

1031 Mendota Heights Road St. Paul, Minnesota 55120

July 28, 2023

#### Dear Shareholder:

You are cordially invited to attend the annual meeting of shareholders of Patterson Companies, Inc. to be held virtually at 4:30 p.m., Central Daylight Saving Time, on Monday, September 11, 2023. This year's annual meeting will be conducted as a virtual meeting of shareholders, a format that we believe provides expanded access, improved communications and cost savings to our shareholders and our company. Instructions regarding virtual attendance are set forth in the Notice below. Shareholders attending the virtual annual meeting online will be able to listen to the meeting live, submit questions and vote.

The annual meeting will be held for the following purposes: (1) to vote for the election of nine directors, (2) to vote upon an advisory proposal concerning our executive compensation, (3) to vote upon an advisory proposal concerning the frequency of shareholder votes on our executive compensation; and (4) to ratify the selection of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending April 27, 2024. I encourage you to vote for the nominees for director, for advisory approval of our executive compensation program, for advisory approval of shareholder votes on executive compensation every year, and for ratification of the selection of Ernst & Young LLP.

Whether or not you expect to attend the virtual annual meeting online, it is important that your shares be represented and voted. After reading this proxy statement, please promptly vote and submit your proxy. You may vote through the Internet, by telephone, by requesting, signing and returning a proxy card, or online during the virtual annual meeting. Your vote is important.

Very truly yours,

PATTERSON COMPANIES, INC.

**Donald J. Zurbay** 

President and Chief Executive Officer

# Notice of Annual Meeting of Shareholders to be Held September 11, 2023

PATTERSON COMPANIES. INC.

1031 Mendota Heights Road St. Paul, Minnesota 55120



#### Date & Time

Virtually at 4:30 p.m., Central Time, Monday, September 11, 2023



#### Location

Audio webcast at www.virtualshareholdermeeting.com/PDCO2023



#### **Record Date**

Only shareholders of record at the close of business on July 14, 2023 are entitled to notice of, and to vote at, the virtual annual meeting

NOTICE IS HEREBY GIVEN that the annual meeting of shareholders of **PATTERSON COMPANIES, INC.**, a Minnesota corporation, will be held virtually at 4:30 p.m., Central Daylight Saving Time, on Monday, September 11, 2023, or at any adjournment or postponement thereof. You will be able to attend the annual meeting online, listen to the meeting live, submit questions and vote by visiting

www.virtualshareholdermeeting.com/PDCO2023 and entering the 16-digit control number included in our Notice Regarding the Availability of Proxy Materials or on your proxy card (if you received a printed copy of the proxy materials).

# **Voting Matters**

The meeting will be held for the following purposes, as more fully described in the accompanying proxy statement:

- To elect nine directors to have terms expiring in 2024, and until their successors shall be elected and duly qualified:
- To consider and vote upon an advisory proposal concerning our executive compensation program;
- To consider and vote upon an advisory proposal concerning whether shareholder votes on our executive compensation program should be held every one, two or three years;
- To ratify the selection of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending April 27, 2024; and
- To consider such other business as may properly come before the meeting or any adjournment or postponement thereof.

By Order of the Board of Directors,

Za B. Kenn

Les B. Korsh
Chief Legal Officer and Corporate Secretary
St. Paul, Minnesota
July 28, 2023

Even though you may plan to participate in the meeting online, please vote by telephone or the Internet, or, if you request printed copies of the proxy materials by mail, execute the proxy card and mail it promptly. Telephone and internet voting information is provided on the notice mailed to you or in this proxy statement. Proxies may be revoked at any time before they are exercised. If you participate in the virtual meeting, you may revoke your proxy and vote your shares electronically during the meeting.

Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting to be Held on September 11, 2023

In accordance with rules and regulations adopted by the Securities and Exchange Commission, we are furnishing our proxy materials on the Internet. "Proxy materials" means this proxy statement, our 2023 Annual Report and any amendments or updates to these documents. Our proxy materials are available on the Internet to the general public at <a href="https://www.proxyvote.com">www.proxyvote.com</a>.

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# **Proxy Statement Summary**

This summary highlights information contained in this proxy statement. This summary does not contain all of the information that you should consider, and you should carefully read the entire proxy statement before voting.

# **Annual Meeting of Shareholders**

- Time and Date: Virtually at 4:30 p.m., Central Time, Monday, September 11, 2023
- Place: Audio webcast at www.virtualshareholdermeeting.com/PDCO2023
- Record Date: Close of business on July 14, 2023
- Voting: Shareholders as of the record date are entitled to vote; each share of common stock is entitled to
  one vote for each director nominee and one vote for each of the other proposals

# **Voting Matters and Recommendations**

	Items of Business	<b>Board Recommendation</b>	Page
1	Election of the nine director nominees to serve one-year terms.	"FOR" Each Nominee	4
2	Advisory approval of executive compensation.	"FOR"	33
3	Advisory vote on frequency of shareholder votes on executive compensation.	"1 YEAR"	34
4	Ratification of the selection of Ernst & Young LLP as our independent registered public accounting firm for fiscal 2024.	"FOR"	73

# **Director Nominees**

					Cor	nmittee IV	iembers	nips
Name	Primary Occupation	Age	Director Since	Independent	A&F	С&НС	G&N	COM
John D. Buck	Chairman of the Board Chief Executive Officer of Whitefish Ventures, LLC	73	2006	✓			✓	✓
Meenu Agarwal	Director Group Senior Vice President, Customer Experience and Success of Workday, Inc.	56	2023	✓	✓			
Alex N. Blanco	Director Former Executive Vice President and Chief Supply Chain Officer of Ecolab Inc.	62	2017	✓		✓	✓	✓
Jody H. Feragen	Director Former Executive Vice President and Chief Financial Officer of Hormel Foods Corporation	67	2011	✓	✓	✓		
Robert C. Frenzel	Director Chairman, President and Chief Executive Officer of Xcel Energy Inc.	52	2018	✓	✓		✓	
Philip G.J. McKoy	Director Enterprise Lead, Services & Integration at Optum	50	2021	✓	✓			✓
Ellen A. Rudnick	Director Senior Advisor on Entrepreneurship, University of Chicago Booth School of Business	72	2003	<b>√</b>	✓	✓		



Name	Primary Occupation	Age	Director Since	Independent	A&F	С&НС	G&N	СОМ
Neil A. Schrimsher	Director President and Chief Executive Officer of Applied Industrial Technologies, Inc.	59	2014	✓		✓	✓	✓
Donald J. Zurbay	Director President and Chief Executive Officer of Patterson Companies, Inc.	56	2022					

A&F = Audit and Finance Committee; C&HC = Compensation and Human Capital Committee; G&N = Governance and Nominating Committee; COM = Compliance Committee

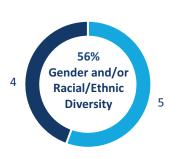
# **Board Highlights**





- Independent
- Not Independent (CEO)

# **Board Diversity**



- Gender/Racial/Ethnic Diversity
- Non-Diverse

Data as of July 14, 2023.

# **Our Corporate Governance Highlights**

Independent
Oversight

- All directors, including our Board Chair, are independent except for our CEO
- Our Board Committees Audit and Finance, Compensation and Human Capital, Governance and Nominating and Compliance – are composed entirely of independent directors
- Each Board Committee has a charter available on our website and its own chairperson
- Regular executive sessions of independent directors at Board meetings (chaired by the independent Board Chair) and Committee meetings (chaired by the independent Committee chairs) are conducted without management present
- Board and Committees provide oversight of our strategy, human capital management and risk management – including environmental, social and governance ("ESG") risks and cybersecurity

# Board Selection and Evaluation, and Board Practices

- Annual Board and Committee evaluations and reviews are conducted by our Governance and Nominating Committee; our Chair of the Board coordinates the Board's self-assessment and evaluation process
- · Our Governance and Nominating Committee identifies Board nominees based on selection criteria
- · Continuing director education is provided at least annually on key topics and areas of interest



#### Shareholder Rights and Director Elections

- · We have one class of outstanding shares with each share entitled to one vote
- We have a declassified Board with directors serving one-year terms (all directors are elected annually)
- Any Board nominee who fails to receive an affirmative majority vote in an uncontested election is subject to our director resignation policy

#### **Governance Practices**

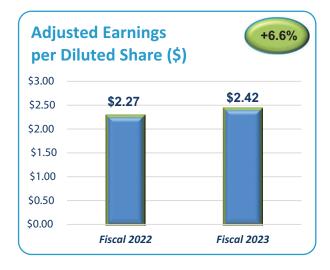
- · Our insider trading policy includes a general prohibition on hedging or pledging Patterson stock
- Our Amended and Restated 2015 Omnibus Plan Incentive Plan ("Omnibus Plan") contains clawback provisions applicable to plan participants
- We utilize director and executive stock ownership requirements
- · A significant portion of director compensation is delivered in the form of equity-based awards
- Our Code of Conduct applies to directors, executives and other employees
- · We have in place management development and succession plans and policies
- Our Corporate Governance Guidelines limit director membership on other public company boards
- · Management provides ESG reporting to the Board

# **Our Executive Compensation Highlights**

Our executive compensation programs are designed to help achieve the goals of attracting, engaging, and retaining highly talented individuals who are committed to Patterson's culture, which is centered on purpose, vision and values, while balancing the long-term interests of shareholders and other constituencies. We accomplish this, in part, by placing a significant percentage of executive officer pay at risk with a greater emphasis on equity and lower weighting on cash to promote an ownership mentality and help ensure shareholder alignment.

Financial results for our fiscal 2023, which ended on April 29, 2023, reflected increased adjusted operating income and increased adjusted earnings per share.





This performance is reflected in our fiscal 2023 executive compensation, as further described in "Compensation Discussion and Analysis" below.



# Proposal No. 1: Election of Directors

Nine persons have been nominated for election as directors, all of whom currently serve as directors. Our directors are elected annually, by a majority of the shares represented in person or by proxy and entitled to vote at the meeting, to serve until the next annual meeting of shareholders and until their respective successors are elected and duly qualified. There are no family relationships between or among any of our directors or executive officers.

Our Bylaws provide for a Board of Directors consisting of one or more members, and further provide that the shareholders at each annual meeting shall determine the number of directors. The Board recommends that the number of directors be set at nine and it is intended that the proxies accompanying this proxy statement will be voted at the annual meeting to establish a Board consisting of nine members.

It is intended that votes will be cast pursuant to the enclosed proxy for the election of the nominees, except for those proxies that vote against the nominees or abstain from voting on the nominees. As noted above, shareholders do not have cumulative voting rights with respect to the election of directors, and proxies cannot be voted for a greater number of directors than the number of nominees. If any nominee shall be unable or unwilling to serve as a director, it is intended that the proxy will be voted for the election of such other person as the proxies shall, in their discretion, determine. We have no reason to believe that any nominee will not be a candidate or will be unable to serve.

# **Board Membership Criteria**

In carrying out its responsibility to find the best-qualified persons to serve as directors, our Governance and Nominating Committee considers appropriate information with respect to each candidate. These characteristics consist of integrity, high level of education and/or business experience, broad-based business acumen, understanding of our company's business and industry, strategic thinking and willingness to share ideas, network of contacts, diversity of experiences, expertise and backgrounds among members, balanced representation of the best interests of the company's shareholders as a whole, and any potential conflicts with the company's interests.

In addition, prior to nominating an existing director for re-election to our Board, our Governance and Nominating Committee considers and reviews an existing director's Board and committee attendance and performance; length of Board service; experience, skills and contributions that the existing director brings to our Board; and his or her independence. Pursuant to our Corporate Governance Guidelines, independent directors generally may not stand for election following their attaining the age of 75 or 20 years of service as a director on our Board.

# **Experience and Attributes of Director Nominees**

Our Board of Directors has identified key skills and attributes that are important for effective governance of Patterson. Each director brings to us a wealth of experience that combines to varying degrees many or all of these skills, but some have more in-depth experience in a particular area than others. Consistent with the Board's goal of ensuring a comprehensive mix of skills and attributes are represented, below we capture how the director nominees contribute to both the general skills mix (organized by key attribute), as well as more specialized skills relevant to that attribute. In making this assessment, we considered the experience each director has from work, education, board service on other public companies and engagement in community, civic and business organizations. The below chart summarizes our director qualifications and experience.



X	Х			Robert C. Frenze	Philip G.J. McKoy	Ellen A. Rudnick	Neil A. Schrimsher	Donald J.
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# **Our Director Nominees**

Our Board and Governance and Nominating Committee believe that each of our nominees brings a strong and diverse set of skills, experiences, and perspectives that creates a high-performing Board that is aligned with our business strategy, and that contributes to the effective oversight of Patterson. The ages, principal occupations, directorships held, and other information about our nominees are shown below as of July 14, 2023.

# **Nominees for Election as Director**



Age: 73

Director Since: 2006

Board Committees:
Governance and Nominating
(Chair), Compliance

Independent

# John D. Buck

# **Experience**

Mr. Buck serves as our non-executive Chairman of the Board. Mr. Buck is the principal owner of Whitefish Ventures, LLC, a family investment fund. He has been its Chief Executive Officer since 2000. Mr. Buck was Chief Executive Officer of Medica, the second largest health benefits plan in Minnesota, from February 2002 to May 2003. From 1996 to 2000, he worked for Fingerhut Companies, Inc. with his last assignment as President and Chief Operating Officer, and played an integral role in developing the business services area of the company. Prior to Fingerhut, Mr. Buck was Vice President of Administration at Alliant Techsystems, a leading supplier of aerospace and defense technologies. Prior to that, Mr. Buck spent 21 years at Honeywell, Inc., including a four-year international posting, and most recently serving as Vice President of Administration.

#### **Other Board Service**

Mr. Buck is Chairman of the Board of Directors of Medica, served as a director of Evine Live, Inc. from 2004 to 2015, and served as a director of Round River Research from 2017 to 2021.

# **Qualifications**

Mr. Buck brings financial, strategic and leadership experience, including health benefit plan experience, to our Board.





Age: 56
Director Since: 2023
Board Committees:
Audit and Finance
Independent

# Meenu Agarwal

# **Experience**

Since May 2022, Ms. Agarwal has served as Group Senior Vice President, Customer Experience and Success of Workday, Inc., which is a leading provider of enterprise cloud applications for finance and human resources. Prior to joining Workday, she served as Executive Vice President, Customer Success and Services for Automation Anywhere, Inc., which provides an intelligent automation and process intelligence platform, from March 2022 to April 2022. Prior to Automation Anywhere, she was Senior Vice President and General Manager of Customer Success of VMware, Inc., a multi-cloud platform provider, from July 2020 to March 2022, and Vice President, Global Customer Services for HubSpot, Inc., an entity that uses its cloud-based customer relationship management platform to help scaling companies deliver outstanding customer experience, from January 2020 to June 2020. From June 2008 to December 2019, Ms. Agarwal held numerous roles across IBM, which creates value for clients by helping them leverage the power of hybrid cloud and artificial intelligence, including Global Client Success Leader for IBM's Security Software Unit from July 2017 to December 2019, Global Director, Worldwide Sales for IBM's Information Lifecycle Governance Unit, and Business Unit Executive for Enterprise and Midmarket in IBM's Software Sales Group. Prior to IBM, Ms. Agarwal held managerial roles at Open Text Corporation, Vignette Professional Services and Oracle Systems.

#### **Qualifications**

Ms. Agarwal brings sales, customer experience and success, field operations, channel partner, and professional services organization experience to our Board.





