

# Q1 FY27 Earnings

August 6, 2026



# Forward-Looking Statements

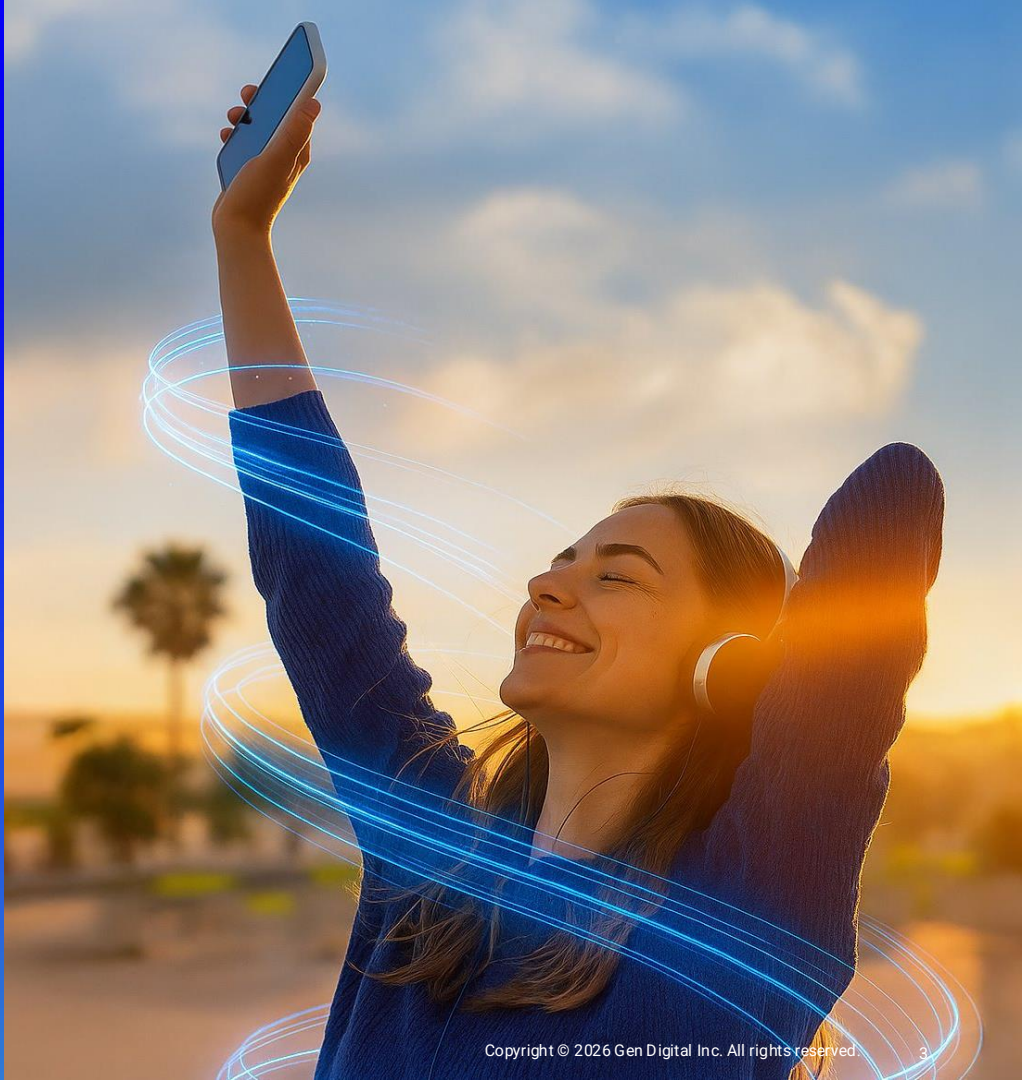
This presentation contains statements which may be considered forward-looking within the meaning of the U.S. federal securities laws. In some cases, you can identify these forward-looking statements by the use of terms such as “expect,” “will,” “continue,” or similar expressions, and variations or negatives of these words, but the absence of these words does not mean that a statement is not forward-looking. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, the statements relating to our long-term targets (including those related to Debt/EBITDA Net Leverage), Q2 FY2027 and Fiscal Year 2027 Non-GAAP guidance, FY2027 key assumptions, and go-forward capital structure, and any statements of assumptions underlying any of the foregoing. These statements are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from results expressed or implied in this presentation. Such risk factors include, but are not limited to, those related to: projections of our future financial performance; anticipated growth and trends in our businesses and in our industries; the consummation of or anticipated impacts of acquisitions (including our ability to achieve synergies and associated cost savings from any such acquisitions), divestitures, restructurings, stock repurchases, financings, debt repayments and investment activities; the outcome or impact of pending litigation, claims or disputes; difficulties in executing the operating model for the consumer businesses; lower than anticipated returns from our investments in direct customer acquisition; difficulties in retaining our existing customers and converting existing non-paying customers to paying customers; difficulties and delays in reducing run rate expenses and monetizing underutilized assets; the successful development of new products and upgrades and the degree to which these new products and upgrades gain market acceptance; our ability to maintain our customer and partner relationships; the anticipated growth of certain market segments; fluctuations and volatility in our stock price; our ability to successfully execute strategic plans; the vulnerability of our solutions, systems, websites and data to intentional disruption by third parties; changes to existing accounting pronouncements or taxation rules or practices; and general business and macroeconomic conditions in the U.S. and worldwide, including economic recessions, the impact of inflation, and ongoing and new geopolitical conflicts, and other global macroeconomic factors on our operations and financial performance. Additional information concerning these and other risk factors is contained in the Risk Factors sections of our most recent reports on Form 10-K and Form 10-Q. We encourage you to read those sections carefully. There may also be other factors that have not been anticipated or that are not described in our periodic filings with the SEC, generally because we did not believe them to be significant at the time, which could cause actual results to differ materially from our projections and expectations. All forward-looking statements should be evaluated with the understanding of their inherent uncertainty. We assume no obligation, and do not intend, to update these forward-looking statements as a result of future events or developments.

## PURPOSE

# Powering Digital Freedom

## MISSION

We create innovative and easy-to-use technology solutions that help people grow, manage, and secure their digital and financial lives





# Gen Delivers **Double-Digit Growth**

Q1 FY27 Revenue

**\$1.3B**

up  
**11% YoY**

Q1 FY27 Non-GAAP EPS

**\$0.71**

up  
**19% YoY**

Paid Customers

**81M**

up  
**5M YoY**

Free Cash Flow (LTM)

**\$1.5B+**

up  
**15% YoY**

# Key Financial Highlights

## Q1 Fiscal Year 2027

**Revenue grew 11% to \$1.34B**, beating the high-end of our guidance and continuing the strong momentum across our major categories

Cyber Safety revenue increased **4%** and Trust-Based Solutions grew **24%**, both in line with our mid-term growth targets, while delivering on their respective margin targets of 60%+ and 30%

**Operating income reached \$668M, up 9%** as we delivered double-digit top-line growth, while investing in strategic key growth initiatives and product expansions

**We returned \$181M to shareholders** in Q1 and \$900M+ over last 12 months, while lowering net leverage to **2.95x**

**Non-GAAP EPS grew 19%** as strong top-line growth, efficiency gains and disciplined capital allocations drove earnings leverage

