## **Press Release**

## October 28, 2010



# Holly Energy Partners, L.P. Reports Third Quarter Results

Dallas, Texas -- Holly Energy Partners, L.P. ("HEP" or the "Partnership") (NYSE-HEP) today reported financial results for the third quarter of 2010. For the quarter, distributable cash flow was \$24 million, up \$3.3 million, or 16% compared to third quarter of 2009. For the nine months ended September 30, 2010, distributable cash flow was \$66.8 million, up \$15.1 million or 29% compared to the same period of 2009. Based on these results, HEP announced a distribution increase on October 26, 2010, raising the quarterly distribution from \$0.825 to \$0.835 per unit, representing a 5% increase over the distribution for the third quarter of 2009.

For the quarter, income from continuing operations was \$16.3 million (\$0.59 per basic and diluted limited partner unit) compared to \$15.5 million (\$0.73 per basic and diluted limited partner unit) for the third quarter of 2009. Net income was \$16.3 million (\$0.59 per basic and diluted limited partner unit) versus \$16.5 million (\$0.78 per basic and diluted limited partner unit) versus \$16.5 million (\$0.78 per basic and diluted limited partner unit) versus \$16.5 million (\$0.78 per basic and diluted limited partner unit) for the third quarter of 2009, which included Rio Grande discontinued operations. Excluding discontinued operations, the slight increase in overall earnings is due principally to contributions from our December 2009 and March 2010 asset acquisitions, partially offset by a decrease in realized deferred revenue, lower shipment volumes and increased interest costs.

For the current nine month period, income from continuing operations was \$40.4 million (\$1.43 per basic and diluted limited partner unit) compared to \$34.3 million (\$1.66 per basic and diluted limited partner unit) for the same nine month period of 2009. Net income was \$40.4 million (\$1.43 per basic and diluted limited partner unit) versus \$38.4 million (\$1.89 per basic and diluted limited partner unit) for the first nine months of 2009.

Commenting on the third quarter of 2010, Matt Clifton, Chairman of the Board and Chief Executive Officer stated, "The third quarter generated solid financial results as distributable cash flow and EBITDA again reached new quarterly highs. For the quarter, increased distributable cash flow over the same period of 2009 allowed us to declare our 24<sup>th</sup> consecutive distribution increase. EBITDA was \$32 million, an increase of \$2.1 million or 7% over last year's third quarter, and for the current nine month period, EBITDA was \$88.2 million, an increase of \$13.3 million or 18% over last year's respective period, reflecting earnings contributions from our 2009 and March 2010 asset acquisitions. Although shipments on our pipelines did not meet targeted levels, we are pleased with these operating results."

"Looking forward, we will continue to explore opportunities that should provide further growth in our distributable cash flow, asset base and geographic footprint," Clifton said.

#### Third Quarter 2010 Revenue Highlights

Total revenues from continuing operations for the quarter were \$46.5 million, a \$5.7 million increase compared to the third quarter of 2009. This was due to revenues attributable to our December 2009 and March 2010 asset acquisitions, partially offset by a \$3.4 million decrease in previously deferred revenue realized and a decrease in pipeline shipments. The small decrease in affiliate pipeline shipments reflects slightly lower run rates at Holly's Navajo refinery during the third quarter due to the impact of unscheduled downtime of certain operating units.

• Revenues from our **refined product pipelines** were \$19.6 million, a decrease of \$3.2 million. This decrease is primarily due to a \$3.2 million decrease in previously deferred revenue realized. Volumes shipped on our refined product pipelines averaged 135.2 thousand barrels per day ("mbpd") compared to 142.8 mbpd for the third quarter of 2009.