Age: 62
Director Since: 2017
Board Committees:
Compensation and Human
Capital (Chair), Governance

and Nominating, Compliance

Independent

# Alex N. Blanco

#### **Experience**

Mr. Blanco served as Senior Vice President and Chief Supply Chain Officer for Baxter International, a leading provider of products to treat hemophilia, kidney disease, immune disorders and other chronic and acute medical conditions, from March 2020 to June 2020. From January 2013 to March 2020, Mr. Blanco served as Executive Vice President and Chief Supply Chain Officer for Ecolab Inc., a global leader in water, hygiene and energy technologies and services that protect people and vital resources. From 1982 to 2012, Mr. Blanco held senior management positions at Procter & Gamble Co. ("P&G"), with his last position as Vice President Product Supply Global Beauty Sector. In his previous roles, he led the supply chain in other key P&G divisions and also had international assignments, in which Mr. Blanco was based outside of the United States from 1990 to 2004, having spent ten years in South America and four years in Europe, and during which time he had responsibility for Central and Eastern Europe, the Middle East and Africa.

#### **Other Board Service**

Since May 2022, Mr. Blanco has served as a director of Cascades, a Canadian company that produces, converts and markets packaging and tissue products composed mainly of recycled fibres, and as a director on the advisory board of Schleich, a German company that makes detailed, authentic animal figures.

Mr. Blanco served as a director of YMCA of the Greater Twin Cities from June 2015 to March 2020.

### **Qualifications**

Mr. Blanco brings extensive supply chain and international experience to our Board.



Age: 67
Director Since: 2011
Board Committees: Audit and Finance, Compensation and Human Capital

Independent

# Jody H. Feragen

#### **Experience**

Ms. Feragen served as Executive Vice President and Chief Financial Officer of Hormel Foods Corporation, a multinational marketer and manufacturer of brand name food and meat products, from November 2010 to October 2016. Ms. Feragen served as Hormel's Senior Vice President and Chief Financial Officer from January 2007 to October 2010 and Hormel's Vice President (Finance) and Treasurer from October 2005 to December 2006.

# **Other Board Service**

Ms. Feragen served on Hormel's board of directors from 2007 to 2016. Since September 2015, Ms. Feragen has served as a director, including current service as chair of the audit committee, of Graco Inc., a supplier of technology and expertise for the management of fluids in both industrial and commercial applications.

#### Qualifications

Ms. Feragen brings extensive experience in public company financial management to our Board.





Age: 52
Director Since: 2018
Board Committees: Audit and Finance (Chair),
Governance and Nominating

Independent

# Robert C. Frenzel

#### **Experience**

Mr. Frenzel has served as Chairman, President and Chief Executive Officer of Xcel Energy, Inc. ("Xcel Energy") since January 2022. Mr. Frenzel was previously President and Chief Executive Officer of Xcel Energy, a position he held from August 2021 to January 2022. He also served as President and Chief Operating Officer from March 2020 to August 2021, where he was responsible for Xcel Energy's four utility operating companies, along with the transmission, distribution and natural gas businesses. From May 2016 to March 2020, Mr. Frenzel served as Executive Vice President and Chief Financial Officer of Xcel Energy. From February 2012 to April 2016, Mr. Frenzel served as Senior Vice President and Chief Financial Officer of Luminant, a subsidiary of Energy Future Holdings Corp. ("EFHC"). From February 2009 to February 2012, he served as Senior Vice President for Corporate Development, Strategy and Mergers and Acquisitions for EFHC. In April 2014, EFHC, the majority of its subsidiaries, including Texas Competitive Energy Holdings ("TCEH"), the parent company of Luminant, filed a voluntary bankruptcy petition under Chapter 11 of the United States Bankruptcy Code. TCEH emerged from Chapter 11 in October 2016. Earlier in his career, Mr. Frenzel advised corporate clients on strategic and financial transactions as a Vice President in the Investment Banking Division at Goldman Sachs, and consulted in the strategy, finance, and economics practice at Arthur Andersen. Mr. Frenzel also served in the United States Navy for six years as a nuclear engineering officer and weapons officer, and was promoted to lieutenant commander in the Navy Reserve following active duty.

#### **Qualifications**

Mr. Frenzel brings public company executive management, supply chain, strategic merger and acquisition, system implementation and risk management experience to our Board.





Age: 50
Director Since: 2021
Board Committees: Audit and Finance, Compliance

Independent

# Philip G.J. McKoy

# **Experience**

Mr. McKoy has served as Enterprise Lead, Services & Integration at Optum, the health technology and services business of UnitedHealth Group, since February 2023. In his current role, Mr. McKoy is responsible for both Enterprise Shared Services and Enterprise Integration Services. From May 2021 to February 2023, he served as Chief Information Officer of Optum, where he was responsible for accelerating digital adoption among everyone UnitedHealth Group serves. Previously, he served as interim Chief Executive Officer for RallyHealth, Executive Vice President for Digital Transformation at UnitedHealth Group, and Chief Information Officer of UnitedHealthcare. Prior to joining UnitedHealth Group in 2016, Mr. McKoy served as Senior Vice President and Chief Information Officer for Global Loyalty Solutions at Aimia Inc., a data-driven marketing and loyalty analytics company. Before joining Aimia, he served in various roles at Target Corporation, including as Vice President of Target.com where he was responsible for leading the customer-facing digital experience. Earlier in his career, Mr. McKoy advised companies on technology-enabled business strategies as a Senior Manager for Accenture.

### **Other Board Service**

Mr. McKoy served as a director of TrueCar from October 2012 through December 2021.

#### Qualifications

Mr. McKoy brings extensive experience in deploying technology and leading digital transformations at customer-focused companies to our Board.



Age: 72
Director Since: 2003
Board Committees: Audit and Finance, Compensation and Human Capital

Independent

# Ellen A. Rudnick

# **Experience**

Ms. Rudnick has served as Senior Advisor on Entrepreneurship at the University of Chicago Booth School of Business since July 2016. Ms. Rudnick was previously the Executive Director and Clinical Professor of the Polsky Center for Entrepreneurship and Innovation at the University of Chicago Booth School of Business since March 1999. She served as Chairman of Pacific Biometrics, a medical diagnostics company which she co-founded, from 1993 to 1999; President of HCIA and CEO of Healthcare Knowledge Resources, both healthcare information service companies, from 1990 to 1992; and in a variety of capacities at Baxter Healthcare from 1975 to 1990, including Corporate Vice President of Baxter Healthcare and President and Founder of Baxter Management Services Division. Ms. Rudnick served as Founder and Chairman of CEO Advisors, a consulting firm established in 1992.

### **Other Board Service**

Ms. Rudnick served as director of HMS Holdings Corporation from 1997 to 2021. Ms. Rudnick serves as director of Old National Bank (formerly, First Midwest Bancorp, Inc., for which Ms. Rudnick also served as director) and Liberty Mutual Insurance Company.

#### Qualifications

Ms. Rudnick brings experience with small businesses (our customer base), the medical products industry, academia and entrepreneurship to our Board.





Age: 59
Director Since: 2014
Board Committees:
Compliance (Chair),
Compensation and Human
Capital, Governance and
Nominating

Independent

# Neil A. Schrimsher

#### **Experience**

Mr. Schrimsher has served as Chief Executive Officer of Applied Industrial Technologies, Inc., one of North America's largest industrial distributors, since October 2011 and was also elected its President in August 2013. From January 2010 to August 2011, Mr. Schrimsher was Executive Vice President of Cooper Industries, a global electrical products manufacturer, where he led multiple businesses in Cooper's Electrical Products Group and headed numerous domestic and international growth initiatives. Mr. Schrimsher joined Cooper Industries in May 2006 as the President of Cooper Lighting. Mr. Schrimsher's other experience includes senior leadership positions for Siemens Energy & Automation, part of Siemens AG, the global electronics and electrical engineering company. He began his career at General Electric Company and rose through a succession of positions in GE Lighting.

# **Other Board Service**

Mr. Schrimsher has served as a director of Applied Industrial Technologies, Inc. since October 2011.

#### Qualifications

Mr. Schrimsher brings wholesale distribution and executive leadership experience to our Board.



Age: 56
Director Since: 2022
Board Committees: None
President and Chief

**Executive Officer** 

# **Donald J. Zurbay**

# **Experience**

Mr. Zurbay became our President and Chief Executive Officer in October 2022. Mr. Zurbay previously served as our Chief Financial Officer from June 2018 through October 2022. Prior to that, Mr. Zurbay served as Vice President and Chief Financial Officer at global medical device manufacturer St. Jude Medical, Inc. from August 2012 through the January 2017 acquisition of St. Jude Medical by Abbott Laboratories. At St. Jude Medical, Mr. Zurbay was responsible for all accounting, financial and business development activities. He joined St. Jude Medical in 2003 and held various leadership positions, including Director of Finance and Vice President and Corporate Controller. Prior to joining St. Jude Medical, Mr. Zurbay worked at PricewaterhouseCoopers for five years as an Assurance and Business Advisory Services Senior Manager. Before joining PricewaterhouseCoopers, he was a General Accounting Manager at The Valspar Corporation. Mr. Zurbay started his career at Deloitte & Touche as an auditor in 1989.

#### **Other Board Service**

Mr. Zurbay served as a director of Avedro, Inc. from its February 2019 initial public offering through its November 2019 sale. He has served as a director of Silk Road Medical, Inc. since March 2018 and as a director of Sight Sciences, Inc. since July 2020.

#### Qualifications

Mr. Zurbay brings strategic and leadership experience, including healthcare experience, to our Board.



# **Board Diversity**

Our director nominees represent a diverse range of experience and backgrounds, and come together to govern Patterson as an effective whole. Our Governance and Nominating Committee focuses on recruiting and recommending candidates to complement current director demographics. Self-identified gender and racial/ethnic background data for our current directors appears in the charts below.



Our Governance and Nominating Committee is committed to building a Board with diverse experiences and backgrounds. Our Corporate Governance Guidelines state that Board membership should reflect diversity of experiences, expertise and backgrounds among members. Additionally, the charter of our Governance and Nominating Committee states that the committee will advise the Board on matters of diversity including race, gender and culture and recommend, as necessary, measures contributing to a Board that, as a whole, reflects a range of viewpoints, backgrounds, skills, experience and expertise.

<b>Total Number of Directors: 9</b>						
	Female	Male	Non-Binary	Did Not Disclose Gender		
Part I: Gender Identity						
Directors	3	6	0	0		
Part II: Demographic Background						
African American or Black	0	1	0	0		
Alaskan Native or Native American	0	0	0	0		
Asian	1	0	0	0		
Hispanic or Latinx	0	1	0	0		
Native Hawaiian or Pacific Islander	0	0	0	0		
White	2	4	0	0		
Two or More Races or Ethnicities	0	0	0	0		
LGBTQ+ 0						
Did Not Disclose Demographic Background	ot Disclose Demographic Background 0					



# **Director Nomination Process**

To submit a recommendation of a director candidate to our Governance and Nominating Committee, a shareholder must submit the following information in writing, addressed to our Chairman of the Board, care of our Corporate Secretary, at the main office of Patterson Companies, Inc.:

- The name of the person recommended as a director candidate;
- All information relating to such person that is required to be disclosed in solicitations of proxies for election of directors pursuant to Exchange Act Regulation 14A;
- The written consent of the person being recommended as a director candidate to being named in the proxy statement as a nominee and to serving as a director if elected;
- As to the shareholder making the recommendation, the name and address, as they appear on the books
  of Patterson Companies, Inc., of such shareholder; provided, however, that if the shareholder is not a
  registered holder of common stock, the shareholder must submit his or her name and address along with
  a current written statement from the record holder of the shares that reflects ownership of our common
  stock; and
- A statement disclosing whether such shareholder is acting with or on behalf of any other person and, if applicable, the identity of such person.

Our Bylaws provide that in order for a person nominated by a shareholder to be eligible for election as a director at any regular or special meeting of shareholders, a written request that his or her name be placed in nomination must be received from a shareholder of record by our Corporate Secretary not less than 90 days prior to the date fixed for the meeting, together with the written consent of such person to serve as a director. A copy of our Bylaws may be obtained by written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attn: Les B. Korsh, Chief Legal Officer and Corporate Secretary.

# **Board Evaluations**

In the spirit of our values of excellence and continuous improvement, our Board is committed to regular assessments of itself and its committees. This helps ensure that our Board's governance and oversight responsibilities are well executed and updated to reflect best practices.

At the end of each quarterly Board meeting, our Board meets in executive session, both with and without our Chief Executive Officer, to discuss whether the meeting's objectives were satisfied and to identify issues that might require additional dialogue. Each of our Board's committees also regularly meets in executive session for the same purposes.

Each year, our Board conducts an annual self-evaluation process, which is led by the independent Chairman of our Board and the Governance and Nominating Committee. Each director completes a comprehensive questionnaire evaluating the performance of our Board as a whole and the committee(s) on which the director serves. The directors' responses are aggregated and anonymized to encourage the directors to respond candidly and maintain the confidentiality of their responses. The full results are reviewed by the Governance and Nominating Committee and summarized for the full Board, which reviews the results in executive session. Each Board committee also separately reviews the feedback received for such committee in executive session.

We believe this annual evaluation process provides our Board and its committees with valuable insight regarding areas where our Board believes it functions effectively as well as areas where our Board can improve. Recommendations for improvement derived from the annual evaluation process are used to adjust our Board's future agendas and practices.



# **Vote Required**

Election as a director requires the affirmative vote of the holders of a majority of the shares represented in person or by proxy and entitled to vote at the meeting.

# **Recommendation of the Board**

Our Board of Directors recommend that you vote *FOR* the election of each nominee listed above.



# **Corporate Governance**

We are committed to the values of effective corporate governance and high ethical standards. We believe these values are conducive to long-term performance. We believe our key corporate governance and ethics policies help us manage our business in accordance with the highest standards of business practice and in the best interests of our shareholders.

Our Corporate Governance Guidelines and committee charters help govern the operation of our Board and its committees. These are reviewed at least annually by the Governance and Nominating Committee and the full Board and are updated periodically in response to changing regulatory requirements, evolving practices, and otherwise as circumstances warrant.

# **Recent Corporate Governance Enhancements**

In the spirit of our values of excellence and continuous improvement, our Board is committed to regular assessments of itself and its committees. This helps ensure that our Board's governance and oversight responsibilities are well executed and updated to reflect best practices.

Our Board regularly evaluates our governance-related practices, taking into account evolving best practices and the needs of our business. During our 2023 fiscal year, we have made the following enhancements:

- We enhanced the responsibilities of the Audit and Finance Committee to include reviewing management's appointment of the senior internal auditing executive, reviewing internal audit performance criteria and evaluating senior internal audit executive performance. Additionally, at least annually, the Audit and Finance Committee will now review our company's strategies, policies and internal controls relating to information technology, data privacy, data protection and cybersecurity (including network security, cloud security and physical security), with respect to corporate goals, industry trends and competitive advantages. The Audit and Finance Committee's review will include our company's plans to mitigate cybersecurity risks and to respond to data breaches, and any specific cybersecurity issues that could affect the effectiveness and adequacy of our company's information security policies and internal controls regarding information security.
- We expanded the responsibilities of the Compensation and Human Capital Committee to include maintaining and updating a group of peer companies with which the Corporate and Human Capital Committee compares our company's executive compensation and compensation practices, and periodically surveying the executive compensation levels and practices of the companies in this group of peer companies. Additionally, the Compensation and Human Capital Committee will now review, approve and oversee the implementation or revision of our company's policies relating to the recovery, recoupment or clawback of compensation paid to current and former employees as warranted, including recovery, recoupment or clawback provisions contained in our company's equity and cash incentive compensation programs.
- We enhanced the responsibilities of the Governance and Nominating Committee to include expanding
  oversight of ESG to include review of corporate responsibility reports, clarifying that Governance and
  Nominating Committee reviews and makes recommendations to the Board regarding shareholder
  proposals and shareholder advisory votes, and confirming the Governance and Nominating Committee's
  responsibility for board succession planning and recommending changes to the Articles of Incorporation
  and Bylaws. We also seek to progress our ESG efforts by engaging the Board in educational
  opportunities.