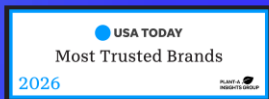
# What's New



# From Cyber Safety to Financial Empowerment: Award-winning solutions and world-class service



60X WINNER



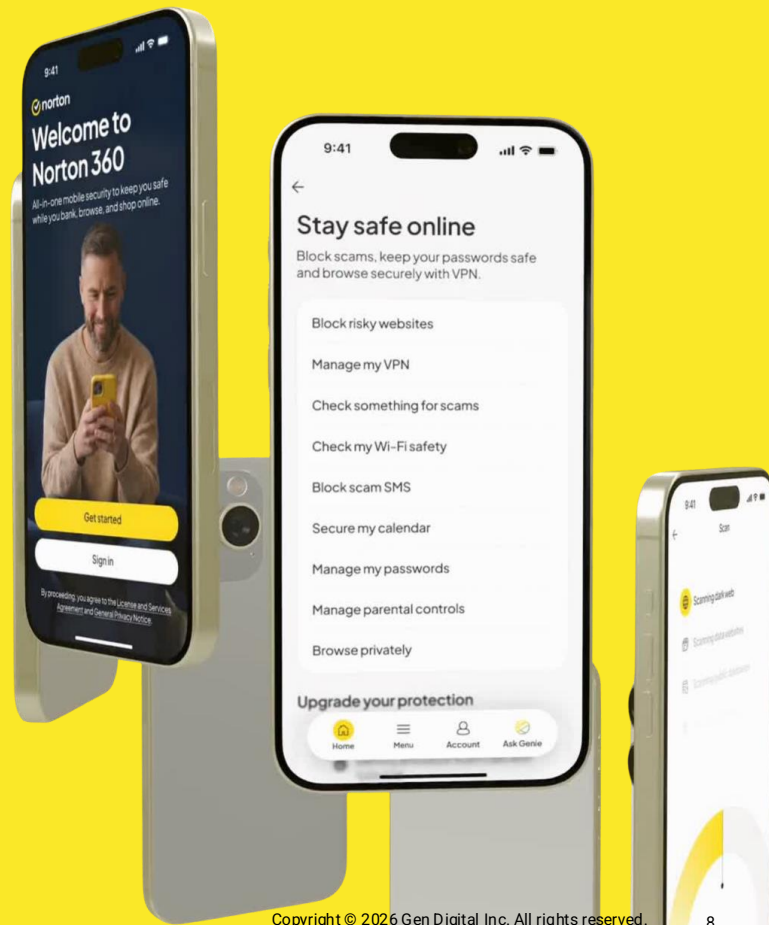


## Premium All-In-One

Norton 360 becomes the definitive home for the complete Norton experience, with a modernized UX and simplified app portfolio

Shifting from passive, set-and-forget protection to a proactive experience and surfacing what's happening and what to do next, such as personalized insights, prioritized action cards, and localized scams

Organized around people rather than devices, with focused entry points so customers can start with their need today and grow into the full experience over time





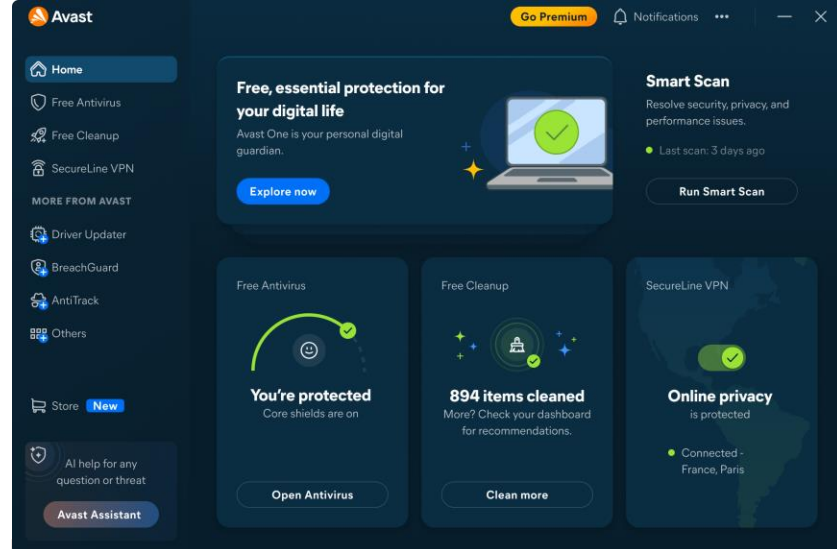


## You're in Control

Free tier of Avast One provides comprehensive protection rather than watered-down features designed to pressure an upgrade

Best-in-class features right from the start, including free antivirus and real-time threat protection, scam detection, no-log VPN, data breach monitoring, and device cleanup

Seamlessly unlock even more protection and customization without switching apps, re-entering payment details or rebuilding setup





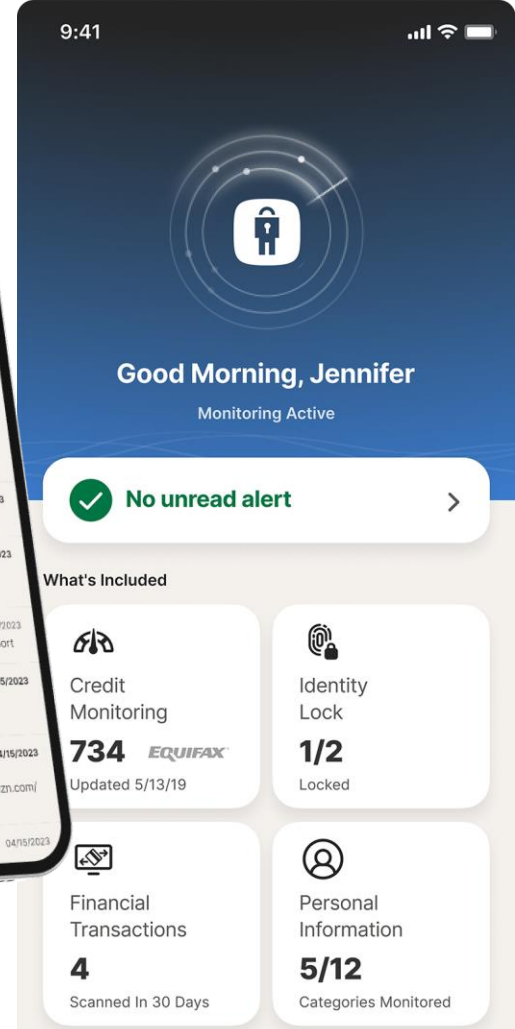
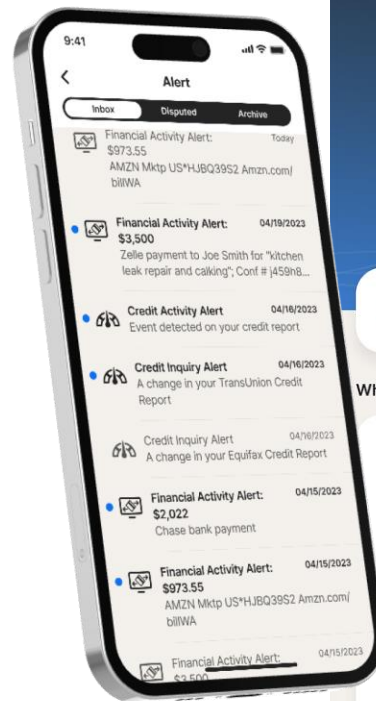
## Protection for Your Life

LifeLock launched several new features, with a focus on driving greater user engagement through better personalization and insights

**Card Exposure Control** – shows users every merchant holding their card data, flags the risk level, and lets them opt out in two taps

**Ask LifeLock** – an AI assistant that surfaces insights on dark web alerts and suspicious financial trends, reviews transactions for anomalies and helps users resolve unrecognized charges