- Revenues from our **intermediate pipelines** were \$4.9 million, a decrease of \$0.5 million, on shipments averaging 83.2 mbpd compared to 88.1 mbpd for the third quarter of 2009. This includes a \$0.2 million decrease in previously deferred revenue realized.
- Revenues from our **crude pipelines** were \$9.8 million, an increase of \$2.2 million. This increase is primarily due to \$2.3 million in revenues attributable to our Roadrunner Pipeline agreement entered into in December 2009. Volumes shipped on our crude pipelines averaged 143.6 mbpd compared to 143.9 mbpd for the third quarter of 2009.
- Revenues from **terminal**, **tankage and loading rack** fees were \$12.2 million, an increase of \$7.2 million compared to the third quarter of 2009. This increase includes \$7.1 million in revenues attributable to volumes transferred and stored at our Tulsa storage and rack facilities.

Revenues from continuing operations for the three months ended September 30, 2010 include the recognition of \$1.6 million of prior shortfalls billed to shippers in 2009, as they did not meet their minimum volume commitments in any of the subsequent four quarters. As of September 30, 2010, deferred revenue in our consolidated balance sheet was \$11.7 million. Such deferred revenue will be recognized in earnings either as payment for shipments in excess of guaranteed levels or when shipping rights expire unused over the next four quarters.

#### Nine Months Ended September 30, 2010 Revenue Highlights

Total revenues from continuing operations for the nine months were \$132.7 million, a \$24.6 million increase compared to the same period of 2009. This was due to our recent asset acquisitions and higher tariffs on affiliate shipments, partially offset by an \$8.1 million decrease in previously deferred revenue realized. On a year-to-date basis, overall pipeline shipments were up 7%, reflecting increased affiliate volumes attributable to Holly Corporation's ("Holly") first quarter of 2009 Navajo refinery expansion, including volumes shipped on our new 16" intermediate and Beeson pipelines, partially offset by a decrease in third-party shipments. Additionally, prior year affiliate shipments reflect lower first quarter volumes as a result of production downtime during a major maintenance turnaround of the Navajo refinery during the first quarter of 2009.

- Revenues from our **refined product pipelines** were \$55 million, a decrease of \$7.3 million. This decrease is primarily due to a \$9.1 million decrease in previously deferred revenue realized. Volumes shipped on our refined product pipelines averaged 130.9 mbpd compared to 131.1 mbpd for the first nine months of 2009, reflecting a decline in third-party shipments, offset by an increase in affiliate shipments.
- Revenues from our **intermediate pipelines** were \$15.7 million, an increase of \$4.2 million, on shipments averaging 82.8 mbpd compared to 64.5 mbpd for the nine months ended September 30, 2009. This increase is primarily due to volumes shipped on our 16-inch intermediate pipeline combined with a \$1 million increase in previously deferred revenue realized.
- Revenues from our **crude pipelines** were \$28.9 million, an increase of \$7.7 million, on shipments averaging 140 mbpd compared to 136.3 mbpd for the nine months ended September 30, 2009. This increase is primarily due to \$6.9 million in revenues attributable to our Roadrunner Pipeline agreement.
- Revenues from **terminal, tankage and loading rack** fees were \$33.1 million, an increase of \$20 million compared to the nine months ended September 30, 2009. This increase includes \$19 million in revenues attributable to volumes transferred and stored at our Tulsa storage and rack facilities.

Our revenues from continuing operations for the nine months ended September 30, 2010 include the recognition of \$5.7 million of prior shortfalls billed to shippers in 2009, as they did not meet their minimum volume commitments in any of the subsequent four quarters.

### Cost and Expense Highlights

Operating costs and expenses were \$22.4 million and \$68.2 million for the three and nine months ended September 30, 2010, respectively, representing increases of \$2.8 million and \$11.9 million compared to the same periods of 2009. These increases were due to costs attributable to our recent asset acquisitions, higher

year-to-date throughput volumes on our heritage pipelines, early 2010 transaction related expenses, and higher depreciation, maintenance and payroll expense.

Additionally, interest expense was \$8.4 million and \$25.5 million for the three and nine months ended September 30, 2010, respectively, representing increases of \$2 million and \$9.3 million compared to the same periods of 2009. These increases reflect interest on our 8.25% senior notes issued in March 2010 and costs of \$1.1 million from a partial settlement of an interest rate swap in the second quarter of 2010.

