

Second Quarter 2021 Supplemental Presentation

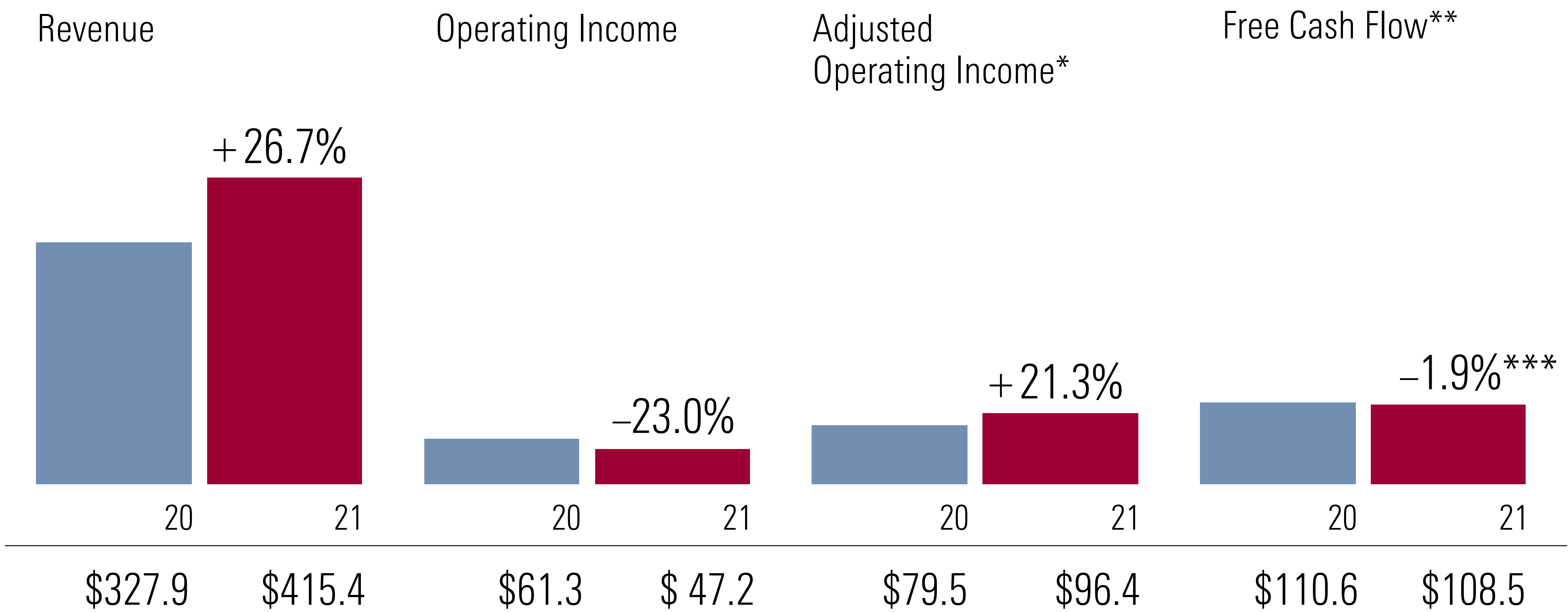
July 28, 2021

MORNINGSTAR

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on our current expectations about future events or future financial performance. Forward-looking statements by their nature address matters that are, to different degrees, uncertain, and often contain words such as “may,” “could,” “expect,” “intend,” “plan,” “seek,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” or “continue.” These statements involve known and unknown risks and uncertainties that may cause the events we discuss not to occur or to differ significantly from what we expect. More information about factors that could affect Morningstar’s business and financial results are in our filings with the SEC, including our most recent 8-K, 10-K and 10-Q. Morningstar undertakes no obligation to publicly update any forward-looking statements as a result of new information, future events, or otherwise, except as required by law.

In addition, this presentation references non-GAAP financial measures including, but not limited to, organic revenue, adjusted operating income and free cash flow. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies. A reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures is provided in the appendix to this presentation and in our filings with the SEC, including our most recent 8-K, 10-K and 10-Q.

Q2 2021 Financial Performance (\$mil)

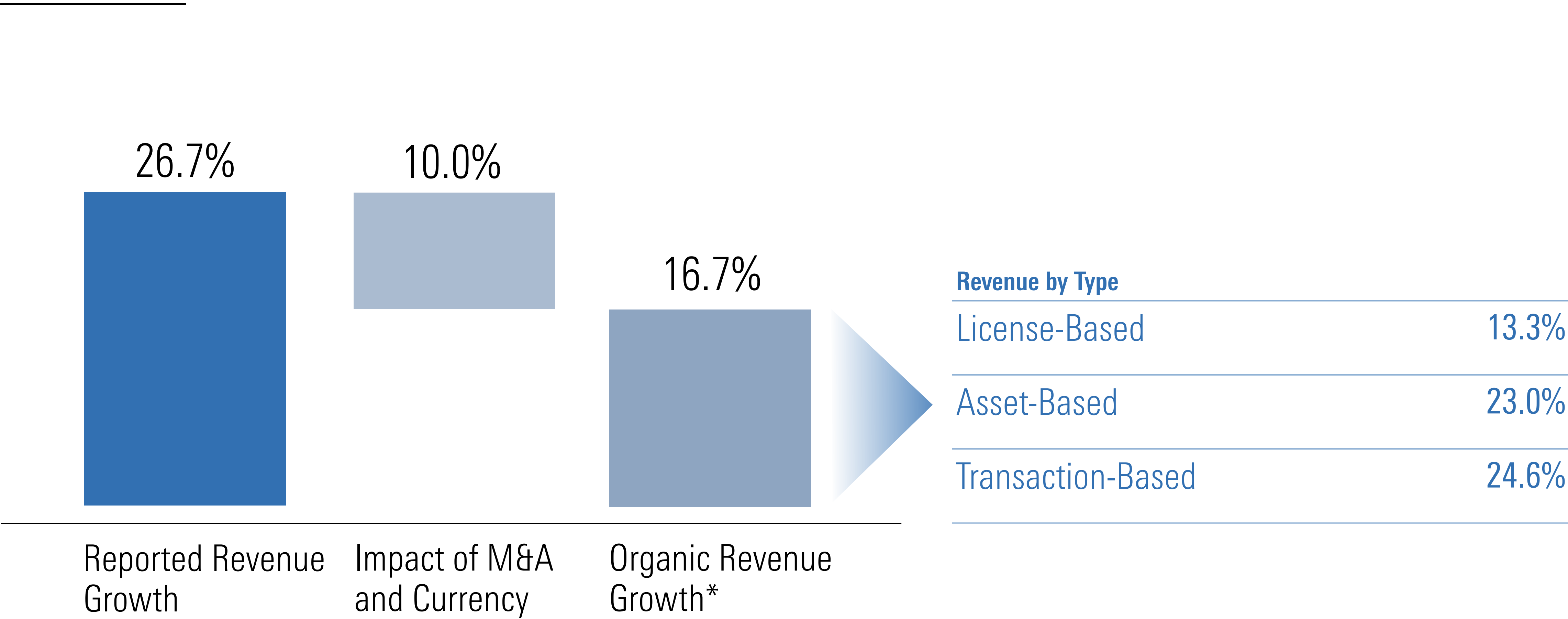


* Adjusted operating income excludes intangible amortization expense and all mergers and acquisitions (M&A)-related expenses from operating income.

** Free cash flow is defined as operating cash flow less capital expenditures.

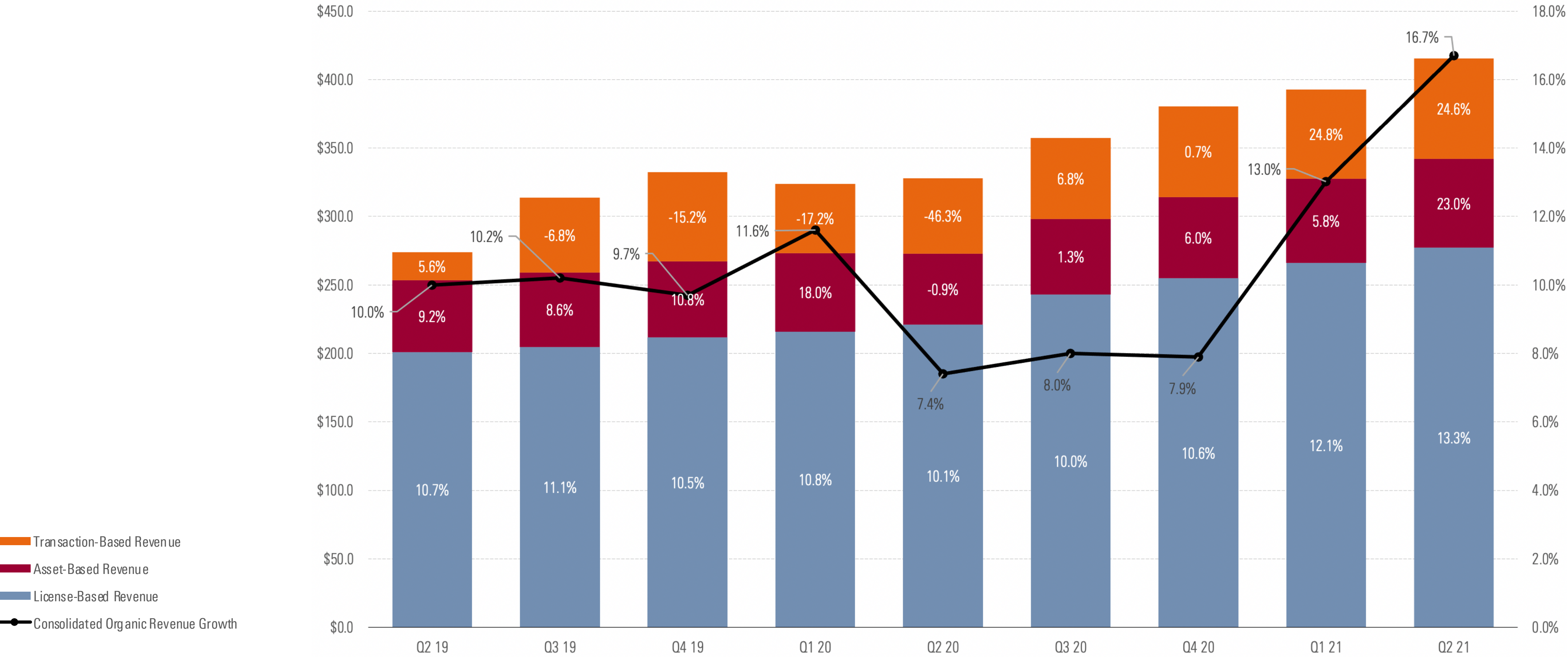
*** Excluding \$16.6 million of M&A-related earn-out payments (primarily Sustainalytics), free cash flow would have grown by 13.1%.