**Protection-Led Marketplace** – gives users a protection score and editorial guidance on credit card offers





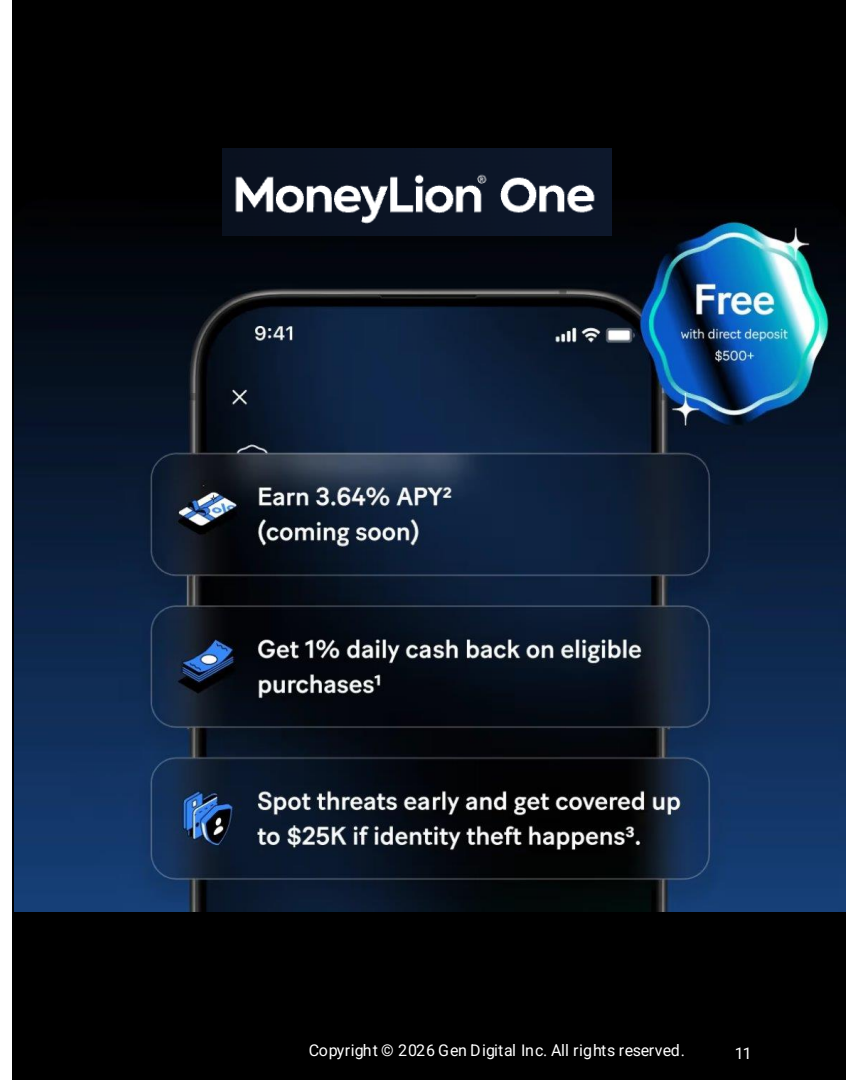
## Simple Money Management

MoneyLion One rewards customers with a one-stop membership to earn more from their paychecks, bundling premium and competitive banking, high-yield savings, and managed investing

The only banking membership to offer identity protection built-in, powered by LifeLock

Continuously monitors income, bills and spending to anticipate upcoming cash flow shortfalls and offers personalized recommendations, insights and financial products to address those needs

Members can access for free with \$500+ in monthly direct deposit or \$9.99/month without





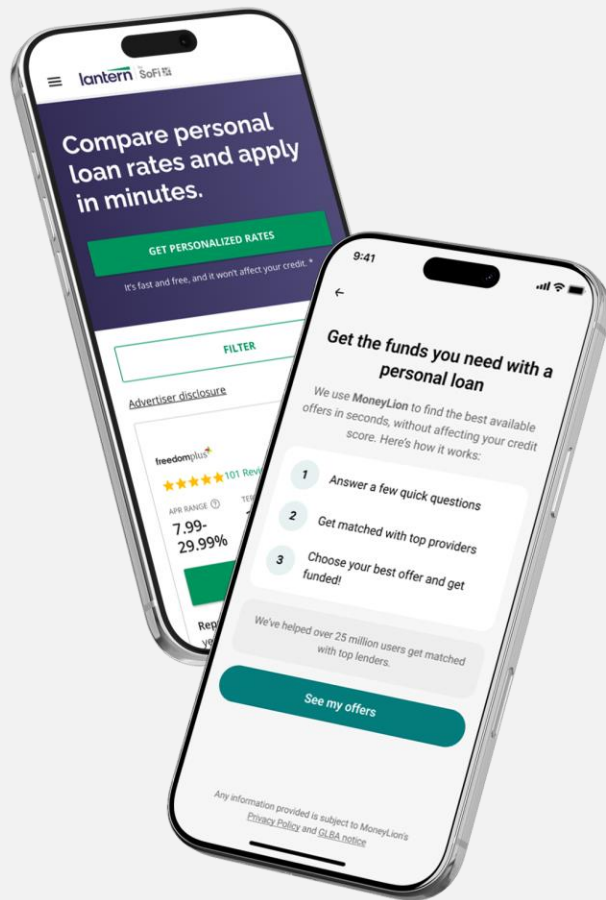
## Personalized Recommendations

**More partnerships.** 30+ new partner adds expanded our marketplace across lending, cards, insurance, and adjacent financial needs

**More user impact.** 425M+ network inquiries, leveraging personalized insights and recommendations, matched with relevant financial product discovery

**More solutions.** Expanded insurance offerings, reinforcing our position across a broader set of consumer financial options

Recent Equifax partnership embeds Engine into myequifax.com, delivering personalized financial recommendations to consumers checking their credit





# Threat Report H1 2026

**Attackers spent the first half of 2026 abusing trust that already exists:**  
hotel workflows, messaging sessions, browser data, developer tools, AI agents,  
payment habits and identity signals

**20.3M**

Tech support scam  
attacks blocked

Up 62% vs H2'25

**1.9B+**

Tracking attempts  
blocked

311M average per month

**3.3M**

Breach notification  
alerts blocked

Up 628% vs. H2'25

**1M**

Web skimming

Blocked attacks in H1'26,  
up 212% vs. H2'25

**18,618**

Breach events

Up 95% vs H2'25

**1.5M**

Depository activity  
alerts

Up 734% vs H2'25

# Gen Threat Labs

## Fearless Planet Index

Powered by telemetry from the Gen Threat Labs, the Fearless Planet Index (FPI) transforms billions of real-world security signals into an interactive view of today's digital threat landscape.

Within the FPI, people can:

- Select a country to explore its most prominent scams, malware threats and identity alerts
- See whether each threat or alert has increased, decreased, remained stable or is new
- Explain each threat or alert and provide practical guidance to help people protect themselves

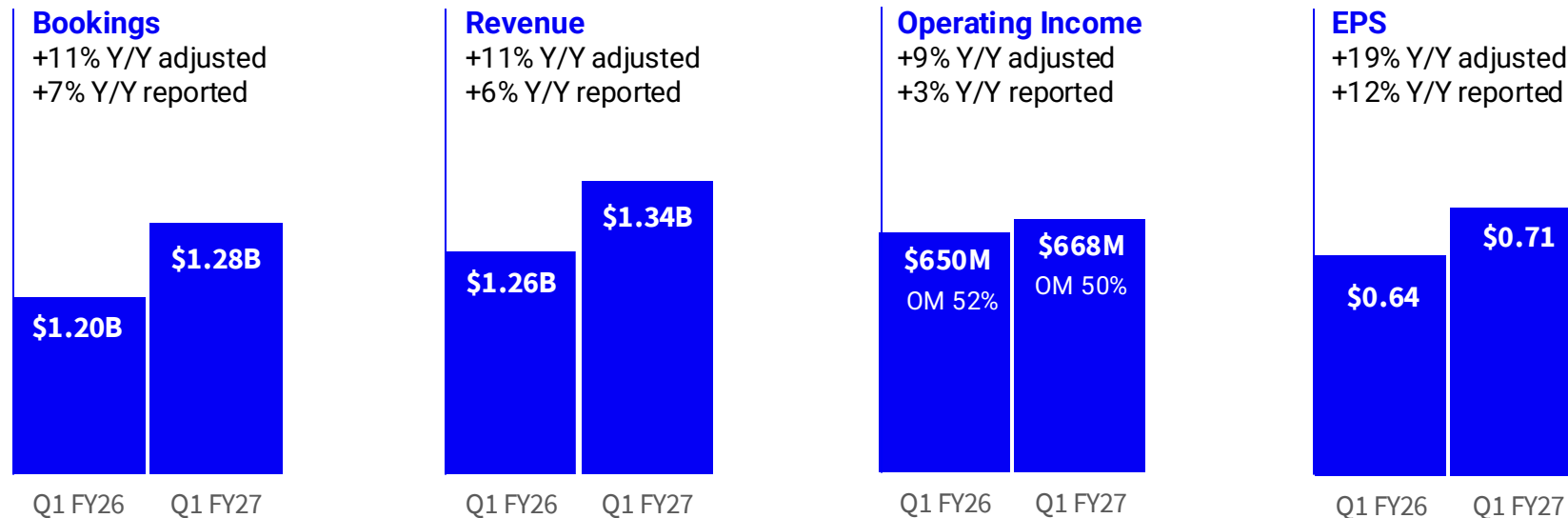


# Q1 FY27 Results

A close-up, shallow depth-of-field photograph of a person's hands typing on a laptop keyboard. The person is wearing a light pink button-down shirt. The background is softly blurred, showing what appears to be a window with natural light. The overall tone is professional and focused.