We have scheduled a webcast conference call today at 4:00 PM Eastern Time to discuss financial results. This webcast may be accessed at: <u>http://www.videonewswire.com/event.asp?id=73286</u>.

An audio archive of this webcast will be available using the above noted link through November 11, 2010.

#### About Holly Energy Partners, L.P.

Holly Energy Partners, L.P., headquartered in Dallas, Texas, provides petroleum product and crude oil transportation, terminalling, storage and throughput services to the petroleum industry, including Holly Corporation subsidiaries. The Partnership owns and operates petroleum product and crude gathering pipelines, tankage and terminals in Texas, New Mexico, Arizona, Washington, Idaho, Oklahoma and Utah. In addition, the Partnership owns a 25% interest in SLC Pipeline LLC, a 95-mile intrastate pipeline system serving refineries in the Salt Lake City, Utah area.

Holly Corporation operates through its subsidiaries a 100,000 barrels-per-stream-day ("bpsd") refinery located in Artesia, New Mexico, a 31,000 bpsd refinery in Woods Cross, Utah and a 125,000 bpsd refinery in Tulsa, Oklahoma. A Holly Corporation subsidiary owns a 34% interest (including the general partner interest) in the Partnership.

The following is a "safe harbor" statement under the Private Securities Litigation Reform Act of 1995: The statements in this press release relating to matters that are not historical facts are "forward-looking statements" within the meaning of the federal securities laws. Forward looking statements use words such as "anticipate," "project," "expect," "plan," "goal," "forecast," "intend," "could," "believe," "may," and similar expressions and statements regarding our plans and objectives for future operations. These statements are based on our beliefs and assumptions and those of our general partner using currently available information and expectations as of the date hereof, are not guarantees of future performance and involve certain risks and uncertainties. Although we and our general partner believe that such expectations reflected in such forward-looking statements are reasonable, neither we nor our general partner can give assurance that our expectations will prove to be correct. Such statements are subject to a variety of risks, uncertainties and assumptions. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, our actual results may vary materially from those anticipated, estimated, projected or expected. Certain factors could cause actual results to differ materially from results anticipated in the forward-looking statements. These factors include, but are not limited to:

- risks and uncertainties with respect to the actual quantities of petroleum products and crude oil shipped on our pipelines and/or terminalled in our terminals;
- the economic viability of Holly Corporation, Alon USA, Inc. and our other customers;
- the demand for refined petroleum products in markets we serve;
- our ability to successfully purchase and integrate additional operations in the future;
- our ability to complete previously announced or contemplated acquisitions;
- the availability and cost of additional debt and equity financing;
- the possibility of reductions in production or shutdowns at refineries utilizing our pipeline and terminal facilities;
- the effects of current and future government regulations and policies;
- our operational efficiency in carrying out routine operations and capital construction projects;
- the possibility of terrorist attacks and the consequences of any such attacks;
- general economic conditions; and
- other financial, operations and legal risks and uncertainties detailed from time to time in our Securities and Exchange Commission filings.

The forward-looking statements speak only as of the date made and, other than as required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### **RESULTS OF OPERATIONS (Unaudited)**

*Income, Distributable Cash Flow and Volumes* The following tables present income, distributable cash flow and volume information for the three and the nine months ended September 30, 2010 and 2009.