# **Board Leadership Structure**

Our Board of Directors, which elects its Chairman annually by a majority vote, does not have a fixed policy regarding whether the same person should serve as both the Chief Executive Officer and Chairman of the Board, and our Board believes that flexibility on this point best serves our company by allowing us to employ a leadership structure that is most appropriate under the circumstances at any given time.

We currently believe that bifurcating the roles of Chief Executive Officer and Chairman of the Board, as well as the oversight exercised by the independent members of our Board through the work of the committees of our Board discussed below, enables strong and dynamic Board leadership, and effectively allocates authority, responsibility and oversight between management and the independent members of our Board. Our Board has the discretion to combine the roles of Chief Executive Officer and Chairman of the Board in the future if it deems it advisable and in the best interest of our company to do so.

The separation of the Chairman and Chief Executive Officer positions allows our Chairman to focus on governance of our Board. Board meeting agenda planning. Board committee succession planning, the recruitment of new directors, Board committee responsibilities, and other governance matters as further described below under the caption "Role of Non-Executive Chairman," and our Chief Executive Officer to focus his attention on our business and execution of our company's strategy. The Chairman also has an important role in the performance evaluation of the Chief Executive Officer, which helps the Governance and Nominating Committee evaluate the most effective Board leadership structure for our company. Our Board believes that these and other activities of the Chairman serve to enhance the independent leadership of the Board in order to provide robust oversight and promote overall Board effectiveness. Mr. Buck has an extensive leadership background, is actively engaged as Chairman on Board matters, and works closely with Mr. Zurbay. Mr. Buck frequently interacts with Mr. Zurbay and other members of management to provide his perspective on important issues facing our company and the informational needs of our Board. In addition to the Governance and Nominating Committee, which he chairs, and the Compliance Committee, where he currently serves as a member, Mr. Buck routinely attends the meetings of our Board's other committees and frequently communicates with the chairs of those committees and with other independent directors both inside and outside of our Board's normal meeting schedule to discuss Board and company issues as they arise.

# **Role of Non-Executive Chairman**

The role of non-executive Chairman is designed to provide leadership to our Board and to provide support and advice to our Chief Executive Officer. The role is intended to foster an environment conducive to effective communication by and among our Directors and senior management. The non-executive Chairman performs such duties and responsibilities as our Board may determine appropriate, including the following:

- Calling meetings of the Board and meetings of our independent directors;
- Presiding over Board meetings, including executive sessions of our independent directors;
- Briefing the Chief Executive Officer on issues and concerns arising in the executive sessions of the Board;
- Being available, when requested and appropriate, for consultation and direct communication with shareholders;
- Reviewing and approving all information sent to our Board, including the quality, quantity, appropriateness and timeliness of such information;
- Establishing meeting agendas for our Board in consultation with members of senior management;
- Reviewing and approving the scheduling of Board meetings, assuring there is sufficient time for discussion of all agenda items;
- Coordinating Board input and review of management's strategic plan for our company;



- Working with the Governance and Nominating Committee with respect to the recruitment, selection and orientation of new Board members as well as committee composition;
- Overseeing the Compensation and Human Capital Committee's development of appropriate objectives for the Chief Executive Officer and monitoring performance against those objectives;
- Coordinating and chairing the annual Board performance review of the Chief Executive Officer and communicating results to the Chief Executive Officer;
- Leading the Board's review of the succession plan for the Chief Executive Officer and other executive
  officers;
- Coordinating the Board's self-assessment and evaluation processes;
- Serving as a member of Governance and Nominating Committee and such other committees as assigned by the Board; and
- Reviewing, on an annual basis and in consultation with our independent directors, this list of responsibilities and recommending to our Board for approval any modifications or changes.

# **Board Oversight**

# **Risk Management**

Risk oversight is provided by a combination of our full Board and its committees. As part of its oversight, our Board meets regularly to discuss the strategic direction and the issues and opportunities facing our company. The Board and its committees oversee the most critical risks relating to our business, which include general business and industry risks, operating risks, business continuity risks, cybersecurity risks, financial risks including infrastructure, talent management and human capital related risks and compliance and regulatory risks. While the Board oversees risk, senior management is charged with identifying, assessing and managing risk. Risk management is not allocated to a single risk management officer, but rather is administered by management in an approach that is designed to ensure that the most significant risks are managed and monitored appropriately. Our senior management has a commitment to employing and embedding risk management practices and disciplines into its business planning and management processes to better enable achievement of our financial and compliance objectives as well as to achieve and maintain a competitive advantage in the marketplace.

Throughout the year, our Board provides guidance to senior management regarding strategy and critically reviews operating plans that are intended to implement that strategy. Our Board periodically holds meetings with senior management dedicated to discussing and reviewing operating plans and overall corporate strategy. A discussion of key risks to the plans and strategy as well as risk mitigation plans and activities is conducted during that meeting. The involvement of our Board in setting business strategy is critical to the determination of the types and appropriate levels of risk undertaken by our company. Our Board's oversight includes its receipt and review of reports on data protection and cybersecurity matters from our information technology department. Also, more particularly, and as discussed below, our Audit and Finance Committee focuses on oversight of financial risks relating to our company; our Compensation and Human Capital Committee focuses primarily on risks relating to remuneration of officers and other employees; our Governance and Nominating Committee focuses on oversight of matters related to the company's compliance with applicable laws and regulations.



Our Board:	Our Board considers significant enterprise risk topics, including risks associated with competition, innovation, market access, corporate and brand reputation management, information security and data privacy, and business continuity.
	In addition, our Board receives regular reports from members of our senior leadership team that includes discussions of the risks involved in their respective areas of responsibility.
	Our Board is routinely informed of developments that could affect our risk profile or other aspects of our business.
	Our Board is kept informed of its committees' risk oversight and other activities through reports by the committee Chairs to the full Board, which occur at each regularly-scheduled Board meeting.
Audit and Finance Committee:	The Audit and Finance Committee oversees the management of risks related to financial matters, particularly financial reporting and disclosure, accounting, internal controls, treasury and finance matters, as well as risks related to our audit and regulatory functions.
	The Audit and Finance Committee reviews our company's strategies, policies and internal controls related to information technology, data privacy, data protection and cybersecurity. See "—Cybersecurity" below for more information.
Compensation and Human Capital Committee:	The Compensation and Human Capital Committee oversees the management of risks related to our compensation programs, including our assessment that our compensation policies and practices do not create risks that are reasonably likely to have a material adverse effect on our company. The Committee's governance and oversight processes, in combination with risk-balanced incentive programs, seek to mitigate the potential for risk to source from our executive compensation program.
Governance and Nominating Committee:	The Governance and Nominating Committee identifies and recommends candidates for membership on our Board and oversees risks related to our ESG practices as well as corporate responsibility and sustainability initiatives. For more information about the role of this Committee and our Board in providing oversight and guidance for our sustainability program, see "—Sustainability and ESG Program—ESG Program Governance" below.
Compliance Committee:	The Compliance Committee oversees risks related to our company's compliance with applicable laws and regulations in all jurisdictions in which our company operates, other than those relating to matters reserved for the Audit and Finance Committee.
Management:	Management is primarily responsible for identifying risk and risk controls related to significant business activities and mapping the risks to our strategy. Management is also responsible for developing programs and recommendations to determine the sufficiency of risk identification, the balance of potential risk to potential reward, and the appropriate manner in which to manage risk.

# **Strategy**

Our Board and its committees are involved in overseeing our corporate strategy, risk management and key policies, including major initiatives and key financial and business objectives; capital allocation priorities; and significant acquisitions and other transactions as well as related integration issues. Our Board engages in robust discussions regarding our corporate strategy and our Board's committees oversee elements of our strategy associated with their respective areas of responsibility.

# **Human Capital and Succession Planning**

Our approximately 7,600 employees help shape our culture and everything we do for our customers. Our employees are the reason we can confidently say we offer "Trusted Expertise, Unrivaled Support" to our customers every day.

Our Board's committees oversee elements of our culture associated with their area of responsibility. For instance, our Compensation and Human Capital Committee is responsible for reviewing our performance in the development, implementation, and effectiveness of our policies and strategies relating to human capital, including



those regarding culture, recruiting, retention, career development and progression, talent planning, diversity and inclusion and pay equity. Our Compensation and Human Capital Committee also considers the human capital and compensation elements of ESG matters in its decision-making, and coordinates with our Governance and Nominating Committee in regard to those ESG matters. Our Audit and Finance Committee and our Compliance Committee coordinate with respect to oversight of our ethics and compliance program.

Succession planning for our senior leadership is critical to our success. Our Governance and Nominating Committee makes recommendations to our Board on succession planning and leadership development for our Chief Executive Officer and reviews programs created and maintained by management for the development and succession of other executive officers and any other individuals. Our Governance and Nominating Committee is also responsible for recruiting and identifying nominees for election as directors to our Board.

For our employees, we seek to provide market competitive pay and a range of benefit choices designed to meet our employees' needs, reward for individual and business performance, and drive shareholder value. We support our employees' health with medical, dental and vision plans, wellness programs to encourage healthy lifestyles and parental leave for new mothers, fathers and domestic partners. We support employees' financial well-being with matching 401K contributions, company-paid short-term disability insurance, and educational offerings.

Our diverse talent acquisition programming includes seeking to hire military personnel (both current and inactive). We also partner with organizations that facilitate internships with students from underserved communities. We believe that a diverse and inclusive workforce makes our company stronger, and we encourage our teams to bring their authentic selves to Patterson every day.

To support the progression and career development of our employees, we offer multiple training and development opportunities including on-demand courses, facilitator-led programs, mentoring relationships, tuition reimbursement and leadership development programs. In addition, we promote employee safety and environmental awareness through foundational systems and activities, including safety training courses.

# Cybersecurity

We prioritize the trust and confidence of our customers, employees and partners. Our Chief Information Officer with assistance from our Director of Information Security is responsible for leading an information security team that helps prevent, identify, and appropriately address cybersecurity threats. The team focuses on developing and implementing strategies, processes and response plans to protect the confidentiality, integrity, and availability of our assets. We also conduct cybersecurity educational efforts with our employees.

We use a combination of technologies, people and processes designed to ensure a comprehensive risk-based program and alignment to industry best practices. Overall, our program leverages and aligns with various frameworks and best practices including the National Institute of Standards and Technology (NIST) Cyber Security Framework, and other practice control methods. Over the past few years, we have expanded our security function to deliver on actions and outcomes in strengthening foundational security capabilities and drive operational efficiencies and we expect to continue to mature and enhance our information security program as we progress.

Our Audit and Finance Committee consults with management to review our company's strategies, policies and internal controls relating to information technology, data privacy, data protection and cybersecurity (including network security, cloud security and physical security) with respect to corporate goals, industry trends and competitive advantages.



# **Our Board of Directors and Committees**

# **Overview**

Our Board of Directors represents the interests of our shareholders as a whole and is responsible for directing the management of the business and affairs of our company, as provided by Minnesota law. Our Board held six meetings and took action by written consent three times during fiscal 2023. In addition to meetings of the full Board, directors also attended committee meetings. Each director attended at least 75% of all of the meetings of the Board and of those committees on which he or she served.

# **Director Independence**

Our Board is comprised of a majority of independent directors as defined in Rule 5605(a)(2) of the Marketplace Rules of the NASDAQ Stock Market. Our Board has affirmatively determined the independence under the applicable Marketplace Rule as to each of our directors who are identified as independent directors in the chart that appears below within the subsection captioned "Committee Overview."

Our Board has determined that each of our directors, other than Mr. Zurbay, is independent of Patterson and its management. Mr. Zurbay is not independent because he serves as our President and Chief Executive Officer.

The independent members of our Board meet in executive session at each regular meeting of our Board, with no members of management present. Our company and our Board are members of the National Association of Corporate Directors ("NACD"). Our Board authorizes, recommends and encourages each Board member and our company's senior management to attend educational courses offered by the NACD or similar accredited educational organization. We reimburse reasonable expenses incurred by our directors and senior management in attending such courses.

# **Committee Overview**

The current committees of our Board of Directors are the Audit and Finance Committee, the Compensation and Human Capital Committee, the Governance and Nominating Committee and the Compliance Committee. Each committee consists solely of members who are independent as defined in Rule 5605(a)(2) of the Marketplace Rules of the NASDAQ Stock Market. In addition, each member of our Audit and Finance Committee is independent as defined in Exchange Act Rule 10A-3 and each member of our Compensation and Human Capital Committee is a non-employee director under the rules of the Securities and Exchange Commission.

Each Board committee has a charter, all of which are available on our website at <a href="https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance">https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance</a> or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations. Such committees review and reassess the adequacy of their respective charters and recommend any changes to them at least annually. These charters were last reviewed and revised in March and June 2023 at which time the revisions discussed above under "Corporate Governance — Recent Corporate Governance Enhancements" were made. Our committees also engage in an annual review of committee performance. We are not including the information contained on or available through our website as a part of, or incorporating such information by reference into, this proxy statement.



The following table shows the current membership of our Board committees and identifies our independent directors:

Name	Audit and Finance	Compensation and Human Capital	Governance and Nominating	Compliance	Independent Director
John D. Buck			© C	i	i
Meenu Agarwal	i				i
Alex N. Blanco		G	i	i	i
Jody H. Feragen	i	i			i
Robert C. Frenzel	C		i		i
Philip G.J. McKoy	i			i	i
Ellen A. Rudnick	i	i			i
Neil A. Schrimsher		i	i	C	i
Donald J. Zurbay					

Denotes committee chairperson Member

The Board sets the annual schedule of committee meetings, with regularly scheduled meetings held adjacent to our Board's regularly scheduled meetings. In addition to meetings set by the Board, each committee meets, either by means of electronic communication or in person, when and as often as the chairperson of each committee deems appropriate. The chairperson of each committee, with the advice and consultation of management and the committees' outside advisors, if any, sets the agenda for each meeting. Committee members receive detailed materials related to the topics on the agenda prior to each meeting.



# **Committee Responsibilities**

# **Our Audit and Finance Committee**

#### Members

Robert C. Frenzel, Chair Meenu Agarwal Jody H. Feragen Philip G.J. McKoy Ellen A. Rudnick

Our Board has determined that each member of the Audit and Finance Committee is an independent director as defined in Rule 5605(a)(2) of the Marketplace Rules of the NASDAQ Stock Market and meets the criteria for independence set forth in Exchange Act Rule 10A-3(b)(1).

Meetings in Fiscal 2023: 8

#### **Key Responsibilities**

Our Audit and Finance Committee, chaired by Mr. Frenzel, is empowered by our Board to:

- review our financial books and records in consultation with our accounting and auditing staff and our independent registered public accounting firm, Ernst & Young LLP:
- assist our Board in its oversight of the integrity of our financial statements and any other financial information which is provided to our shareholders and others;
- assist our Board in its oversight of the systems of internal controls and disclosure controls which our management has established;
- review with our accounting staff and independent registered public accountants
  the scope of the audit, the audit plan and any questions raised with respect to
  accounting and auditing policy and procedure;
- review management's appointment of the senior internal auditing executive, review internal audit performance criteria and evaluate senior internal audit executive performance;
- be responsible for the appointment, compensation, retention and oversight of the work of the independent registered public accountants in regards to audit and attest services for our company;
- review our company's strategies, policies and internal controls relating to
  information technology, data privacy, data protection and cybersecurity (including
  network security, cloud security and physical security), with respect to corporate
  goals, industry trends and competitive advantages; and
- review the proposed annual capital budget, treasury policy, use of derivatives, capital allocation, significant insurance coverage, financing requirements and the financial impacts of proposed transactions expected to have substantial financial implications on our company.

The Audit and Finance Committee's Charter is available on our website at https://investor.pattersoncompanies.com/investor-

relations/governance/default.aspx#section=governance or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations.