# Q1 FY27 Non-GAAP Financial Highlights

- Accelerated top-line growth reflects structural increase in demand and momentum
- 5<sup>th</sup> consecutive quarter of double-digit topline growth; Bookings and Revenue up 11%
- Strong operating margins at 50%, with 61% margin in Cyber Safety Platform and 30% in Trust-Based Solutions
- 11<sup>th</sup> quarter of double-digit EPS growth, driven by profitable growth and disciplined capital allocation





# Execution at Scale

## Q1 Revenue of **\$1.34B**, up 11% Y/Y adjusted

- Leader in Cyber Safety memberships, now enhanced with multi-layered agentic security and scam protection
- Engine growth accelerating through new verticals, expanded partnership, and stronger cross-sells

## Q1 Operating Income of **\$668M**, up 9% Y/Y adjusted

- 50% Operating Margin, in line with expectations
- Cyber Safety 61% margin, durable and scalable foundation
- Trust-Based Solutions 30% margin, profitable growth
- Y/Y driven by segment mix, expansion within categories

## Q1 EPS of **\$0.71**, up 19% Y/Y adjusted

- Effective capital deployment with share count down (3%) Y/Y
- 11<sup>th</sup> consecutive quarter of double-digit EPS growth

| Non-GAAP P&L<br>(\$mil), except per share amounts | Q1<br>FY26 | Q1<br>FY27 | Y/Y %   | Adjusted<br>Y/Y % |
|---------------------------------------------------|------------|------------|---------|-------------------|
| Revenue                                           | \$1,257    | \$1,336    | 6%      | 11%               |
| Gross Profit                                      | 1,057      | 1,093      | 3%      |                   |
| Gross Margin                                      | 84%        | 82%        | (2 pts) |                   |
| Operating Expenses                                | \$407      | \$425      | 4%      |                   |
| % of Revenue                                      | 32%        | 32%        | –       |                   |
| Operating Income                                  | \$650      | \$668      | 3%      | 9%                |
| Operating Margin                                  | 52%        | 50%        | (2 pts) |                   |
| Other Inc / (Expense)                             | (140)      | (115)      | NM      |                   |
| Effective Tax Rate                                | 22%        | 22%        | –       |                   |
| Net Income                                        | \$398      | \$431      | 8%      |                   |
| EPS                                               | \$0.64     | \$0.71     | 12%     | 19%               |
| Diluted Share Count                               | 624        | 603        | (3%)    |                   |



# Cyber Safety Platform



## Stable, resilient growth with robust margins above 60%

- Q1 Bookings and Revenue up **4%** Y/Y adjusted, supported by increased membership adoption and Gen Platform capabilities
- Most comprehensive Norton 360 with identity protection annualized revenue crossed **half a billion**
- Operating margin of **61%**, led by strong incremental margins and continued AI efficiencies

## Segment Performance

*(\$ in millions, unless otherwise indicated)*

|            | Q1<br>FY26 | Q1<br>FY27 | Y/Y % | Adjusted<br>Y/Y % |
|------------|------------|------------|-------|-------------------|
| Revenue    | \$869      | \$846      | (3%)  | 4%                |
| Op. Income | \$530      | \$519      | (2%)  | 5%                |
| Op. Margin | 61%        | 61%        | --    | --                |

**Cyber Safety Platform** includes our security, cyber safety suites, and privacy business lines

# Trust-Based Solutions



## Scaling growth engines across identity, personal financial management, and financial marketplace

- Q1 Bookings and Revenue up **25%** and **24%** Y/Y adjusted, respectively
- Engine crossed **half a billion revenue run-rate** with continued vertical and partner expansion
- Operating margin remained robust at **30%** as we balanced strong topline growth with investments for continued momentum

## Segment Performance

*(\$ in millions, unless otherwise indicated)*

|            | Q1<br>FY26 | Q1<br>FY27 | Y/Y %  | Adjusted<br>Y/Y % |
|------------|------------|------------|--------|-------------------|
| Revenue    | \$388      | \$490      | 26%    | 24%               |
| Op. Income | \$120      | \$149      | 24%    | 26%               |
| Op. Margin | 31%        | 30%        | (1 pt) | --                |

**Trust-Based Solutions** includes our identity, personal financial management, and Engine marketplace business lines

# Performance Metrics

- **Direct revenue** adjusted growth of **6%**
  - Cyber safety all-in-one membership adoption above 60% across Norton, Avast, and Avira
  - Robust personal financial management growth
- **Partner revenue** adjusted growth of **31%**
  - Engine marketplace scaling with new verticals and partner logos
  - Strongest Q1 new sales in employee benefits
- **Paid customers:**
  - Scaled to **81M**, continued subscriber growth with accelerated marketplace expansion
  - vs. 79M prior quarter; 76M prior year

## Revenue by Channel, Paid Customers

(\$ in millions, unless otherwise indicated)

|                | Q1<br>FY26 | Q1<br>FY27 | Y/Y % | Adjusted<br>Y/Y % |
|----------------|------------|------------|-------|-------------------|
| Direct         | \$1,054    | \$1,063    | 1%    | 6%                |
| + Partner      | \$203      | \$273      | 34%   | 31%               |
| = Revenue      | \$1,257    | \$1,336    | 6%    | 11%               |
| Paid Customers | 76M        | 81M        | 5M    | 5M                |

# Balance Sheet & Cash Flow

- **Operating and Free Cash Flow of \$430M+**
  - **\$1.5B** capital deployed (LTM) towards share buyback, debt paydown, dividends
  - **\$2B** remaining in share buyback authorization
- **Liquidity of \$2.1B**
  - \$0.6B cash + \$1.5B revolver undrawn
- **Debt / EBITDA <sup>(1)</sup> Net Leverage of 2.95x**
  - Operating below 3.0x net leverage target shared at 2023 Investor Day
  - Supported by strong cash generation and financial discipline

| Key Balance Sheet,<br>Cash Flow Metrics (\$ millions)       | Q1<br>FY26 | Q4<br>FY26 | Q1<br>FY27 |
|-------------------------------------------------------------|------------|------------|------------|
| <b>Balance Sheet</b>                                        |            |            |            |
| Cash, cash equivalents<br>and restricted cash               | \$828      | \$411      | \$564      |
| Contract Liabilities                                        | \$1,873    | \$1,977    | \$1,919    |
| Debt (Principal)                                            | \$8,963    | \$8,275    | \$8,230    |
| <b>Cash Flow</b>                                            |            |            |            |
| Cash Flow from Operations                                   | \$409      | \$479      | \$434      |
| Capital Expenditures                                        | \$4        | \$3        | \$4        |
| Free Cash Flow                                              | \$405      | \$476      | \$430      |
| <b>Capital Allocation</b>                                   |            |            |            |
| Dividends + Equivalents<br>(Qtrly \$0.125 per common share) | \$82       | \$76       | \$81       |
| Debt Paydown                                                | \$191      | \$219      | \$45       |
| Share Repurchase                                            | \$134      | \$200      | \$100      |



# Raised FY27 Non-GAAP Guidance

**FY27**

**\$5.375 - \$5.475B**

**Revenue**  
9 - 11% Y/Y

**\$2.87 - \$2.97**

**EPS**  
14 - 18% Y/Y

**Q2 FY27**

**\$1.325 - \$1.350B**

**Revenue**  
9 - 11% Y/Y

**\$0.71 - \$0.73**

**EPS**  
15 - 18% Y/Y

*FY27 adjusted growth calculated excluding the extra fiscal week in Q1 FY26 and including MoneyLion stub financials in the prior year comparison*

