



# Bank of Marin Bancorp

PO Box 2039  
Novato, CA 94948

November 13, 2020

Dear Fellow Shareholders:

We hope this letter finds you and your families safe and well as we continue to navigate through the pandemic.

We are pleased to announce that on October 23, 2020, the Board of Directors declared a quarterly cash dividend of \$.23/share, our 62<sup>nd</sup> consecutive quarterly cash dividend. This cash dividend is payable to shareholders of record at the close of business on November 6, 2020 and is payable on November 13, 2020.

Earnings were \$7.5 million in the third quarter of 2020, compared to \$7.4 million in the second quarter of 2020. Diluted earnings per share were \$.55/share in the third quarter of 2020, compared to \$.55/share in the second quarter of 2020. A \$1.25 million loan loss provision was taken in the third quarter, primarily due to COVID-19 economic concerns.

The economy that we have experienced in 2020 is one that no one could have predicted at the beginning of the year. That being said, we have survived the pandemic well thus far.

The third quarter was a solid quarter for the Bank, much like the second quarter. Because of the discipline we apply to every facet of the Bank, including our loan portfolio, credit quality has remained very strong. We are working closely with all of our clients and principal and interest deferrals are down to a very small number. Given our strong collateral positions we are confident the Bank will not experience elevated loan losses, if any losses at all, due to the pandemic.

The strength of the Management team and the Board of Directors has led us during this difficult time. The future will be bright due to this strong leadership across the board. Once again, Bank of Marin is committed to supporting our communities, our customers and our employees. We appreciate the support of our shareholders and we look forward to a bright future.

Sincerely,

Russell A. Colombo  
President & CEO

Brian M. Sobel  
Chairman of the Board