# **Committee Composition**

Our Audit and Finance Committee was established in accordance with Section 3(a)(58)(A) of the Exchange Act. Pursuant to Rule 5605(c)(2) of the Marketplace Rules of the NASDAQ Stock Market, at least one member of the Audit and Finance Committee has past employment experience in finance or accounting, requisite professional certification in accounting, or other comparable experience or background which results in the individual's financial sophistication. No member of the committee participated in the preparation of the financial statements of our company or any current subsidiary of our company at any time during the past three years. Each member of the committee is able to read and understand fundamental financial statements, including a company's balance sheet, income statement, and cash flow statements. In addition, our Board of Directors has determined that Robert C. Frenzel and Jody H. Feragen are each an "audit committee financial expert" as such term is defined by Item 407(d)(5) of Regulation S-K.



# **Our Compensation and Human Capital Committee**

#### Members

Alex N. Blanco, Chair Jody H. Feragen Ellen A. Rudnick Neil A. Schrimsher

Our Board has determined that each member of our Compensation and Human Capital Committee is independent of management and our company. Further, each member of the committee is an independent director and is a non-employee director under the applicable rules of NASDAQ and the Securities and Exchange Commission, respectively.

Meetings in Fiscal 2023: 7

# Key Responsibilities

Our Compensation and Human Capital Committee, chaired by Mr. Blanco, is empowered by our Board to:

- assist our Board in its oversight of our management compensation policies and practices, including determining and approving the compensation of our executive officers (and recommending to the Board for the Chief Executive Officer) and overseeing our compensation plans, including by reviewing and approving incentive compensation and equity compensation policies and programs;
- maintain and update a group of peer companies with which the committee compares our company's executive compensation and compensation practices, and periodically survey the executive compensation levels and practices of the companies in this group of peer companies;
- consider the results of the most recent shareholder advisory vote on executive compensation in making determinations and recommendations regarding our company's executive compensation policy and decisions;
- advise and assist our company in defining its total compensation policy;
- review and modify, as appropriate, stock ownership guidelines applicable to executive
  officers and non-employee directors, and oversee the application of and compliance
  with such guidelines;
- review, approve and oversee the implementation or revision of our company's policies relating to the recovery, recoupment or clawback of compensation paid to current and former employees as warranted; and
- review the development, implementation and effectiveness of policies and strategies relating to human capital, and review public reporting with respect to human capital.

The Compensation and Human Capital Committee's Charter is available on our website at https://investor.pattersoncompanies.com/investor-

relations/governance/default.aspx#section=governance or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations.

# **Committee Composition**

Each Compensation and Human Capital Committee member is a "non-employee director" as defined in Rule 16b-3 under the Exchange Act.

During the Compensation and Human Capital Committee meetings held in fiscal 2023, certain members of management were present to address specific topics within the scope of their responsibilities. No such executive officer was present during the discussion and determination of his or her respective compensation.

# **Compensation Consultants**

In fulfilling its duties and responsibilities, the Compensation and Human Capital Committee may hire independent consultants, confer with our internal human resource professionals and consult with our Chief Executive Officer and other members of management. In the most recently completed fiscal year, the committee engaged and worked with Pearl Meyer, and, toward the end of fiscal 2023, Semler Brossy, each an independent compensation consultant that has no other ties to our company or its management, to review compensation philosophy, competitiveness, pay for performance, and short-term and long-term compensation design. The committee believes that Pearl Meyer and Semler Brossy are each independent of our management. Our management has not engaged Pearl Meyer or Semler Brossy to provide any other services to our company. For fiscal 2024, the committee intends to work with Semler Brossy.



#### Compensation Committee Interlocks and Insider Participation

The members of our Compensation and Human Capital Committee are identified by name above. None of the members of the committee was an officer or employee of Patterson during fiscal 2023 or in any prior year, and none of the members of the committee had any relationship requiring disclosure under Item 404 of Regulation S-K. There were no Compensation Committee interlocks as described in Item 407(e)(4) of Regulation S-K.

# **Our Governance and Nominating Committee**

#### Members

John D. Buck, Chair Alex N. Blanco Robert C. Frenzel Neil A. Schrimsher

Our Board has determined that each member of our Governance and Nominating Committee is an independent director and is a non-employee director under the applicable rules of NASDAQ and the Securities and Exchange Commission, respectively.

Meetings in Fiscal 2023: 5

# Key Responsibilities

Our Governance and Nominating Committee, chaired by Mr. Buck, is empowered by our Board to:

- recommend qualifications required for membership on our Board and its committees;
- identify and recommend candidates for membership on our Board and its committees, including responsibility for Board succession planning;
- develop and recommend criteria and policies relating to the services of directors, including seeking to have diversity of experiences, expertise and backgrounds among members of the Board;
- oversee matters of corporate governance, including recommending changes to the Articles of Incorporation and Bylaws;
- advise the Board on ESG matters that are of strategic significance and provide oversight of sustainability, corporate social responsibility and corporate citizenship matters, including review of corporate responsibility reports;
- review the performance of our Chief Executive Officer;
- recommend a succession plan to our Board for our Chief Executive Officer and review programs created and maintained by management for the development and succession of other executive officers and other individuals identified by management or the committee;
- review and make recommendations to our Board regarding shareholder proposals and shareholder advisory votes; and
- develop and oversee orientation programs for new directors and continuing education programs for current directors.

The Governance and Nominating Committee's Charter is available on our website at https://investor.pattersoncompanies.com/investor-

relations/governance/default.aspx#section=governance or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations.

# Third Party Search Consultants

Our Governance and Nominating Committee has from time to time engaged third-party search firms to provide assistance in the identification and evaluation of potential nominees, whose qualifications and independence are then thoroughly evaluated by the committee. The committee has paid fees to third-party search firms for such assistance, including most recently the recruitment of Ms. Agarwal.



# **Our Compliance Committee**

Members

Neil A. Schrimsher, Chair John D. Buck Alex N. Blanco Philip G.J. McKoy

Our Board has determined that each member of our Compliance Committee is an independent director and is a non-employee director under the applicable rules of NASDAQ and the Securities and Exchange Commission, respectively.

Meetings in Fiscal 2023: 5

# Key Responsibilities

Our Compliance Committee, chaired by Mr. Schrimsher, is empowered by our Board to:

- oversee and monitor matters relating to our company's compliance with applicable laws and regulations in all jurisdictions in which we operate, other than those matters reserved for the Audit and Finance Committee;
- oversee and monitor our company's Compliance Program and receive periodic reports from management regarding the same;
- monitor our company's efforts to implement programs, policies and procedures relating to compliance matters, and the training of employees and others on such matters.
- review the results of compliance-related audits conducted by our company and by regulators, such as the DEA and FDA;
- review any violations of our company's Code of Conduct by any executive officer or director, and review, assess and/or recommend corrective action;
- in the event of a violation, recommend to the Compensation and Human Capital Committee concerning the extent, if any, to which the incentive-based compensation of any executive officer should be impacted; and
- review any litigation matters filed against our company related to alleged violations of laws and regulations.

The Compliance Committee's Charter is available on our website at <a href="https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance">https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance</a> or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations.

# **Communications with Board Members**

Our Board of Directors has provided the following process for interested persons to send communications to our Board or individual directors. All communications from shareholders should be addressed to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Les B. Korsh, Chief Legal Officer and Corporate Secretary. Communications to individual directors may also be made to such director at our company's address. All communications sent to the chair of our Audit and Finance Committee or to any individual director will be received directly by such individuals and will not be screened or reviewed by any company personnel. Any communications sent to our Board in the care of our Chief Legal Officer and Corporate Secretary will be reviewed by him to ensure that such communications relate to the business of our company or its subsidiaries before being reviewed by our Board.

# **Board Member Attendance at Annual Meetings**

Under our Corporate Governance Guidelines, it is our policy that all directors be present at the annual meeting of shareholders. We generally hold a Board of Directors meeting coincident with the shareholders' meeting to facilitate their attendance at the shareholders' meeting. All directors then in office attended the 2023 annual meeting of shareholders.



# **Sustainability and ESG Program**

We focus on corporate responsibility as an employer, industry participant and distributor of dental and animal health products and services. Our culture is centered on our Purpose, Vision, Values.

# Patterson's Purpose, Vision, Values



# Our Approach to Sustainability

We believe that sustainability takes root from the ground up – beginning with employee initiatives and resulting in improved operations. We strive to meet quality standards and minimize our overall impact on the environment.

# **ESG Program Governance**

We strive to improve the impact of our operations on the environment, promote diversity and inclusion, and provide resources and opportunities to our team members and communities. Consistent with its charter, our Governance and Nominating Committee is focused on providing oversight of, and providing feedback to management regarding, our efforts with respect to environmental, social and governance matters that are of strategic significance to Patterson. Our Governance and Nominating Committee also oversees our sustainability, corporate social responsibility and corporate citizenship matters, seeks to maintain an informed status on such matters through discussions and receipt of reports from management and reviews our corporate responsibility reports. Additionally, our Compensation and Human Capital Committee takes into consideration the human capital and compensation elements of ESG matters in its decision-making.

Key ESG developments on which Patterson has focused in recent fiscal years include the following:

- Directly supporting the efforts of Patterson UNITES, a volunteer group of Patterson team members
  focused on building and executing our diversity and inclusion strategy, including among other things
  employee resource groups PRIDE (LGBTQ+) and the Patterson Affinity Zone, or "PAZ," that focuses on
  under-represented groups, including Black, Hispanic, Native American, and Pacific Islander employees;
- Maintaining our Inclusive Leadership Learning Series that provides training to over 800 managers throughout our company and that has been completed by all current Patterson leaders:
- Continuing to execute a mentorship initiative designed to advance the growth and development of women and men throughout the organization through participation in peer-mentoring circles as well as one-on-one mentoring;



- Partnering with WILMAH, Women in Leadership and Management in Animal Health, an organization that
  mirrors our dedication to the well-being of all animals and provides opportunities to help women achieve
  success at every stage of their careers;
- Expanding our Women in Dentistry Initiative, which provides enhanced career growth and development opportunities for women working in the dental industry;
- Supporting the Patterson Foundation scholarship program, which provides annual renewable scholarships to dependents of Patterson employees, and donations to dental and animal health nonprofit organizations;
- Improving and promoting environmental health and safety initiatives, including continued focus on preventing and reducing workplace injury incidents; and
- Focusing on sustainability efforts at our corporate headquarters, in our fleet program, and through
  operational management by reducing waste, minimizing our carbon footprint, recycling materials, and
  managing shipping efficiencies.

Patterson was included in the Human Rights Campaign Foundation's 2022 Corporate Equity Index (the nation's foremost benchmarking survey and report measuring corporate policies and practices related to LGBTQ+ workplace equality) in which it scored 70 out of a possible 100 points.

In 2021, we published our 2020 Corporate Responsibility Report, which can be found on our website at <a href="https://www.pattersoncompanies.com/home/default/aspx">https://www.pattersoncompanies.com/home/default/aspx</a>. Later this calendar year, we expect to advance our commitment to ESG by performing an ESG materiality assessment. This assessment will help us identify priority ESG topics that are salient for our company and contribute to the creation of long-term value. These priority ESG topics will serve as the foundation for our ESG strategy and go-forward ESG reporting. We expect to publish our next report in 2024 and to update such report periodically thereafter.

# **Diversity, Equity and Inclusion**

We have a broad view on diversity, including gender, race, ethnicity, sexual orientation and identity, religion, nationality, skill set, educational background, diversity of experiences, expertise and backgrounds, and disability/ability, among other aspects. We believe that a diverse and inclusive workforce makes our company stronger. We are committed to working toward increasing diversity in key roles throughout the company.

Our Governance and Nominating Committee advises the Board on matters of diversity including race, gender and culture and recommends, as necessary, measures contributing to a Board that, as a whole, reflects a range of viewpoints, backgrounds, skills, experience and expertise. Our Governance and Nominating Committee also focuses on recruiting and recommending diverse director candidates to complement current director demographics. Additionally, our Compensation and Human Capital Committee reviews the development, implementation and effectiveness of our policies and strategies relating to human capital.



# **Code of Conduct and Corporate Governance Guidelines**

Our company has adopted and published a Code of Conduct, which provides an overview of the laws, regulations, and company policies that apply to our employees and our directors and is intended to comply with Rule 5610 of the NASDAQ Marketplace Rules. Our Code of Conduct is available on our website at <a href="https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance">https://investor.pattersoncompanies.com/investor-relations/governance/default.aspx#section=governance</a> or in print upon written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attention: Investor Relations. We intend to satisfy the disclosure requirement of Form 8-K regarding an amendment to, or waiver from, a provision of our Code of Conduct that applies to our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions and that relates to any element of the code of ethics definition enumerated in Item 406(b) of Regulation S-K by posting such information on our website at <a href="https://www.pattersoncompanies.com">www.pattersoncompanies.com</a>.

Our company also has adopted and published Corporate Governance Guidelines. Our Corporate Governance Guidelines address various governance topics, including:

- The role of our Board of Directors,
- The composition of our Board and selection of directors.
- Functioning of our Board and its committees,
- · Compensation of directors, and
- Conduct and ethics standards for directors.

Our Corporate Governance Guidelines are available on our website at <a href="https://investor.pattersoncompanies.com/">https://investor.pattersoncompanies.com/</a> <a href="https://investor.pattersoncompanies.com/">https:/



# Non-Employee Director Compensation

Non-employee directors receive cash compensation and equity-based compensation for their service on our Board of Directors. For fiscal 2023, non-employee director compensation included an overall Board retainer of \$235,000, with \$90,000 representing an annual cash retainer and \$145,000 issued in the form of restricted stock awards vesting one year from date of grant. Committee member and committee chair annual cash retainers were \$10,000 and \$25,000, respectively. In addition, the non-executive Chairman of the Board receives an annual cash retainer of \$100,000. Non-employee directors may elect to receive shares of common stock in lieu of their director fees otherwise payable in cash. Directors are also reimbursed for all reasonable out-of-pocket expenses incurred in connection with their service on our Board.

Our Governance and Nominating Committee did not implement any changes for fiscal 2024 non-employee director compensation.

Under our Omnibus Plan, annual restricted stock awards vest in full on the first anniversary of the date of grant. Non-employee directors who have a term expiring not more than 29 days prior to the natural vesting date of their restricted stock award are deemed to remain in service as a non-employee director until such natural vesting date, but only for purposes of satisfying the vesting restrictions. Otherwise, unvested restricted stock awards are forfeited on the effective date of termination of service as a director.

Mr. Zurbay did not receive any compensation in relation to his services performed as a director.

# **Compensation of Directors**

The following table sets forth the compensation of our non-employee directors for fiscal 2023:

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$) (a) (b)	Option Awards (\$) (c)	Total (\$)
John D. Buck	235,000	145,027	_	380,027
Meenu Agarwal (d)	_	_	_	_
Alex N. Blanco	118,333	145,027	_	263,360
Jody H. Feragen	110,000	145,027	_	255,027
Robert C. Frenzel	135,000	145,027	_	280,027
Philip G.J. McKoy	110,000	145,027	_	255,027
Ellen A. Rudnick	126,667	145,027	_	271,694
Neil A. Schrimsher	145,000	145,027	<u> </u>	290,027

(a) Represents the aggregate grant date fair value of the 5,326 shares of restricted stock awarded to each non-employee director on September 12, 2022, the date of our 2022 annual meeting of shareholders, computed in accordance with FASB ASC Topic 718. Information on the assumptions used to calculate such value is set forth in Note 16 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended April 29, 2023.



