MDU RESOURCES GROUP, INC.

Building a Strong America®

2021 First Quarter Earnings Results

- **First quarter earnings were $52.1 million, compared to $25.1 million in 2020.**
- **Earnings per share were $0.26, up from $0.13 in 2020**
- **Narrowed 2021 earnings per share guidance to a range of $2.00 to $2.15.**
- **Affirmed combined construction revenue guidance in a range of $4.2 billion to $4.6 billion, with margins comparable to or slightly higher than 2020.**
- **Affirmed EBITDA guidance for 2021 in the range of $875 million to $925 million.**

Long-term EPS projection
5%-8%
compound annual growth rate

Increased dividends
30
consecutive years

Paid dividends
83
consecutive years

Electric and Natural Gas Utilities

- Earnings of $46.9 million, compared to earnings of $43.7 million in 2020.
- Benefited from rate recovery in certain jurisdictions and higher natural gas sales volumes.
- The company's systems continued to perform well, and provided safe and reliable service to customers during extreme winter conditions experienced in February across the country.

Pipeline

- Record first quarter earnings of $8.9 million, compared to $7.4 million in 2020.
- Higher revenue from strong demand for storage services contributed to the increase.
- The company continues to await approval from the Federal Energy Regulatory Commission for its North Bakken Expansion Project in western North Dakota. The project, which is designed to transport 250 million cubic feet of natural gas per day, will reduce flaring in the Bakken.

Construction Services

- Record first quarter earnings of $29.8 million, compared to the prior year's earnings of $16.8 million.
- Higher workloads and margins for outside specialty contracting contributed to the increase.
- Record first quarter backlog of $1.273 billion, compared to $1.267 billion last year.
- Affirmed revenue guidance in the range of $2.1 billion to $2.3 billion with margins comparable to or slightly higher than 2020 levels.

Construction Materials

- Seasonal loss of $30.8 million, compared to a loss of $38.2 million in 2020.
- Higher gross margins from increased material pricing and higher construction margins drove the decreased seasonal loss.
- Favorable weather across the company's footprint allowed for an early start to the construction season, which drove increases in material revenues.
- Backlog of $819 million as of March 31, compared to $905 million in the prior year.
- Affirmed revenue guidance in the range of $2.1 billion to $2.3 billion with margins comparable to or slightly higher than 2020 levels.

“Our businesses are off to a very strong start in 2021. We had record earnings at our construction services and pipeline businesses, increased natural gas sales volumes at our utility operations and a stronger start to the year at our construction materials business. We are narrowing our 2021 earnings guidance, and expect to continue to see robust demand for our products and services.”

Dave Goodin
President and CEO | MDU Resources Group, Inc.