	Three	Change from	
	2010	eptember 30, 2009	Change from 2009
	(1	In thousands, except	per unit data)
Revenues Pipelines:			
Affiliates – refined product pipelines	\$ 12,34	40 \$ 12,20	67 \$ 73
Affiliates – intermediate pipelines	4,91	,	. ,
Affiliates – crude pipelines	9,77		
Third parties – refined product pipelines	7,27		
	34,30		
Terminals and loading racks:			
Affiliates	10,28	,	
Third parties	1,95		
Total revenues	46,54		
Operating costs and expenses:	10,0	10,01	0,111
Operations	13,63	32 11,10	03 2,529
Depreciation and amortization	7,23	,	
General and administrative	1,50		
	22,37	77 19,53	31 2,846
Operating income	24,17	72 21,2	74 2,898
Equity in earnings of SLC Pipeline	57		11 (141)
Interest income Interest expense, including amortization	(8,41	1 17) (6,4 <sup>-</sup>	2 (1) 18) (1,999)
Other income	(0,41	9	- 9
	(7,83	37) (5,70	05) (2,132)
Income from continuing operations before income taxes	16,33	35 15,50	69 766
State income tax	(7	76) (10	00) 24
Income from continuing operations	16,25	59 15,40	69 790
Income from discontinued operations, net of noncontrolling	10,20	10, 1	
interest of \$269 <sup>(1)</sup>		- 1,02	70 (1,070)
Net income	16,25	59 16,53	39 (280)
Less general partner interest in net income, including incentive distributions <sup>(2)</sup>	3,17	2 2,02	22 1,150
Limited perturns' interest in not income	\$ 13,08	37 <b>\$</b> 14,5 <sup>.</sup>	17 \$ (1,430)
Limited partners' interest in net income	+	<u> </u>	<u>+ (+,+++)</u>
Limited partners' earnings per unit – basic and diluted: <sup>(2)</sup>			
Income from continuing operations	\$ 0.5	59\$0.5 - 0.0	
Income from discontinued operations	\$ 0.5		(0.00)
Net income	φ 0.0	φ 0.	φ (0.13)
Weighted average limited partners' units outstanding	22,07	79 18,52	20 3,559
EBITDA <sup>(3)</sup>	\$ 31,98	38 \$ 29,88	88 \$ 2,100
Distributable cash flow <sup>(4)</sup>	\$ 23,96	69 \$ 20,6	78 \$ 3,291
Volumes from continuing operations (bpd) <sup>(1)</sup>			
Pipelines:			
Affiliates – refined product pipelines	93,19		
Affiliates – intermediate pipelines Affiliates – crude pipelines	83,22		
Anniaies - orace pipennes	143,61 320,03		
Third parties – refined product pipelines	41,96		
- · · · · ·	362,00	374,80	00 (12,795)
Terminals and loading racks: Affiliates	183,31	12 122,4 <sup>-</sup>	13 60,899
Third parties	43,63	,	
	226,94	15 166,8	72 60,073
Total for pipelines and terminal assets (bpd)	588,95	50 541,67	72 47,278