(b) The aggregate number of unvested shares of restricted stock outstanding at fiscal year-end 2023 held by our non-employee directors was as follows:

Name	Number of Shares of Restricted Stock
John D. Buck	5,326
Meenu Agarwal	_
Alex N. Blanco	5,326
Jody H. Feragen	5,326
Robert C. Frenzel	5,326
Philip G.J. McKoy	5,326
Ellen A. Rudnick	5,326
Neil A. Schrimsher	5,326
Total	37,282

(c) The aggregate number of unexercised stock options outstanding at fiscal year-end 2023 held by our non-employee directors was as follows:

Name	Number of Stock Options
John D. Buck	_
Meenu Agarwal	_
Alex N. Blanco	_
Jody H. Feragen	_
Robert C. Frenzel	_
Philip G.J. McKoy	_
Ellen A. Rudnick	_
Neil A. Schrimsher	12,000
Total	12,000

(d) Ms. Agarwal joined our Board on June 13, 2023.



# **Executive Officers**

# **Donald J. Zurbay**

Mr. Zurbay, age 56, became our President and Chief Executive Officer in October 2022. Mr. Zurbay previously served as our Chief Financial Officer from June 2018 through October 2022. Prior to that, Mr. Zurbay served as Vice President and Chief Financial Officer at global medical device manufacturer St. Jude Medical, Inc. from August 2012 through the January 2017 acquisition of St. Jude Medical by Abbott Laboratories. At St. Jude Medical, Mr. Zurbay was responsible for all accounting, financial and business development activities. He joined St. Jude Medical in 2003 and held various leadership positions, including Director of Finance and Vice President and Corporate Controller. Prior to joining St. Jude Medical, Mr. Zurbay worked at PricewaterhouseCoopers for five years as an Assurance and Business Advisory Services Senior Manager. Before joining PricewaterhouseCoopers, he was a General Accounting Manager at The Valspar Corporation. Mr. Zurbay started his career at Deloitte & Touche as an auditor in 1989. Mr. Zurbay served as a director of Avedro, Inc. from its February 2019 initial public offering through its November 2019 sale. He has served as a director of Silk Road Medical, Inc. since March 2018 and as a director of Sight Sciences, Inc. since July 2020. Mr. Zurbay brings strategic and leadership experience, including healthcare experience, to our Board.

# Kevin M. Barry

Mr. Barry, age 44, became our Chief Financial Officer in December 2022. Mr. Barry previously served as our Interim Chief Financial Officer from October 2022 through December 2022. Prior to that, Mr. Barry served as our Vice President, Finance and Controller from 2020 to 2022, our Vice President, Finance Operations and Strategy from 2018 through 2020, and Vice President and Chief Financial Officer of Patterson Dental, one of our subsidiaries, from 2017 to 2018. Before joining our company, Mr. Barry served as the Director of Financial Operations of an operating unit of General Mills, Inc. ("GM"), a global manufacturer and marketer of branded consumer foods, from 2015 through 2017. Mr. Barry joined GM in 2005, and held various leadership positions in the U.S. and International segment finance organizations. Prior to joining GM, Mr. Barry worked at Jones Lang LaSalle, Inc.

# Kevin M. Pohlman

Mr. Pohlman, age 60, became our Chief Operating Officer in December 2022. Mr. Pohlman previously served as President of Patterson Animal Health from July 2017 through December 2022. Mr. Pohlman joined Animal Health International, Inc., which was acquired by Patterson in 2015, in August 2001 and was previously its Vice President of Sales and Marketing. Prior to assuming that role, Mr. Pohlman was President of Corporate Sales and Marketing. Beginning in 2001, Mr. Pohlman held a variety of leadership roles, including Vice President of Dealer Sales with oversight of the Marketing department until June 2011. Mr. Pohlman began his career with Pohlman Bros. Supply, a family-owned dealer and distributor of dairy equipment, animal health supplies and food plan supplies in Ohio.

# Timothy E. Rogan

Mr. Rogan, age 52, became President of Patterson Dental in July 2021. Mr. Rogan, who has been employed by our company since 1993 in various sales and management roles of increasing responsibility, most recently served as Senior Vice President and General Manager of Patterson Dental North America from January 2019 to July 2021 and as Vice President and General Manager of Patterson Dental North America from May 2017 to January 2019.



#### Les B. Korsh

Mr. Korsh, age 53, became our Chief Legal Officer and Corporate Secretary in March 2022. Mr. Korsh leads, directs, manages and is responsible for our legal functions and related activities. Mr. Korsh previously served as Vice President, General Counsel and Secretary from July 2015 to March 2022 and as Associate General Counsel from June 2014 to July 2015. Before joining Patterson, Mr. Korsh held positions as Vice President and Associate General Counsel for MoneyGram International, Inc. from May 2004 to May 2014, and spent the prior ten years in private practice at established Twin Cities law firms, including as a partner. He has served as a director of the Patterson Foundation since June 2016.

# Samantha L. Bergeson

Ms. Bergeson, age 35, became our Chief Human Resources Officer in May 2023. Ms. Bergeson is responsible for our company's human resource strategy, specifically focused on culture, compensation, talent management, organizational alignment, employee development, diversity, equity and inclusion. Ms. Bergeson, who has been employed by our company since 2013 in various human resources roles of increasing responsibility, served as Human Resources Manager from July 2016 to November 2018, Director of Human Resources from November 2018 to October 2020, Senior Director of Human Resources from October 2020 to May 2022, and Vice President of Human Resources from May 2022 to May 2023. Prior to joining Patterson, Ms. Bergeson held various human resource managerial positions at CenterPoint Energy and Rasmussen College.



## Proposal No. 2: Advisory Vote on Executive Compensation

We are committed to a compensation philosophy that links executive compensation to the attainment of business objectives and earnings performance, over the near and longer term, which in turn enables us to attract, retain and reward executive officers who contribute to our success. To fulfill this philosophy, our Compensation and Human Capital Committee seeks to provide market-competitive compensation packages that emphasize our commitment to consistent long-term profitable growth and our belief that a substantial portion of the total compensation received by our executive officers should be dependent upon the performance of the business annually and over time. We have structured our annual and long-term incentive compensation programs to motivate executives to achieve the business goals of our company and reward them for achieving these goals. We believe our executive compensation program is strongly aligned with the long-term interests of our shareholders. We urge you to read the "Executive Compensation" section of this proxy statement for additional details regarding our executive compensation.

Congress has enacted requirements commonly referred to as "say on pay" rules under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ("Dodd-Frank"). As required by these rules and related Securities and Exchange Commission rules under Section 14A of the Exchange Act, we are asking our shareholders to vote on the adoption of the following resolution:

**BE IT RESOLVED** by the shareholders of Patterson Companies, Inc. ("Patterson") that the shareholders approve the compensation of Patterson's named executive officers as disclosed in this proxy statement pursuant to the Securities and Exchange Commission's compensation disclosure rules.

As an advisory vote, this proposal is non-binding. Although this vote is non-binding, our Board of Directors and Compensation and Human Capital Committee value the opinions of our shareholders, and will, as they did last year, consider the outcome of this vote when establishing future executive compensation for our named executive officers. Our Compensation and Human Capital Committee has implemented an annual advisory vote on our executive compensation program, so it is anticipated that the next advisory vote on executive compensation will occur at our 2024 annual meeting of shareholders.

## **Vote Required**

The affirmative vote of the greater of (1) a majority of the outstanding shares of our common stock present in person or by proxy and entitled to vote on this proposal at the meeting and (2) a majority of the minimum number of shares entitled to vote that would constitute a quorum for the transaction of business at the meeting, is required to approve this proposal. Abstentions will be considered for purposes of calculating the vote, but will not be considered to have been voted in favor of such matter. Broker non-votes are counted towards a quorum, but are not counted for any purpose in determining whether this matter has been approved. If you own shares through a bank, broker, or other holder of record, you must instruct your bank, broker, or other holder of record how to vote in order for them to vote your shares on this proposal.

### **Recommendation of the Board**

Our Board of Directors recommends that you vote *FOR* approval of this proposal.



## Proposal No. 3: Advisory Vote on Frequency of Shareholder Votes on Executive Compensation

In accordance with the requirements of Section 14A of the Exchange Act (which was added by Dodd-Frank and related rules of the Securities and Exchange Commission), we are seeking the input of our shareholders on the frequency with which to hold advisory votes on executive compensation. In voting on this proposal, shareholders are provided with four choices. Shareholders may indicate their preference as to whether the advisory vote on executive compensation should occur every one, two or three years; or shareholders may abstain from voting on this proposal.

When this vote was last held at our 2017 annual meeting of shareholders, our shareholders expressed a preference for holding an advisory vote on executive compensation every year. In light of that preference, our Board of Directors determined that it would include an advisory vote to approve executive compensation in our company's proxy materials every year. After careful consideration, the Board remains of the opinion that shareholder voting on executive compensation should be held every year. We view the manner in which we compensate our executive officers as an essential part of our strategy for achieving sustainable economic growth. We believe that such a vote should be conducted every year so that shareholders may annually express their views on our executive compensation.

While the Board recommends voting on executive compensation every year, shareholders are not voting to approve or disapprove the Board's recommendation. Rather, shareholders are being provided with the opportunity to cast an advisory vote through the resolution set forth below, on whether the advisory vote on executive compensation should occur every one, two or three years, or to abstain from voting on the matter.

**BE IT RESOLVED** that the shareholders determine, on an advisory basis, whether the advisory vote on executive compensation of the named executive officers of Patterson Companies, Inc. ("Patterson") as set forth in Patterson's proxy statement should occur every one, two or three years.

As an advisory vote, this proposal is non-binding. Although this vote is non-binding, our Board and Compensation and Human Capital Committee, which is responsible for designing and administering our executive compensation program, value the opinions of our shareholders and will consider the outcome of this vote when making a determination regarding how frequently future advisory votes on executive compensation should be held.

## **Vote Required**

The alternative receiving the greatest number of votes (every one, two or three years) will be the frequency that shareholders approve. If you abstain or do not vote (or a broker non-vote occurs) on this proposal, the abstention or failure to vote will not have any impact on the outcome of this proposal.

### **Recommendation of the Board**

Our Board of Directors recommends a vote, on an advisory basis, for a "say-on-pay" vote every 1 YEAR.



## **Executive Compensation**

## **Compensation Discussion and Analysis**

Our Compensation and Human Capital Committee (throughout this Compensation Discussion and Analysis, the "committee") oversees and makes certain decisions regarding our executive compensation and benefit programs. The following discussion should be read in conjunction with the Summary Compensation Table, and related tables and footnote disclosures setting forth the compensation of the following named executive officers:

Named Executive Officer (a)	Position
Donald J. Zurbay	President and Chief Executive Officer
Kevin M. Barry	Chief Financial Officer
Kevin M. Pohlman	Chief Operating Officer
Les B. Korsh	Chief Legal Officer and Corporate Secretary
Timothy E. Rogan	President, Dental
Mark S. Walchirk	Former President and Chief Executive Officer
Andrea L. Frohning	Former Chief Human Resources Officer

(a) Mr. Walchirk served as our President and Chief Executive Officer until October 12, 2022 at which point Mr. Zurbay, who had previously been serving as our Chief Financial Officer, became our President and Chief Executive Officer. Ms. Frohning ceased serving as our Chief Human Resources Officer on March 23, 2023. Mr. Barry became our Chief Financial Officer in December 2022. Mr. Pohlman, who had previously been serving as President of Patterson Animal Health, became our Chief Operating Officer in December 2022.

## **Executive Summary**

Objectives. Our executive compensation programs are designed to help achieve the goals of attracting, engaging, and retaining highly talented individuals, while balancing the long-term interests of shareholders, partners and customers. We accomplish this, in part, by delivering executive pay that includes short-term cash incentives to achieve financial performance objectives and link pay to performance as well as long-term equity incentives to promote an ownership mentality and help ensure shareholder alignment.

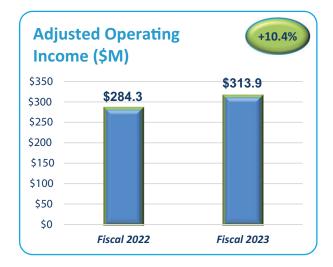
Compensation Actions. Financial results for our fiscal 2023, which ended on April 30, 2023, reflected performance improvements that enabled us to deliver year-over-year reported adjusted operating income growth and adjusted earnings per share growth, which are reflected in our fiscal 2023 executive compensation.

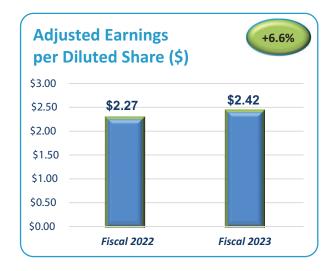
Performance Results. The summary below contains certain non-GAAP financial metrics. See the reconciliation of GAAP to non-GAAP financial measures table, which appears as **Annex A** to this proxy statement, for further information regarding our non-GAAP financial metrics. These non-GAAP measures may provide a helpful representation of our performance, and enable comparison of financial results between periods where certain items may vary independent of business performance. These non-GAAP financial measures are presented solely for informational and comparative purposes and should not be regarded as a replacement for corresponding, similarly captioned, GAAP measures.



#### Fiscal 2023 Results

As depicted in the tables below, adjusted operating income for fiscal 2023 was \$313.9 million, a 10.4% percent year-over-year increase and adjusted earnings per diluted share was \$2.42, a 6.6% year-over-year increase.





### **Compensation Decisions**

The management team drove many positive developments in fiscal 2023 and the overall value of our fiscal 2023 executive compensation package was delivered above the targeted level, reflecting financial performance that exceeded our objectives. In particular, short-term incentives were delivered slightly below and long-term incentives were delivered slightly above target.

**Base Salary.** Effective July 2022, base salary increases for fiscal 2023 were implemented to reflect a combination of factors including positioning against external benchmarks, experience in role, and individual performance.

**Annual Short-Term Incentives (STI) and Long-Term Incentives (LTI).** During fiscal 2023, the committee continued to emphasize the importance of fiscal 2023 operational results to our company's long-term success by aligning executive compensation with enterprise performance objectives and individual accountabilities.

• Short-Term Incentives. With our fiscal 2023 Management Incentive Compensation Plan ("MICP"), the committee considered the ongoing need for a growth and profitability focus at the corporate and individual business unit levels. To this end, the fiscal 2023 MICP was, like the 2022 MICP, based on consolidated adjusted operating income, consolidated free cash flow and, for the business unit heads, business unit adjusted operating income. The committee approved fiscal 2023 operating income performance goals that exceeded fiscal 2022 performance goals. Actual MICP payments were based on our performance against these goals with a payout scale ranging from 50% to 175% of target.

Patterson surpassed the committee's adjusted operating income objective but did not achieve the committee's free cash flow objective for compensation purposes for fiscal 2023. As a result of the foregoing, the financial performance component of our MICP funded at 91.63% of target for our named executive officers (other than Mr. Pohlman whose MICP, which for a portion of the year was partially dependent upon the Animal Health business unit financial performance, funded at 93.50% of target, and Mr. Rogan whose MICP, which was partially dependent upon the Dental business unit financial performance, funded at 84.75% of target). In consideration of the strong financial performance in fiscal 2023, the committee determined it would not be desirable to distinguish among the executives by applying additional modifications to financial performance outcomes.



• Long-Term Incentives. Our fiscal 2023 long-term incentive plan design maintained the same incentive vehicle mix and weights (i.e., 50% performance units, 25% stock options, and 25% restricted stock units) that were used for our fiscal 2022 long-term incentive construct, and the stock options and restricted stock units continued to utilize three-year ratable vesting. To focus the company on execution, the performance unit component for fiscal 2023 was based on 3-year cumulative non-GAAP adjusted earnings per diluted share which is payable at 50% of target if a threshold level of performance is achieved and a maximum payout of 160% of target. Total performance units earned over the 3-year cycle are subject to a 3-year relative TSR modifier based on Patterson's TSR against the S&P 400 Mid-Cap Index, which 25% up or down modifier results in an adjusted payout equal to 37.5% of target if a threshold level of performance is achieved and an adjusted maximum payout of 200% of target. The committee regards this potential adjustment as an appropriate balancing of pay-for-performance objectives with retention considerations.

