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## Bridgewater Bancshares, Inc. Announces Second Quarter 2022 Net Income of \$12.9 Million, \$0.41 Diluted Earnings Per Common Share

Bridgewater Bancshares, Inc. (Nasdaq: BWB) (the Company), the parent company of Bridgewater Bank (the Bank), today announced net income of $\$ 12.9$ million for the second quarter of 2022, a $5.1 \%$ increase over net income of $\$ 12.3$ million for the first quarter of 2022 , and a $17.2 \%$ increase over net income of $\$ 11.0$ million for the second quarter of 2021 . Earnings per diluted common share for the second quarter of 2022 were $\$ 0.41$, a $6.8 \%$ increase compared to $\$ 0.39$ per diluted common share for the first quarter of 2022 , and a $9.2 \%$ increase compared to $\$ 0.38$ per diluted common share for the same period in 2021.
"Bridgewater produced another strong quarter of financial results highlighted by record revenue and continued robust balance sheet growth," said Chairman, Chief Executive Officer, and President, Jerry Baack. "During the quarter, we were able to maintain a stable net interest margin with well-controlled expenses, all while providing responsive support and simple solutions to our growing client base. While our asset quality continues to be superb, we remain diligent in how we are managing the business in this uncertain macroeconomic environment. We were also active in repurchasing our common stock during the quarter, demonstrating our continued confidence in the momentum we have established.
"This momentum is a direct result of our unconventional corporate culture. We were once again recognized as a top workplace in 2022 by the Star Tribune and as the best business bank, small business bank and commercial mortgage lender in the Twin Cities by the Finance \& Commerce reader rankings. The hard work and dedication of our team members remain primary catalysts for our continued growth."

Today the Company also announced that its Board of Directors declared a quarterly cash dividend on its $5.875 \%$ Non-Cumulative Perpetual Preferred Stock, Series A ("Series A Preferred Stock"). The quarterly cash dividend of $\$ 36.72$ per share, equivalent to $\$ 0.3672$ per depositary share, each representing a 1/100th interest in a share of the Series A Preferred Stock (Nasdaq: BWBBP), is payable on September 1, 2022 to shareholders of record of the Series A Preferred Stock at the close of business on August 15, 2022.

Second Quarter 2022 Financial Results

| ROA |  | PPNR ROA ${ }^{(1)}$ |  | ROE |  | Diluted earnings per share |  | Adjuste efficiency $r$ |  | Nonperfor assets to tot |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.38 | \% | 2.19 | \% | 13.55 | \% | \$ | 0.41 | 40.0 |  | 0.02 | \% |

[^0]
## Second Quarter 2022 Highlights

- Diluted earnings per common share were $\$ 0.41$ for the second quarter of 2022 , compared to $\$ 0.39$ per common share for the first quarter of 2022.
- Record pre-provision net revenue (PPNR), a non-GAAP financial measure, of $\$ 20.4$ million for the second quarter of 2022, compared to $\$ 18.3$ million for the first quarter of 2022, an increase of $\$ 2.1$ million, or $11.4 \%$. PPNR ROA, a non-GAAP financial measure, was $2.19 \%$ for the second quarter of 2022 , compared to $2.12 \%$ for the first quarter of 2022 .
- Annualized return on average assets (ROA) and annualized return on average shareholders' equity (ROE) for the second quarter of 2022 were $1.38 \%$ and $13.55 \%$, compared to ROA and ROE of $1.42 \%$ and $12.98 \%$, respectively, for the first quarter of 2022 . Annualized return on average tangible common equity, a non-GAAP financial measure, was $15.26 \%$ for the second quarter of 2022, compared to $14.56 \%$ for the first quarter of 2022.
- Gross loans increased $\$ 237.9$ million in the second quarter of 2022 , or $31.9 \%$ annualized, compared to the first quarter of 2022 .
- Deposits increased $\$ 166.3$ million in the second quarter of 2022 , or $22.0 \%$ annualized, compared to the first quarter of 2022 .
- Net interest margin (on a fully tax-equivalent basis) was $3.58 \%$ for the second quarter of 2022 , compared to $3.60 \%$ in the first quarter of 2022. Core net interest margin (on a fully tax-equivalent basis), a non-GAAP financial measure which excludes the impact of loan fees and PPP balances, interest, and fees, remained stable at $3.34 \%$ in the first and second quarters of 2022.
- Adjusted efficiency ratio, a non-GAAP financial measure which excludes the impact of certain non-routine income and expenses from noninterest expense, was $40.0 \%$ for the second quarter of 2022 , compared to $42.0 \%$ for the first quarter of 2022 .
- A loan loss provision of $\$ 3.0$ million was recorded in the second quarter of 2022 to support strong organic loan growth. The allowance for loan losses to total loans was $1.39 \%$ at June 30, 2022, compared to $1.40 \%$ at March 31, 2022.
- Annualized net loan charge-offs as a percentage of average loans were $0.00 \%$ for both the first and second quarters of 2022 .
- Tangible book value per share, a non-GAAP financial measure, was $\$ 11.03$ at June 30, 2022, a slight increase compared to $\$ 11.01$ at March 31, 2022, despite the continued market value depreciation of the securities portfolio due to rising interest rates, which negatively impacted accumulated other comprehensive income.


## Year-Over-Year Highlights

- Net income was $\$ 12.9$ million for the second quarter of 2022, compared to $\$ 11.0$ million for the second quarter of 2021 , an increase of $\$ 1.9$ million, or $17.2 \%$.
- Diluted earnings per common share for the second quarter of 2022 were $\$ 0.41$, compared to $\$ 0.38$ for the second quarter of 2021, an increase of $9.2 \%$.
- Net interest margin (on a fully tax-equivalent basis) was $3.58 \%$ for the second quarter of 2022 , compared to $3.52 \%$ for the second quarter of 2021. Core net interest margin (on a fully tax-equivalent basis), a non-GAAP financial measure, was $3.34 \%$ for the second quarter of 2022 , compared to $3.31 \%$ for the second quarter of 2021.
- Gross loans increased $\$ 631.7$ million at June 30, 2022, or $24.4 \%$, compared to June 30, 2021.
- Deposits increased \$481.0 million at June 30, 2022, or 17.7\%, compared to June 30, 2021.


## Key Financial Measures

|  | As of and for the Three Months Ended |  |  |  |  |  | As of and for the Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |  | June 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |  |
| Per Common Share Data |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Share | \$ | 0.43 | \$ | 0.40 | \$ | 0.39 | \$ | 0.83 | \$ | 0.77 |
| Diluted Earnings Per Share |  | 0.41 |  | 0.39 |  | 0.38 |  | 0.80 |  | 0.75 |
| Book Value Per Share |  | 11.14 |  | 11.12 |  | 10.33 |  | 11.14 |  | 10.33 |
| Tangible Book Value Per Share ${ }^{(1)}$ |  | 11.03 |  | 11.01 |  | 10.22 |  | 11.03 |  | 10.22 |
| Basic Weighted Average Shares Outstanding |  | 27,839,260 |  | 28,123,809 |  | 28,040,762 |  | 27,980,749 |  | 28,029,129 |
| Diluted Weighted Average Shares Outstanding |  | 28,803,842 |  | 29,156,085 |  | 29,128,181 |  | 28,991,780 |  | 29,048,424 |
| Shares Outstanding at Period End |  | 27,677,372 |  | 28,150,389 |  | 28,162,777 |  | 27,677,372 |  | 28,162,777 |