## Key Assumptions:

- **Revenue up 9 - 11% Y/Y** adjusted (raised from 8 - 10% Y/Y adjusted)
- **EPS up 14 - 18% Y/Y** adjusted (raised from 13 - 17% Y/Y adjusted)
- **Segment margins stable:**  
Cyber Safety 60%+  
Trust-Based Solutions 30%
- Net of investments in Gen platform and AI capabilities
- Excess Free Cash Flow returned to shareholders

Note: All numbers presented are non-GAAP unless otherwise indicated

- Guidance in USD assumes ending Q1 FY27 foreign exchange rates
- Assumes non-GAAP effective tax rate of ~22%
- We are not providing GAAP EPS guidance because most non-GAAP adjustments pertain to events that have not yet occurred and would be unreasonably burdensome to forecast

# Supplemental Information



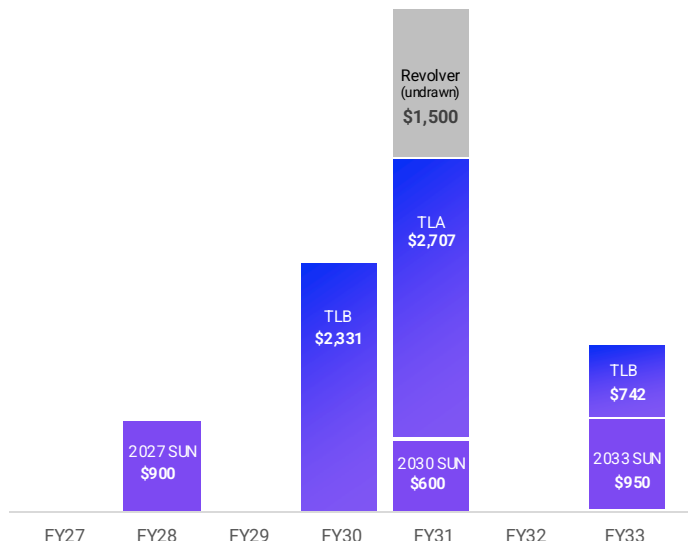
# Trended Non-GAAP Segment Financials and Performance Metrics

| (\$Ms)                                | Q1 FY26 | Q2 FY26 | Q3 FY26 | Q4 FY26 | FY26    | Q1 FY27 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|
| <b>Cyber Safety Platform: Segment</b> |         |         |         |         |         |         |
| Revenue                               | \$869   | \$814   | \$819   | \$837   | \$3,339 | \$846   |
| Operating Income                      | \$530   | \$500   | \$503   | \$508   | \$2,041 | \$519   |
| Operating Margin                      | 61%     | 61%     | 61%     | 61%     | 61%     | 61%     |
| <b>Trust-Based Solutions: Segment</b> |         |         |         |         |         |         |
| Revenue                               | \$388   | \$406   | \$421   | \$446   | \$1,661 | \$490   |
| Operating Income                      | \$120   | \$123   | \$126   | \$133   | \$502   | \$149   |
| Operating Margin                      | 31%     | 30%     | 30%     | 30%     | 30%     | 30%     |
| <b>Other Performance Metrics</b>      |         |         |         |         |         |         |
| Direct Revenue                        | \$1,054 | \$1,010 | \$1,025 | \$1,048 | \$4,137 | \$1,063 |
| Partner Revenue                       | \$203   | \$210   | \$215   | \$235   | \$863   | \$273   |
| Bookings                              | \$1,202 | \$1,222 | \$1,319 | \$1,364 | \$5,107 | \$1,284 |
| Paid Customers (Ms)                   | 76      | 77      | 78      | 79      | 79      | 81      |

# Capital Structure

Debt Maturities in \$Ms (Initial Principal Amounts)

As of July 3, 2026



Note: Graph not to scale.

| Facility                      | Principal (\$M) | Maturity | Coupon                |
|-------------------------------|-----------------|----------|-----------------------|
| Revolver (RCF): undrawn       | \$1,500         | FY31     | If drawn: SOFR+1.375% |
| Term Loan A (TLA)             | \$2,707         | FY31     | SOFR+1.375%           |
| Term Loan B (TLB)             | \$2,331         | FY30     | SOFR+1.75%            |
| Term Loan B (TLB)             | \$742           | FY33     | SOFR+1.75%            |
| 2027 Sr. Unsecured Note (SUN) | \$900           | FY28     | 6.75%                 |
| 2030 Sr. Unsecured Note (SUN) | \$600           | FY31     | 7.125%                |
| 2033 Sr. Unsecured Note (SUN) | \$950           | FY33     | 6.25%                 |

- Current cost of debt ~5.6%
  - ~70% floating debt
- Debt maturities extended and staggered through FY33

## Notes:

- RCF (if drawn) / TLA spread is variable, based upon the better of company's leverage ratio and unsecured credit rating and ranging between 1.125% and 1.75%. As of 07/03/2026, the drawn spread for these facilities is 1.375%.
- The Company at its option can redeem, prior to its stated maturity, the 2027, 2030, and 2033 Sr. Unsecured Notes at pre-specified redemption prices beginning September 30, 2024, September 30, 2025, and April 01, 2028.
- The TLA and RCF mature in FY31, subject to a springing maturity 91 days prior to the applicable 2027 SUN, FY30TLB or 2030 SUN maturity, absent satisfaction of the minimum liquidity test

# Trended Non-GAAP Quarterly Results

| Non-GAAP P&L<br>(\$M), except per share amounts | Q1 FY26        | Q2 FY26        | Q3 FY26        | Q4 FY26        | FY26           | Q1 FY27        |
|-------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Cyber Safety Platform                           | 869            | 814            | 819            | 837            | 3,339          | 846            |
| Trust-Based Solutions                           | 388            | 406            | 421            | 446            | 1,661          | 490            |
| <b>TOTAL REVENUE</b>                            | <b>\$1,257</b> | <b>\$1,220</b> | <b>\$1,240</b> | <b>\$1,283</b> | <b>\$5,000</b> | <b>\$1,336</b> |
| Y/Y %                                           | 30%            | 25%            | 26%            | 27%            | 27%            | 6%             |
| Y/Y % (Adjusted)                                | 10%            | 10%            | 8%             | 9%             | 9%             | 11%            |
| Gross profit                                    | \$1,057        | \$1,021        | \$1,035        | \$1,068        | \$4,181        | \$1,093        |
| Gross margin                                    | 84.1%          | 83.7%          | 83.5%          | 83.2%          | 83.6%          | 81.8%          |
| • Sales and marketing                           | 270            | 278            | 286            | 305            | 1,139          | 284            |
| • Research and development                      | 95             | 87             | 83             | 89             | 354            | 105            |
| • General and administrative                    | 42             | 33             | 37             | 33             | 145            | 36             |
| Operating expenses                              | 407            | 398            | 406            | 427            | 1,638          | 425            |
| % of revenue                                    | 32.4%          | 32.6%          | 32.7%          | 33.3%          | 32.8%          | 31.8%          |
| <b>Operating income</b>                         | <b>\$650</b>   | <b>\$623</b>   | <b>\$629</b>   | <b>\$641</b>   | <b>\$2,543</b> | <b>\$668</b>   |
| Operating margin                                | 51.7%          | 51.1%          | 50.7%          | 50.0%          | 50.9%          | 50.0%          |
| • Interest expense                              | (149)          | (139)          | (131)          | (122)          | (541)          | (119)          |
| • Other income / (expense)                      | 9              | 12             | 8              | 4              | 33             | 4              |
| Income before income taxes                      | \$510          | \$496          | \$506          | \$523          | \$2,035        | \$553          |
| • Provision for income tax                      | 112            | 109            | 112            | 115            | 448            | 122            |
| <b>Net income</b>                               | <b>\$398</b>   | <b>\$387</b>   | <b>\$394</b>   | <b>\$408</b>   | <b>\$1,587</b> | <b>\$431</b>   |
| <b>EPS</b>                                      | <b>\$0.64</b>  | <b>\$0.62</b>  | <b>\$0.64</b>  | <b>\$0.67</b>  | <b>\$2.56</b>  | <b>\$0.71</b>  |
| • Diluted share count                           | 624            | 624            | 618            | 609            | 619            | 603            |
| • Depreciation                                  | 4              | 4              | 4              | 4              | 16             | 4              |
| <b>Reported EBITDA</b>                          | <b>\$654</b>   | <b>\$627</b>   | <b>\$633</b>   | <b>\$645</b>   | <b>\$2,559</b> | <b>\$672</b>   |