This structure maintains management's focus on earnings per share while preserving a relative performance component and a multi-year performance measurement period. The committee believes this incentive framework for fiscal 2023 remains strongly aligned with shareholder interests and is consistent with shareholder feedback.

## **Determining Executive Compensation**

The committee is responsible for the review and approval of all aspects of the executive compensation program. The committee meets regularly each year to (among other items):

- Establish for executive officers, and recommend to the Board for approval with respect to the Chief Executive Officer, the annual base salary and MICP target opportunity;
- Determine the actual annual incentive compensation to be paid to each executive for performance;
- Establish for executive officers, and recommend to the Board for approval with respect to the Chief Executive Officer, plan targets and performance measures for the performance period for performance units;
- Determine the number of performance units earned, if any, under the long-term incentive program for the performance period ending with the prior fiscal year;
- Determine restricted stock units, stock option awards and any other equity-based awards to be granted to executive officers:
- Monitor and advise the Board with respect to emerging trends in executive compensation;
- Oversee engagement efforts with shareholders on the subject of executive compensation, including by reviewing and evaluating the results of shareholder advisory votes on executive compensation matters; and
- Take into consideration the human capital and compensation elements of ESG matters in its decisionmaking.

When establishing executive compensation, the committee takes many factors into account. These factors include shareholder value, our company's performance compared to pre-established performance goals and objectives, objective and subjective considerations of each individual's skills, performance and level of contribution towards desired business objectives, retention concerns, the individual's tenure and experience with our company and in his or her current position, the recommendations of management and the independent compensation consultant, the individual's current and historical compensation, the committee's compensation philosophy, the results of the most recent shareholder advisory vote on executive compensation and comparisons to compensation levels and payouts of comparably situated executives (both those of our company and those of peer companies). The committee's process utilizes input, analysis and review from a number of sources, including our company's management, other independent directors of the Board, the committee's independent compensation consultant, and market studies and other comparative compensation information as discussed below.



The committee uses this information in conjunction with its own review of the various components of our executive compensation program to determine the base salary and annual short-term and long-term incentive targets and opportunities of the executive officers as a group and individually.

**Role of Executive Officers in Determining Compensation.** The committee meets with the Chief Executive Officer annually to review the performance of the other executives. The meeting includes a discussion of each executive officer's performance for the year and a review of individual contributions towards achievement of our business goals. A summary of the performance review is presented to the full Board each year.

The committee considers input from the Chief Executive Officer and other select executives when developing and selecting metrics and performance objectives that may be referenced in the annual short-term or long-term incentive program, and evaluating performance against such pre-established metrics and objectives. The committee also receives recommendations from the Chief Executive Officer regarding base salary amounts, annual short-term and long-term incentive award amounts for the other executive officers. In determining the Chief Executive Officer's compensation, the committee considers comparative compensation information and input from its independent compensation consultant.

Role of the Compensation Consultant. During fiscal 2023, the committee retained Pearl Meyer and, toward the end of fiscal 2023, Semler Brossy as its independent compensation consultant. The committee reviewed and confirmed the independence of each such firm. The independent compensation consultant provides the committee with an annual compensation market analysis for the executives; makes recommendations on the executive pay programs; reviews, participates and comments on executive compensation matters; and provides updates on regulatory changes in compensation related issues and other developments and trends in executive compensation. For fiscal 2024, the committee intends to use Semler Brossy as its independent compensation consultant.

Market Competitiveness Review. The committee reviews recommendations from its independent compensation consultant on a peer group of companies about which competitive compensation data is obtained. In connection with establishing executive compensation for fiscal 2023, the committee worked with its independent compensation consultant in the peer group development process. The committee, acting on the recommendation of its independent compensation consultant, maintained the same peer group for fiscal 2023 as for fiscal 2022. The peer group companies for fiscal 2023 had annual revenue ranging from \$2.6 billion to \$12.6 billion (median \$4.9 billion) and market capitalization ranging from \$0.6 billion to \$34.0 billion (median \$10.1 billion). Both management and the committee believe that the peer group of 16 companies provided a robust statistical set of compensation data to serve as a basis for reviewing fiscal 2023 executive compensation.

The companies comprising the peer group used to establish fiscal 2023 compensation opportunities of the named executive officers are listed below:

Fiscal 2023 Peer Group (a)		
Applied Industrial Technologies, Inc.	Fastenal Company	Owens & Minor Inc.
Beacon Roofing Supply, Inc.	Henry Schein, Inc.	Pool Corporation
Covetrus, Inc.	Hill-Rom Holdings, Inc.	Quest Diagnostics Incorporated
DENTSPLY SIRONA Inc.	MRC Global Inc.	W.W. Grainger, Inc.
Elanco Animal Health Incorporated	MSC Industrial Direct Co., Inc.	Watsco, Inc.
Envista Holdings Corporation		

(a) Covetrus, Inc. was acquired in October 2022. Hill-Rom Holdings, Inc. was acquired in December 2021.

The reports furnished by the compensation consultant provided the committee with market information at the 25<sup>th</sup>, 50<sup>th</sup>, and 75<sup>th</sup> percentiles for each executive position and pay component, and for total direct compensation, and compared the market compensation data to current pay for each executive. This market information is an



important element reviewed by the committee, and provides a basis for adjusting a component of pay, or total direct compensation generally, above or below these ranges to recognize the specific circumstances of individual executive officers in a manner consistent with the stated objectives of the compensation program.

**Shareholder Approval of our Executive Compensation Program.** The committee continues to consider the perspectives of our shareholders in the design and administration of our executive compensation programs. Historically, Patterson's shareholders have provided strong support of our executive compensation programs with the overwhelming majority of shares voted at our annual meetings approving, on an advisory basis, the compensation of our named executive officers. At last year's annual meeting, the proposal regarding advisory approval of executive compensation was approved by 97.2% of the shares voted on such proposal.

**Shareholder Engagement.** As part of our company's efforts to continuously improve governance practices, our company conducts targeted shareholder engagement with certain of our institutional investors. Members of our management team periodically meet with shareholders and discuss a variety of topics, including those relative to our business performance and our executive compensation strategy.

## **Compensation Philosophy, Practices and Components**

#### **Compensation Philosophy**

The committee is guided by the following objectives that it believes are key to the successful execution of our strategic business imperatives, enhancing growth opportunities and providing benefits to our shareholders:

	Shareholder Aligned		Performance Based		Competitive
✓	Deliver a significant portion of executive compensation in equity to encourage a long-term perspective	✓	compensation (both annual short-term and long-term incentives) as the majority of	✓	Align the targeted compensation opportunity generally with market median with consideration of other
✓	Utilize stock ownership guidelines to align with long-	<b>√</b>	total direct compensation  Establish challenging performance goals (failure to achieve a minimum level of performance may result in the forfeiture of the pay element)		factors such as internal equity and tenure
	term shareholder value	•			Use compensation as one of
✓	Establish performance measures correlated with shareholder value				many elements to attract, retain and engage highly qualified executives to lead our company



#### **Compensation Practices**

The committee leverages the following best practices in designing, administering and governing our executive compensation programs:

What We Do What We Don't Do

- ✓ Pay for performance a substantial portion of the targeted primary compensation for our named executive officers is tied to performance
- √ Take a balanced approach to compensation, combining fixed and variable, short-term and longterm, cash and equity, and performance and timebased shares
- ✓ Position target executive pay levels generally at the peer median
- ✓ Set reasonably demanding incentive plan goals that are regularly reviewed for difficulty
- ✓ Analyze the alignment of our pay program outcomes with our financial results
- ✓ Apply analytical rigor to incentive goal calibration without steep payout cliffs
- ✓ Apply multi-year equity award vesting periods to reward long-term, sustained performance and, thereby, drive alignment with shareholders
- Restrict change in control agreements and equity plan to "double trigger" provisions for cash severance and equity vesting
- ✓ Utilize reasonable perquisites and other benefits
- ✓ Promote stock ownership with executive and director stock ownership guidelines
- ✓ Provide for clawback of compensation under defined circumstances
- ✓ Use an independent compensation consultant

- No payment of dividends or dividend equivalents on performance shares until earned
- No granting of stock options or SARs with an exercise price less than fair market value at grant
- No duplication of metrics in the goals for our shortterm and long-term incentive plans
- No equity award vesting periods shorter than one year
- No repricing or replacing of underwater stock options or SARs
- No hedging, pledging or shorting Patterson stock
- No payment of guaranteed, above-market, or preferential interest or earnings on deferred compensation
- No change in control agreements other than those with our executive officers
- No excise tax gross-up provisions in change in control agreements
- × No defined benefit pension plan
- No excessive risk-taking, based on annual compensation risk assessment



## **Compensation Components**

To assist in understanding the intended goals of the committee, the committee has described, at a high level, each of the primary compensation elements for fiscal 2023 in the following table:

Element	Purpose	Key Features
Annual Base Salary	<ul> <li>Provide a fixed level of compensation</li> <li>Reflect competitive practices</li> </ul>	<ul> <li>Set salary levels based on an assessment of:         <ul> <li>Level of responsibility</li> <li>Experience and time in position</li> <li>Individual performance</li> <li>Future potential</li> <li>Competitiveness</li> <li>Internal pay equity considerations</li> <li>Salary levels are reviewed annually by the committee and adjusted as appropriate</li> </ul> </li> </ul>
Annual Short-Term Incentive Compensation	<ul> <li>Provide formulaic incentives to achieve our financial performance objectives</li> <li>Link pay to performance</li> </ul>	<ul> <li>Cash incentives earned on the basis of adjusted operating income, free cash flow and, as applicable, business unit performance</li> <li>Incentive payouts range from threshold to maximum levels, depending on level of performance</li> <li>Fiscal 2023 financial goals were established with a higher achievement threshold than for fiscal 2022</li> <li>Performance below threshold level results in no payout</li> </ul>
Annual Long-Term Incentive Compensation – Performance Units	<ul> <li>Provide executive officers with incentives to focus on execution and achievement of long-term success through performance-based equity compensation with multi-year vesting requirements</li> <li>Align executive officers' interests with the interests of our shareholders</li> </ul>	<ul> <li>Fiscal 2023 grants based on 3-year cumulative non-GAAP adjusted earnings per diluted share</li> <li>Awards payable at 50% of target if a threshold level of performance is achieved and a maximum payout of 160% of target</li> <li>Awards are subject to an rTSR modifier, with up to 25% up or down modification</li> </ul>
Annual Long-Term Incentive Compensation – Stock Options	Align executive officers' interests with those of shareholders through a focus on stock price performance and shareholder value creation	<ul><li>10-year term</li><li>3-year ratable vesting</li></ul>
Annual Long-Term Incentive Compensation – Restricted Stock Units ("RSUs")	<ul> <li>Provide opportunities for equity accumulation and alignment with shareholders</li> <li>Support leadership retention objectives</li> </ul>	3-year ratable vesting



#### **Base Salary**

The committee annually reviews base salaries for the executive officers to determine whether adjustment is warranted in consideration of the factors identified in the above table.

For fiscal 2023, the committee approved a 3.0% base salary increase for our then Chief Executive Officer (Mr. Walchirk) and base salary increases ranging between 3.0% and 3.5% for our other named executive officers. These increases were in recognition of their performance and in consideration of the market for comparable executives and became effective on July 3, 2022. Subsequently, on October 12, 2022, Mr. Zurbay received a base salary increase in connection with his transition from Chief Financial Officer to President and Chief Executive Officer. Effective December 12, 2022, Mr. Barry received a base salary increase in connection with his transition from Interim Chief Financial Officer to Chief Financial Officer and Mr. Pohlman received a base salary increase in connection with his transition from President of Patterson Animal Health to Chief Operating Officer of our company. Specific base salary increases are set forth in the table below.

Executive	Fiscal 2022 Base Salary	Fiscal 2023 Base Salary (July 1, 2022 increase)	Percentage Increase (FY23 over FY22)	Fiscal 2023 Base Salary (October/December increases)
Donald J. Zurbay	\$573,900	\$591,100	3.0%	\$900,000
Kevin M. Barry	\$320,800	\$332,000	3.5%	\$480,000
Kevin M. Pohlman	\$426,700	\$441,600	3.5%	\$500,000
Les B. Korsh	\$437,100	\$450,200	3.0%	N/C
Timothy E. Rogan	\$418,000	\$430,500	3.0%	N/C
Mark S. Walchirk	\$1,000,000	\$1,030,000	3.0%	N/C
Andrea L. Frohning	\$409,300	\$423,600	3.5%	N/C

For fiscal 2024, the committee maintained the recently established base salary for our Chief Executive Officer and increased base salaries between 3.0% and 6.5% for our other named executive officers. These increases were in recognition of their performance and in consideration of the market for comparable executives and became effective on July 1, 2023.

#### **MICP**

The named executive officers are eligible to earn annual cash incentive compensation under the MICP. For fiscal 2023, a cash incentive is payable if a specified level of performance is achieved, and the ultimate payout varies with performance.

For fiscal 2023, the committee determined that for all named executive officers (other than business unit heads), annual cash incentives for fiscal 2023, if any, would be earned on the basis of adjusted operating income weighted at 70% and free cash flow weighted at 30%. Such weightings were made (1) to emphasize the importance of fiscal 2023 operational results to our company's long-term success, (2) to align executive compensation with enterprise performance objectives, (3) to maintain our ability to attract and retain executive talent, and (4) in consideration of existing best practices around key design features.

The fiscal 2023 payout curve and adjusted operating income and free cash flow performance goals were set in respect of the committee's desire to establish a short-term incentive program that would serve to drive performance and incentivize management.



As the committee considers various factors in MICP opportunity, design and goal calibration, it focuses on:

- Pay prominence and differentiation, with a goal of analyzing peer benchmarking information while taking into account factors unique to Patterson;
- Internal factors and considerations, including internal pay equity, the degree to which pay will foster retentions and individual-specific factors such as performance, importance of role, future leadership potential, and tenure, among other things;
- Pay commensurate with experience as well as pay progression influenced by performance and tenure;
- Pay and performance orientation; and
- Target pay taking into account financial performance.

Actual incentive payouts under the MICP for our named executive officers (other than business unit heads) were calculated as follows:

#### MICP for Named Executive Officers (Other than Business Unit Heads)

Level of Achievement	Consolidated Adjusted Operating Income (\$M) (70% weight)	Consolidated Free Cash Flow (\$M) (30% weight)	Payout Percentage of Target
Threshold	\$273.7	\$172.3	50%
Target	\$322.2	\$202.7	100%
Maximum	\$386.4	\$243.2	175%
Actual Outcome	\$323.9	\$179.8	91.63%
% of Target	101%	89%	

As shown in the table above, the financial performance metrics under the fiscal 2023 MICP funded at 91.63% of management's aggregate targeted annual cash incentive compensation.

Because of their mid-year promotions, if 100% of the performance target under the MICP had been achieved, Mr. Zurbay and Mr. Barry would have received annual cash incentive compensation equal to \$839,658 and \$279,248, respectively, for fiscal year 2023 (representing a blend of their targets in their former and current positions).