| Selected Performance Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Average Assets (Annualized) | 1.38 \% | 1.42 \% | 1.43 \% | 1.40 \% | 1.45 \% |
| Pre-Provision Net Revenue Return on Average Assets (Annualized) ${ }^{(1)}$ | 2.19 | 2.12 | 2.07 | 2.16 | 2.11 |
| Return on Average Shareholders' Equity (Annualized) | 13.55 | 12.98 | 15.40 | 13.27 | 15.63 |
| Return on Average Tangible Common Equity (Annualized) ${ }^{(1)}$ | 15.26 | 14.56 | 15.58 | 14.91 | 15.81 |
| Yield on Interest Earning Assets | 4.16 | 4.13 | 4.17 | 4.15 | 4.24 |
| Yield on Total Loans, Gross | 4.45 | 4.45 | 4.56 | 4.45 | 4.64 |
| Cost of Interest Bearing Liabilities | 0.86 | 0.80 | 0.96 | 0.83 | 1.00 |
| Cost of Total Deposits | 0.46 | 0.43 | 0.54 | 0.44 | 0.56 |
| Net Interest Margin ${ }^{(2)}$ | 3.58 | 3.60 | 3.52 | 3.59 | 3.56 |
| Core Net Interest Margin ${ }^{(1)(2)}$ | 3.34 | 3.34 | 3.31 | 3.34 | 3.33 |
| Efficiency Ratio ${ }^{(1)}$ | 40.2 | 42.4 | 42.0 | 41.2 | 41.6 |
| Adjusted Efficiency Ratio ${ }^{(1)}$ | 40.0 | 42.0 | 41.5 | 41.0 | 41.1 |
| Noninterest Expense to Average Assets (Annualized) | 1.47 | 1.56 | 1.50 | 1.51 | 1.50 |
| Adjusted Noninterest Expense to Average Assets (Annualized) ${ }^{(1)}$ | 1.47 | 1.55 | 1.48 | 1.50 | 1.48 |
| Loan to Deposit Ratio | 100.7 | 98.4 | 95.3 |  |  |
| Core Deposits to Total Deposits ${ }^{(3)}$ | 82.9 | 84.3 | 81.2 |  |  |
| Tangible Common Equity to Tangible Assets ${ }^{(1)}$ | 7.87 | 8.60 | 9.10 |  |  |

Capital Ratios (Bank Only) ${ }^{(4)}$

| Tier 1 Leverage Ratio | $11.43 \%$ | $11.13 \%$ | $10.57 \%$ |
| :--- | :--- | :--- | :--- |
| Common Equity Tier 1 Risk-based Capital Ratio | 11.53 | 11.42 | 11.24 |
| Tier 1 Risk-based Capital Ratio | 11.53 | 11.42 | 11.24 |
| Total Risk-based Capital Ratio | 12.74 | 12.65 | 12.49 |

Capital Ratios (Consolidated) ${ }^{(4)}$

| Tier 1 Leverage Ratio | $10.33 \%$ | $10.78 \%$ | $9.08 \%$ |
| :--- | ---: | ---: | ---: |
| Common Equity Tier 1 Risk-based Capital Ratio | 8.50 | 9.13 | 9.67 |
| Tier 1 Risk-based Capital Ratio | 10.29 | 11.08 | 9.67 |
| Total Risk-based Capital Ratio | 13.98 | 15.02 | 13.49 |

[^1]
## Selected Financial Data

| (dollars in thousands) | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Balance Sheet Data |  |  |  |  |  |
| Total Assets | \$ 3,883,264 | \$ 3,607,920 | \$ 3,477,659 | \$ 3,389,125 | \$ 3,162,612 |
| Total Loans, Gross | 3,225,885 | 2,987,967 | 2,819,472 | 2,712,012 | 2,594,186 |
| Allowance for Loan Losses | 44,711 | 41,692 | 40,020 | 38,901 | 37,591 |
| Goodwill and Other Intangibles | 3,009 | 3,057 | 3,105 | 3,153 | 3,200 |
|  |  |  |  |  |  |
| Deposits | 3,201,953 | 3,035,611 | 2,946,237 | 2,854,157 | 2,720,906 |
| Tangible Common Equity ${ }^{(1)}$ | 305,360 | 309,870 | 309,653 | 298,135 | 287,630 |
| Total Shareholders' Equity | 374,883 | 379,441 | 379,272 | 367,803 | 290,830 |
| Average Total Assets - Quarter-to-Date | 3,743,575 | 3,513,798 | 3,403,270 | 3,332,301 | 3,076,712 |
| Average Shareholders' Equity - Quarter-to-Date | 381,448 | 383,024 | 374,035 | 330,604 | 286,311 |

(1) Represents a non-GAAP financial measure. See "Non-GAAP Financial Measures" for further details.


## Income Statement

## Net Interest Income

Net interest income was $\$ 32.5$ million for the second quarter of 2022, an increase of $\$ 2.4$ million, or $7.8 \%$, from $\$ 30.2$ million in the first quarter of 2022 , and an increase of $\$ 6.2$ million, or $23.7 \%$, from $\$ 26.3$ million in the second quarter of 2021 . The linked-quarter increase in net interest income was primarily due to growth in average interest earning assets. The year-over-year increase in net interest income was primarily due to growth in average interest earning assets and lower rates paid on deposits, offset partially by declining yields on loans and lower PPP fee recognition. Average interest earning assets were $\$ 3.67$ billion for the second quarter of 2022, an increase of $\$ 241.0$ million, or $7.0 \%$, from $\$ 3.43$ billion for the first quarter of 2022 , and an increase of $\$ 652.3$ million, or $21.6 \%$, from $\$ 3.02$ billion for the second quarter of 2021. The linked-quarter and year-over-year increases in average interest earning assets were primarily due to strong organic growth in the loan portfolio and continued purchases of investment securities, offset partially by the forgiveness of PPP loans and the reduction of cash balances.

Net interest margin (on a fully tax-equivalent basis) for the second quarter of 2022 was $3.58 \%$, a modest two basis point decline from $3.60 \%$ in the first quarter of 2022, and a six basis point increase from $3.52 \%$ in the second quarter of 2021. Core net interest margin (on a fully tax-equivalent basis), a non-GAAP financial measure which excludes the impact of loan fees and PPP balances, interest, and fees, for the second quarter of 2022 was $3.34 \%$, which was stable compared to $3.34 \%$ in the first quarter of 2022, and a three basis point increase from $3.31 \%$ in the second quarter of 2021 . The stability in core net interest margin on a linked-quarter basis was primarily due to rising earning asset yields in conjunction with increasing funding costs associated with the higher interest rate environment. With the rapid increase in interest rates in 2022, earning asset yields and funding costs have both reached a bottom. The Company remains focused
on the impact of continued interest rate hikes and the evolving shape of the yield curve throughout 2022.
As the PPP loan portfolio pays down, the recognition of fees associated with the originations has decreased, which impacts comparability between periods. The Company recognized $\$ 244,000$ of PPP origination fees during the second quarter of 2022, compared to $\$ 519,000$ during the first quarter of 2022, and $\$ 1.4$ million during the second quarter of 2021. Remaining PPP origination fees to be recognized as of June 30, 2022 were $\$ 135,000$.

Interest income was $\$ 37.8$ million for the second quarter of 2022 , an increase of $\$ 3.1$ million, or $8.9 \%$, from $\$ 34.7$ million in the first quarter of 2022 , and an increase of $\$ 6.6$ million, or $21.3 \%$, from $\$ 31.1$ million in the second quarter of 2021 . The yield on interest earning assets (on a fully tax-equivalent basis) was $4.16 \%$ in the second quarter of 2022 , compared to $4.13 \%$ in the first quarter of 2022, and $4.17 \%$ in the second quarter of 2021. The linked-quarter expansion in the yield on interest earning assets was primarily due to the rapid increase in market interest rates resulting in new loan originations and investment purchases at yields accretive to the existing portfolios. The year-over-year decline in the yield on interest earning assets was primarily due to the lower recognition of PPP origination fees, offset partially by rising yields in the investment securities portfolio.

Loan interest income and loan fees remain the primary contributing factors to the changes in the yield on interest earning assets. The aggregate loan yield, excluding PPP loans, increased to $4.43 \%$ in the second quarter of 2022, which was three basis points higher than $4.40 \%$ in the first quarter of 2022 , and 11 basis points lower than $4.54 \%$ in the second quarter of 2021 . Given the stability in the core loan yield on a linked-quarter basis, the Company is encouraged that the portfolio yield has bottomed as new loan originations and the existing portfolio continue to reprice in the higher rate environment.