	Nine Mor Septer	Change from 2009		
	2010			
Revenues	(In the	ousands, except per ur	iit data)	
Pipelines:				
Affiliates – refined product pipelines	\$ 35,887	\$ 31,186	\$ 4,701	
Affiliates – intermediate pipelines	15,673	11,438	4,235	
Affiliates – crude pipelines	28,907	21,215	7,692	
	80,467	63,839	16,628	
Third parties – refined product pipelines	19,136	31,125	(11,989)	
	99,603	94,964	4,639	
Terminals and loading racks:				
Affiliates	27,522	7,907	19,615	
Third parties	5,603	5,265	338	
	33,125	13,172	19,953	
Total revenues	132,728	108,136	24,592	
Operating costs and expenses:				
Operations	40,187	32,076	8,111	
Depreciation and amortization	22,038	19,209	2,829	
General and administrative	5,984	4,979	1,005	
	68,209	56,264	11,945	
Operating income	64,519	51,872	12,647	
Equity in earnings of SLC Pipeline	1,595	1,309	286	
Interest income	6	10	(4)	
Interest expense, including amortization	(25,510)	(16,225)	(9,285)	
Other income SLC Pipeline acquisition costs	2	65 (2,500)	(63) 2,500	
SEC Expense acquisition costs	(23,907)	(17,341)	(6,566)	
Income from continuing operations before income taxes	40,612	34,531	6,081	
State income tax	(216)	(266)	50	
Income from continuing operations	40,396	34,265	6,131	
Income from discontinued operations, net of noncontrolling interest of 1,191 <sup>(1)</sup>		4,105	(4,105)	
Net income	40,396	38,370	2,026	
Less general partner interest in net income, including incentive distributions <sup>(2)</sup>	8,727	5,163	3,564	
Limited partners' interest in net income	\$ 31,669	\$ 33,207	\$ (1,538)	
Limited partners' earnings per unit – basic and diluted: (2)				
Income from continuing operations	\$ 1.43	\$ 1.66	\$ (0.23)	
Income from discontinued operations	-	0.23	(0.23)	
Net income	\$ 1.43	\$ 1.89	\$ (0.46)	
Weighted average limited partners' units outstanding	22,079	17,546	4,533	
EBITDA <sup>(3)</sup>	\$ 88,154	\$ 74,831	\$ 13,323	
Distributable cash flow (4)	\$ 66,800	\$ 51,677	\$ 15,123	
Volumes from continuing operations (bpd) <sup>(1)</sup>	÷ 00,000	<u> </u>	· · · · · · · · · · · · · · · · · · ·	
Pipelines: Affiliates – refined product pipelines	95,013	85,489	9,524	
Affiliates – intermediate pipelines	82,844	64,494	18,350	
Affiliates – crude pipelines	139,955	136,315	3,640	
•••	317,812	286,298	31,514	
Third parties – refined product pipelines	35,923	45,647	(9,724)	
	353,735	331,945	21,790	
Terminals and loading racks: Affiliates	177 0/6	106 060	70,977	
Third parties	177,946 38,825	106,969 42,873	(4,048)	
Third purited	216,771	149,842	66,929	
Total for pipelines and terminal assets (bpd)	570,506	481,787	88,719	
rotarior pipennes and terminal assets (DPU)	570,506	401,/0/	00,719	

- (1) On December 1, 2009, we sold our 70% interest in Rio Grande. Results of operations of Rio Grande are presented in discontinued operations. Pipeline volume information excludes volumes attributable to Rio Grande.
- (2) Net income is allocated between limited partners and the general partner interest in accordance with the provisions of the partnership agreement. Net income allocated to the general partner includes incentive distributions declared subsequent to quarter end. General partner incentive distributions for the three and the nine months ended September 30, 2010 were \$2.9 million and \$8.1 million. For the three and the nine months ended September 30, 2009 the distributions were \$1.7 million and \$4.5 million, respectively. Net income attributable to the limited partners is divided by the weighted average limited partner units outstanding in computing the limited partners' per unit interest in net income.
- (3) Earnings before interest, taxes, depreciation and amortization ("EBITDA") is calculated as net income plus (i) interest expense, net of interest income, (ii) state income tax and (iii) depreciation and amortization. EBITDA is not a calculation based upon U.S. generally accepted accounting principles ("GAAP"). However, the amounts included in the EBITDA calculation are derived from amounts included in our consolidated financial statements, with the exception of EBITDA from discontinued operations. EBITDA should not be considered as an alternative to net income or operating income, as an indication of our operating performance or as an alternative to operating cash flow as a measure of liquidity. EBITDA is not necessarily comparable to similarly titled measures of other companies. EBITDA is presented here because it is a widely used financial indicator used by investors and analysts to measure performance. EBITDA also is used by our management for internal analysis and as a basis for compliance with financial covenants.

Set forth below is our calculation of EBITDA.

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2010		2009		2010		2009	
				(In thousands)				
Income from continuing operations	\$	16,259	\$	15,469	\$	40,396	\$	34,265
Add (subtract): Interest expense Amortization of discount and deferred		8,135		5,314		22,230		15,396
debt issuance costs Increase in interest expense – change in fair value of interest rate swaps and		282		176		740		529
swap settlement costs		-		928		2,540		300
Interest income		(1)		(2)		(6)		(10)
State income tax		76		100		216		266
Depreciation and amortization EBITDA from discontinued operations		7,237		6,580 1,323		22,038 -		19,209 4,876
EBITDA	\$	31,988	\$	29,888	\$	88,154	\$	74,831