Q2 2021 Revenue Walk



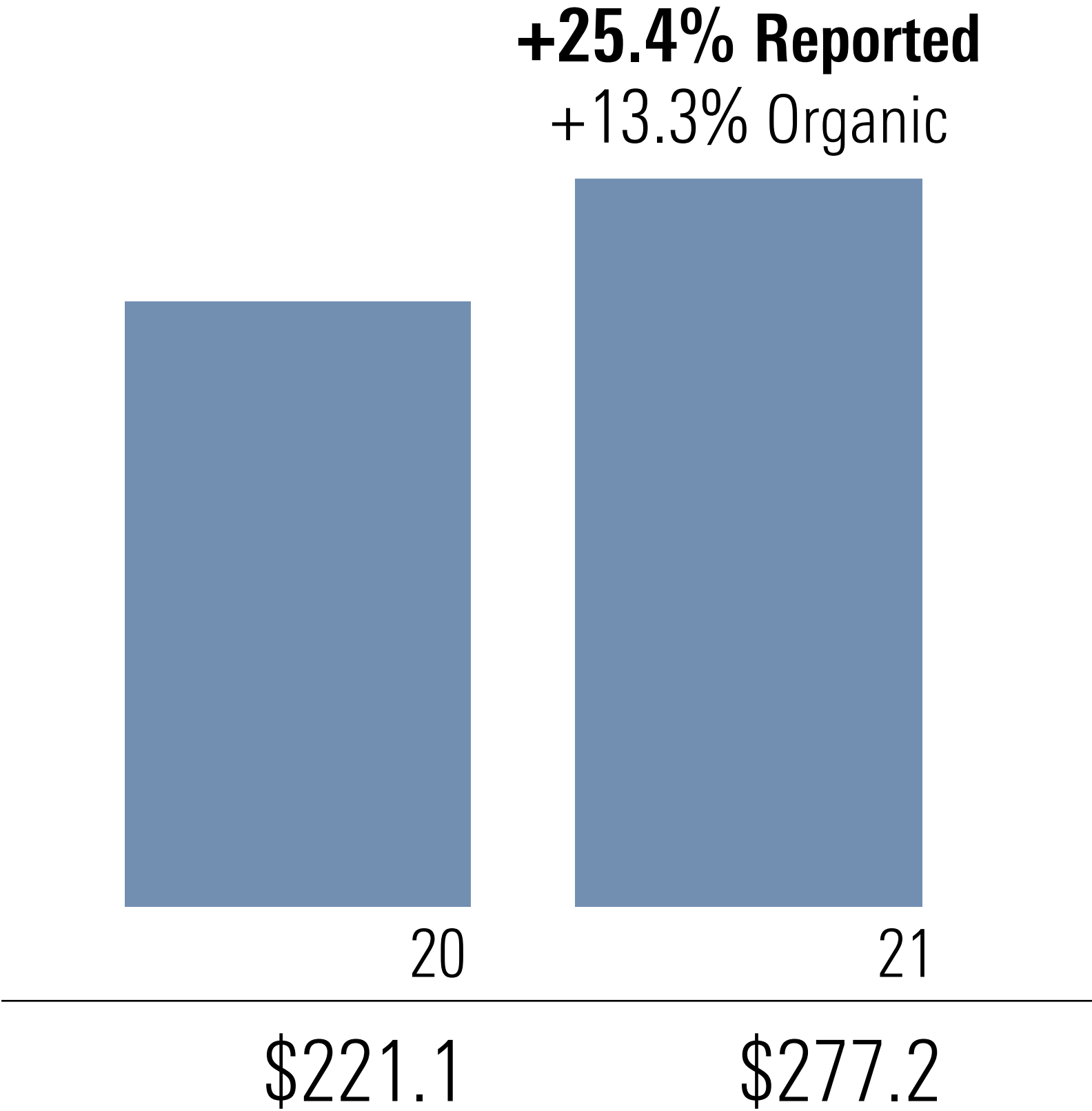
*Organic revenue excludes revenue from acquisitions for a period of 12 months upon completion of the acquisition, and the effect of foreign currency translations.

Quarterly Revenue Growth Trend (\$mil)



Bars represent reported revenue. Percentages represent YOY organic revenue growth, which is a non-GAAP measure. Revenue from DBRS Morningstar is excluded from the reporting of organic revenue growth between Q3 2019 and Q2 2020.

Q2 2021 Revenue Drivers: License-Based Revenue Growth (\$mil)



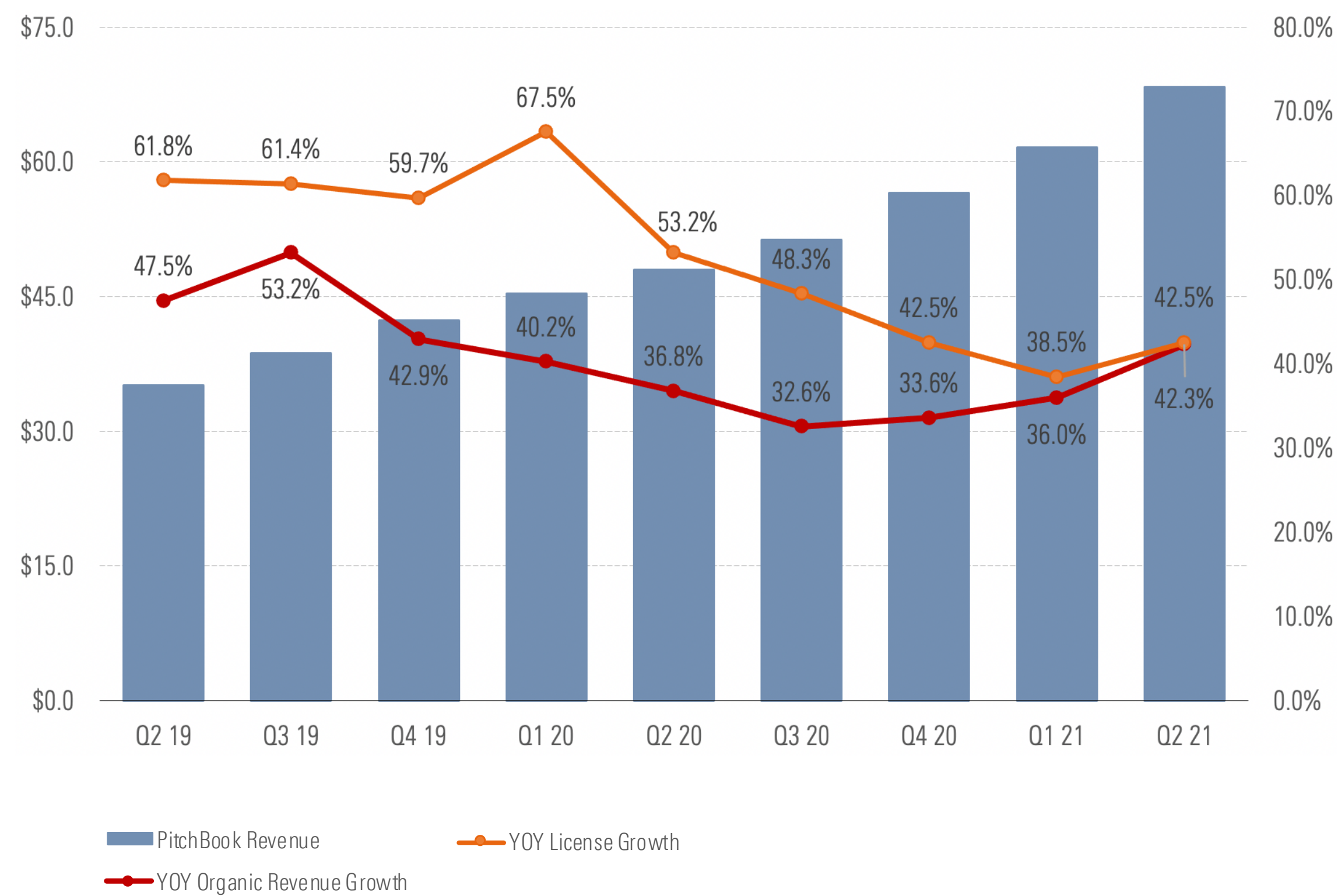
License-Based Revenue Drivers:

- ▷ PitchBook (+42.3%), Morningstar Data (+7.6%), and Morningstar Direct (+7.2%) were the primary contributors to license-based organic revenue growth in Q2 2021.
- ▷ Sustainalytics benefited from the expansion of ESG use cases and continued demand for second party opinions.