A summary of interest and fees recognized on loans, excluding PPP loans, for the periods indicated is as follows:

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2022 | March 31, 2022 | December 31, 2021 | September 30, 2021 | June 30, 2021 |
| Interest | 4.17 \% | 4.15 \% | 4.20 \% | 4.28 \% | 4.37 \% |
| Fees | 0.26 | 0.25 | 0.21 | 0.23 | 0.17 |
| Yield on Loans, Excluding PPP Loans | 4.43 \% | 4.40 \% | 4.41 \% | 4.51 \% | 4.54 \% |

Interest expense was $\$ 5.3$ million for the second quarter of 2022 , an increase of $\$ 738,000$, or $16.3 \%$, from $\$ 4.5$ million in the first quarter of 2022 , and an increase of $\$ 393,000$, or $8.1 \%$, from $\$ 4.9$ million in the second quarter of 2021 . The cost of interest bearing liabilities increased six basis points on a linked-quarter basis from $0.80 \%$ in the first quarter of 2022 to $0.86 \%$ in the second quarter of 2022, primarily due to the rapid increase in market interest rates that occurred during the quarter. On a year-over-year basis, the cost of interest bearing liabilities decreased 10 basis points from $0.96 \%$ in the second quarter of 2021 to $0.86 \%$ in the second quarter of 2022, primarily due to the downward repricing of time and brokered deposits over the course of the year.

Interest expense on deposits was $\$ 3.5$ million for the second quarter of 2022 , an increase of $\$ 298,000$, or $9.4 \%$, from $\$ 3.2$ million in the first quarter of 2022 , and a decrease of $\$ 57,000$, or $1.6 \%$, from $\$ 3.5$ million in the second quarter of 2021 . The cost of total deposits increased three basis points on a linked-quarter basis from $0.43 \%$ in the first quarter of 2022 , to $0.46 \%$ in the second quarter of 2022 , primarily due to the rapid increase in the interest rate environment. On a year-over-year basis, the cost of total deposits declined 8 basis points from $0.54 \%$ in the second quarter of 2021 , to $0.46 \%$ in the second quarter of 2022 , primarily due to the downward repricing of time and brokered deposits over the course of the year.

A summary of the Company's average balances, interest yields and rates, and net interest margin for the three months ended June 30, 2022, March 31, 2022, and June 30, 2021 is as follows:

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2022 |  |  |  | March 31, 2022 |  |  |  | June 30, 2021 |  |  |
|  | Average <br> Balance |  | Interest \& Fees | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average <br> Balance |  | Interest <br> \& Fees | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average <br> Balance | Interest \& Fees | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Interest Earning Assets: |  |  |  |  |  |  |  |  |  |  |  |
| Cash Investments | \$ 61,046 | \$ | 40 | 0.26 \% \$ | \$ 80,497 | \$ | 26 | 0.13 \%\$ | 88,067 | \$ 33 | 0.15 \% |
| Investment Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Taxable Investment Securities | 417,142 |  | 2,696 | 2.59 | 373,021 |  | 2,255 | 2.45 | 314,049 | 1,647 | 2.10 |
| Tax-Exempt Investment Securities ${ }^{(1)}$ | 74,261 |  | 795 | 4.30 | 71,591 |  | 779 | 4.41 | 77,029 | 842 | 4.38 |
| Total Investment Securities | 491,403 |  | 3,491 | 2.85 | 444,612 |  | 3,034 | 2.77 | 391,078 | 2,489 | 2.55 |
| Paycheck Protection Program Loans ${ }^{(2)}$ | 8,335 |  | 263 | 12.67 | 18,140 |  | 563 | 12.58 | 149,312 | 1,767 | 4.75 |
| Loans ${ }^{(1)(2)}$ | 3,099,344 |  | 34,205 | 4.43 | 2,881,845 |  | 31,275 | 4.40 | 2,384,759 | 27,011 | 4.54 |
| Total Loans | 3,107,679 |  | 34,468 | 4.45 | 2,899,985 |  | 31,838 | 4.45 | 2,534,071 | 28,778 | 4.56 |
| Federal Home Loan Bank Stock | 11,620 |  | 59 | 2.04 | 5,680 |  | 54 | 3.84 | 6,221 | 54 | 3.51 |
| Total Interest Earning Assets | 3,671,748 |  | 38,058 | 4.16 \% | 3,430,774 |  | 34,952 | 4.13 \% | 3,019,437 | 31,354 | 4.17 \% |
| Noninterest Earning Assets | 71,827 |  |  |  | 83,024 |  |  |  | 57,275 |  |  |
| Total Assets | \$ 3,743,575 |  |  |  | \$ 3,513,798 |  |  |  | 3,076,712 |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Interest Bearing Transaction Deposits | \$ 552,502 | \$ | 694 | 0.50 \% \$ | \$ 566,279 | \$ | 597 | 0.43 \% \$ | 421,132 | \$ 520 | 0.50 \% |
| Savings and Money Market Deposits | 925,354 |  | 1,185 | 0.51 | 876,580 |  | 918 | 0.42 | 764,632 | 940 | 0.49 |
| Time Deposits | 280,645 |  | 665 | 0.95 | 288,914 |  | 745 | 1.05 | 332,346 | 1,075 | 1.30 |
| Brokered Deposits | 403,931 |  | 912 | 0.91 | 406,648 |  | 898 | 0.90 | 379,768 | 978 | 1.03 |
| Total Interest Bearing Deposits | 2,162,432 |  | 3,456 | 0.64 | 2,138,421 |  | 3,158 | 0.60 | 1,897,878 | 3,513 | 0.74 |
| Federal Funds Purchased | 137,379 |  | 410 | 1.20 | 10,600 |  | 9 | 0.35 | 9,932 | 6 | 0.24 |
| FHLB Advances | 47,511 |  | 167 | 1.41 | 42,500 |  | 150 | 1.43 | 57,500 | 228 | 1.59 |
| Subordinated Debentures | 92,396 |  | 1,219 | 5.29 | 92,286 |  | 1,197 | 5.26 | 73,862 | 1,112 | 6.04 |
| Total Interest Bearing Liabilities | 2,439,718 |  | 5,252 | 0.86 \% | 2,283,807 |  | 4,514 | 0.80 \% | 2,039,172 | 4,859 | 0.96 \% |
| Noninterest Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Bearing Transaction Deposits | 882,477 |  |  |  | 822,488 |  |  |  | 732,299 |  |  |
| Other Noninterest Bearing Liabilities | 39,932 |  |  |  | 24,479 |  |  |  | 18,930 |  |  |
| Total Noninterest Bearing Liabilities | 922,409 |  |  |  | 846,967 |  |  |  | 751,229 |  |  |
| Shareholders' Equity | 381,448 |  |  |  | 383,024 |  |  |  | 286,311 |  |  |
| Total Liabilities and Shareholders' Equity | \$ 3,743,575 |  |  |  | \$ 3,513,798 |  |  |  | 3,076,712 |  |  |
| Net Interest Income / Interest Rate Spread |  |  | 32,806 | 3.30 \% |  |  | 30,438 | 3.33 \% |  | 26,495 | 3.21 \% |
| Net Interest Margin ${ }^{(3)}$ |  |  |  | 3.58 \% |  |  |  | 3.60 \% |  |  | $\underline{\underline{3.52}} \%$ |
| Taxable Equivalent Adjustment: |  |  |  |  |  |  |  |  |  |  |  |
| Tax-Exempt Investment Securities and Loans |  |  | (276) |  |  |  | (258) |  |  | (207) |  |
| Net Interest Income |  |  | 32,530 |  |  |  | 30,180 |  |  | \$ 26,288 |  |

(1) Interest income and average rates for tax-exempt investment securities and loans are presented on a tax-equivalent basis, assuming a statutory federal income tax rate of $21 \%$.
(2) Average loan balances include nonaccrual loans. Interest income on loans includes amortization of deferred loan fees, net of deferred loan costs.
(3) Net interest margin includes the tax equivalent adjustment and represents the annualized results of: (i) the difference between interest income on interest earning assets and the interest expense on interest bearing liabilities, divided by (ii) average interest earning assets for the period.

## Provision for Loan Losses

The provision for loan losses was $\$ 3.0$ million for the second quarter of 2022, an increase of $\$ 1.4$ million from $\$ 1.7$ million for the first quarter of 2022 , and an increase of $\$ 1.4$ million from $\$ 1.6$ million for the second quarter of 2021 . The provision recorded in the second quarter of 2022 was primarily attributable to the robust growth of the loan portfolio. The allowance for loan losses to total loans was $1.39 \%$ at June 30, 2022, compared to $1.40 \%$ at March 31, 2022, and $1.45 \%$ at June 30, 2021.

As an emerging growth company, the Company is not subject to Accounting Standards Update No. 2016-13 "Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses of Financial Instruments," or CECL, until January 1, 2023.

