NEWS RELEASE

Elyse Neumeier to Join as Chief People Officer at EverQuote, Inc.

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CAMBRIDGE, Mass., Sept. 17, 2019 /PRNewswire/ -- **EverQuote, Inc.** (NASDAQ: EVER), a leading online insurance marketplace in the U.S., is pleased to announce that Elyse Neumeier will join the company as Chief People Officer.

Ms. Neumeier is a gifted leader in talent strategy and operations who brings significant expertise building scalable technical organizations. "We are thrilled to welcome Elyse to the leadership team. Her prior experience at Wayfair as a business leader in their Talent Strategy Business Partner organization and Talent Business Partner for the CTO will enable her to accelerate EverQuote's journey towards building best in class talent in all areas of the business, with a particular focus on the technical areas of AI, analytics, engineering and data science concomitant with the opportunities for innovation in the continued shift of insurance online," said Seth Birnbaum, CEO and Co-Founder of EverQuote.

"I'm passionate about developing high-output technical organizations and leveraging data to drive talent strategy. I'm thrilled to be joining an organization as data-driven as EverQuote and look forward to helping write the next chapter in the company's incredible growth story," said Mrs. Neumeier.

Mrs. Neumeier previously served as Associate Director of Talent Strategy at Wayfair and as a Consultant at Bain & Company. Mrs. Neumeier holds an MBA from MIT Sloan School of Management and a BA from Tufts University.

Safe Harbor Statement

Any statements in this press release about future expectations, plans and prospects for EverQuote, Inc. ("EverQuote" or the "Company"), including statements about future results of operations or the future financial position of the Company, including financial targets, business strategy, plans and objectives for future operations

and other statements containing the words "anticipates," "believes," "expects," "plans," and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: (1) the Company's ability to attract and retain consumers and insurance providers using the Company's marketplace; (2) the Company's ability to maintain or increase the amount providers spend per quote request; (3) the effectiveness of the Company's growth strategies and its ability to effectively manage growth; (4) the Company's ability to maintain and build its brand; (5) the Company's reliance on its third-party service providers; (6) the Company's ability to develop new and enhanced products and services to attract and retain consumers and insurance providers, and the Company's ability to successfully monetize them; (7) the impact of competition in the Company's industry and innovation by the Company's competitors; (8) the Company's expected use of proceeds from its initial public offering; and (9) other factors discussed in the "Risk Factors" section of the Company's most recent Quarterly Report on Form 10-Q, which is on file with the Securities and Exchange Commission. In addition, the forward-looking statements included in this press release represent the Company's views as of the date of this press release. The Company anticipates that subsequent events and developments will cause the Company's views to change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

About EverQuote

EverQuote operates a leading online insurance marketplace in the U.S., connecting consumers with insurance providers. The company's data & technology platform matches and connects consumers seeking to purchase insurance with relevant options from the company's broad direct network of insurance providers, saving consumers and providers time and money. EverQuote was founded with the vision of applying a scientific, data-driven approach to help consumers find the best price and coverage for their individual insurance needs.

For more information, visit **EverQuote.com** and follow on Twitter @EverQuoteInsure.

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