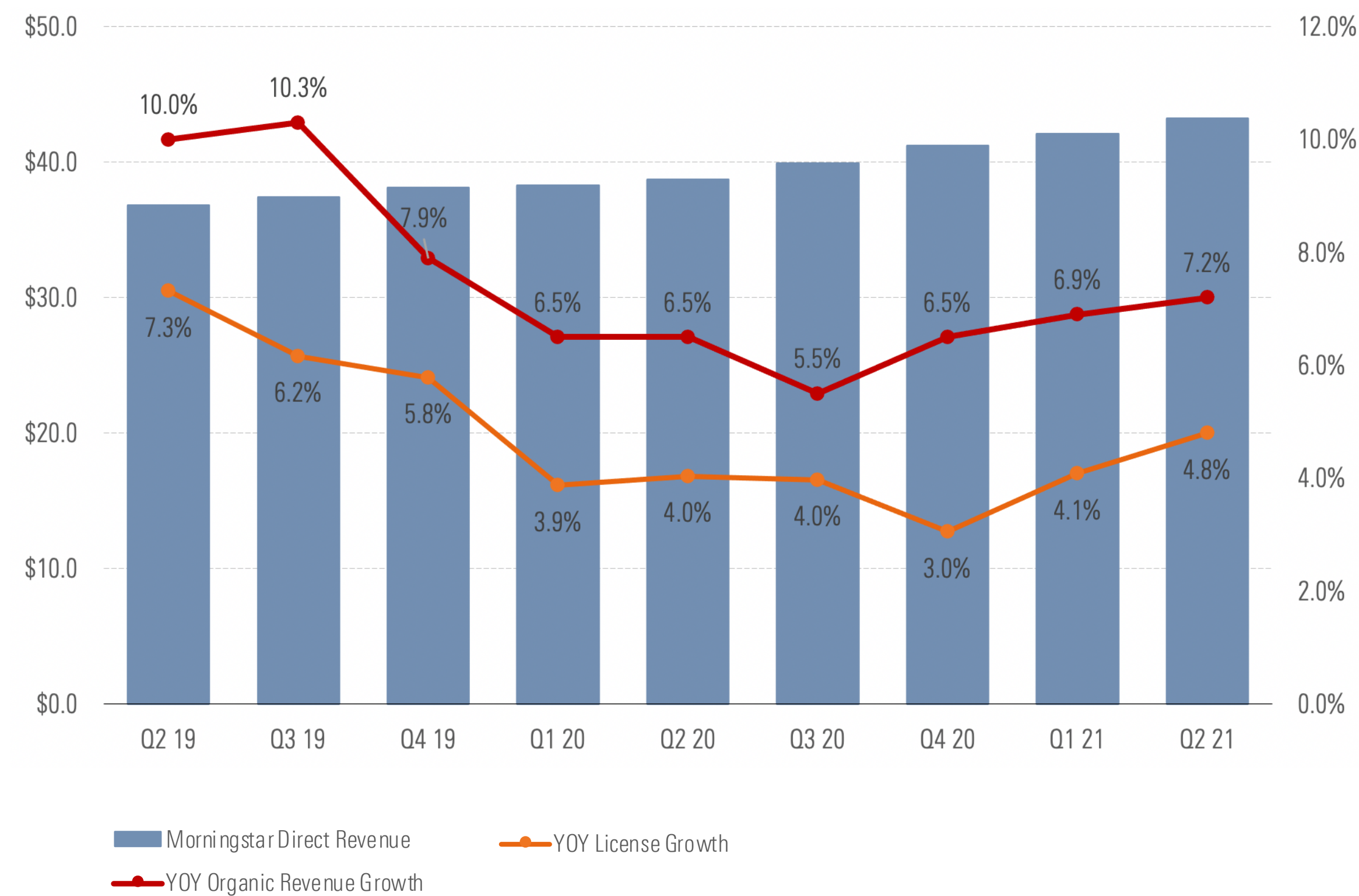
Bars represent reported revenue. Organic revenue growth is a non-GAAP measure and excludes the contribution of Sustainalytics and foreign currency translations.

License-Based Quarterly Trends

PitchBook (\$mil)



Morningstar Direct (\$mil)

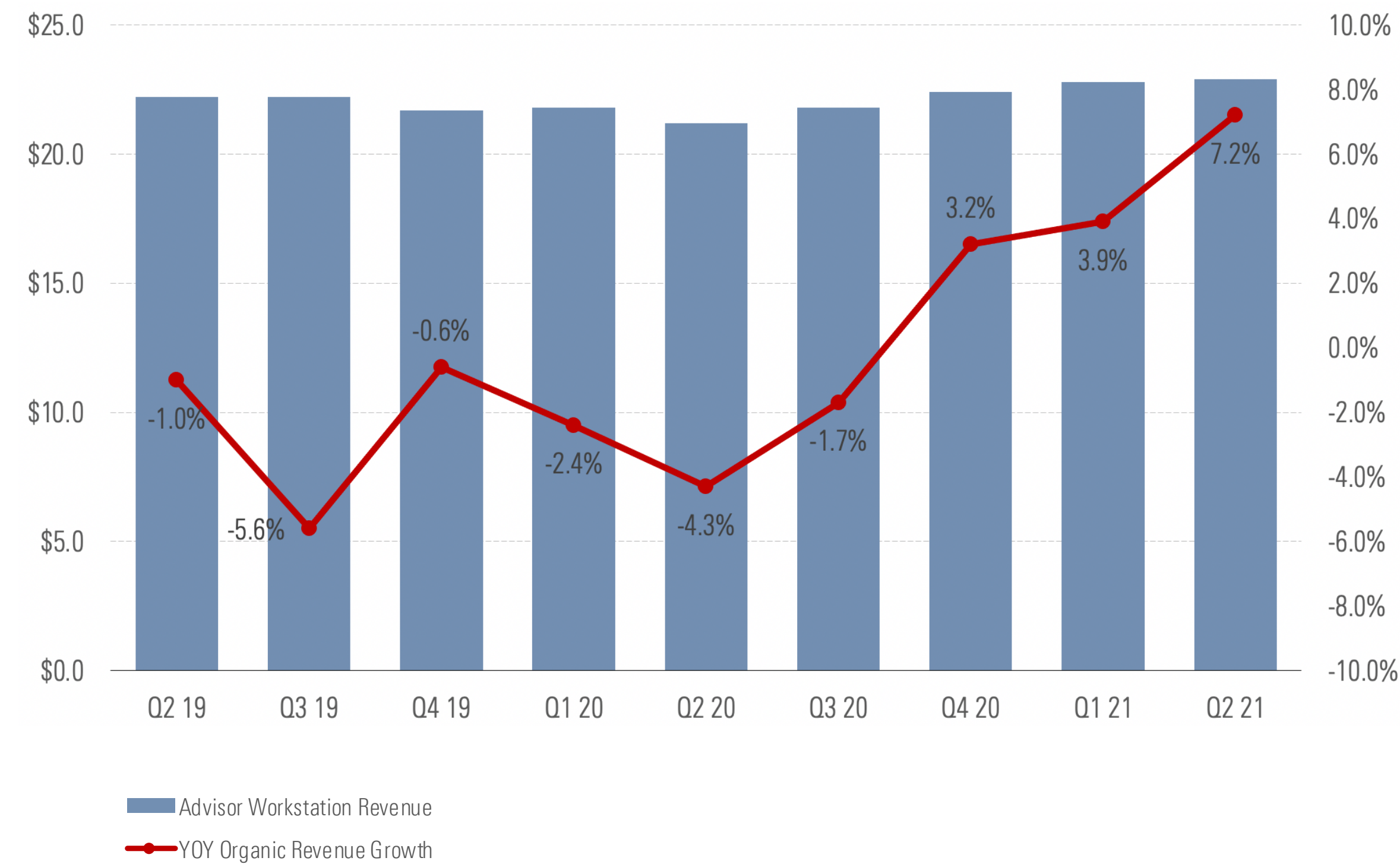


License-Based Quarterly Trends

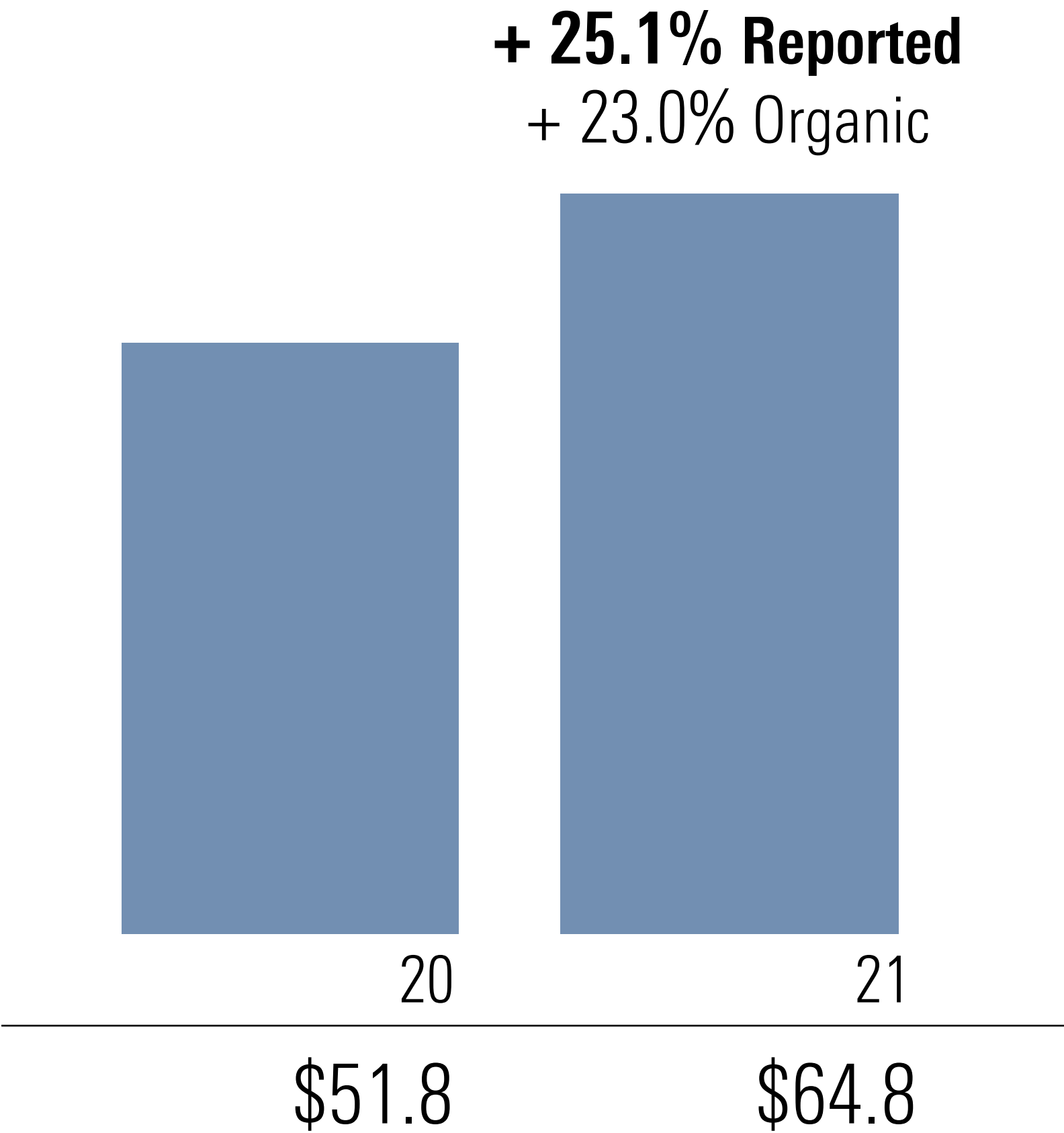
Morningstar Data (\$mil)



