MDU RESOURCES GROUP, INC.

2019 Results

- **2019 earnings were $335.5 million, or $1.69 per share, compared to $272.3 million, or $1.39 per share in 2018.**
- **Initiated 2020 earnings per share guidance in a range of $1.65 to $1.85.**
- **Construction services ended the year with record revenue, earnings and backlog.**
- **Construction materials continued to expand its market coverage through strategic acquisitions.**
- **Pipeline and midstream reported record transportation volumes for the third consecutive year.**
- **Utility filed rate cases in several jurisdictions and implemented new rates in two states.**

"We saw outstanding performance from all our business lines in 2019 ... We had record results in a number of areas, particularly in the volumes of work and earnings at our construction companies. With record backlog levels and strong organic growth projects underway, we are initiating our earnings per share guidance in the range of $1.65 to $1.85 for 2020."

Dave Goodin
President and CEO
MDU Resources Group, Inc.

Long-term EPS projection
5%-8%
compound annual growth rate

Increased dividends
29
consecutive years

Paid dividends
82
consecutive years

Electric and Natural Gas Utilities

- Earnings of $94.3 million, compared to $84.7 million in 2018.
- 9.9% higher natural gas sales volumes.
- Electric margins increased from approved rate recovery in Montana.

Pipeline and Midstream

- Earnings of $29.6 million, compared to $28.5 million in 2018.
- Completed organic growth projects in late 2019 and early 2020 that increased system capacity to more than 2.2 billion cubic feet per day.
- Continues to work through the FERC application and planning process on the North Bakken Expansion Project.

Construction Services

- Record earnings of $93.0 million, compared to $64.3 million in 2018.
- Record revenues of $1.85 billion.
- Record backlog of $1.14 billion, up 22% from 2018.
- Forecasted 2020 revenues of $1.85 billion to $2.05 billion.

Construction Materials

- Earnings of $120.4 million, compared to $92.6 million in 2018.
- Record revenues of $2.19 billion.
- Backlog of $693 million, compared to record year-end backlog of $706 million in 2018.
- Forecasted 2020 revenues of $2.2 billion to $2.4 billion.