(4) Distributable cash flow is not a calculation based upon GAAP. However, the amounts included in the calculation are derived from amounts separately presented in our consolidated financial statements, with the exception of equity in excess cash flows over earnings of SLC Pipeline, maintenance capital expenditures and distributable cash flow from discontinued operations. Distributable cash flow should not be considered in isolation or as an alternative to net income or operating income, as an indication of our operating performance, or as an alternative to operating cash flow as a measure of liquidity. Distributable cash flow is not necessarily comparable to similarly titled measures of other companies. Distributable cash flow is presented here because it is a widely accepted financial indicator used by investors to compare partnership performance. It also is used by management for internal analysis and our performance of our assets and the cash our business is generating.

Set forth below is our calculation of distributable cash flow.

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2010		2009		2010		2009
				(In tho	usa <mark>nds</mark> )			
Income from continuing operations	\$	16,259	\$	15,469	\$	40,396	\$	34,265
Add (subtract):								
Depreciation and amortization		7,237		6,580		22,038		19,209
Amortization of discount and deferred								
debt issuance costs		282		176		740		529
Increase in interest expense – change								
in fair value of interest rate swaps and				000		0.540		200
swap settlement costs Equity in excess cash flows over		-		928		2,540		300
earnings of SLC Pipeline		173		167		525		387
Increase (decrease) in deferred revenue		758		(3,407)		3,279		(8,076)
SLC Pipeline acquisition costs*		750		(3,407)		5,219		2,500
		(740)		(EAE)		(0 740)		,
Maintenance capital expenditures** Distributable cash flow from		(740)		(545)		(2,718)		(2,262)
discontinued operations		-		1,310		-		4,825
				.,510				.,020
Distributable cash flow	\$	23,969	\$	20,678	\$	66,800	\$	51,677

- \* We expensed the \$2.5 million finder's fee associated with our joint venture agreement with Plains that closed in March 2009. These costs directly relate to our interest in the new joint venture pipeline and are similar to expansion capital expenditures; accordingly, we have added back these costs to arrive at distributable cash flow.
- \*\* Maintenance capital expenditures are capital expenditures made to replace partially or fully depreciated assets in order to maintain the existing operating capacity of our assets and to extend their useful lives. Maintenance capital expenditures include expenditures required to maintain equipment reliability, tankage and pipeline integrity, and safety and to address environmental regulations.

	September 30, 2010			December 31, 2009			
Balance Sheet Data	(In thousands)						
Cash and cash equivalents	\$	706	\$	2,508			
Working capital <sup>(5)</sup>	\$	(155,392)	\$	4,404			
Total assets	\$	634,584	\$	616,845			
Long-term debt <sup>(6)</sup>	\$	332,564	\$	390,827			
Total equity <sup>(7)</sup>	\$	110,948	\$	193,864			

- (5) Our credit agreement expires in August 2011; therefore, working capital at September 30, 2010 reflects \$157 million of credit agreement borrowings that are classified as current liabilities. We intend to renew the credit agreement prior to expiration and to continue to finance the outstanding credit agreement balance, which we will then reclassify as long-term debt. Excluding the \$157 million credit agreement borrowings, working capital was \$1.6 million at September 30, 2010.
- (6) Includes \$206 million of credit agreement advances at December 31, 2009.
- (7) As a master limited partnership, we distribute our available cash, which historically has exceeded our net income because depreciation and amortization expense represents a non-cash charge against income. The result is a decline in partners' equity since our regular quarterly distributions have exceeded our quarterly net income. Additionally, if the assets transferred to us upon our initial public offering in 2004, the intermediate pipelines purchased from Holly in 2005 and the assets purchased from Holly in 2009 and March 2010 had been acquired from third parties, our acquisition cost in excess of Holly's basis in the transferred assets of \$217.9 million would have been recorded as increases to our properties and equipment and intangible assets instead of decreases to partners' equity.

FOR FURTHER INFORMATION, Contact:

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