# Reconciliation to Non-GAAP Gross Profit

| GAAP to Non-GAAP Gross Profit (\$M)      | Q1 FY26        | Q2 FY26        | Q3 FY26        | Q4 FY26        | FY26           | Q1 FY27        |
|------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>GAAP Results of Operation</b>         |                |                |                |                |                |                |
| Gross profit (GAAP)                      | \$990          | \$954          | \$972          | \$1,007        | \$3,923        | \$1,029        |
| <b>Non-GAAP Gross Profit Adjustments</b> |                |                |                |                |                |                |
| Cost of revenues                         |                |                |                |                |                |                |
| • Stock-based compensation               | 2              | 1              | (4)            | —              | (1)            | 1              |
| • Amortization of intangible assets      | 65             | 66             | 67             | 61             | 259            | 63             |
| <b>TOTAL GROSS PROFIT ADJUSTMENT</b>     | <b>67</b>      | <b>67</b>      | <b>63</b>      | <b>61</b>      | <b>258</b>     | <b>64</b>      |
| <b>Non-GAAP Results of Operation</b>     |                |                |                |                |                |                |
| Net revenues                             | 1,257          | 1,220          | 1,240          | 1,283          | 5,000          | 1,336          |
| Cost of revenues                         | 200            | 199            | 205            | 215            | 819            | 243            |
| <b>GROSS PROFIT (NON-GAAP)</b>           | <b>\$1,057</b> | <b>\$1,021</b> | <b>\$1,035</b> | <b>\$1,068</b> | <b>\$4,181</b> | <b>\$1,093</b> |

# Reconciliation to Non-GAAP Operating Income

| GAAP to Non-GAAP Operating Income (\$M)       | Q1 FY26      | Q2 FY26      | Q3 FY26      | Q4 FY26      | FY26           | Q1 FY27      |
|-----------------------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|
| <b>GAAP Results of Operation</b>              |              |              |              |              |                |              |
| Operating income (GAAP)                       | \$446        | \$438        | \$433        | \$803        | \$2,120        | \$443        |
| Total Non-GAAP gross profit adjustment        | 67           | 67           | 63           | 61           | 258            | 64           |
| <b>Non-GAAP Operating Expense Adjustments</b> |              |              |              |              |                |              |
| Stock-based compensation                      | 64           | 54           | 56           | 62           | 236            | 49           |
| Amortization of intangible assets             | 54           | 55           | 55           | 54           | 218            | 56           |
| Restructuring and other costs                 | 10           | 4            | 11           | 10           | 35             | 32           |
| Acquisition and integration costs             | 5            | 2            | 2            | 3            | 12             | 1            |
| Litigation costs                              | 5            | 2            | 10           | (353)        | (336)          | 23           |
| Other                                         | (1)          | 1            | (1)          | 1            | —              | —            |
| <b>TOTAL OPERATING EXPENSE ADJUSTMENT</b>     | <b>137</b>   | <b>118</b>   | <b>133</b>   | <b>(223)</b> | <b>165</b>     | <b>161</b>   |
| <b>Non-GAAP Results of Operation</b>          |              |              |              |              |                |              |
| Gross profit                                  | 1,057        | 1,021        | 1,035        | 1,068        | 4,181          | 1,093        |
| • Sales and marketing                         | 270          | 278          | 286          | 305          | 1,139          | 284          |
| • Research and development                    | 95           | 87           | 83           | 89           | 354            | 105          |
| • General and administrative                  | 42           | 33           | 37           | 33           | 145            | 36           |
| Total operating expenses                      | 407          | 398          | 406          | 427          | 1,638          | 425          |
| <b>Operating income (Non-GAAP)</b>            | <b>\$650</b> | <b>\$623</b> | <b>\$629</b> | <b>\$641</b> | <b>\$2,543</b> | <b>\$668</b> |

# Reconciliation to Non-GAAP Net Income

| GAAP to Non-GAAP Net Income (\$M)                                        | Q1 FY26      | Q2 FY26      | Q3 FY26      | Q4 FY26      | FY26           | Q1 FY27      |
|--------------------------------------------------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|
| <b>GAAP Results of Operation</b>                                         |              |              |              |              |                |              |
| <b>Net income (GAAP)</b>                                                 | <b>\$135</b> | <b>\$134</b> | <b>\$192</b> | <b>\$512</b> | <b>\$973</b>   | <b>\$215</b> |
| Total Non-GAAP gross profit adjustment                                   | 67           | 67           | 63           | 61           | 258            | 64           |
| Total Non-GAAP operating expense adjustment                              | 137          | 118          | 133          | (223)        | 165            | 161          |
| <b>Non-GAAP Other Non-Operating Expense (Income) Adj</b>                 |              |              |              |              |                |              |
| Non-cash interest expense                                                | 7            | 7            | 6            | 8            | 28             | 5            |
| Loss (gain) on extinguishment of debt                                    | —            | —            | —            | 9            | 9              | —            |
| Change in fair value and impairment of non-marketable equity investments | —            | 69           | 10           | —            | 79             | —            |
| Loss (gain) on sale of properties and nonfinancial assets                | 1            | —            | (16)         | —            | (15)           | —            |
| Other                                                                    | (2)          | 2            | 1            | (1)          | —              | —            |
| Total adjustments to GAAP income before income taxes                     | 210          | 263          | 197          | (146)        | 524            | 230          |
| Income tax effect of non-GAAP adjustments                                | 53           | (10)         | 5            | 42           | 90             | (14)         |
| <b>Total net income adjustment</b>                                       | <b>263</b>   | <b>253</b>   | <b>202</b>   | <b>(104)</b> | <b>614</b>     | <b>216</b>   |
| <b>Non-GAAP Results of Operation</b>                                     |              |              |              |              |                |              |
| Operating income                                                         | 650          | 623          | 629          | 641          | 2,543          | 668          |
| Interest expense                                                         | (149)        | (139)        | (131)        | (122)        | (541)          | (119)        |
| Other income (expense), net                                              | 9            | 12           | 8            | 4            | 33             | 4            |
| Income before income taxes                                               | 510          | 496          | 506          | 523          | 2,035          | 553          |
| Provision for income taxes                                               | 112          | 109          | 112          | 115          | 448            | 122          |
| <b>Net income (Non-GAAP)</b>                                             | <b>\$398</b> | <b>\$387</b> | <b>\$394</b> | <b>\$408</b> | <b>\$1,587</b> | <b>\$431</b> |

# Reconciliation to Non-GAAP EPS and Net Income

| GAAP to Non-GAAP EPS and Net Income <sup>(1)</sup><br>(\$M), except per share amounts | Q1 FY27       |              |
|---------------------------------------------------------------------------------------|---------------|--------------|
|                                                                                       | EPS           | Net Income   |
| <b>GAAP EPS / Net Income</b>                                                          | <b>\$0.36</b> | <b>\$215</b> |
| • Stock based compensation                                                            | 0.08          | 50           |
| • Amortization of intangible assets                                                   | 0.20          | 119          |
| • Restructuring and other costs                                                       | 0.05          | 32           |
| • Acquisition and integration costs                                                   | 0.00          | 1            |
| • Litigation costs                                                                    | 0.04          | 23           |
| • Other <sup>(2)</sup>                                                                | 0.01          | 5            |
| • Adjustment to GAAP provision for income taxes                                       | (0.02)        | (14)         |
| Total adjustments                                                                     | 0.36          | 216          |
| <b>Non-GAAP EPS / Net Income</b>                                                      | <b>\$0.71</b> | <b>\$431</b> |