Advisor Workstation (\$mil)



Q2 2021 Revenue Drivers: Asset-Based Revenue Growth (\$mil)

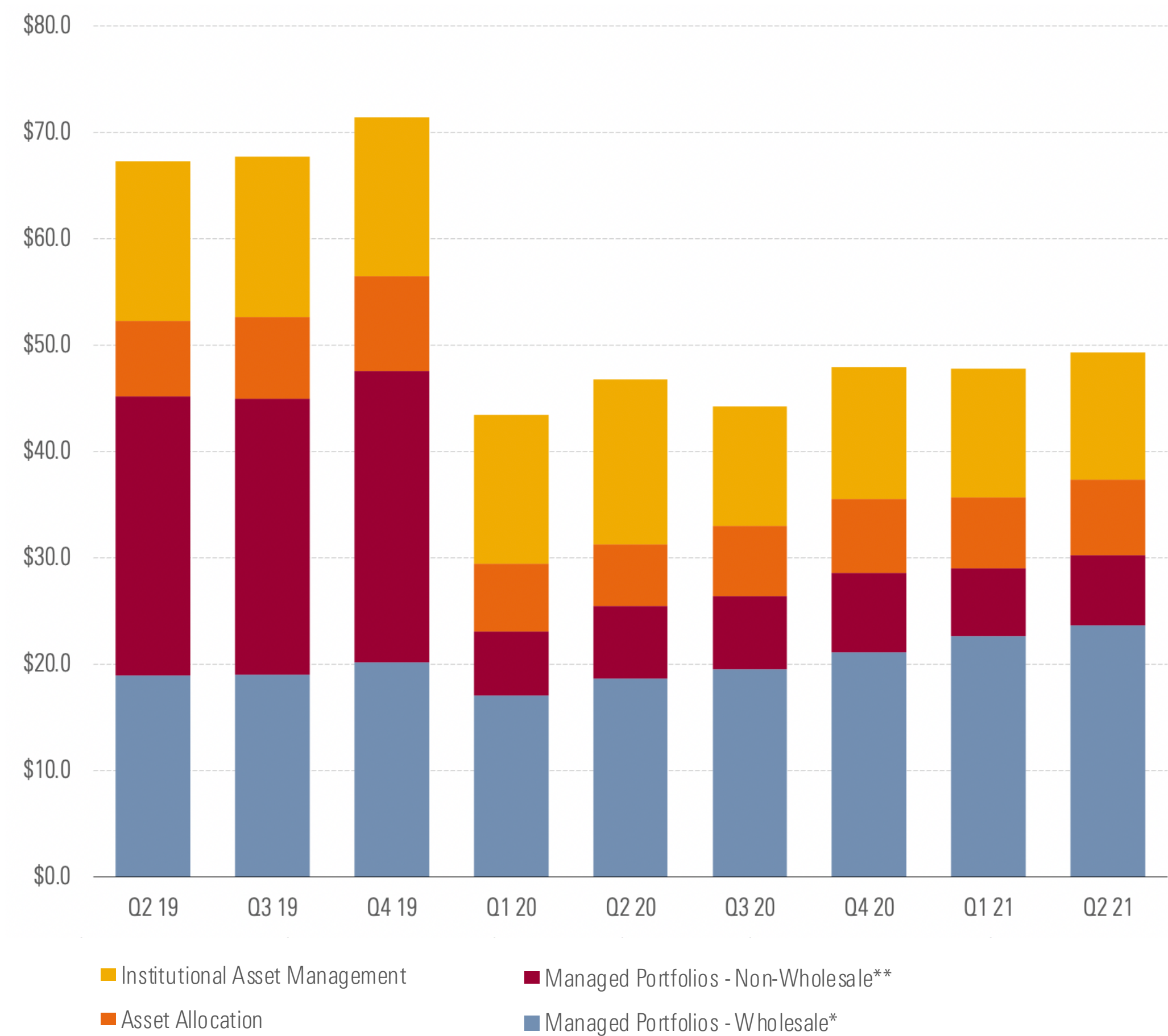


Asset-Based Revenue Drivers:

- ▶ Workplace Solutions (+29.4%) and Morningstar Indexes (+59.5%) delivered robust contributions to asset-based organic revenue growth in Q2 2021.
- ▶ Investment Management (+10.6%) grew organically as strong flows and market performance more than offset previously-disclosed client losses.

Bars represent reported revenue. Organic revenue growth is a non-GAAP measure.

Asset-Based Quarterly Trends: Investment Management (\$bil)



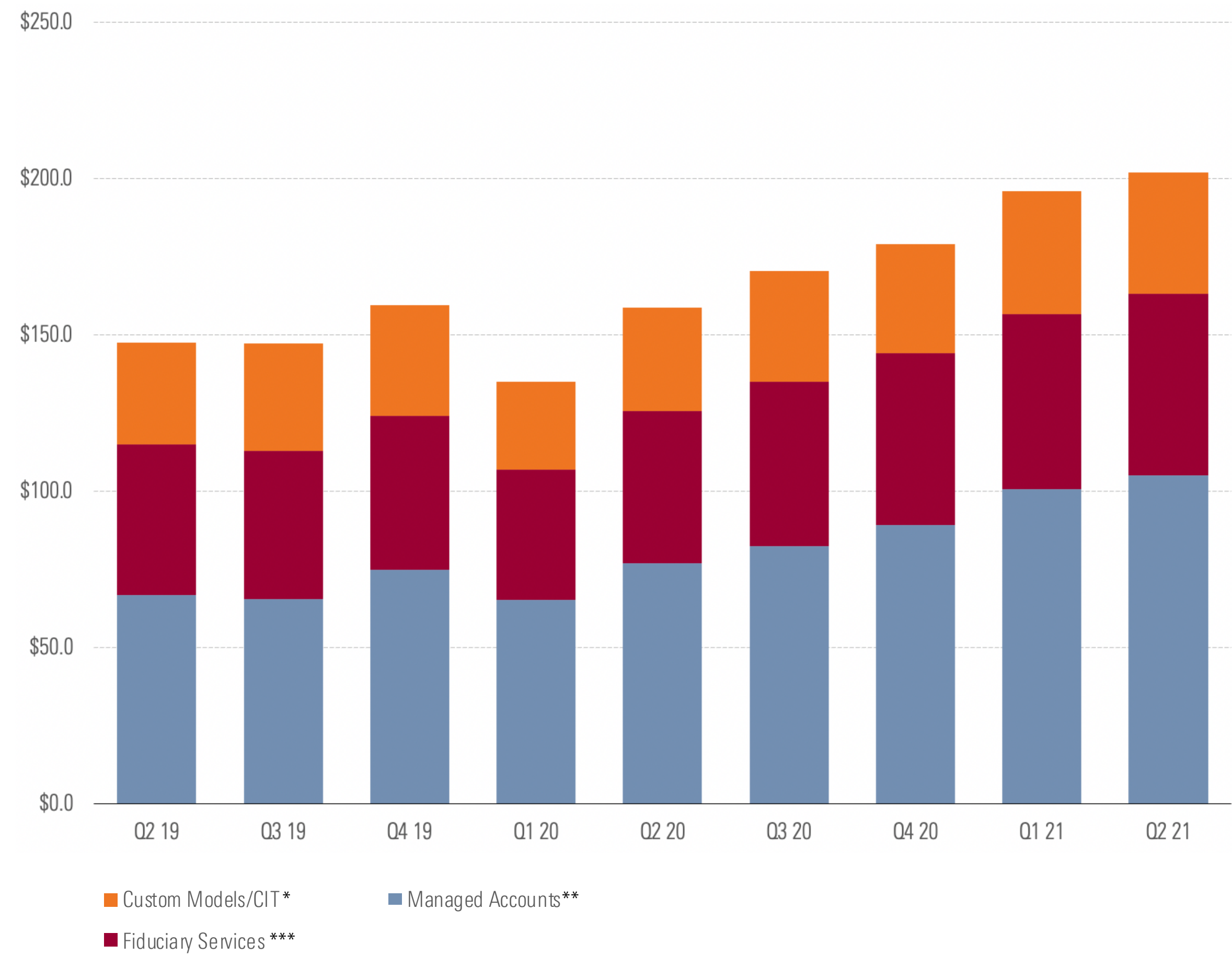
Investment Management Q2 2021 AUM/A:

- Investment Management assets increased 5.3% year over year in aggregate, primarily driven by market performance in Morningstar Managed Portfolios.
- The drop from Q4 2019 to Q1 2020 in Managed Portfolios — Non-Wholesale is related to the previously disclosed change in fee arrangement and subsequent client loss.