The following table presents the activity in the Company's allowance for loan losses for the periods indicated:

| (dollars in thousands) | Three Months Ended |  |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | larch 31, $2022$ | June 30, $2021$ | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ \hline 2021 \\ \hline \end{gathered}$ |
| Balance at Beginning of Period | \$41,692 | \$ | 40,020 | \$ 35,987 | \$ 40,020 | \$ 34,841 |
| Provision for Loan Losses | 3,025 |  | 1,675 | 1,600 | 4,700 | 2,700 |
| Charge-offs | (14) |  | (15) | (3) | (29) | (17) |
| Recoveries | 8 |  | 12 | 7 | 20 | 67 |
| Balance at End of Period | \$44,711 | \$ | 41,692 | \$ 37,591 | \$44,711 | \$ 37,591 |

## Noninterest Income

Noninterest income was $\$ 1.7$ million for the second quarter of 2022, an increase of $\$ 93,000$ from $\$ 1.6$ million for the first quarter of 2022, and an increase of $\$ 47,000$ from $\$ 1.6$ million for the second quarter of 2021 . The linked-quarter increase was primarily due to an increase in letter of credit fees and other income, offset partially by a decrease in swap fees. The year-over-year increase was primarily due to an increase in letter of credit fees, bank-owned life insurance income and other income, offset partially by lower gains on sales of securities.

The following table presents the major components of noninterest income for the periods indicated:

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \\ \hline \end{gathered}$ |  |
| Noninterest Income: |  |  |  |  |  |  |  |  |  |  |
| Customer Service Fees | \$ | 298 | \$ | 281 | \$ | 231 | \$ | 579 | \$ | 465 |
| Net Gain on Sales of Securities |  | 52 |  | - |  | 702 |  | 52 |  | 702 |
| Letter of Credit Fees |  | 564 |  | 242 |  | 231 |  | 806 |  | 558 |
| Debit Card Interchange Fees |  | 152 |  | 133 |  | 141 |  | 285 |  | 271 |
| Swap Fees |  | - |  | 557 |  | - |  | 557 |  | - |
| Bank-Owned Life Insurance |  | 149 |  | 148 |  | - |  | 297 |  | - |
| Other Income |  | 435 |  | 196 |  | 298 |  | 631 |  | 615 |
| Totals | \$ | 1,650 | \$ | 1,557 | \$ | 1,603 | \$ | 3,207 | \$ | 2,611 |

## Noninterest Expense

Noninterest expense was $\$ 13.8$ million for the second quarter of 2022, an increase of $\$ 244,000$ from $\$ 13.5$ million for the first quarter of 2022 , and an increase of $\$ 2.3$ million from $\$ 11.5$ million for the second quarter of 2021 . The linked-quarter increase was primarily due to an increase in salaries and employee benefits, offset partially by a decrease in marketing and advertising expenses. The year-over-year increase was primarily attributable to increases in salaries and employee benefits, professional and consulting fees, marketing and advertising, and other expenses.

The following table presents the major components of noninterest expense for the periods indicated:


The Company continues to add key talent across the organization, reaching 236 full-time equivalent employees at June 30, 2022, compared to 229 employees at March 31, 2022, and 214 employees at June 30, 2021.

The efficiency ratio, a non-GAAP financial measure, was $40.2 \%$ for the second quarter of 2022 , compared to $42.4 \%$ for the first quarter of 2022, and $42.0 \%$ for the second quarter of 2021. Excluding the impact of certain non-routine income and expenses, the adjusted efficiency ratio, a non-GAAP financial measure, was $40.0 \%$ for the second quarter of $2022,42.0 \%$ for the first quarter of 2022 and $41.5 \%$ for the second quarter of 2021 .

## Income Taxes

The effective combined federal and state income tax rate for the second quarter of 2022 was $26.0 \%$, a slight increase from $25.9 \%$ for the first quarter of 2022 and $25.8 \%$ for the second quarter of 2021.

## Balance Sheet

Total assets at June 30, 2022 were $\$ 3.88$ billion, a $7.6 \%$ increase from $\$ 3.61$ billion at March 31,2022 , and a $22.8 \%$ increase from $\$ 3.16$ billion at June 30, 2021. The linked-quarter increase in total assets was primarily due to robust organic loan growth and continued purchases of investment securities. The year-over-year increase in total assets was primarily due to strong organic loan growth and purchases of investment securities, offset partially by a decrease in cash and cash equivalents.

Total gross loans at June 30, 2022 were $\$ 3.23$ billion, an increase of $\$ 237.9$ million, or $8.0 \%$, over total gross loans of $\$ 2.99$ billion at March 31, 2022, and an increase of $\$ 631.7$ million, or $24.4 \%$, over total gross loans of $\$ 2.59$ billion at June 30, 2021. The increase in the loan portfolio during the second quarter of 2022 was primarily due to growth in the commercial, construction and land development, multifamily, and CRE nonowner occupied segments, offset partially by the forgiveness of PPP loans. The Company's continued strong loan growth has been driven by the expansion of its talented lending teams, the strong, growing brand of the Bank in the Twin Cities market and the M\&A-related market disruption in the Twin Cities resulting in client and banker acquisition opportunities.

The following table presents the dollar composition of the Company's loan portfolio, by category, at the dates indicated:

|  | June 30, 2022 |  | March 31, 2022 |  | December 31, 2021 |  | September 30, 2021 |  | June 30, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 403,569 | \$ | 363,290 | \$ | 360,169 | \$ | 350,081 | \$ | 321,474 |
| Paycheck Protection Program |  | 4,860 |  | 12,309 |  | 26,162 |  | 54,190 |  | 99,072 |
| Construction and Land Development |  | 359,191 |  | 321,131 |  | 281,474 |  | 257,167 |  | 251,573 |
| Real Estate Mortgage: |  |  |  |  |  |  |  |  |  |  |
| 1-4 Family Mortgage |  | 334,815 |  | 312,201 |  | 305,317 |  | 290,535 |  | 277,943 |
| Multifamily |  | 1,087,865 |  | 1,012,623 |  | 910,243 |  | 865,172 |  | 790,275 |
| CRE Owner Occupied |  | 142,214 |  | 117,969 |  | 111,096 |  | 101,834 |  | 87,507 |
| CRE Nonowner Occupied |  | 886,432 |  | 840,463 |  | 818,569 |  | 786,271 |  | 758,101 |
| Total Real Estate Mortgage Loans |  | 2,451,326 |  | 2,283,256 |  | 2,145,225 |  | 2,043,812 |  | 1,913,826 |
| Consumer and Other |  | 6,939 |  | 7,981 |  | 6,442 |  | 6,762 |  | 8,241 |
| Total Loans, Gross |  | 3,225,885 |  | 2,987,967 |  | 2,819,472 |  | 2,712,012 |  | 2,594,186 |
| Allowance for Loan Losses |  | $(44,711)$ |  | $(41,692)$ |  | $(40,020)$ |  | $(38,901)$ |  | $(37,591)$ |
| Net Deferred Loan Fees |  | $(9,536)$ |  | $(9,065)$ |  | $(9,535)$ |  | $(10,199)$ |  | $(11,450)$ |
| Total Loans, Net | \$ | 3,171,638 | \$ | 2,937,210 | \$ | 2,769,917 | \$ | 2,662,912 | \$ | 2,545,145 |

Total deposits at June 30, 2022 were $\$ 3.20$ billion, an increase of $\$ 166.3$ million, or $5.5 \%$, over total deposits of $\$ 3.04$ billion at March 31, 2022, and an increase of $\$ 481.0$ million, or $17.7 \%$, over total deposits of $\$ 2.72$ billion at June 30, 2021. Deposit growth in the second quarter of 2022 was primarily due to an increase in noninterest bearing transaction deposits, savings and money market deposits, and brokered deposits, offset partially by declines in interest bearing transaction deposits and time deposits. On a linked-quarter basis, noninterest bearing transaction deposits increased $\$ 126.5$ million, or $15.1 \%$, compared to March 31, 2022. Similar to the loan portfolio, the growth in core deposits has been a result of successful new client and banker acquisition initiatives, expansion of commercial client relationships, and the strong, growing brand of the Bank in the Twin Cities market. Given the rapid rise in interest rates and the prospect for more, management believes deposits could experience fluctuations in future periods.

