651 |
| Other borrowings |  | 22,293 |  | 28,750 |  | 38,402 |  | 16,349 |  | 6,223 |
| Accrued interest and other liabilities |  | 20,887 |  | 20,864 |  | 22,532 |  | 19,775 |  | 15,708 |
| Total liabilities |  | 1,421,987 |  | 1,403,099 |  | 1,391,434 |  | 1,249,812 |  | 1,175,049 |
| ockholders' equity: |  |  |  |  |  |  |  |  |  |  |
| Common stock |  | 52 |  | 52 |  | 52 |  | 50 |  | 50 |
| Additional paid-in capital |  | 84,475 |  | 84,413 |  | 84,273 |  | 79,329 |  | 79,284 |
| Retained earnings |  | 55,498 |  | 53,231 |  | 52,174 |  | 58,114 |  | 56,662 |
| Treasury stock, at cost |  | - |  | - |  | - |  | $(1,040)$ |  | (538) |
| Accumulated other comprehensive (loss) income |  | $(22,672)$ |  | $(19,978)$ |  | $(25,066)$ |  | $(30,969)$ |  | $(18,156)$ |
| Total stockholders' equity |  | 117,353 |  | 117,718 |  | 111,433 |  | 105,484 |  | 117,302 |
| Total liabilities and stockholders' equity | \$ | 1,539,340 | \$ | 1,520,817 | \$ | 1,502,867 | \$ | 1,355,296 | \$ | 1,292,351 |

LANDMARK BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Earnings (unaudited)

(Dollars in thousands, except per share amounts)

Interest income:
Loans
Investment securities:
Taxable
Tax-exempt
Interest-bearing deposits at banks
Total interest income
Interest expense:
Deposits
Subordinated debentures
Borrowings
Total interest expense
Net interest income
Provision (benefit) for credit losses
Net interest income after provision (benefit) for credit losses
Non-interest income:
Fees and service charges
Gains on sales of loans, net
Bank owned life insurance
Other
Total non-interest income
Non-interest expense:
Compensation and benefits
Occupancy and equipment
Data processing
Amortization of mortgage servicing rights and other intangibles
Professional fees
Acquisition costs
Other
Total non-interest expense
Earnings before income taxes
Income tax expense
Net earnings
Net earnings per share (1)
Basic \$
Diluted
Dividends per share (1)
Shares outstanding at end of period (1)
Weighted average common shares outstanding - basic (1)
Weighted average common shares outstanding - diluted (1)
Tax equivalent net interest income

| Three months ended, |  |  |
| :---: | :---: | :---: |
| June 30, | March 31, | June 30, |
| 2023 | 2023 | 2022 |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\$$ | 12,623 | $\$$ | 11,376 | $\$$ |
|  |  |  |  | 7,156 |
|  | 2,379 | 2,317 | 1,417 |  |
| 775 | 786 | 730 |  |  |
| 49 | 98 | 126 |  |  |
| 15,826 | 14,577 | 9,429 |  |  |


| 15,826 | 14,577 | 9,429 |
| ---: | ---: | ---: |
| 3,452 | 2,539 | 358 |
| 387 | 364 | 165 |
| 1,154 | 727 | 8 |
| 4,993 | 3,630 | 531 |
| 10,833 | 10,947 | 8,898 |
| 250 | 49 | - |
| 10,583 | 10,898 | 8,898 |


| 10,583 | 10,898 | 8,898 |
| ---: | ---: | ---: |
|  |  |  |
| 2,481 | 2,358 | 2,380 |
| 830 | 693 | 1,073 |
| 223 | 218 | 190 |
| 295 | 226 | 153 |
| 3,829 | 3,495 | 3,796 |
|  |  |  |
| 5,572 | 5,542 | 4,953 |
| 1,394 | 1,369 | 1,177 |
| 431 | 589 | 362 |
| 472 | 461 | 335 |
| 607 | 491 | 415 |
| - | - | 221 |
| 1,873 | 1,891 | 1,559 |
| 10,349 | 10,343 | 9,022 |
| 4,063 | 4,050 | 3,672 |
| 701 | 693 | 639 |
| 3,362 | $\$$ | 3,357 |
| $\$$ | $\$$ | 3,033 |


