EVERQUOTE

NEWS RELEASE

EverQuote Wins Two Gold LeadsCouncil LEADER Awards for 2017

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CAMBRIDGE, Mass. , March 22, 2017 /PRNewswire/ -- **EverQuote Inc.**, the leading online auto insurance marketplace in the U.S., is proud to announce it has won two Gold Awards in LeadsCouncil's 2017 LEADER Awards' voting. The company has been recognized with Gold Awards for "Best Marketing Agency" and for the second consecutive year, "Best 3rd Party Lead Generator" in the insurance category.

LEADER Awards winners are determined by LeadsCouncil members through a voting process in which insurance agents across organizations and carriers recognize partners with the largest impact on their agencies. These awards showcase EverQuote's continued dedication to delivering best-in-class lead quality, with a focus on intelligently connecting insurance providers with the right consumers to efficiently grow their books of business.

"Our success is solely dependent on the success of our partners and customers. That's why we're adamant about matching and connecting real-time insurance shoppers with insurance agents that can help them immediately. This creates a win-win-win situation," said John Tawadros, Chief Operating Officer at EverQuote. "Insurance agencies across the country have voted, and selected EverQuote as the best partner in their insurance industry, and that speaks volumes. We remain committed to providing exceptional value to our existing and future partners."

These awards put an exclamation point on a huge year for the company, as it raised $36 million in Series B funding and launched its new safe-driving app, **EverDrive**. EverQuote was also recognized by the Boston Globe as one of Boston's best places to work and one of the fastest growing companies in the nation by Inc. Magazine.

To learn more about EverQuote Pro for Agents, visit **www.EverQuote.com/Pro** or call 844-707-8800.

About EverQuote

Founded in 2011, EverQuote, Inc. operates the largest online insurance marketplace. The company's data & technology platform unites drivers with agents and carriers to deliver great rates and coverage while maximizing policies sold for insurance providers. EverQuote was founded with the vision of applying a scientific, data-driven approach to help consumers find the best price and coverage for their individual insurance needs while driving down costs for insurance providers. For more information, visit EverQuote.com and follow on Twitter @EverQuoteInsure.

About LeadsCouncil

The LeadsCouncil is an independent association, whose members are companies in the online lead generation industry from buyers to sellers, technology solution providers and investment professionals. All members are united in a common goal of promoting best practices and fostering trust regardless of vertical.

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