The following table presents the dollar composition of the Company's deposit portfolio, by category, at the dates indicated:

|  | June 30, 2022 |  | March 31, 2022 |  | December 31, 2021 |  | September 30, 2021 |  | June 30, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| Noninterest Bearing Transaction Deposits | \$ | 961,998 | \$ | 835,482 | \$ | 875,084 | \$ | 846,490 | \$ | 758,023 |
| Interest Bearing Transaction Deposits |  | 522,151 |  | 598,402 |  | 544,789 |  | 488,785 |  | 432,123 |
| Savings and Money Market Deposits |  | 952,138 |  | 890,926 |  | 863,567 |  | 791,861 |  | 761,485 |
| Time Deposits |  | 272,424 |  | 286,674 |  | 293,474 |  | 309,824 |  | 321,857 |
| Brokered Deposits |  | 493,242 |  | 424,127 |  | 369,323 |  | 417,197 |  | 447,418 |
| Total Deposits | \$ | 3,201,953 | \$ | 3,035,611 | \$ | 2,946,237 | \$ | 2,854,157 | \$ | 2,720,906 |

## Capital

Total shareholders' equity at June 30,2022 was $\$ 374.9$ million, a decrease of $\$ 4.6$ million compared to total shareholders' equity of $\$ 379.4$ million at March 31, 2022, and an increase of $\$ 84.1$ million, or $28.9 \%$, over total shareholders' equity of $\$ 290.8$ million at June 30, 2021. The linked-quarter decrease was due to an increase unrealized losses in the securities portfolio and stock repurchases made under the Company's stock repurchase program, offset by net income retained and unrealized gains in the derivatives portfolio. The year-over-year increase was due to net income retained, the issuance of preferred stock, and unrealized gains in the derivatives portfolio, offset partially by an increase in stock repurchases made under the Company's stock repurchase program and an increase in unrealized losses in the securities portfolio.

During the second quarter of 2022, the Company repurchased 492,417 shares of its common stock. Shares were repurchased at a weighted average price of $\$ 16.16$ per share for a total of $\$ 8.0$ million. As of June 30, 2022, the Company had $\$ 3.2$ million remaining under the current stock repurchase program. The Company remains committed to maintaining strong capital levels while enhancing shareholder value as it strategically executes its stock repurchase program based on various factors including valuation, capital levels and other uses of capital.

Tangible book value per share, a non-GAAP financial measure, was $\$ 11.03$ as of June 30 , 2022, a slight increase of $0.2 \%$ from $\$ 11.01$ as of March 31, 2022, and an increase of $7.9 \%$ from $\$ 10.22$ as of June 30, 2021. The linked-quarter increase occurred despite the market value depreciation of the securities portfolio driven by the rising interest rate environment, which continues to negatively impact
accumulated other comprehensive income. Tangible common equity as a percentage of tangible assets, a non-GAAP financial measure, was $7.87 \%$ at June 30, 2022, compared to $8.60 \%$ at March 31, 2022, and $9.10 \%$ at June 30, 2021.

## Asset Quality

Annualized net charge-offs (recoveries) as a percent of average loans have been $0.00 \%$ for the past 5 quarters. At June 30, 2022, the Company's nonperforming assets, which include nonaccrual loans, loans past due 90 days and still accruing, and foreclosed assets, were $\$ 688,000$, or $0.02 \%$ of total assets, as compared to $\$ 706,000$, or $0.02 \%$ of total assets at March 31,2022 , and $\$ 761,000$ or $0.02 \%$ of total assets at June 30, 2021.

Loans that have potential weaknesses that warrant a watchlist risk rating at June 30, 2022 totaled $\$ 34.7$ million, compared to $\$ 46.8$ million at March 31, 2022, and $\$ 56.7$ million at June 30, 2021. Loans that warranted a substandard risk rating at June 30, 2022 totaled $\$ 27.0$ million, compared to $\$ 18.6$ million at March 31, 2022, and $\$ 7.2$ million at June 30, 2021. The linked-quarter increase was due to the migration of one relationship from watch to a substandard risk rating.

The following table presents a summary of asset quality measurements at the dates indicated:

| (dollars in thousands) | As of and for the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |  |
| Selected Asset Quality Data |  |  |  |  |  |  |  |  |  |  |
| Loans 30-89 Days Past Due | \$ | 225 | \$ | 13 | \$ | 49 | \$ | 18 | \$ | - |
| Loans 30-89 Days Past Due to Total Loans |  | 0.01 \% |  | 0.00 \% |  | 0.00 \% |  | 0.00 \% |  | 0.00 \% |
| Nonperforming Loans | \$ | 688 | \$ | 706 | \$ | 722 | \$ | 734 | \$ | 761 |
| Nonperforming Loans to Total Loans |  | 0.02 \% |  | 0.02 \% |  | 0.03 \% |  | 0.03 \% |  | 0.03 \% |
| Foreclosed Assets | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Nonaccrual Loans to Total Loans |  | 0.02 \% |  | 0.02 \% |  | 0.03 \% |  | 0.03 \% |  | 0.03 \% |
| Nonaccrual Loans and Loans Past Due 90 Days and Still Accruing to |  |  |  |  |  |  |  |  |  |  |
| Total Loans |  | 0.02 |  | 0.02 |  | 0.03 |  | 0.03 |  | 0.03 |
| Nonperforming Assets ${ }^{(1)}$ | \$ | 688 | \$ | 706 | \$ | 722 | \$ | 734 | \$ | 761 |
| Nonperforming Assets to Total Assets ${ }^{(1)}$ |  | 0.02 \% |  | 0.02 \% |  | 0.02 \% |  | 0.02 \% |  | 0.02 \% |
| Allowance for Loan Losses to Total Loans |  | 1.39 |  | 1.40 |  | 1.42 |  | 1.43 |  | 1.45 |
| Allowance for Loan Losses to Total Loans, Excluding PPP Loans |  | 1.39 |  | 1.40 |  | 1.43 |  | 1.46 |  | 1.50 |
| Allowance for Loans Losses to Nonaccrual Loans |  | 6,498.69 |  | 05.38 |  | 5,542.94 |  | 5,299.86 |  | 39.68 |
| Net Loan Charge-Offs (Recoveries) (Annualized) to Average Loans |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |  | 0.00 |

(1) Nonperforming assets are defined as nonaccrual loans plus loans 90 days past due and still accruing plus foreclosed assets.

The Company developed programs for clients who experienced business and personal disruptions due to the COVID-19 pandemic by providing interest-only modifications, loan payment deferrals, and extended amortization modifications. In accordance with interagency regulatory guidance and the CARES Act, qualifying loans modified in response to the COVID-19 pandemic are not considered troubled debt restructurings. The Company had 7 modified loans totaling $\$ 29.8$ million outstanding as of June 30 , 2022, representing $0.9 \%$ of the total loan portfolio, excluding PPP loans, which is down from $\$ 30.4$ million at March 31, 2022.

## About the Company

Bridgewater Bancshares, Inc. (Nasdaq: BWB) is a St. Louis Park, Minnesota-based financial holding company. Bridgewater's banking subsidiary, Bridgewater Bank, is a premier, full-service Twin Cities bank dedicated to serving the diverse needs of commercial real estate investors, entrepreneurs, business clients and successful individuals. By pairing a range of deposit, lending and business services solutions with a responsive service model, Bridgewater has seen continuous growth and profitability. With total assets of $\$ 3.9$ billion and seven branches as of June 30, 2022, Bridgewater is considered one of the largest locally led banks in the State of Minnesota, and has received numerous awards for its growth, banking services and esteemed corporate culture.

## Use of Non-GAAP financial measures

In addition to the results presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP), the Company routinely supplements its evaluation with an analysis of certain non-GAAP financial measures. The Company believes these non-GAAP financial measures, in addition to the related GAAP measures, provide meaningful information to investors to help them understand the Company's operating performance and trends, and to facilitate comparisons with the performance of peers. These disclosures should not be viewed as
a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of non-GAAP disclosures used in this earnings release to the comparable GAAP measures are provided in the accompanying tables.