# Reconciliation to historical comparative Non-GAAP Adjusted Revenues

| Adjusted Revenues<br>(\$M) | As Reported (GAAP) | MoneyLion Historical | Adjusted (Non-GAAP) |
|----------------------------|--------------------|----------------------|---------------------|
| Q1 FY25                    | 965                | 131                  | 1,096               |
| Q2 FY25                    | 974                | 135                  | 1,109               |
| Q3 FY25                    | 986                | 159                  | 1,145               |
| Q4 FY25                    | 1,010              | 169                  | 1,179               |
| FY25                       | \$3,935            | \$594                | \$4,529             |



# Reconciliation to Q1 FY26 Non-GAAP Adjusted Revenue

| Non-GAAP Adjusted P&L<br>(\$M), except per share amounts | Q1 FY26<br>Reported<br>(Non-GAAP) | Extra week    | MoneyLion<br>stub period | Q1 FY26<br>Adjusted<br>(Non-GAAP) | Q1 FY27<br>Reported<br>(Non-GAAP) | Adjusted<br>Y/Y % |
|----------------------------------------------------------|-----------------------------------|---------------|--------------------------|-----------------------------------|-----------------------------------|-------------------|
| Cyber Safety Platform                                    | 869                               | (56)          | —                        | 813                               | 846                               | 4%                |
| Trust-Based Solutions                                    | 388                               | (31)          | 38                       | 395                               | 490                               | 24%               |
| <b>Total Revenue</b>                                     | <b>\$1,257</b>                    | <b>\$(87)</b> | <b>\$38</b>              | <b>\$1,208</b>                    | <b>\$1,336</b>                    | <b>11%</b>        |
| Direct                                                   | 1,054                             | (78)          | 23                       | 999                               | 1,063                             | 6%                |
| Partner                                                  | 203                               | (9)           | 15                       | 209                               | 273                               | 31%               |
| <b>Total Revenue</b>                                     | <b>\$1,257</b>                    | <b>\$(87)</b> | <b>\$38</b>              | <b>\$1,208</b>                    | <b>\$1,336</b>                    | <b>11%</b>        |

# Reconciliation to Q1 FY26 Non-GAAP Adjusted Results

| Non-GAAP Adjusted P&L<br>(\$M), except per share amounts | Q1 FY26<br>Reported<br>(Non-GAAP) | Extra week | MoneyLion<br>stub period | Q1 FY26<br>Adjusted<br>(Non-GAAP) | Q1 FY27<br>Reported<br>(Non-GAAP) | Adjusted<br>Y/Y % |
|----------------------------------------------------------|-----------------------------------|------------|--------------------------|-----------------------------------|-----------------------------------|-------------------|
| Total Revenue                                            | \$1,257                           | \$(87)     | \$38                     | \$1,208                           | \$1,336                           | 11%               |
| Operating income                                         | \$650                             | \$(44)     | \$8                      | \$614                             | \$668                             | 9%                |
| Net income                                               | \$398                             | \$(30)     | \$8                      | \$376                             | \$431                             | 15%               |
| EPS                                                      | \$0.64                            | \$(0.05)   | \$0.01                   | \$0.60                            | \$0.71                            | 19%               |
| Diluted share count                                      | 624                               | 624        | 624                      | 624                               | 603                               | (3%)              |

# Reconciliation to Non-GAAP (Unlevered) Free Cash Flow

| Unlevered Free Cash Flow Reconciliation (\$M)                 | Q1 FY26      | Q2 FY26      | Q3 FY26      | Q4 FY26      | FY26           | Q1 FY27      |
|---------------------------------------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|
| <b>Net Cash Flow from Operating Activities</b>                | <b>\$409</b> | <b>\$116</b> | <b>\$541</b> | <b>\$479</b> | <b>\$1,545</b> | <b>\$434</b> |
| Adjustments:                                                  |              |              |              |              |                |              |
| • Capital Expenditures                                        | (4)          | (9)          | (6)          | (3)          | (22)           | (4)          |
| <b>Free Cash Flow</b>                                         | <b>\$405</b> | <b>\$107</b> | <b>\$535</b> | <b>\$476</b> | <b>\$1,523</b> | <b>\$430</b> |
| Adjustments:                                                  |              |              |              |              |                |              |
| • Cash paid for interest expense, net of interest rate hedges | 181          | 187          | 92           | 161          | 621            | 79           |
| <b>Unlevered Free Cash Flow</b>                               | <b>\$586</b> | <b>\$294</b> | <b>\$627</b> | <b>\$637</b> | <b>\$2,144</b> | <b>\$509</b> |

Note: Semi-annual SUN interest payments due end of month in March and September, year-over-year compares impacted by fiscal calendar timing. Both calendar year 2025 interest payments were recorded in Q1 and Q2 FY26

# Trended GAAP Revenue by Geo

| Revenue by Geo(\$M)  | Q1 FY26        | Q2 FY26        | Q3 FY26        | Q4 FY26        | FY26           | Q1 FY27        |
|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| US                   | 819            | 809            | 824            | 857            | 3,309          | 907            |
| Rest of Americas     | 60             | 55             | 56             | 53             | 224            | 54             |
| Americas             | 879            | 864            | 880            | 910            | 3,533          | 961            |
| EMEA                 | 268            | 257            | 263            | 273            | 1,061          | 274            |
| APJ                  | 110            | 99             | 97             | 100            | 406            | 101            |
| <b>Total Revenue</b> | <b>\$1,257</b> | <b>\$1,220</b> | <b>\$1,240</b> | <b>\$1,283</b> | <b>\$5,000</b> | <b>\$1,336</b> |

# Trended EBITDA (Non-GAAP)

| Reported EBITDA (Non-GAAP) <sup>(1)</sup> (\$M)                            | Q1 FY26      | Q2 FY26      | Q3 FY26      | Q4 FY26      | FY26           | Q1 FY27      |
|----------------------------------------------------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|
| <b>Net income</b>                                                          | <b>\$135</b> | <b>\$134</b> | <b>\$192</b> | <b>\$512</b> | <b>\$973</b>   | <b>\$215</b> |
| Adjustments:                                                               |              |              |              |              |                |              |
| • Net interest expense                                                     | 147          | 140          | 132          | 125          | 544            | 121          |
| • Income tax expense (benefit)                                             | 165          | 99           | 117          | 157          | 538            | 108          |
| • Depreciation and amortization                                            | 123          | 125          | 126          | 119          | 493            | 123          |
| <b>EBITDA (Non-GAAP)</b>                                                   | <b>570</b>   | <b>498</b>   | <b>567</b>   | <b>913</b>   | <b>2,548</b>   | <b>567</b>   |
| Adjustments to EBITDA:                                                     |              |              |              |              |                |              |
| • Stock-based compensation                                                 | 66           | 55           | 52           | 62           | 235            | 50           |
| • Restructuring and other costs                                            | 10           | 4            | 11           | 10           | 35             | 32           |
| • Acquisition and integration costs                                        | 5            | 2            | 2            | 3            | 12             | 1            |
| • Litigation costs                                                         | 5            | 2            | 10           | (353)        | (336)          | 23           |
| • Loss (gain) on extinguishment of debt                                    | —            | —            | —            | 9            | 9              | —            |
| • Change in fair value and impairment of non-marketable equity investments | —            | 69           | 10           | —            | 79             | —            |
| • Loss (gain) on sale of properties and nonfinancial assets                | 1            | —            | (16)         | —            | (15)           | —            |
| • Other cost of revenues and operating expenses                            | (1)          | 1            | (1)          | 1            | —              | —            |
| • Other non-operating expense (income), net <sup>(2)</sup>                 | (2)          | (4)          | (2)          | —            | (8)            | (1)          |
| <b>Reported EBITDA (Non-GAAP)</b>                                          | <b>\$654</b> | <b>\$627</b> | <b>\$633</b> | <b>\$645</b> | <b>\$2,559</b> | <b>\$672</b> |

Note: Our first quarter of FY26 consisted of a 14 week period, compared to our first quarter in FY27, which consisted of a 13 week period.