Mr. Pohlman's MICP opportunity, for the portion of fiscal 2023 during which he served as President of Patterson Animal Health, is tied to a different set of financial performance metrics. The committee took similar action with respect to the alignment of financial performance objectives to which Mr. Pohlman's compensation as President of Patterson Animal Health is tied and used a combination of enterprise financial objectives and financial objectives specific to our Animal Health business unit. For the portion of fiscal 2023 during which Mr. Pohlman served as Chief Operating Officer, his MICP opportunity is set forth in the table above for MICP for Named Executive Officers (Other than Business Unit Heads). The financial performance objectives for Mr. Pohlman for the portion of fiscal 2023 during which he served as President of Patterson Animal Health under the MICP varied according to performance outcomes as follows:

#### MICP for Named Executive Officer who is an Animal Health Business Unit Head

Level of Achievement	Business Unit Adjusted Operating Income (\$M) (50% weight)	Consolidated Adjusted Operating Income (\$M) (20% weight)	Consolidated Free Cash Flow (\$M) (30% weight)	Payout Percent of Target
Threshold	\$139.5	\$273.7	\$172.3	50%
Target	\$164.2	\$322.0	\$202.7	100%
Maximum	\$197.0	\$386.4	\$243.2	175%
Actual Outcome	\$166.7	\$323.9	\$179.8	93.50%
% of Target	102%	101%	89%	

If 100% of the performance target had been achieved, Mr. Pohlman's annual cash incentive compensation would have been \$320,000 for fiscal year 2023 (representing a blend of his target as President of Patterson Animal Health and his target as Chief Operating Officer). As shown in the table above, for fiscal 2023, the financial performance metrics under the MICP for Mr. Pohlman for the portion of fiscal 2023 during which he served as President of Patterson Animal Health funded at 93.50% of target.

Mr. Rogan's MICP opportunity as President of Patterson Dental is tied to a different set of financial performance metrics. The committee took similar action with respect to the alignment of financial performance objectives to which Mr. Rogan's compensation is tied and used a combination of enterprise financial objectives and financial objectives specific to our Dental business unit. The financial performance objectives for Mr. Rogan under the MICP varied according to performance outcomes as follows:

#### MICP for Named Executive Officer who is a Dental Business Unit Head

Level of Achievement	Business Unit Adjusted Operating Income (\$M) (50% weight)	Consolidated Adjusted Operating Income (\$M) (20% weight)	Consolidated Free Cash Flow (\$M) (30% weight)	Payout Percent of Target
Threshold	\$218.8	\$273.7	\$172.3	50%
Target	\$257.4	\$322.0	\$202.7	100%
Maximum	\$308.9	\$386.4	\$243.2	175%
<b>Actual Outcome</b>	\$249.9	\$323.9	\$179.8	84.75%
% of Target	97%	101%	89%	

As shown in the table above, for fiscal 2023, the financial performance metrics under the MICP for Mr. Rogan funded at 84.75% of target.



Fiscal 2023 incentive payments across our MICP for each named executive officer are set forth in the following table:

Executive	Ending Fiscal 2023 Base Salary (a)	MICP Target Award % of Base Salary	Target MICP Award	Total Payment as a % of Target	Total MICP Payment
Donald J. Zurbay	\$900,000	125%	\$839,658	91.63%	\$769,379
Kevin M. Barry	\$480,000	75%	\$279,248	91.63%	\$255,875
Kevin M. Pohlman	\$500,000	75%	\$320,000	91.63%	\$293,216
Les B. Korsh	\$450,200	65%	\$292,630	91.63%	\$268,137
Timothy E. Rogan	\$430,500	60%	\$258,300	84.75%	\$218,909
Mark S. Walchirk	\$1,030,000	124%	\$1,277,200	_	_
Andrea L. Frohning	\$423,600	65%	\$275,340	_	_

(a) Following his transition to President Chief Executive Officer, Mr. Zurbay's fiscal 2023 base salary was \$900,000 and his MICP target award as a percent of base salary was 125%. Following his transition to Chief Financial Officer, Mr. Barry's fiscal 2023 base salary was \$480,000 and his MICP target award as a percent of base salary was 75%. Following his transition to Chief Operating Officer, Mr. Pohlman's fiscal 2023 base salary was \$500,000 and his MICP target award as a percent of base salary was 75%. Target MICP award amounts in the table for Messrs. Zurbay, Barry and Pohlman represent actual salary and MICP targets based on the period of time each officer served in each applicable role.

For fiscal 2024, the committee maintained the MICP target award percent of base salary for our Chief Executive Officer (125%), Chief Financial Officer (75%), and Chief Operating Officer (75%). The committee increased such percentages for our Chief Legal Officer and Corporate Secretary (75%) and our President, Patterson Dental (65%) in consideration of the market for comparable executives and our strong financial performance.

#### **Long-Term Incentives**

Our fiscal 2023 long-term incentive program for named executive officers delivered 50% of the long-term incentive opportunity in performance units, 25% in stock options, and 25% in restricted stock units. The table below highlights the value and number of awards granted to each of our named executive officers (a thorough description of each vehicle follows).

Executive	Performance Units (\$/#)	Stock Options (\$/#)	Restricted Stock Units (\$/#)	Total (\$)
Donald J. Zurbay	\$637,500	\$318,750	\$318,750	\$1,275,000
	20,840	35,895	10,420	
Kevin M. Barry	\$140,000	\$70,000	\$70,000	\$280,000
	4,577	7,883	2,288	
Kevin M. Pohlman	\$325,000	\$162,500	\$162,500	\$650,000
_	10,624	18,300	5,312	
Les B. Korsh	\$300,000	\$150,000	\$150,000	\$600,000
	9,807	16,892	4,904	
Timothy E. Rogan	\$275,000	\$137,500	\$137,500	\$550,000
	8,990	15,484	4,495	

Executive	Performance Units (\$/#)	Stock Options (\$/#)	Restricted Stock Units (\$/#)	Total (\$)
Mark S. Walchirk	\$2,175,000	\$1,087,500	\$1,087,500	\$4,350,000
	71,102	122,466	35,551	
Andrea L. Frohning	\$300,000	\$150,000	\$150,000	\$600,000
	9,807	16,892	4,904	

Note: The above awards were granted on July 1, 2022. The 50%, 25% and 25% mix between these awards is based on dollar value rather than the actual number of shares or units awarded.

In connection with Mr. Zurbay's transition to President and Chief Executive Officer, Mr. Barry's transition to Chief Financial Officer, and Mr. Pohlman's transition to Chief Operating Officer, Messrs. Zurbay, Barry and Pohlman were awarded certain one-time incentive grants, effective as of December 5, 2022, December 15, 2022 and December 15, 2022, respectively, as follows:

Executive	Stock Options (\$/#) (a)	Restricted Stock Units (\$/#) (b)	Total (\$)
Donald J. Zurbay	\$1,150,000	\$1,150,000	\$3,300,000
	134,033	39,669	
Kevin M. Barry	_	\$260,000	\$260,000
	_	9,329	
Kevin M. Pohlman	_	\$225,000	\$225,000
	_	8,073	

- (a) These stock options will vest, assuming continued employment, to the extent of one-third each year, starting one year after grant, and will expire after 10 years.
- (b) These restricted stock units will vest, assuming continued employment, to the extent of one-third each year, starting one year after grant.

See "Potential Payments upon Termination or Change-in-Control" for further information regarding such one-time incentive grants.

For fiscal 2024, the committee increased the total long-term incentive program value for our Chief Executive Officer from \$3,500,000 to \$4,000,000 and approved increases ranging from \$100,000 to \$500,000 for our other named executive officers in recognition of their performance and in consideration of the market for comparable executives.

#### Fiscal 2023 Performance Units

The actual number of fiscal 2023 performance units that are earned and vested is based on our three-year cumulative adjusted earnings per share and rTSR results. The committee selected three-year cumulative non-GAAP adjusted earnings per share to focus the company on execution. This structure maintains management's focus on earnings per share while preserving a relative performance component and a multi-year performance measurement period. The committee believes this incentive framework for fiscal 2023 is strongly aligned with shareholder interests and is consistent with shareholder feedback.

As we do with our MICP, performance goals and actual achievement are disclosed at the end of the performance period.



Following completion of the three-year cumulative performance period associated with the fiscal 2023 grant of performance units, a cumulative rTSR modifier based on Patterson's performance against the S&P Mid-Cap 400 is applied to the number of performance units earned. The rTSR modifier may result in an adjusted payout equal to 37.5% of target if a threshold level of performance is achieved and an adjusted maximum payout of 200% of target. The committee regards this potential adjustment as an appropriate balancing of pay-for-performance objectives with retention considerations.

Relative TSR Modifier for Fiscal 2023 Performance Units								
If Patterson's relative TSR is:	Then the number of performance units conditionally earned based on financial performance is:							
At or below the 25 <sup>th</sup> percentile	Multiplied by 0.75x							
At or above the 80 <sup>th</sup> percentile	Multiplied by 1.25x							

Note: Adjustments for levels achieved between the 25<sup>th</sup> and 80<sup>th</sup> percentile are linearly interpolated.

The below chart shows potential award scenarios:

100% on 3-Year Cumulative EPS with a 3-Year rTSR Modifier for Fiscal 2023 Performance Units (0.75 – 1.25x factor) = PSU Award										
% Achieved % Target Paid rTSR Modifier % Payout										
Maximum	115%	160%	1.25x	200.0%						
Target	100%	100%	1.00x	100.0%						
Threshold	90%	50%	0.75x	37.5%						

#### Fiscal 2023 Stock Option Grants and Fiscal 2023 Restricted Stock Units

Stock options continue to be an element of our committee's long-term incentive strategy as they can create direct alignment between management and shareholder interests. Therefore, 25% of the long-term incentive value is delivered in the form of stock options. Multi-year vesting requirements require long-term growth in our company's stock price for executives to receive value from these awards. Stock options granted in fiscal 2023 under the long-term incentive program vest one-third each year, starting one year after grant, and expire after 10 years.

While the committee adheres to an overall executive compensation program that is heavily performance-based, the committee also recognizes the importance of leadership retention and stock ownership. Therefore, 25% of the long-term incentive value is delivered in service-based RSUs. RSUs granted in fiscal 2023 under the long-term incentive program vest one-third each year, starting one year after grant.

The committee believes that the design of these elements of long-term incentive compensation inspires a long-term perspectives, encourages shareholder value creation and aligns the interests of management and shareholders.

#### **Fiscal 2021 Performance Units**

Fiscal 2021-2023 performance units are subject to three distinct annual targets, with each accounting for one-third of the total opportunity. Because performance goals are set one year at a time, only one-third of the target performance units is disclosed in the Summary Compensation Table and the Grants of Plan-Based Awards Table for any given year.

Because our company has transitioned to a full 3-year cumulative performance program in fiscal 2023, this year's Summary Compensation Table and Grants of Plan-Based Awards table show the full value of the fiscal 2023 long-term incentive awards plus Year 3 of the fiscal 2021-2023 performance unit grant; however, the Year 3 performance unit grant is part of the fiscal 2021 long-term incentive opportunity.



The actual number of performance units that are earned and vested under the fiscal 2021-2023 cycle is based on the achievement of specific financial performance goals and then our rTSR results over the full three-year period. Specifically, actual awards are linked to a three-year performance period that consists of three annual performance cycles. The performance results used to determine the actual award conditionally earned are calculated at the end of the three-year performance period by averaging the results of the three annual performance cycles, then adjusting the number of performance units conditionally earned based on 3-year rTSR.

Under GAAP accounting rules, the number of performance units considered granted in Year 3 of the fiscal 2021-2023 performance unit grant for each named executive officer is shown in the following table.

Executive	Target Performance Units for Year 3 of Fiscal 2021-2023 Grant (\$/#)
Donald J. Zurbay	\$311,207 / 7,574
Kevin M. Barry	\$59,289 / 1,443
Kevin M. Pohlman	\$133,374 / 3,246
Les B. Korsh	\$133,374 / 3,246
Timothy E. Rogan (a)	<del></del> /
Mark S. Walchirk	<u> </u>
Andrea L. Frohning	—1—

(a) Mr. Rogan did not receive a fiscal 2021-2023 performance unit grant.

The committee selected one-year cumulative non-GAAP adjusted earnings per share as 100% of the Year 2 and Year 3 performance objectives to focus the company on execution. The committee selected one-year adjusted net income and one-year EBITDA leverage ratio objectives, each weighted 50%, as the Year 1 performance objectives to focus the company on execution as well as liquidity and compliance with debt covenants.

The charts below shows the threshold, target and maximum achievement levels for Year 3 and the actual results for fiscal 2023 for which non-GAAP adjusted earnings per share was \$2.42, representing 100% performance achievement for fiscal 2023. Based on actual results for fiscal 2021 and 2022, performance units equal to 150% and 110%, respectively, of target were conditionally earned. Because the three-year performance period is complete, the amounts conditionally earned for Years 1, 2 and 3 are shown in the following table, subject to the rTSR modifier.

Metric	Threshold	Target	Maximum	Actual	
1-Year Cumulative Adjusted EPS	\$2.25	\$2.42	\$2.78	\$2.42	ķ
Performance Range (% Achieved)	93%	100%	115%	100%	
Payout Range (% Target Paid)	50%	100%	175%	100%	

Fiscal Year	Funding
2021	150%
2022	110%
2023	100%
3-Year average	119.8%



Following completion of the three-year cumulative performance period associated with the fiscal 2021 grant of performance units, a cumulative rTSR modifier based on our performance against the S&P Mid-Cap 400 Index was applied to the number of performance units conditionally earned based on performance using the following schedule.

Relative TSR Modifier for Fiscal 2021 Performance Units							
If Patterson's relative TSR is:	Then the number of performance units conditionally earned based on financial performance is:						
At or below the 30 <sup>th</sup> percentile	Multiplied by 0.80x						
At or above the 75 <sup>th</sup> percentile	Multiplied by 1.20x						

Note: Adjustments for levels achieved between the 30th and 75th percentile are linearly interpolated.

Based on actual performance results, the rTSR modifier applied was 1.0817, resulting in a cumulative payout percentage of 129.59% of target for the fiscal 2021 grant of performance units as shown in the following table.

Fiscal Year	Performance Achievement	Weighted Payout	rTSR Modifier	Payout with rTSR Modifier
FY21	150% payout conditionally earned	150%*33% = 49.50%	_	129.59% with rTSR
FY22	110% payout conditionally earned	110%*33% = 36.30%	1.0817	modifier (119.8% before
FY23	100% payout conditionally earned	100%*34% = 34.00%	-	rTSR modifier)

The final performance stock unit award calculations for the fiscal 2021 grant of performance units for each named executive officer is shown in the following table.

		Weighte	ed 3-Year	Payout				
Executive	PSU#	FY21	FY22	FY23	Weighted Results	Shares Before rTSR Modifier	rTSR Modifier	PSU Awards with rTSR Modifier
Donald J. Zurbay	22,274	7,350	7,350	7,574	119.80%	26,684	1.0817	28,865
Kevin M. Barry	4,243	1,400	1,400	1,443	119.80%	5,083	1.0817	5,499
Kevin M. Pohlman	9,546	3,150	3,150	3,246	119.80%	11,436	1.0817	12,371
Les B. Korsh	9,546	3,150	3,150	3,246	119.80%	11,436	1.0817	12,371
Timothy E. Rogan	_	_	_	_	_	_	_	_
Mark S. Walchirk	68,944	_	_	_	_	_	_	_
Andrea L. Frohning	8,485	_	_	_	_	_	_	_

#### **Incentive Programs for Fiscal 2024**

As our company executes against its strategic business objectives, the committee continues to review the incentive compensation structure to ensure it is consistent with the committee's compensation philosophy and strategy and supports our company's commitment to create value for all shareholders. The committee considered market benchmarks for our named executive officers, market rates of pay, and related pay philosophies to guide its review of compensation programs and target incentive opportunities for fiscal 2024.



The committee determined to continue to base 2024 MICP on consolidated adjusted operating income, consolidated free cash flow and, for the business unit heads, business unit adjusted operating income. After consideration of the prevalent practice of peers, the committee set maximum performance goals at 120% of target (payable at 50% of target if performance equal to 85% of goal is achieved and at a maximum payout of 175% if performance equal to 120% of goal is achieved). All executives' non-equity incentive plan compensation for fiscal 2024 will be based on our company's performance against these financial goals.

