MDU RESOURCES GROUP, INC.

Building a Strong America®

2020 EARNINGS RESULTS

- **2020 earnings were $390.2 million, compared to $335.5 million in 2019.**
- **Earnings per share were $1.95 per share, up from $1.69 in 2019.**
- **Initiated 2021 earnings per share guidance in a range of $1.95 to $2.15.**
- **Established combined construction revenue guidance in a range of $4.2 billion to $4.6 billion, with margins comparable to or slightly higher than 2020.**
- **EBITDA guidance for 2021 in the range of $875 million to $925 million.**

Long-term EPS projection	Increased dividends	Paid dividends
5%-8% compound annual growth rate	**30** consecutive years	**83** consecutive years

Construction Materials

- Record earnings of $147.3 million, compared to $120.4 million in 2019.
- Higher gross margins from increased material pricing and higher construction margins drove the increase in earnings.
- Backlog of $673 million as of December 31, compared to $693 million in the prior year.
- Established revenue guidance to a range of $2.1 billion to $2.3 billion with margins comparable to or slightly higher than 2020 levels.

Construction Services

- Record earnings of $109.7 million on record revenues of $2.10 billion, compared to the prior year's record earnings of $93.0 million and $1.85 billion in revenues.
- Higher margins and workloads at inside and outside specialty contracting drove the increase in earnings.
- Record year-end backlog of $1.27 billion, compared to $1.14 billion last year.
- Established revenue guidance to a range of $2.1 billion to $2.3 billion with margins comparable to or slightly higher than 2020 levels.

Electric and Natural Gas Utilities

- Earnings of $99.6 million, compared to earnings of $94.3 million in 2019.
- Benefited from rate recovery in certain jurisdictions and lower operating costs.
- Will retire and commence the decommissioning of the Lewis & Clark station in March of this year.
- Expects to begin construction on Heskett Station Unit IV, an 88-megawatt natural gas-fired combustion turbine in late 2021

Pipeline

- Earnings of $37.0 million, compared to $29.6 million in 2019.
- Higher transportation revenues from completed organic growth projects and higher storage revenue from strong demand for storage services contributed to the increase.
- The company continues preliminary work to begin construction in second quarter 2021 on its North Bakken Expansion Project in western North Dakota, pending regulatory and environmental permitting. The project, which is designed to transport 250 million cubic feet of natural gas per day, is expected to be in service in late 2021.

“This is the second-best earnings result in our 97-year history, and we are incredibly proud of our employees' dedication to Building a Strong America despite the challenges 2020 presented … Our success during this tumultuous year further underscores the essential nature of our businesses. Our employees provide products and services that are critical to our customers and our country, and they strive to do so safely and regardless of the circumstances they may face.”

Dave Goodin
President and CEO | MDU Resources Group, Inc.

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