## Forward-Looking Statements

This earnings release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include, without limitation, statements concerning plans, estimates, calculations, forecasts and projections with respect to the anticipated future performance of the Company. These statements are often, but not always, identified by words such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized", "target" and "outlook", or the negative version of those words or other comparable words of a future or forward-looking nature.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: the negative effects of the ongoing COVID-19 pandemic, including its effects on the economic environment, our clients and our operations, including due to supply chain disruptions, as well as any changes to federal, state or local government laws, regulations or orders in connection with the pandemic; loan concentrations in our portfolio; the overall health of the local and national real estate market; our ability to successfully manage credit risk; business and economic conditions generally and in the financial services industry, nationally and within our market area, including rising rates of inflation; our ability to maintain an adequate level of allowance for loan losses; new or revised accounting standards, including as a result of the future implementation of the Current Expected Credit Loss standard; the concentration of large loans to certain borrowers; the concentration of large deposits from certain clients; our ability to successfully manage liquidity risk, especially in light of recent excess liquidity at the Bank; our dependence on non-core funding sources and our cost of funds; our ability to raise additional capital to implement our business plan; our ability to implement our growth strategy and manage costs effectively; developments and uncertainty related to the future use and availability of some reference rates, such as the London Interbank Offered Rate, as well as other alternative reference rates; the composition of our senior leadership team and our ability to attract and retain key personnel; talent and labor shortages and high rates of employee turnover; the occurrence of fraudulent activity, breaches or failures of our information security controls or cybersecurity-related incidents; interruptions involving our information technology and telecommunications systems or third-party servicers; competition in the financial services industry, including from nonbank competitors such as credit unions and "fintech" companies; the effectiveness of our risk management framework; the commencement and outcome of litigation and other legal proceedings and regulatory actions against us; the impact of recent and future legislative and regulatory changes, including changes to federal and state corporate tax rates; interest rate risk, including the effects of recent and anticipated rate increases by the Federal Reserve; fluctuations in the values of the securities held in our securities portfolio; the imposition of tariffs or other governmental policies impacting the value of products produced by our commercial borrowers; severe weather, natural disasters, wide spread disease or pandemics (including the COVID-19 pandemic), acts of war or terrorism or other adverse external events including the Russian invasion of Ukraine; potential impairment to the goodwill we recorded in connection with our past acquisition; changes to U.S. or state tax laws, regulations and guidance, including recent proposals to increase the federal corporate tax rate; and any other risks described in the "Risk Factors" sections of reports filed by the Company with the Securities and Exchange Commission.

Any forward-looking statement made by us in this press release is based only on information currently available to us and speaks only as of the date on which it is made. We undertake no obligation to publicly update any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future developments or otherwise.

Bridgewater Bancshares, Inc. and Subsidiaries
Consolidated Balance Sheets
(dollars in thousands, except share data)

|  | June 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  | (Unaudited) |  |
| ASSETS |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | 73,517 | \$ | 143,473 | \$ | 92,197 |
| Bank-Owned Certificates of Deposit |  | 1,138 |  | 1,876 |  | 2,368 |
| Securities Available for Sale, at Fair Value |  | 482,583 |  | 439,362 |  | 402,786 |
| Loans, Net of Allowance for Loan Losses of \$44,711 at June 30, 2022 (unaudited), \$40,020 at |  |  |  |  |  |  |
| December 31, 2021 and \$37,591 at June 30, 2021 (unaudited) |  | 3,171,638 |  | 2,769,917 |  | 2,545,145 |
| Federal Home Loan Bank (FHLB) Stock, at Cost |  | 9,921 |  | 5,242 |  | 5,832 |
| Premises and Equipment, Net |  | 49,294 |  | 49,395 |  | 50,177 |
| Accrued Interest |  | 10,010 |  | 9,186 |  | 8,728 |
| Goodwill |  | 2,626 |  | 2,626 |  | 2,626 |
| Other Intangible Assets, Net |  | 383 |  | 479 |  | 574 |
| Other Assets |  | 82,154 |  | 56,103 |  | 52,179 |
| Total Assets | \$ | 3,883,264 | \$ | 3,477,659 | \$ | 3,162,612 |

## LIABILITIES AND EQUITY

LIABILITIES
Deposits:

| Noninterest Bearing | \$ | 961,998 | \$ | 875,084 | \$ | 758,023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Bearing |  | 2,239,955 |  | 2,071,153 |  | 1,962,883 |
| Total Deposits |  | 3,201,953 |  | 2,946,237 |  | 2,720,906 |
| Federal Funds Purchased |  | 86,000 |  | - |  | - |
| FHLB Advances |  | 56,500 |  | 42,500 |  | 57,500 |
| Subordinated Debentures, Net of Issuance Costs |  | 92,459 |  | 92,239 |  | 73,913 |
| Accrued Interest Payable |  | 1,393 |  | 1,409 |  | 2,654 |
| Other Liabilities |  | 70,076 |  | 16,002 |  | 16,809 |
| Total Liabilities |  | 3,508,381 |  | 3,098,387 |  | 2,871,782 |

## SHAREHOLDERS' EQUITY

Preferred Stock- \$0.01 par value; Authorized 10,000,000
Preferred Stock - Issued and Outstanding 27,600 Series A shares (\$2,500 liquidation preference) at
June 30, 2022 (unaudited), 27,600 at December 31, 2021 and -0- at June 30, 2021 (unaudited)
Common Stock- \$0.01 par value; Authorized 75,000,000

Bridgewater Bancshares, Inc. and Subsidiaries
Consolidated Statements of Income
(dollars in thousands, except per share data)
(Unaudited)

|  | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2022 \end{aligned}$ |  | June 30, 2021 |  |
| INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |
| Loans, Including Fees | \$ | 34,358 | \$ | 31,744 | \$ | 28,748 |  | 66,102 |  | 56,656 |
| Investment Securities |  | 3,325 |  | 2,870 |  | 2,312 |  | 6,195 |  | 4,732 |
| Other |  | 99 |  | 80 |  | 87 |  | 179 |  | 199 |
| Total Interest Income |  | 37,782 |  | 34,694 |  | 31,147 |  | 72,476 |  | 61,587 |
|  |  |  |  |  |  |  |  |  |  |  |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 3,456 |  | 3,158 |  | 3,513 |  | 6,614 |  | 7,184 |
| Notes Payable |  | - |  | - |  | - |  | - |  | 61 |
| FHLB Advances |  | 167 |  | 150 |  | 228 |  | 317 |  | 456 |
| Subordinated Debentures |  | 1,219 |  | 1,197 |  | 1,112 |  | 2,416 |  | 2,197 |
| Federal Funds Purchased |  | 410 |  | 9 |  | 6 |  | 419 |  | 6 |
| Total Interest Expense |  | 5,252 |  | 4,514 |  | 4,859 |  | 9,766 |  | 9,904 |
|  |  |  |  |  |  |  |  |  |  |  |
| NET INTEREST INCOME |  | 32,530 |  | 30,180 |  | 26,288 |  | 62,710 |  | 51,683 |
| Provision for Loan Losses |  | 3,025 |  | 1,675 |  | 1,600 |  | 4,700 |  | 2,700 |
|  |  |  |  |  |  |  |  |  |  |  |
| NET INTEREST INCOME AFTER |  |  |  |  |  |  |  |  |  |  |
| PROVISION FOR LOAN LOSSES |  | 29,505 |  | 28,505 |  | 24,688 |  | 58,010 |  | 48,983 |
|  |  |  |  |  |  |  |  |  |  |  |
| NONINTEREST INCOME |  |  |  |  |  |  |  |  |  |  |
| Customer Service Fees |  | 298 |  | 281 |  | 231 |  | 579 |  | 465 |
| Net Gain on Sales of Available for Sale Securities |  | 52 |  | - |  | 702 |  | 52 |  | 702 |
| Other Income |  | 1,300 |  | 1,276 |  | 670 |  | 2,576 |  | 1,444 |
| Total Noninterest Income |  | 1,650 |  | 1,557 |  | 1,603 |  | 3,207 |  | 2,611 |
|  |  |  |  |  |  |  |  |  |  |  |
| NONINTEREST EXPENSE |  |  |  |  |  |  |  |  |  |  |
| Salaries and Employee Benefits |  | 8,977 |  | 8,694 |  | 7,512 |  | 17,671 |  | 14,614 |
| Occupancy and Equipment |  | 1,042 |  | 1,085 |  | 980 |  | 2,127 |  | 2,035 |
| Other Expense |  | 3,733 |  | 3,729 |  | 2,985 |  | 7,462 |  | 5,751 |
| Total Noninterest Expense |  | 13,752 |  | 13,508 |  | 11,477 |  | 27,260 |  | 22,400 |
|  |  |  |  |  |  |  |  |  |  |  |
| INCOME BEFORE INCOME TAXES |  | 17,403 |  | 16,554 |  | 14,814 |  | 33,957 |  | 29,194 |
| Provision for Income Taxes |  | 4,521 |  | 4,292 |  | 3,821 |  | 8,813 |  | 7,530 |
| NET INCOME |  | 12,882 |  | 12,262 |  | 10,993 |  | 25,144 |  | 21,664 |
| Preferred Stock Dividends |  | $(1,014)$ |  | $(1,013)$ |  | - |  | $(2,027)$ |  | - |
| NET INCOME AVAILABLE TO COMMON SHAREHOLDERS | \$ | 11,868 | \$ | 11,249 | \$ | 10,993 |  | 23,117 | \$ | 21,664 |
|  |  |  |  |  |  |  |  |  |  |  |
| EARNINGS PER SHARE |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.43 | \$ | 0.40 | \$ | 0.39 | \$ | \$ 0.83 | \$ | 0.77 |
| Diluted |  | 0.41 |  | 0.39 |  | 0.38 |  | 0.80 |  | 0.75 |