* Managed Portfolios — Wholesale: Through our distribution sales team, we offer investment strategies and services directly to financial advisors in bank, broker/dealer who have a corporate RIA, insurance and RIA channels that offer our investment strategies and services to their clients (the end investor). This remains our strategic focus.

** Managed Portfolios — Non-Wholesale: We sell services directly to financial institutions such as broker dealers, discount brokers, and wirehouses. Our distribution sales team is not involved with the advisers of these firms.

Asset-Based Quarterly Trends: Workplace Solutions (\$bil)



Workplace Solutions Q2 2021 AUM/A:

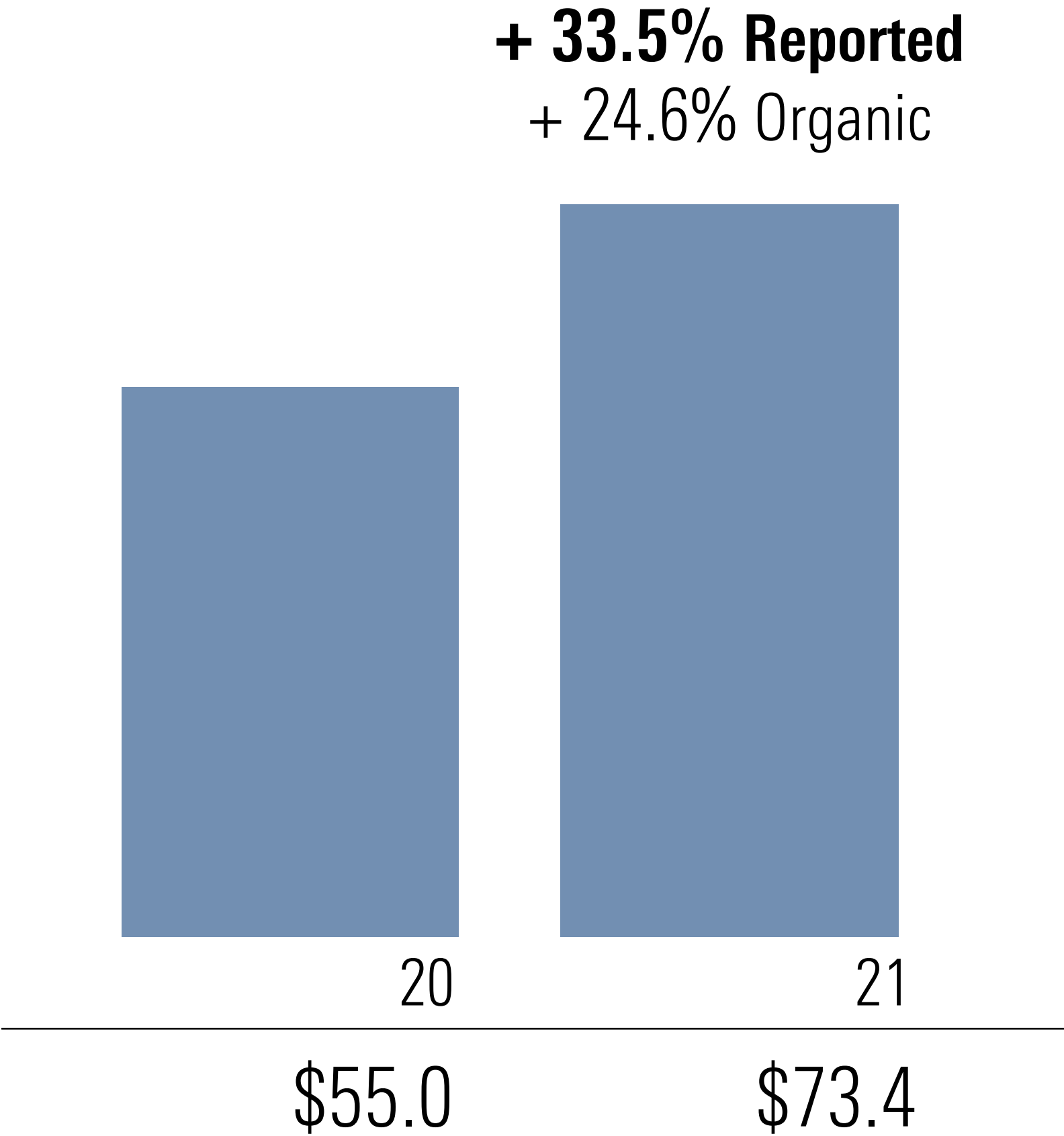
- ▶ Workplace Solutions Assets grew 27.2% year over year, driven by market performance and further penetration of our Managed Accounts offerings.
- ▶ Within Managed Accounts, Morningstar Retirement Manager was the primary driver of growth in Q2 2021.

* Custom Models/CIT offer customized investment lineups for clients based on plan participant demographics or other specific factors.

** Managed Accounts includes Retirement Manager and Advisor Managed Accounts.

*** Fiduciary Services helps retirement plan sponsors build appropriate investment lineups for their participants.

Q2 2021 Revenue Drivers: Transaction-Based Revenue Growth (\$mil)

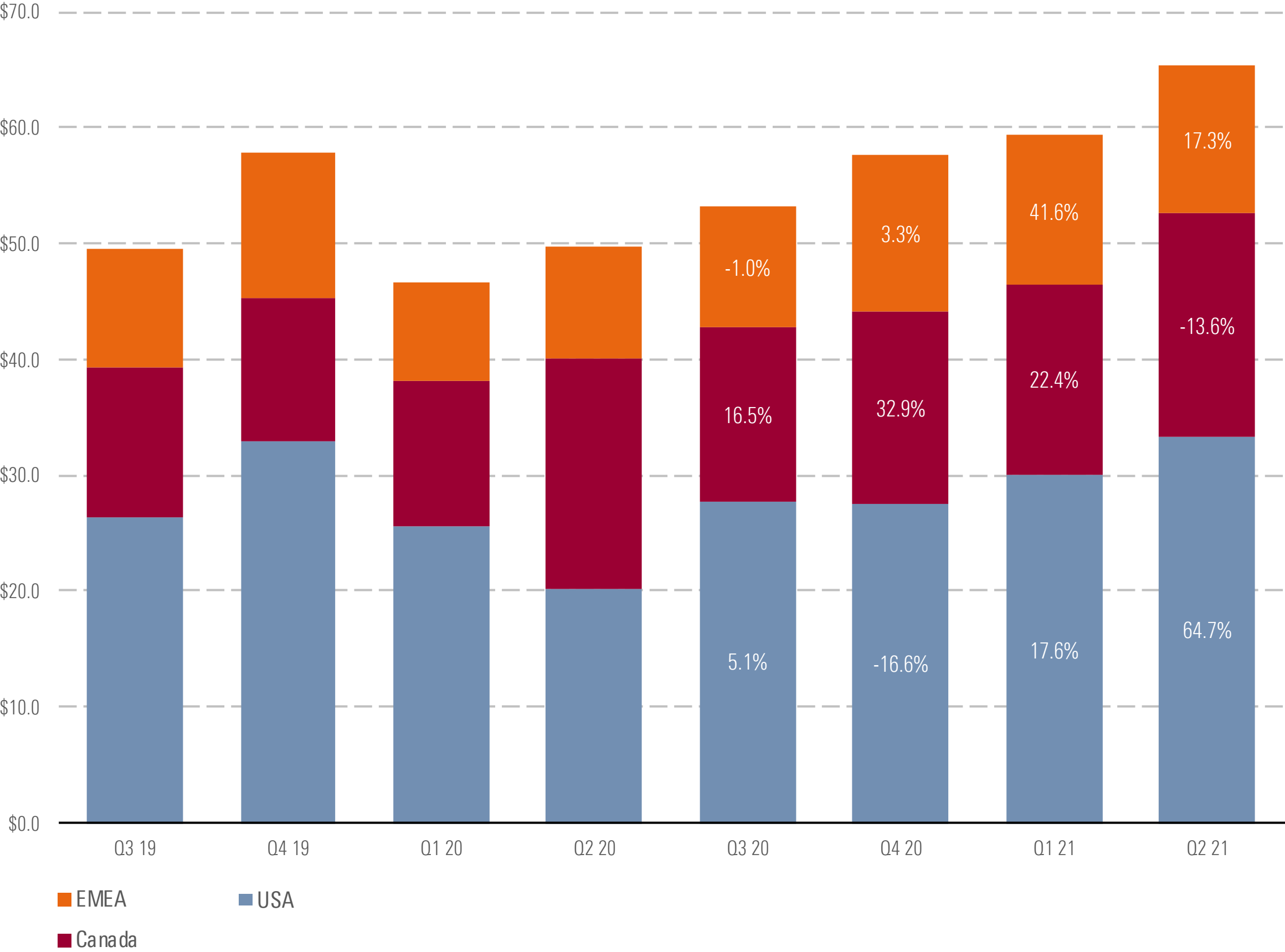


Transaction-Based Revenue Drivers:

- ▷ DBRS Morningstar’s organic revenue growth (+22.3%) stemmed primarily from a recovery in the structured credit markets relative to the prior-year period, which offset lower year-over-year issuance in Canadian corporates.
- ▷ Morningstar.com also attracted significantly higher year-over-year ad spend.

Bars represent reported revenue. Organic revenue growth is a non-GAAP measure.