(1) Total may not add due to rounding.

(2) Other non-operating expense, net is equal to total non-operating expense, net excluding net interest expense and other minor reconciling items.

# Debt Covenant EBITDA (Non-GAAP)

| Debt Covenant EBITDA (Non-GAAP) <sup>(1)</sup> (\$M)                       | LTM <sup>(4)</sup> |
|----------------------------------------------------------------------------|--------------------|
| <b>Net income</b>                                                          | <b>\$1,053</b>     |
| Adjustments:                                                               |                    |
| • Net interest expense                                                     | 518                |
| • Income tax expense (benefit)                                             | 481                |
| • Depreciation and amortization                                            | 493                |
| <b>EBITDA (Non-GAAP)</b>                                                   | <b>\$2,545</b>     |
| Adjustments to EBITDA:                                                     |                    |
| • Stock-based compensation                                                 | 219                |
| • Restructuring and other costs                                            | 57                 |
| • Acquisition and integration costs                                        | 8                  |
| • Litigation costs                                                         | (318)              |
| • Loss (gain) on extinguishment of debt                                    | 9                  |
| • Change in fair value and impairment of non-marketable equity investments | 79                 |
| • Loss (gain) on sale of properties and nonfinancial assets                | (16)               |
| • Other cost of revenues and operating expenses                            | 1                  |
| • Other non-operating expense (income), net <sup>(2)</sup>                 | (7)                |
| <b>Reported EBITDA (Non-GAAP)</b>                                          | <b>\$2,577</b>     |
| Adjustments to Reported EBITDA:                                            |                    |
| • Other non-operating expense (income), net <sup>(2)</sup>                 | 7                  |
| • Other covenant adjustments <sup>(3)</sup>                                | 13                 |
| <b>Consolidated Debt Covenant EBITDA (Non-GAAP)</b>                        | <b>\$2,597</b>     |

(1) Total may not add due to rounding.

(2) Other non-operating expense, net is equal to total non-operating expense, net excluding net interest expense and other minor reconciling items.

(3) Includes Adjusted financial wellness EBITDA not included in the Company's financial results.

(4) LTM denotes results for the last twelve fiscal month period.



# Use of GAAP and Non-GAAP financial information

We use non-GAAP measures of operating margin, operating income, net income, results of operations, and earnings per share, which are adjusted from results based on GAAP and exclude certain expenses, gains and losses. We also provide the non-GAAP metrics of revenues, EBITDA, reported EBITDA, diluted share count, gross profit, gross profit adjustments, operating expense adjustments, other non-operating expense (income) adjustments, unlevered free cash flow, and free cash flow, which is defined as cash flows from operating activities, less purchases of property and equipment. These non-GAAP financial measures are provided to enhance the user's understanding of our past financial performance and our prospects for the future, and to provide more meaningful comparisons of our current results to our historical performance by adjusting items that affect comparability between periods. Our management team uses these non-GAAP financial measures in assessing Gen's performance, as well as in planning and forecasting future periods. These non-GAAP financial measures are not computed according to GAAP and the methods we use to compute them may differ from the methods we use to compute them may differ from the methods used by other companies. Non-GAAP financial measures are supplemental, should not be considered a substitute for financial information presented in accordance with GAAP and should be read only in conjunction with our condensed consolidated financial statements prepared in accordance with GAAP. Readers are encouraged to review the reconciliation of our non-GAAP financial measures to the comparable GAAP results, which is attached to our quarterly earnings release, and which can be found, along with other financial information including the Earnings Presentation, on the investor relations page of our website at [Investor.GenDigital.com](https://investor.GenDigital.com). No reconciliation of the forecasted range for non-GAAP revenues and EPS guidance is included in this release because most non-GAAP adjustments pertain to events that have not yet occurred. It would be unreasonably burdensome to forecast, therefore we are unable to provide an accurate estimate.

# Explanation of Non-GAAP Measures and Other Items

**Paid Customers:** We define paid customers as active users of our products and solutions, including subscribers with an active paid subscription to our products at the end of the reported period. Paid customers also includes product users with a unique account and at least one revenue-generating transaction in the relevant active period of each respective product category, whether through our first-party personal finance products, transacting through our financial marketplaces, or generating revenue through product usage. We exclude users on free trials and those who have not actively transacted in the relevant period of each respective product category. In order to properly reflect Gen's customer cohorts that contribute to revenue given the dynamic nature of consumers and our product portfolio, our methodology is subject to change from time to time. The methodologies used to measure these metrics require judgment and we regularly review our metrics to improve their accuracy. However, our ability to recalculate our historical metrics may be impacted by data limitations or other factors that require us to apply different methodologies for such adjustments. We generally do not intend to update previously disclosed metrics for any such inaccuracies or adjustments that are deemed not material.

**(Unlevered) Free cash flow:** Free cash flow is defined as cash flows from operating activities less purchases of property and equipment. Unlevered free cash flow excludes cash interest expense payments, net of payments received through interest rate swap hedges. Free cash flow is not a measure of financial condition under GAAP and does not reflect our future contractual commitments and the total increase or decrease of our cash balance for a given period, and thus should not be considered as an alternative to cash flows from operating activities or as a measure of liquidity.

**Bookings:** Bookings are defined as customer orders received that are expected to generate net revenues in the future. We present the operational metric of bookings because it reflects customers' demand for our products and services and to assist readers in analyzing our performance in future periods.

**Cyber Safety Platform:** includes our security and privacy products, as well as our cyber safety comprehensive suites which deliver technology solutions and superior threat protection to help people navigate the digital world, securely, privately and confidently.

**Trust-Based Solutions:** includes our identity, reputation, and financial wellness products, which provide innovative solutions and insights that empower consumers to grow and manage their identity, reputation and finances confidently.

**Direct revenue:** reflects subscriptions sold directly through e-commerce or mobile channels, and revenue generated from financial transactions directly made through Gen properties or marketplaces.

**Partner revenue:** reflects partner-sourced and channel revenue via retailers, employee benefits, telcos, publishers, and strategic partnerships, including revenue generated from product usage or products sold through our financial marketplace.

# Gen™

 **norton**

 **Avast**

 **LifeLock™**  
by norton

 **MoneyLion®**

**ENGINE**  
by Gen



**Agent  
Protection**



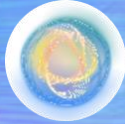
**Agentic VPN**



**Scam & Fraud  
Detection**



**Personalization**



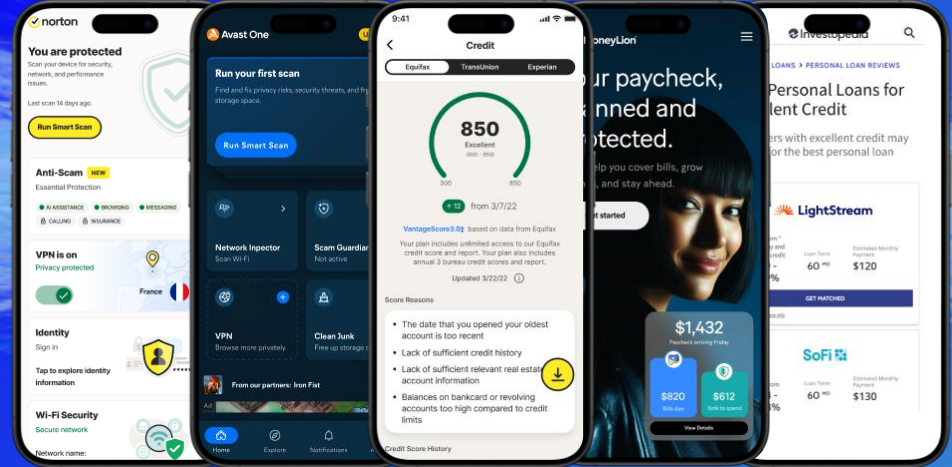
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