| Six months ended, |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  |
| \$ | 23,999 | \$ | 14,347 |
|  | 4,696 |  | 2,408 |
|  | 1,561 |  | 1,452 |
|  | 147 |  | 188 |
|  | 30,403 |  | 18,395 |
|  | 5,991 |  | 553 |
|  | 751 |  | 288 |
|  | 1,881 |  | 11 |
|  | 8,623 |  | 852 |
|  | 21,780 |  | 17,543 |
|  | 299 |  | (500) |
|  | 21,481 |  | 18,043 |
|  | 4,839 |  | 4,568 |
|  | 1,523 |  | 1,978 |
|  | 441 |  | 377 |
|  | 521 |  | 436 |
|  | 7,324 |  | 7,359 |
|  | 11,114 |  | 9,728 |
|  | 2,763 |  | 2,410 |
|  | 1,020 |  | 702 |
|  | 933 |  | 651 |
|  | 1,098 |  | 866 |
|  | - |  | 221 |
|  | 3,764 |  | 3,282 |
|  | 20,692 |  | 17,860 |
|  | 8,113 |  | 7,542 |
|  | 1,394 |  | 1,376 |
| \$ | 6,719 | \$ | 6,166 |


| $\$$ | 0.64 | $\$$ | 0.64 | $\$$ | 0.58 | $\$$ | 1.29 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 0.64 | 0.64 | 0.58 |  | 1.29 | 1.18 |  |  |
|  | 0.21 | 0.21 | 0.20 |  | 0.42 | 0.40 |  |  |
|  | $5,215,575$ | $5,215,575$ | $5,225,161$ |  | $5,215,575$ | $5,225,161$ |  |  |
| $5,215,575$ | $5,213,125$ | $5,237,837$ |  | $5,214,357$ | $5,242,558$ |  |  |  |
|  | $5,219,550$ | $5,220,688$ | $5,252,546$ |  | $5,219,760$ | $5,260,313$ |  |  |
|  |  |  |  |  |  |  |  |  |
| $\$$ | 11,021 | $\$$ | 11,144 | $\$$ | 9,094 | $\$$ | 22,165 | $\$$ |