Quarterly Transaction-Based Trends: DBRS Morningstar Revenue Growth by Geography (\$mil)

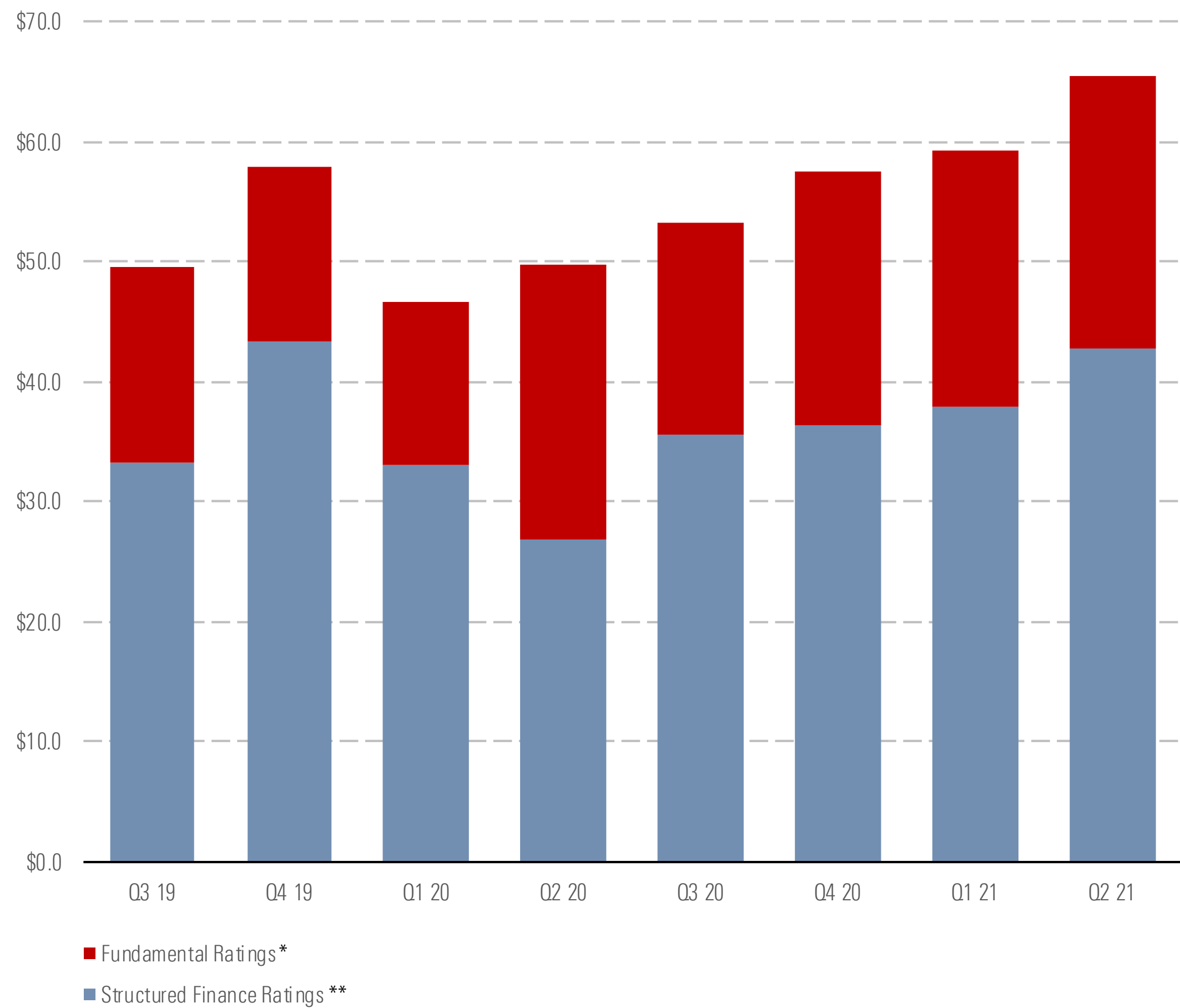


DBRS Morningstar Q2 Revenue Drivers:

- ▷ DBRS Morningstar experienced robust growth in U.S. and Europe in constant currency terms.
- ▷ Revenue grew 17.3% year over year in EMEA, driven primarily by higher issuance in structured finance and improving spreads.
- ▷ After record performance throughout 2020, the 13.6% decline in Canada was primarily driven by lower year-over-year issuance of corporates relative to Q2 2020.
- ▷ Growth of 64.7% in the U.S. primarily driven by recovery in CMBS and ABS versus pandemic-driven impacts in Q2 2020.

Bars represent reported revenue. Percentages represent organic revenue growth.

Quarterly Transaction-Based Trends: DBRS Morningstar Revenue by Asset Class (\$mil)

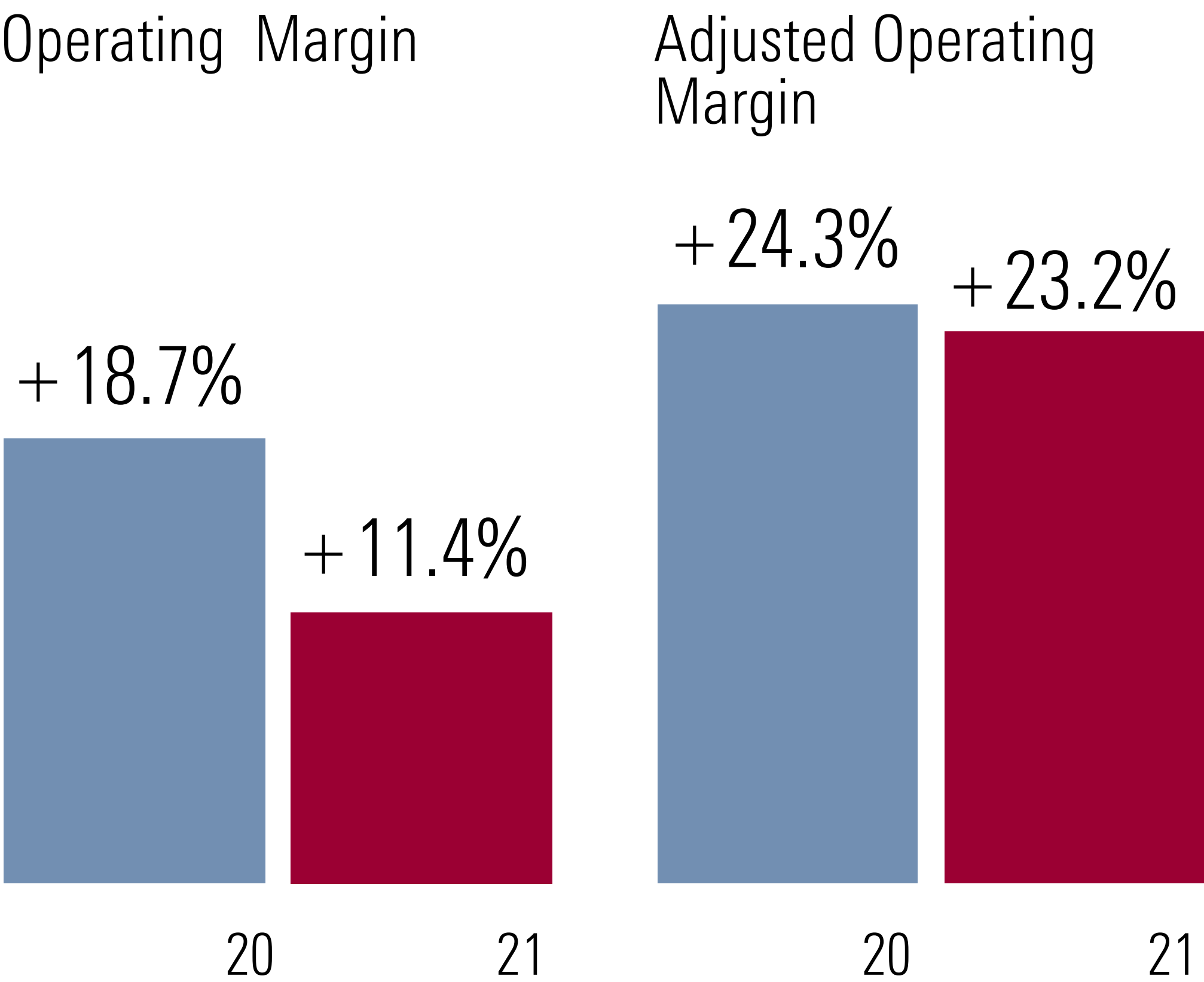


DBRS Morningstar Q2 2021 Revenue Drivers:

- ▷ Category mix in Q2 2021 was 65% Structured Finance vs 35% Fundamental Ratings.
- ▷ Canadian corporate issuance slowed after a particularly strong 2020, but demand picked up in the U.S. middle market.
- ▷ Recovery in structured credit markets was the primary driver of revenue growth in the quarter, led by higher CMBS and ABS issuance globally, with RMBS showing strength in the U.S.
- ▷ Recurring revenue represented 36.2% of consolidated total.

* Fundamental Ratings (Corporate, Financial Institutions, Sovereign) & Other
** Structured Finance (Asset-Backed Securities, Commercial Mortgage-Backed Securities, Residential Mortgage-Backed Securities).