## Bridgewater Bancshares, Inc. and Subsidiaries <br> Analysis of Average Balances, Yields and Rates <br> (dollars in thousands, except per share data) <br> (Unaudited)

|  | For the Six Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2022 |  |  |  | June 30, 2021 |  |  |
|  | Average Balance |  | Interest \& Fees | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance | Interest \& Fees | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ |
| (dollars in thousands) |  |  |  |  |  |  |  |
| Interest Earning Assets: |  |  |  |  |  |  |  |
| Cash Investments | 70,718 | \$ | 66 | 0.19 \%\$ | 96,724 | \$ 67 | 0.14 \% |
| Investment Securities: |  |  |  |  |  |  |  |
| Taxable Investment Securities | 395,203 |  | 4,951 | 2.53 | 307,898 | 3,371 | 2.21 |
| Tax-Exempt Investment Securities ${ }^{(1)}$ | 72,933 |  | 1,574 | 4.35 | 78,985 | 1,723 | 4.40 |
| Total Investment Securities | 468,136 |  | 6,525 | 2.81 | 386,883 | 5,094 | 2.66 |
| Paycheck Protection Program Loans ${ }^{(2)}$ | 13,210 |  | 826 | 12.61 | 149,098 | 3,631 | 4.91 |
| Loans ${ }^{(1)(2)}$ | 2,991,195 |  | 65,480 | 4.41 | 2,313,295 | 53,085 | 4.63 |
| Total Loans | 3,004,405 |  | 66,306 | 4.45 | 2,462,393 | 56,716 | 4.64 |
| Federal Home Loan Bank Stock | 8,667 |  | 113 | 2.63 | 5,636 | 132 | 4.74 |
| Total Interest Earning Assets | 3,551,926 |  | 73,010 | 4.15 \% | 2,951,636 | 62,009 | 4.24 \% |
| Noninterest Earning Assets | 77,395 |  |  |  | 57,228 |  |  |
| Total Assets | \$ 3,629,321 |  |  |  | 3,008,864 |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Interest Bearing Transaction Deposits | \$ 559,352 |  | \$ 1,291 | 0.47 \%\$ | 392,732 | \$ 942 | 0.48 \% |
| Savings and Money Market Deposits | 901,102 |  | 2,103 | 0.47 | 744,480 | 1,949 | 0.53 |
| Time Deposits | 284,757 |  | 1,410 | 1.00 | 338,497 | 2,341 | 1.39 |
| Brokered Deposits | 405,282 |  | 1,810 | 0.90 | 391,167 | 1,952 | 1.01 |
| Total Interest Bearing Deposits | 2,150,493 |  | 6,614 | 0.62 | 1,866,876 | 7,184 | 0.78 |
| Federal Funds Purchased | 74,340 |  | 419 | 1.14 | 4,993 | 6 | 0.24 |
| Notes Payable | - |  | - | - | 3,343 | 61 | 3.66 |
| FHLB Advances | 45,019 |  | 317 | 1.42 | 57,500 | 456 | 1.60 |
| Subordinated Debentures | 92,341 |  | 2,416 | 5.28 | 73,819 | 2,197 | 6.00 |
| Total Interest Bearing Liabilities | 2,362,193 |  | 9,766 | 0.83 \% | 2,006,531 | 9,904 | 1.00 \% |
| Noninterest Bearing Liabilities: |  |  |  |  |  |  |  |
| Noninterest Bearing Transaction Deposits | 852,648 |  |  |  | 704,391 |  |  |
| Other Noninterest Bearing Liabilities | 32,248 |  |  |  | 18,384 |  |  |
| Total Noninterest Bearing Liabilities | 884,896 |  |  |  | 722,775 |  |  |
| Shareholders' Equity | 382,232 |  |  |  | 279,558 |  |  |
| Total Liabilities and Shareholders' Equity | \$ 3,629,321 |  |  |  | 3,008,864 |  |  |
| Net Interest Income / Interest Rate Spread |  |  | 63,244 | 3.32 \% |  | 52,105 | 3.24 \% |
| Net Interest Margin ${ }^{(3)}$ |  |  |  | 3.59 \% |  |  | 3.56 \% |
| Taxable Equivalent Adjustment: |  |  |  |  |  |  |  |
| Tax-Exempt Investment Securities and Loans |  |  | (534) |  |  | (422) |  |
| Net Interest Income |  |  | \$62,710 |  |  | \$ 51,683 |  |

[^2]
## Bridgewater Bancshares, Inc. and Subsidiaries <br> Non-GAAP Financial Measures <br> (dollars in thousands) (unaudited)

|  | For the Three Months Ended |  |  |  |  |  | For the Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2022 |  | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ |  | June 30,$2021$ |  | June 30, 2022 |  | June 30, 2021 |  |
| Pre-Provision Net Revenue |  |  |  |  |  |  |  |  |  |  |
| Noninterest Income | \$ | 1,650 | \$ | 1,557 | \$ | 1,603 | \$ | 3,207 | \$ | 2,611 |
| Less: Gain on Sales of Securities |  | (52) |  | - |  | (702) |  | (52) |  | (702) |
| Total Operating Noninterest Income |  | 1,598 |  | 1,557 |  | 901 |  | 3,155 |  | 1,909 |
| Plus: Net Interest Income |  | 32,530 |  | 30,180 |  | 26,288 |  | 62,710 |  | 51,683 |
| Net Operating Revenue | \$ | 34,128 | \$ | 31,737 | \$ | 27,189 | \$ | 65,865 | \$ | 53,592 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Expense | \$ | 13,752 | \$ | 13,508 | \$ | 11,477 | \$ | 27,260 | \$ | 22,400 |
| Less: Amortization of Tax Credit Investments |  | (63) |  | (117) |  | (140) |  | (180) |  | (258) |
| Total Operating Noninterest Expense | \$ | 13,689 | \$ | 13,391 | \$ | 11,337 | \$ | 27,080 | \$ | 22,142 |
|  |  |  |  |  |  |  |  |  |  |  |
| Pre-Provision Net Revenue | \$ | 20,439 | \$ | 18,346 | \$ | 15,852 | \$ | 38,785 | \$ | 31,450 |
|  |  |  |  |  |  |  |  |  |  |  |
| Plus: |  |  |  |  |  |  |  |  |  |  |
| Non-Operating Revenue Adjustments |  | 52 |  | - |  | 702 |  | 52 |  | 702 |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Provision for Loan Losses |  | 3,025 |  | 1,675 |  | 1,600 |  | 4,700 |  | 2,700 |
| Non-Operating Expense Adjustments |  | 63 |  | 117 |  | 140 |  | 180 |  | 258 |
| Provision for Income Taxes |  | 4,521 |  | 4,292 |  | 3,821 |  | 8,813 |  | 7,530 |
| Net Income | \$ | 12,882 | \$ | 12,262 | \$ | 10,993 | \$ | 25,144 | \$ | 21,664 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average Assets |  | 743,575 |  | 13,798 |  | 076,712 |  | 29,321 |  | ,008,864 |
| Pre-Provision Net Revenue Return on Average Assets |  | 2.19 |  | 2.12 \% |  | 2.07 \% |  | $2.16 \%$ |  | 2.11 |