[^0]
## LANDMARK BANCORP, INC. AND SUBSIDIARIES

## Select Ratios and Other Data (unaudited)

| (Dollars in thousands, except per share amounts) | three months ended, |  |  |  |  |  | six months ended, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 0 \cap \geqslant 3 \end{gathered}$$2023$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ |  |
| Performance ratios: |  |  |  |  |  |  |  |  |  |  |
| Return on average assets (1) |  | 0.88\% |  | 0.90\% |  | 0.93\% |  | 0.89\% |  | 0.95\% |
| Return on average equity (1) |  | 11.52\% |  | 12.04\% |  | 10.04\% |  | 11.77\% |  | 9.81\% |
| Net interest margin (1)(2) |  | 3.21\% |  | 3.31\% |  | 3.05\% |  | 3.26\% |  | 3.02\% |
| Effective tax rate |  | 17.3\% |  | 17.1\% |  | 17.4\% |  | 17.2\% |  | 18.2\% |
| Efficiency ratio (3) |  | 69.2\% |  | 70.1\% |  | 69.1\% |  | 69.7\% |  | 70.9\% |
| Non-interest income to total income (3) |  | 26.1\% |  | 24.2\% |  | 29.9\% |  | 25.2\% |  | 29.2\% |
| Average balances: |  |  |  |  |  |  |  |  |  |  |
| Investment securities | \$ | 495,456 | \$ | 499,538 | \$ | 477,035 | \$ | 497,486 | \$ | 449,667 |
| Loans |  | 873,910 |  | 850,331 |  | 653,013 |  | 862,186 |  | 644,569 |
| Assets |  | 1,525,589 |  | 1,511,077 |  | 1,307,112 |  | 1,518,373 |  | 1,306,446 |
| Interest-bearing deposits |  | 882,726 |  | 872,900 |  | 791,257 |  | 877,841 |  | 791,803 |
| FHLB advances and other borrowings |  | 77,176 |  | 66,868 |  | - |  | 61,285 |  | - |
| Subordinated debentures |  | 21,651 |  | 21,651 |  | 21,651 |  | 21,651 |  | 21,651 |
| Repurchase agreements |  | 16,909 |  | 27,548 |  | 6,981 |  | 22,199 |  | 6,903 |
| Stockholders' equity | \$ | 117,038 | \$ | 113,115 |  | 121,147 | \$ | 115,087 |  | 126,757 |
| Average tax equivalent yield/cost (1): |  |  |  |  |  |  |  |  |  |  |
| Investment securities |  | 2.70\% |  | 2.68\% |  | 1.97\% |  | 2.69\% |  | 1.90\% |
| Loans |  | 5.80\% |  | 5.43\% |  | 4.40\% |  | 5.62\% |  | 4.49\% |
| Total interest-bearing assets |  | 4.66\% |  | 4.39\% |  | 3.23\% |  | 4.53\% |  | 3.16\% |
| Interest-bearing deposits |  | 1.57\% |  | 1.18\% |  | 0.18\% |  | 1.38\% |  | 0.14\% |
| FHLB advances and other borrowings |  | 5.34\% |  | 5.09\% |  | 0.00\% |  | 5.25\% |  | 0.00\% |
| Subordinated debentures |  | 7.17\% |  | 6.82\% |  | 3.06\% |  | 6.99\% |  | 2.68\% |
| Repurchase agreements |  | 3.01\% |  | 2.36\% |  | 0.46\% |  | 2.61\% |  | 0.32\% |
| Total interest-bearing liabilities |  | 2.01\% |  | 1.52\% |  | 0.26\% |  | 1.77\% |  | 0.21\% |
| Capital ratios: |  |  |  |  |  |  |  |  |  |  |
| Equity to total assets |  | 7.62\% |  | 7.74\% |  | 9.08\% |  |  |  |  |
| Tangible equity to tangible assets (3) |  | 5.42\% |  | 5.50\% |  | 7.82\% |  |  |  |  |
| Book value per share | \$ | 22.50 | \$ | 22.57 | \$ | 22.45 |  |  |  |  |
| Tangible book value per share (3) | \$ | 15.63 | \$ | 15.67 | \$ | 19.08 |  |  |  |  |
| Rollforward of allowance for credit losses (loans): |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 10,267 | \$ | 8,791 | \$ | 8,357 | \$ | 8,791 | \$ | 8,775 |
| Adoption of CECL |  | - |  | 1,523 |  | - |  | 1,523 |  | - |
| Charge-offs |  | (158) |  | (108) |  | (76) |  | (266) |  | (129) |
| Recoveries |  | 90 |  | 61 |  | 34 |  | 151 |  | 169 |
| Provision (benefit) for credit losses |  | 250 |  | - |  | - |  | 250 |  | (500) |
| Ending balance | \$ | 10,449 | \$ | 10,267 | \$ | 8,315 | \$ | 10,449 | \$ | 8,315 |
| Non-performing assets: |  |  |  |  |  |  |  |  |  |  |
| Non-accrual loans | \$ | 2,784 | \$ | 3,311 | \$ | 4,887 |  |  |  |  |
| Accruing loans over 90 days past due |  | - |  | - |  | - |  |  |  |  |
| Real estate owned |  | 934 |  | 934 |  | 1,288 |  |  |  |  |
| Total non-performing assets | \$ | 3,718 | \$ | 4,245 | \$ | 6,175 |  |  |  |  |
| Loans 30-89 days delinquent | \$ | 614 | \$ | 1,490 | \$ | 877 |  |  |  |  |
| Other ratios: |  |  |  |  |  |  |  |  |  |  |
| Loans to deposits |  | 68.90\% |  | 66.42\% |  | 58.49\% |  |  |  |  |
| Loans 30-89 days delinquent and still accruing to gross loans outstanding |  | 0.07\% |  | 0.17\% |  | 0.13\% |  |  |  |  |
| Total non-performing loans to gross loans outstanding |  | 0.31\% |  | 0.38\% |  | 0.73\% |  |  |  |  |
| Total non-performing assets to total assets |  | 0.24\% |  | 0.28\% |  | 0.48\% |  |  |  |  |
| Allowance for credit losses to gross loans outstanding |  | 1.17\% |  | 1.18\% |  | 1.24\% |  |  |  |  |
| Allowance for credit losses to gross loans outstanding excluding PPP loans |  | 1.17\% |  | 1.18\% |  | 1.24\% |  |  |  |  |
| Allowance for credit losses to total non-performing loans |  | 375.32\% |  | 310.09\% |  | 170.15\% |  |  |  |  |
| Net loan charge-offs to average loans (1) |  | 0.03\% ${ }^{\text {² }}$ |  | 0.02\% |  | 0.03\% |  | 0.03\% |  | -0.01\% |

[^1]
## LANDMARK BANCORP, INC. AND SUBSIDIARIES

## Non-GAAP Finacials Measures (unaudited)

(Dollars in thousands, except per share amounts)

```
Non-GAAP earnings reconciliation:
    Net earnings
        Add: acquisition costs
        Less: income tax expense (effective tax rate of 24.5%)
            Adjusted net earnings (A)
```

Weighted average common shares outstanding - diluted (B)
Adjusted diluted net earnings per share (A/B)
Adjusted return on average assets (1)
Adjusted return on average equity (1)