Q2 2021 Operating Margins

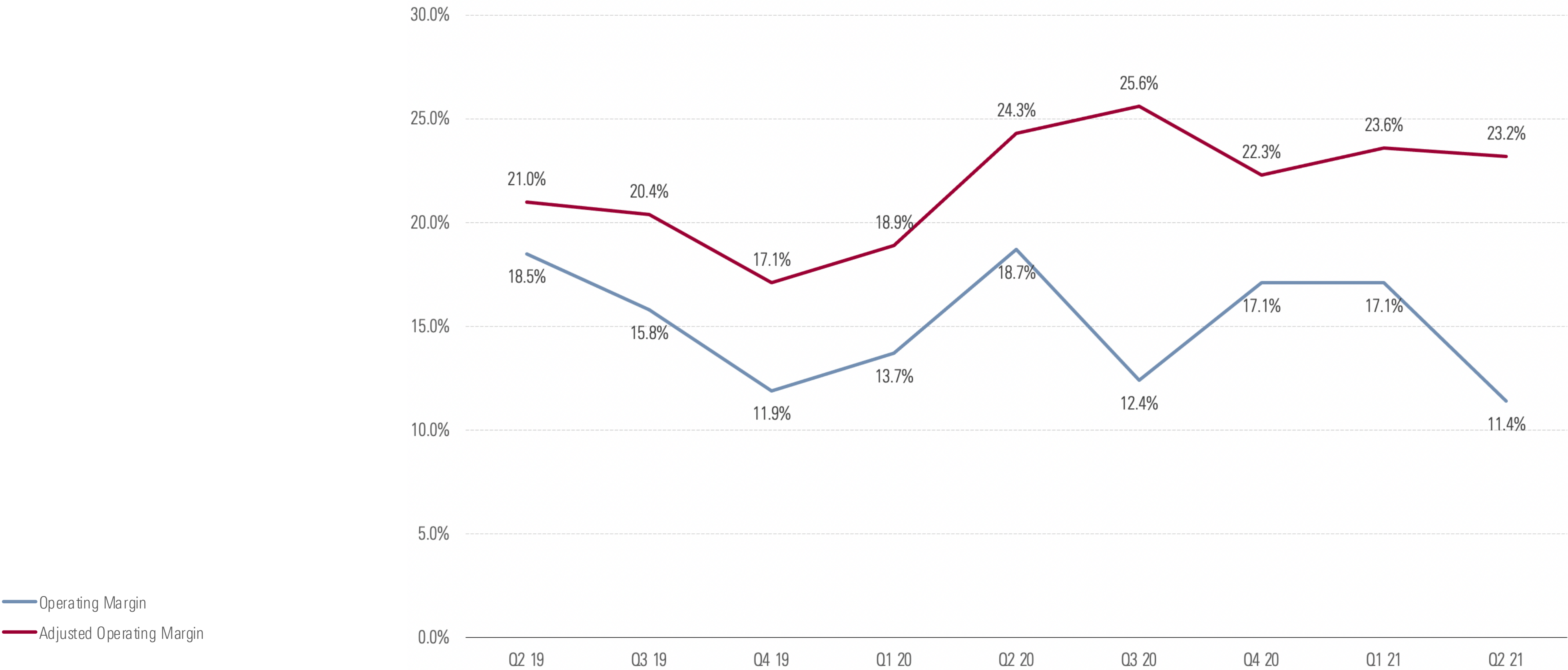


Operating Margin Drivers:

- ▶ Higher revenue across product areas with leverage in asset-based and transaction-based areas.
- ▶ Expense growth driven by higher compensation and benefits, commissions, advertising and marketing costs, software licenses, and higher bonus accruals.
- ▶ Travel and conference costs began to normalize in Q2 2021 as pandemic-related restrictions eased in certain geographies.
- ▶ YOY decline in adjusted operating margin in Q2 2021 primarily due to higher bonus accruals related to strong YTD business performance.

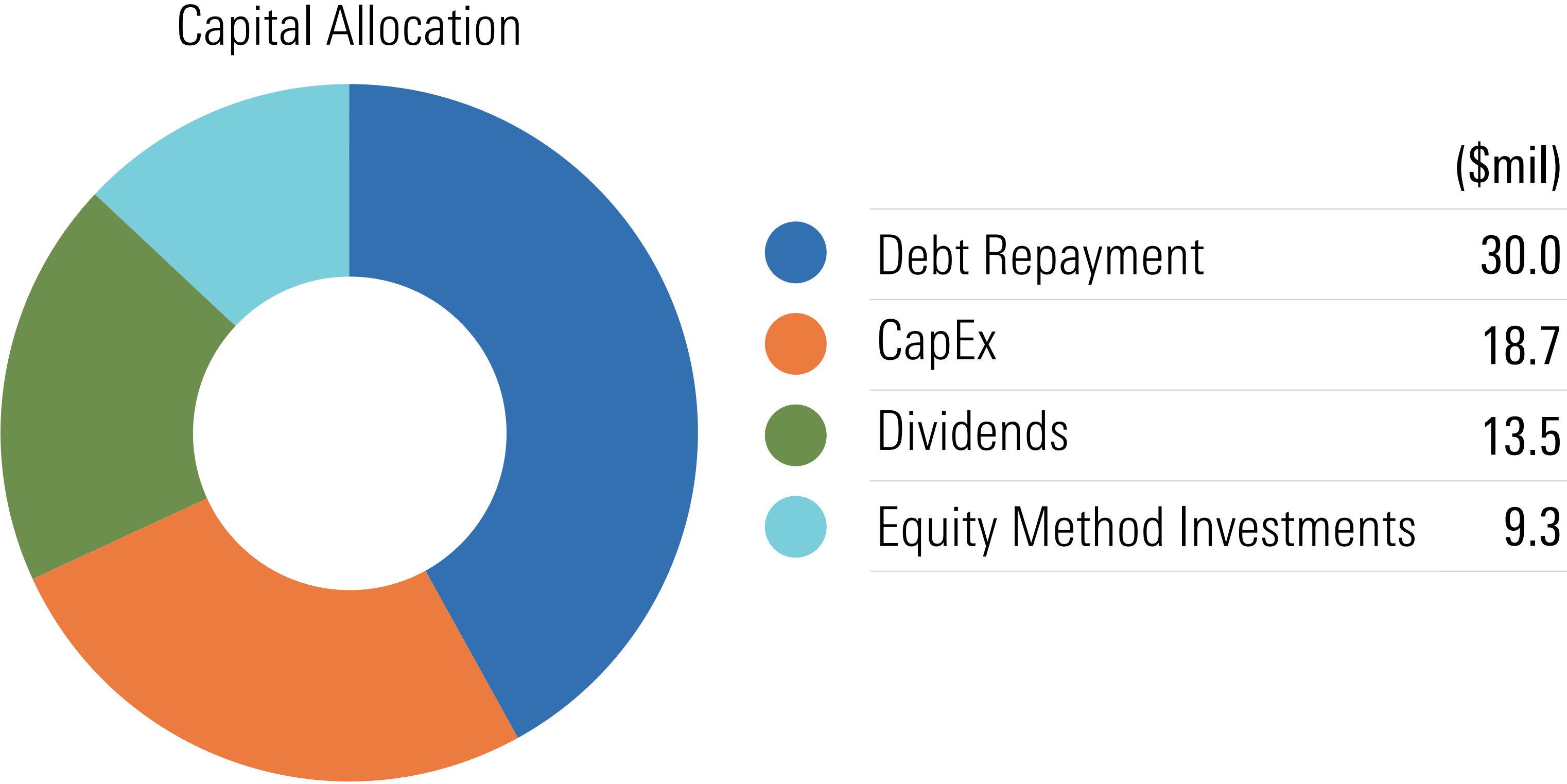
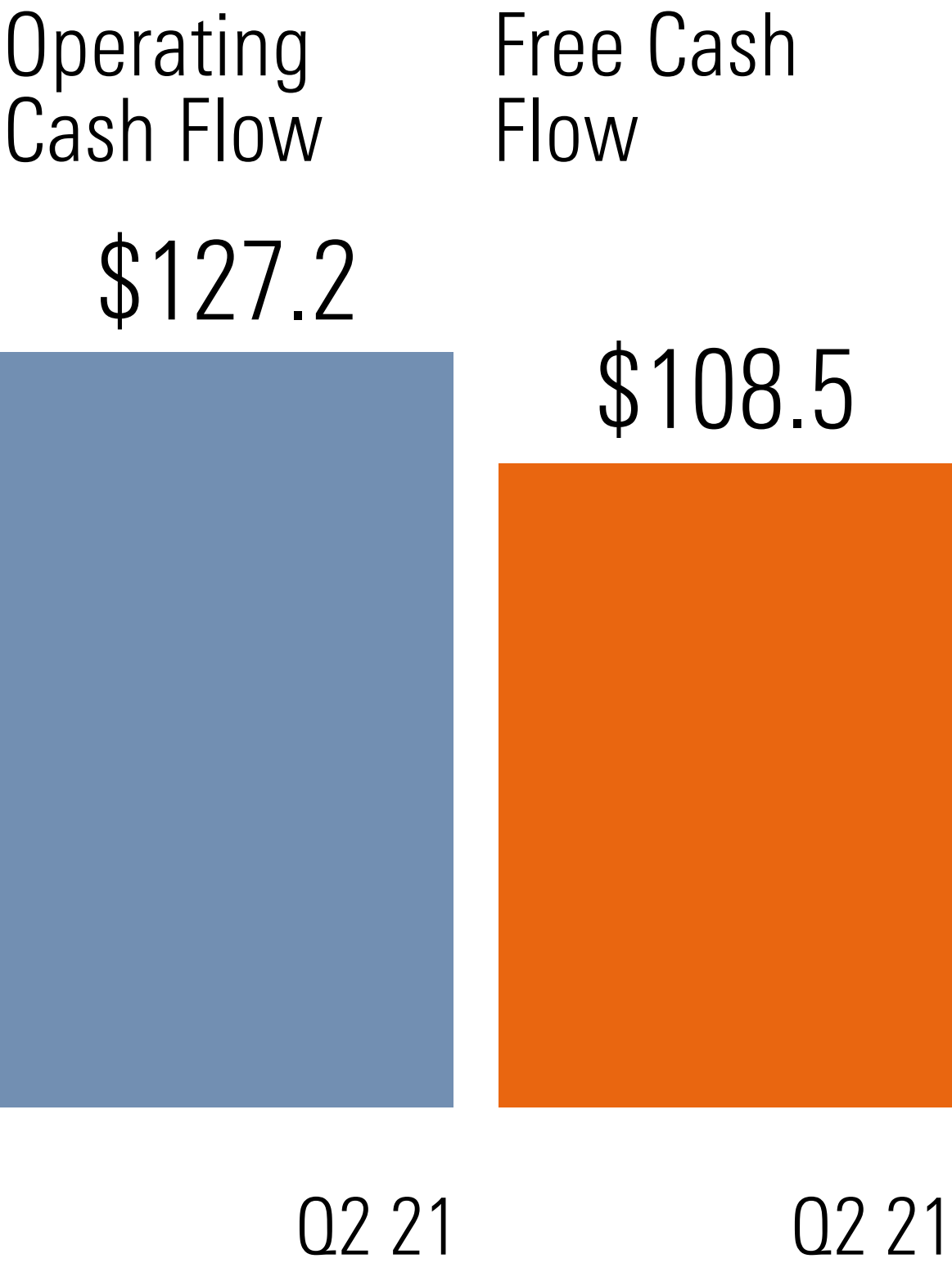
Adjusted operating margin is a non-GAAP financial measure.