|  | As of and for the Three Months Ended |  |  | As of and for the Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |  |
| Core Net Interest Margin |  |  |  |  |  |  |  |
| Net Interest Income (Tax-Equivalent Basis) | \$ 32,806 | \$ 30,438 | \$ 26,495 | \$ | 63,244 | \$ | 52,105 |
| Less: Loan Fees | $(2,030)$ | $(1,743)$ | $(1,023)$ |  | $(3,773)$ |  | $(2,225)$ |
| Less: PPP Interest and Fees | (263) | (563) | $(1,767)$ |  | (826) |  | $(3,631)$ |
| Core Net Interest Income | \$ 30,513 | \$ 28,132 | \$ 23,705 | \$ | 58,645 | \$ | 46,249 |
| Average Interest Earning Assets | \$ 3,671,748 | \$ 3,430,774 | \$ 3,019,437 | \$ | 3,551,926 | \$ | 2,951,636 |
| Less: Average PPP Loans | $(8,335)$ | $(18,140)$ | $(149,312)$ |  | $(13,210)$ |  | $(149,098)$ |
| Core Average Interest Earning Assets | \$ 3,663,413 | \$ 3,412,634 | \$ 2,870,125 | \$ | 3,538,716 | \$ | 2,802,538 |
| Core Net Interest Margin | 3.34 \% | 3.34 \% | 3.31 \% |  | 3.34 \% |  | 3.33 \% |

## Non-GAAP Financial Measures <br> (dollars in thousands) (unaudited)

|  | For the Three Months Ended |  |  | For the Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ |
| Efficiency Ratio |  |  |  |  |  |
| Noninterest Expense | \$ 13,752 | \$ 13,508 | \$ 11,477 | \$ 27,260 | \$ 22,400 |
| Less: Amortization of Intangible Assets | (47) | (48) | (47) | (95) | (95) |
| Adjusted Noninterest Expense | \$ 13,705 | \$ 13,460 | \$ 11,430 | \$ 27,165 | \$ 22,305 |
| Net Interest Income | 32,530 | 30,180 | 26,288 | 62,710 | 51,683 |
| Noninterest Income | 1,650 | 1,557 | 1,603 | 3,207 | 2,611 |
| Less: Gain on Sales of Securities | (52) | - | (702) | (52) | (702) |
| Adjusted Operating Revenue | \$ 34,128 | \$ 31,737 | \$ 27,189 | \$ 65,865 | \$ 53,592 |
| Efficiency Ratio | 40.2 \% | 42.4 \% | 42.0 \% | 41.2 \% | 41.6 \% |

## Adjusted Efficiency Ratio

| Noninterest Expense | \$ 13,752 | \$ 13,508 | \$ 11,477 | \$ 27,260 | \$ 22,400 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Amortization of Tax Credit Investments | (63) | (117) | (140) | (180) | (258) |
| Less: Amortization of Intangible Assets | (47) | (48) | (47) | (95) | (95) |
| Adjusted Noninterest Expense | \$ 13,642 | \$ 13,343 | \$ 11,290 | \$ 26,985 | \$ 22,047 |
| Net Interest Income | 32,530 | 30,180 | 26,288 | 62,710 | 51,683 |
| Noninterest Income | 1,650 | 1,557 | 1,603 | 3,207 | 2,611 |
| Less: Gain on Sales of Securities | (52) | - | (702) | (52) | (702) |
| Adjusted Operating Revenue | \$ 34,128 | \$ 31,737 | \$ 27,189 | \$ 65,865 | \$ 53,592 |
| Adjusted Efficiency Ratio | 40.0 \% | 42.0 \% | 41.5 \% | 41.0 \% | 41.1 \% |


|  | For the Three Months Ended |  |  | For the Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ \hline 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ \hline 2021 \\ \hline \end{gathered}$ |
| Adjusted Noninterest Expense to Average Assets (Annualized) |  |  |  |  |  |
| Noninterest Expense | \$ 13,752 | \$ 13,508 | \$ 11,477 | \$ 27,260 | \$ 22,400 |
| Less: Amortization of Tax Credit Investments | (63) | (117) | (140) | (180) | (258) |
| Adjusted Noninterest Expense | \$ 13,689 | \$ 13,391 | \$ 11,337 | \$ 27,080 | \$ 22,142 |
|  |  |  |  |  |  |
| Average Assets | \$ 3,743,575 | \$ 3,513,798 | \$ 3,076,712 | \$ 3,629,321 | \$ 3,008,864 |
| Adjusted Noninterest Expense to Average Assets (Annualized) | 1.47 \% | 1.55 \% | 1.48 \% | 1.50 \% | 1.48 \% |

## Non-GAAP Financial Measures

(dollars in thousands) (unaudited)


| Tangible Book Value Per Share |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book Value Per Common Share | \$ | 11.14 | \$ | 11.12 | \$ | 10.33 |  |  |  |  |
| Less: Effects of Intangible Assets |  | (0.11) |  | (0.11) |  | (0.11) |  |  |  |  |
| Tangible Book Value Per Common Share | \$ | 11.03 | \$ | 11.01 | \$ | 10.22 |  |  |  |  |
| Return on Average Tangible Common Equity |  |  |  |  |  |  |  |  |  |  |
| Net Income Available to Common Shareholders | \$ | 11,868 | \$ | 11,249 | \$ | 10,993 | \$ | 23,117 | \$ | 21,664 |
| Average Shareholders' Equity | \$ | 381,448 | \$ | 383,024 | \$ | 286,311 | \$ | 382,232 | \$ | 279,558 |
| Less: Average Preferred Stock |  | $(66,514)$ |  | $(66,514)$ |  | - |  | $(66,514)$ |  | - |
| Average Common Equity |  | 314,934 |  | 316,510 |  | 286,311 |  | 315,718 |  | 279,558 |
| Less: Effects of Average Intangible Assets |  | $(3,037)$ |  | $(3,084)$ |  | $(3,228)$ |  | $(3,060)$ |  | $(3,251)$ |
| Average Tangible Common Equity | \$ | 311,897 | \$ | 313,426 | \$ | 283,083 | \$ | 312,658 | \$ | 276,307 |
| Return on Average Tangible Common Equity |  | 15.26 \% |  | 14.56 \% |  | 15.58 \% |  | 14.91 \% |  | 15.81 \% |


|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2022 | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ | September 30, $2021$ | June 30, $2021$ |
| Tangible Common Equity |  |  |  |  |  |
| Total Shareholders' Equity | \$ 374,883 | \$ 379,441 | \$ 379,272 | \$ 367,803 | \$ 290,830 |
| Less: Preferred Stock | $(66,514)$ | $(66,514)$ | $(66,514)$ | $(66,515)$ | - |
| Common Shareholders' Equity | 308,369 | 312,927 | 312,758 | 301,288 | 290,830 |
| Less: Intangible Assets | $(3,009)$ | $(3,057)$ | $(3,105)$ | $(3,153)$ | $(3,200)$ |
| Tangible Common Equity | \$ 305,360 | \$ 309,870 | \$ 309,653 | \$ 298,135 | \$287,630 |


[^0]:    (1) Represents a non-GAAP financial measure. See "Non-GAAP Financial Measures" for further details.

[^1]:    (1) Represents a non-GAAP financial measure. See "Non-GAAP Financial Measures" for further details.
    (2) Amounts calculated on a tax-equivalent basis using the statutory federal tax rate of $21 \%$.
    (3) Core deposits are defined as total deposits less brokered deposits and certificates of deposit greater than $\$ 250,000$.
    (4) Preliminary data. Current period subject to change prior to filings with applicable regulatory agencies.

[^2]:    (1) Interest income and average rates for tax-exempt investment securities and loans are presented on a tax-equivalent basis, assuming a statutory federal income tax rate of 21\%
    (2) Average loan balances include nonaccrual loans. Interest income on loans includes amortization of deferred loan fees, net of deferred loan costs.
    (3) Net interest margin includes the tax equivalent adjustment and represents the annualized results of: (i) the difference between interest income on interest earning assets and the interest expense on interest bearing liabilities, divided by (ii) average interest earning assets for the period.