1) Information is annualized

Non-GAAP financial ratio reconciliation:
Total non-interest expense
Less: foreclosure and real estate owned expense
Less: amortization of other intangibles
Less: acquisition costs
Adjusted non-interest expense (A)
Net interest income (B)
Non-interest income
Less: losses (gains) on sales of investment securities, net
Less: gains on sales of premises and equipment and foreclosed assets Adjusted non-interest income (C)

Efficiency ratio $(\mathrm{A} /(\mathrm{B}+\mathrm{C})$ )
Non-interest income to total income (C/(B+C))

Total stockholders' equity
Less: goodwill and other intangible assets Tangible equity (D)

Total assets
Less: goodwill and other intangible assets Tangible assets (E)

Tangible equity to tangible assets (D/E)
Shares outstanding at end of period (F)
Tangible book value per share (D/F)

| As of or for the <br> three months ended, |  |  |
| :---: | :---: | :---: |
| June 30, | March 31, | June 30, |
| 2023 | 2023 | 2022 |


| As of or for the six months ended, |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { June 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ |  |
| \$ | 6,719 | \$ | 6,166 |
|  | - |  | 221 |
|  | - |  | (54) |
| \$ | 6,719 | \$ | 6,333 |
|  | 5,219,760 |  | 5,260,313 |
| \$ | 1.29 | \$ | 1.20 |
|  | 0.89\% |  | 0.98\% |
|  | 11.77\% |  | 10.07\% |


| \$ | 3,362 | \$ | 3,357 | \$ | 3,033 | \$ | 6,719 | \$ | 6,166 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | 221 |  | - |  | 221 |
|  | - |  | - |  | (54) |  | - |  | (54) |
| \$ | 3,362 | \$ | 3,357 | \$ | 3,200 | \$ | 6,719 | \$ | 6,333 |
|  | 5,219,550 |  | 5,220,688 |  | 5,252,546 |  | 5,219,760 |  | 5,260,313 |
| \$ | 0.64 | \$ | 0.64 | \$ | 0.61 | \$ | 1.29 | \$ | 1.20 |
|  | 0.88\% |  | 0.90\% |  | 0.98\% |  | 0.89\% |  | 0.98\% |
|  | 11.52\% |  | 12.04\% |  | 10.59\% |  | 11.77\% |  | 10.07\% |


| \$ | 10,349 | \$ | 10,343 | \$ | 9,022 | \$ | 20,692 | \$ | 17,860 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (3) |  | (17) |  | (9) |  | (20) |  | (32) |
|  | (198) |  | (197) |  | (15) |  | (395) |  | (32) |
|  | - |  | - |  | (221) |  | - |  | (221) |
|  | 10,148 |  | 10,129 |  | 8,777 |  | 20,277 |  | 17,575 |
|  | 10,833 |  | 10,947 |  | 8,898 |  | 21,780 |  | 17,543 |
|  | 3,829 |  | 3,495 |  | 3,796 |  | 7,324 |  | 7,359 |
|  | - |  | - |  | - |  | - |  | - |
|  | - |  | (1) |  | - |  | (1) |  | (114) |
| \$ | 3,829 | \$ | 3,494 | \$ | 3,796 | \$ | 7,323 | \$ | 7,245 |
|  | 69.2\% |  | 70.1\% |  | 69.1\% |  | 69.7\% |  | 70.9\% |
|  | 26.1\% |  | 24.2\% |  | 29.9\% |  | 25.2\% |  | 29.2\% |


| \$ | $\begin{gathered} 117,353 \\ (35,811) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 117,718 \\ (36,008) \\ \hline \end{array}$ | \$ | $\begin{gathered} 117,302 \\ (17,584) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 81,542 | \$ | 81,710 | \$ | 99,718 |
| \$ | $\begin{array}{r} 1,539,340 \\ (35,811) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,520,817 \\ (36,008) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,292,351 \\ (17,584) \\ \hline \end{array}$ |
| \$ | 1,503,529 | \$ | 1,484,809 | \$ | 1,274,767 |
|  | 5.42\% |  | 5.50\% |  | 7.82\% |
|  | 5,215,575 |  | 5,215,575 |  | 5,225,161 |
| \$ | 15.63 | \$ | 15.67 | \$ | 19.08 |


[^0]:    (1) Share and per share values at or for the periods ended June 30, 2022 have been adjusted to give effect to the 5\% stock dividend paid during December 2022.

[^1]:    1) Information is annualized
    (2) Net interest margin is presented on a fully tax equivalent basis, using a $21 \%$ federal tax rate
    (3) Non-GAAP financial measures. See the "Non-GAAP Financial Measures" section of this press release for a reconciliation to the most comparable GAAP equivalent.