Quarterly Operating Margin Trends



Adjusted operating margin is a non-GAAP financial measure.

Q2 2021 Cash Flow* and Capital Allocation (\$mil)



*Excluding \$16.6 million of M&A-related earn-out payments (primarily Sustainalytics), operating cash and free cash flow would have been \$143.8 million and \$125.1 million, respectively.

Appendix

Sustainalytics Acquisition (\$mil)

The following tables provide additional detail on how the Sustainalytics acquisition is reflected in our financial statements. The acquisition of Sustainalytics closed on July 2, 2020 and was structured with an initial cash payment (Tranche I) at closing and two subsequent cash payments due on June 30, 2021 and 2022, respectively, determined based on a multiple of Sustainalytics’ revenues for 2020 and 2021 (Tranche II and III). At closing, we recorded estimates for the Tranche II and III payments, which were split between contingent purchase consideration and compensation expense. Subsequent to the acquisition date, our financial statements reflect changes in the contingent consideration and compensation accrual balances driven by the Tranche II payment and updated estimates for the Tranche III payment due in 2022.

Fair Value at Acquisition Date (July 2, 2020)	Tranche I Cash Payment	Acquisition Date Fair Value of Tranche II and Tranche III Contingent Payments
\$136.4	\$61.2	\$75.2

Income Statement	Q3 20	Commentary	Q4 20	Commentary	Q1 21	Commentary	Q2 21	Commentary
Compensation Expense*	\$27.8	Tranche II and III	—		\$5.7	True-up of Tranche II accrual	\$26.6	True-up of Tranche III accrual
Balance Sheet	Q3 20	Commentary	Q4 20	Commentary	Q1 21	Commentary	Q2 21	Commentary
Contingent Consideration**	\$51.4	Tranche II and III	\$53.7	Balance impacted by FX	\$51.4	Balance impacted by FX	\$18.2	Remaining balance for Tranche III
Accrued Compensation***	\$27.8	Tranche II and III	\$29.6	Balance impacted by FX	\$28.6	Balance impacted by FX and true-up of Tranche II accrual	\$46.7	Balance impacted by FX and true-up of Tranche III accrual
Total Balance Sheet	\$79.2		\$83.3		\$80.0		\$64.9	
Cash Flow	Q3 20	Commentary	Q4 20	Commentary	Q1 21	Commentary	Q2 21	Commentary
Operating Activities	—		—		—		-\$13.1	Tranche II payment (accrued compensation)
Investing Activities	-\$61.2	Tranche I payment	—		—		—	
Financing Activities	—		—		—		-\$34.4	Tranche II payment (contingent consideration)
Total Cash Flow	-\$61.2		—		—		-\$47.5	

* These represent non-cash charges recorded in the quarter related to the Tranche II and III payments.

** The fair value of the contingent consideration liability across the presented time periods is impacted by the payment of Tranche II and foreign currency translations, and not by adjustments to key assumptions used in our fair value estimates.

*** Fluctuations in accrued compensation across the periods presented represent updated assumptions about the Tranche II and III payments and FX impacts.



Reconciliation from Reported to Organic Revenue Growth

Consolidated	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	8.5%	20.1%	26.5%	25.1%	19.7%	13.8%	14.4%	21.2%	26.7%
less: M&A and foreign currency translations	-1.5%	9.9%	16.8%	13.5%	12.3%	5.8%	6.5%	8.2%	10.0%
Organic Revenue Growth	10.0%	10.2%	9.7%	11.6%	7.4%	8.0%	7.9%	13.0%	16.7%
License-Based	Q2 19	Q3 19*	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	9.0%	9.9%	10.2%	10.5%	10.1%	18.7%	20.4%	23.2%	25.4%
less: M&A and foreign currency translations	-1.7%	-1.2%	-0.3%	-0.3%	0.0%	8.7%	9.8%	11.1%	12.1%
Organic Revenue Growth	10.7%	11.1%	10.5%	10.8%	10.1%	10.0%	10.6%	12.1%	13.3%
Asset-Based	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	8.0%	7.9%	10.3%	17.2%	-1.5%	1.7%	6.6%	7.3%	25.1%
less: M&A and foreign currency translations	-1.2%	-0.7%	-0.5%	-0.8%	-0.6%	0.4%	0.6%	1.5%	2.1%
Organic Revenue Growth	9.2%	8.6%	10.8%	18.0%	-0.9%	1.3%	6.0%	5.8%	23.0%
Transaction-Based**	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	5.2%	287.9%	223.4%	247.9%	169.6%	7.7%	1.8%	28.5%	33.5%
less: M&A and foreign currency translations	-0.4%	294.7%	238.6%	265.1%	215.9%	0.9%	1.1%	3.7%	8.9%
Organic Revenue Growth	5.6%	-6.8%	-15.2%	-17.2%	-46.3%	6.8%	0.7%	24.8%	24.6%

* License-based revenue grew 9.9% in Q3 2019 when excluding a \$10.5 million non-recurring revenue benefit from prior period results.

** DBRS Morningstar is excluded from the reporting of organic revenue growth between Q3 2019 and Q2 2020.

Reconciliation from Reported to Organic Revenue Growth

Morningstar Data	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	8.0%	5.2%	6.1%	7.8%	7.2%	10.4%	11.7%	14.4%	13.1%
less: M&A and foreign currency translations	-2.8%	-2.0%	-0.5%	-1.1%	-1.5%	1.8%	2.2%	4.2%	5.5%
Organic Revenue Growth	10.8%	7.2%	6.6%	8.9%	8.7%	8.6%	9.5%	10.2%	7.6%
Morningstar Direct	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	7.6%	8.7%	7.3%	5.5%	5.2%	6.7%	8.1%	9.9%	11.6%
less: M&A and foreign currency translations	-2.4%	-1.6%	-0.6%	-1.0%	-1.3%	1.2%	1.6%	3.0%	4.4%
Organic Revenue Growth	10.0%	10.3%	7.9%	6.5%	6.5%	5.5%	6.5%	6.9%	7.2%
Advisor Workstation	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	-1.3%	-5.9%	-0.5%	-2.7%	-4.5%	-1.8%	3.2%	4.6%	8.0%
less: M&A and foreign currency translations	-0.3%	-0.3%	0.1%	-0.3%	-0.2%	-0.1%	0.0%	0.7%	0.8%
Organic Revenue Growth	-1.0%	-5.6%	-0.6%	-2.4%	-4.3%	-1.7%	3.2%	3.9%	7.2%

Reconciliation from Reported to Organic Revenue Growth

DBRS Morningstar Canada	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	15.4%	34.6%	29.4%	-2.4%
less: M&A and foreign currency translations	-1.1%	1.7%	7.0%	11.2%
Organic Revenue Growth	16.5%	32.9%	22.4%	-13.6%
DBRS Morningstar EU	Q3 20	Q4 20	Q1 21	Q2 21
Reported Revenue Growth	3.3%	6.7%	52.0%	31.3%
less: M&A and foreign currency translations	4.3%	3.4%	10.4%	14.0%
Organic Revenue Growth	-1.0%	3.3%	41.6%	17.3%

Reconciliation from Consolidated Operating Income to Adjusted Operating Income (\$mil)

Operating Income	Q2 21	Q2 20	Change
Consolidated operating income	\$47.2	\$61.3	-23.0%
Add: intangible amortization expense	\$15.7	\$13.7	14.6%
Add: M&A-related expenses	\$3.4	\$4.5	-24.4%
Add: M&A-related earn-outs	\$30.1	\$0.0	NMF
Adjusted operating income	\$96.4	\$79.5	21.3%

Reconciliation from Cash Provided by Operating Activities to Free Cash Flow*(\$mil)

Cash Flow	Q2 21	Q2 20	Change
Cash provided by operating activities	\$127.2	\$127.6	-0.3%
Capital expenditures	-\$18.7	-\$17.0	10.0%
Free cash flow	\$108.5	\$110.6	-1.9%

*Excluding \$16.6 million of M&A-related earn-out payments (primarily Sustainalytics), operating cash and free cash flow would have grown by 12.7% and 13.1%, respectively.

Reconciliation from Operating to Adjusted Operating Margin

	Q2 19	Q3 19	Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21	Q2 21
Operating Margin	18.5%	15.8%	11.9%	13.7%	18.7%	12.4%	17.1%	17.1%	11.4%
Add: intangible amortization and all M&A-related expenses (including M&A-related earn-outs)	2.5%	4.6%	5.2%	5.2%	5.6%	13.2%	5.2%	6.5%	11.8%
Adjusted Operating Margin	21.0%	20.4%	17.1%	18.9%	24.3%	25.6%	22.3%	23.6%	23.2%

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