The fiscal 2024 long-term incentive plan design remained constant year-over-year.

### Other Executive Compensation Arrangements, Policies and Practices

**Stock Ownership Guidelines.** The committee believes that promoting share ownership aligns the interests of our executives and non-employee directors with those of our shareholders and provides strong motivation to build shareholder value. Under the stock ownership guidelines, which were last reviewed and revised by the committee in June 2020, the following persons are expected to own shares of a value equal to a multiple of their annual base pay, or annual cash retainer, as follows:

- Chief Executive Officer 5x annual base salary
- All Direct Reports to the Chief Executive Officer 3x annual base salary
- Non-Employee Directors 5x annual cash retainer

Executives and non-employee directors are expected to achieve target levels over a period of five years from the effective date of the guidelines. If an executive or non-employee director is below the guideline, he or she is expected to retain 50% of the net shares (after satisfying tax obligations) resulting from the vesting, settlement or exercise, as applicable, of all stock options, restricted stock awards, restricted stock units, performance units, or other equity-based awards. As of July 14, 2023, our company's executives and directors were in compliance with applicable stock ownership guidelines.

"Clawback" Provisions. Our Omnibus Plan contains "clawback" provisions. If the committee determines that a participant has taken any action that would constitute "cause" or an "adverse action," as the plan defines such terms, while providing services to the company, or after termination of such services, all rights of the participant under the plan and any agreements evidencing an incentive award the participant then holds will terminate and be forfeited. In addition, the committee may require the participant to return to the company any shares received, any profits or any other economic value realized by the participant in connection with any awards or any shares issued upon the exercise or vesting of any awards. In addition, the plan incorporates the Sarbanes-Oxley Act of 2002 automatic forfeiture standard for certain participants in connection with material noncompliance, as a result of misconduct, resulting in an accounting restatement. In addition, all awards under the plan are subject to forfeiture or other penalties pursuant to any clawback or forfeiture policy of the company, as in effect from time to time, and such forfeiture and/or penalty conditions or provisions as determined by the committee and set forth in the applicable award agreement. During fiscal 2024 we intend to adopt such further policies as may be required under Dodd-Frank and implementing rules and regulations thereunder, or as otherwise required by law.

Hedging and Pledging of Company Stock. Our Securities Trading and Information Disclosure Policy prohibits short sales of company securities (a sale of securities which are not then owned) and other speculative trading of company securities. No director, officer or other employee is permitted to enter into any arrangement or agreement involving writing or trading in options, warrants, puts, calls or other derivative securities on company securities, to engage in any hedging transactions including the use of prepaid variable forwards, equity swaps, collars or exchange funds, or to hold company securities in a margin account or otherwise pledge company securities as collateral for a loan. In addition, such policy discourages the use of standing and limit orders on company securities, except under an approved Rule 10b5-1 plan.

The Executive Nonqualified Excess Plan. Our company maintains an executive nonqualified deferred compensation plan under which named executive officers may participate. The company does not make any



contributions to such plan and all amounts outstanding thereunder consist solely of participant contributions and are fully vested. The amounts deferred into such plan may become payable during employment upon designated fixed payment dates or following a termination of employment (subject to a six-month delay in certain circumstances) or a change in control of our company. Further information regarding nonqualified deferred compensation is reported in the Nonqualified Deferred Compensation Table below.

**Health, Welfare and Retirement Benefits.** Patterson provides a full range of benefits to its executives, including the standard medical, dental and disability benefits generally available to our employees. Our company also sponsors a qualified 401(k) plan which allows participants to make plan contributions on a pre-tax basis.

**Perquisites and Other Personal Benefits.** Patterson provides named executive officers with the following perquisites and other personal benefits that the committee believes are reasonable and consistent with its overall compensation philosophy:

- Automobile Reimbursement: We pay certain costs associated with leasing, operating, maintaining and insuring a company-leased automobile up to certain thresholds.
- Executive Physicals: Executives are encouraged to participate in an executive health program at the
  Mayo Clinic. A comprehensive evaluation emphasizing all aspects of preventative care is conducted by
  physicians who are specialists in Internal Medicine and Preventative Medicine. The cost of the physical is
  reimbursed by our company.
- Executive Life Insurance Premiums: Executives participate in a company-sponsored executive life insurance
  program. This program provides named executive officers with a life insurance benefit equal to three times their
  base salary plus the targeted annual incentive under the MICP. The life insurance benefit is capped at
  \$1,300,000. Premiums, which are set each June, are paid by our company through a payroll gross-up.
- Amounts Reimbursed for the Payment of Taxes: Patterson pays an amount necessary to cover
  executives' tax obligations for certain perquisites and other personal benefits. In fiscal 2023, Patterson
  reimbursed executives for the payment of taxes on automobile reimbursement, executive life insurance
  premiums and commuting expenses.
- Company Contributions to the 401(k): Our company made an annual contribution to the company's 401(k) based on company performance and other considerations equal to a certain percentage of an executive's eligible compensation, subject to certain statutory limitations.
- Incentive Trips: Expenses incurred by executives and family members while attending special events or
  trips scheduled as rewards for incentivizing sales or other business achievements and for family
  members traveling with executives for any purpose, are reported as imputed income to the executive.
- Commuting Expenses: Patterson pays amounts necessary to cover the commuting expenses of named executive officers who reside in locations other than in the Minneapolis/St. Paul metropolitan area.

## Employment and Other Severance, Change-in-Control and Related Agreements

Patterson has agreements with its named executive officers providing them with certain severance and change-in-control benefits in exchange for their agreement to certain restrictive covenants. When establishing those benefits and the level of those benefits, the committee considered the competitive market for comparable executives and the benefits provided by comparable companies. The committee believes that competition for executive talent primarily affects the aggregate level of the target total direct compensation opportunity. However, the committee also believes it is critical to our company's long-term performance to offer other compensation opportunities, including severance and change-in-control benefits, that are broadly commensurate with competitive alternatives. The committee also believes that the issuance of inducement equity awards and other one-time equity awards as consideration for the restrictive covenants contained in such agreements serves to align named executive officer and shareholder interests and, as to the inducement awards, were necessary to attract and retain senior executive talent.



In particular, our company has entered into individual agreements with our named executive officers that provide for severance benefits upon involuntary termination without cause. Such benefits, receipt of which is conditioned upon executive's execution and delivery of a release of all potential claims against us, consist of:

- 18 months of base salary (24 months in the case of our President and Chief Executive Officer);
- Cash incentive compensation equal to an average of the last three years of actual MICP incentives;
- Proration of the current year MICP incentive based on actual performance; and
- 18 months of paid COBRA premiums.

Our individual agreements with named executive officers also provide certain change-in-control benefits, in lieu of the above-referenced severance benefits, that are triggered if either of the following occurs within 24 months after a change in control (as defined in each agreement):

- Our company terminates the executive's employment with Patterson for a reason other than cause (as defined in the agreement); or
- The executive terminates his or her employment with Patterson for good reason (as defined in the agreement).

Such change-in-control benefits, receipt of which is also conditioned upon executive's execution and delivery of a release of potential claims against us, consist of:

- 24 months of base salary (36 months in the case of our President and Chief Executive Officer);
- Cash incentive compensation equal to the then-current target MICP incentive;
- Proration of the current year MICP incentive based on target performance; and
- 18 months of paid COBRA premiums.

The committee designed these agreements to help ensure that our executive team is able to evaluate objectively whether a potential change in control transaction is in the best interests of Patterson and its shareholders, without having to be concerned about their future employment. The committee believes that retaining the services of key executives during a change-in-control scenario is critical to maximizing shareholder value. These agreements help ensure the continued services of our executive officers throughout the change in control transaction by giving them incentives to remain with us rather than seeking alternative employment or being recruited to a competitor during a highly uncertain time. The agreements providing for change-in-control benefits do not contain excess parachute payment tax gross-up provisions.

The committee reviewed prevalent market practices in determining the severance amounts and the events that trigger payments under the agreements. The committee determined that the amounts and triggering events were appropriate and designed to encourage decision-making that is in the best interest of Patterson. The committee considered competitive market data and governance best practices information provided by its independent compensation consultant. The committee also evaluated the cost to our company of these arrangements and the potential payout levels to each affected executive officer under various scenarios. In approving these agreements, the committee determined that their cost to our company and our shareholders was reasonable and not excessive, given the benefit conferred on our company. See "Potential Payments upon Termination or Change-in-Control" for further information regarding such agreements.



Our company's equity plans and inducement awards issued outside such plans also provide change-in-control benefits. Our Omnibus Plan only provides such benefits in connection with a change in control and a subsequent event (a "double trigger"), which the committee believes enables our company to better balance the employee's need for certainty with the interests of our shareholders.

- The Amended and Restated Equity Incentive Plan, under which no new awards may be granted and under which all outstanding awards are fully vested, provides that all restrictions on the awards lapse in the event of a change in control, as defined in such plan.
- Under the Omnibus Plan, if the surviving or acquiring company in a change in control assumes our company's outstanding incentive awards or provides for their equivalent substitutes, such plan provides for accelerated vesting of incentive awards following a change in control only upon the termination of the employee's service, a material reduction in an employee's base salary, a discontinuation of participation in certain long-term cash or equity benefits provided to comparable employees, a significant change in job responsibilities or the need to relocate, provided these events occur within two years of a change in control. The inducement awards issued outside our company's equity plans provide for the same change-in-control benefits.

#### Other Related Considerations

Compensation Risk Assessment. The committee annually considers the designs of our executive compensation programs relative to risk. This assessment includes an analysis of our overall compensation philosophy, the program value and plan design, and our governance processes to ensure that we are promoting superior performance in a responsible way relative to risk. In addition, in May 2023, the committee worked with Semler Brossy in the assessment of the potential for risk stemming from our compensation programs, including financial risk, operation risk, reputation risk and talent risk. Following its assessment, including its review of the report of its compensation consultant, the committee concluded that our executive compensation programs are unlikely to create a material adverse effect on Patterson.

Impact of Tax and Accounting Treatment on Compensation. In structuring our executive compensation programs, the committee takes into account the impact of various tax and accounting rules. Compensation paid to any of our covered employees in excess of \$1 million per taxable year generally will not be deductible. The committee intends to continue to compensate our named executive officers in a manner consistent with the best interests of Patterson and its shareholders. The committee also considers the impact of Section 409A, and in general, our executive plans and programs are designed to comply with the requirements of that section to avoid the possible adverse tax consequences that may arise from non-compliance.

## **Compensation and Human Capital Committee Report**

Our Compensation and Human Capital Committee has reviewed and discussed with management the "Compensation Discussion and Analysis" that appears herein. In addition, the committee has reviewed and discussed with management the disclosure with respect to human capital that appears in our Annual Report on Form 10-K for the fiscal year ended April 29, 2023. Based on such review and discussions, the committee recommended to our Board that the "Compensation Discussion and Analysis" be included in this proxy statement and, thereby, in our Annual Report on Form 10-K for the fiscal year ended April 29, 2023.

Respectfully submitted,
/s/ Alex N. Blanco, Chair
/s/ Ellen A. Rudnick
/s/ Jody H. Feragen
/s/ Neil A. Schrimsher
The Compensation and Human Capital Committee



## **Summary Compensation Table**

The following table sets forth information concerning the compensation of our named executive officers for fiscal 2021, 2022 and 2023. The terms and conditions of our agreements with our named executive officers are described below in "Potential Payments upon Termination or Change-in-Control."

Name and Principal Position (a)	Fiscal Year	Salary (\$) (b)	Stock Awards (\$) (c)	Option Awards (\$)	Non-Equity Incentive Plan Compen- sation (\$) (d)	All Other Compen- sation (\$) (e)	Total (\$)
Donald J. Zurbay	2023	756,831	2,420,372	1,468,751	769,379	125,535	5,540,867
Chief Executive Officer	2022	570,689	1,126,784	301,880	539,036	51,307	2,589,695
	2021	498,328	439,080	265,725	686,720	91,546	1,981,398
Kevin M. Barry Chief Financial Officer	2023	386,416	529,929	70,001	255,875	51,348	1,293,569
Kevin M. Pohlman	2023	461,258	847,338	162,504	293,216	91,409	1,855,726
Chief Operating Officer	2022	423,546	545,662	150,944	330,944	131,826	1,582,922
	2021	351,937	188,177	113,884	356,990	103,916	1,114,904
Les B. Korsh	2023	447,933	584,757	150,001	268,137	73,636	1,524,464
Chief Legal Officer and	2022	434,658	509,048	138,360	298,491	156,982	1,537,539
Corporate Secretary	2021	379,523	188,177	113,884	369,170	89,453	1,140,206
Timothy E. Rogan President, Patterson Dental	2023	428,337	413,765	137,498	218,909	49,174	1,247,683
Mark S. Walchirk	2023	470,193	4,235,629	1,087,498	_	281,320	6,074,640
Former President and Chief Executive Officer	2022	985,577	3,696,819	1,006,264	1,370,200	83,483	7,142,343
Chief Executive Officer	2021	802,658	1,359,111	822,487	1,663,150	110,439	4,757,845
Andrea L. Frohning	2023	378,765	569,926	150,001		63,518	1,162,210
Former Chief Human	2022	405,915	497,228	138,360	279,507	102,339	1,423,349
Resources Officer	2021	345,988	167,277	101,227	340,750	40,285	995,526

- (a) Mr. Zurbay, who also serves as one of our directors, became our President and Chief Executive Officer in October 2022. He had previously served as our Chief Financial Officer since June 2018. Mr. Barry became our Chief Financial Officer in December 2022. He had previously served as our Interim Chief Financial Officer from October 2022 to December 2022 and in other finance capacities for our company since 2017. Mr. Pohlman became our Chief Operating Officer in December 2022. He had previously served as President of Patterson Animal Health since July 2017. Mr. Korsh, who became our Chief Legal Officer and Corporate Secretary in March 2022, had previously served as our Vice President, General Counsel and Secretary since July 2015. Mr. Rogan became President, Patterson Dental in July 2021. He had previously served in other sales and management roles for our company since 1993. Mr. Walchirk resigned from his position as our President and Chief Executive Officer in October 2022, which position he had held since November 2017. Ms. Frohning resigned from her position as our Chief Human Resources Officer in March 2023, which position she had held since May 2018.
- (b) Includes amounts foregone at the election of the executive pursuant to The Executive Nonqualified Excess Plan. Further information regarding such amounts is reported in the Nonqualified Deferred Compensation Table below. After reducing discretionary spending and temporarily taking base salary reductions for our named executive officers and other members of management to manage through the economic uncertainty caused by the COVID-19 pandemic, as reflected in 2021 compensation, we determined to return to pre-pandemic compensation practices in fiscal 2022.
- (c) Represents the aggregate grant date fair value of restricted stock units and performance units assuming target performance computed in accordance with FASB ASC Topic 718. Information on the assumptions



used to calculate such value is set forth in Note 16 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended April 29, 2023. For the 2021 performance unit awards, separate financial measurements are established for each year in the three-year performance cycle (fiscal 2021-2023). Based on the FASB ASC Topic 718 requirement, the grant date fair value included one third of the award attributable to each respective fiscal year performance within the plan cycle. Additionally, the value reflects 100% of the target performance units for the FY23 grant with a three-year performance cycle (fiscal 2023-2025). For more details on how performance is calculated, please see "Compensation Discussion and Analysis - Compensation Decisions - Long-Term Incentives" in this proxy statement. The grant date fair value of the performance-related component is based upon the probable outcome for the award and is consistent with the estimate of aggregate compensation cost to be recognized over the performance period determined as of the grant date under FASB ASC Topic 781. Additionally, for the FY21 and FY23 grants, as required under FASB ASC Topic 718, the full grant date fair value of the rTSR modifier for the entire three-year performance cycle is included in the amounts shown and was determined using a Monte Carlo valuation model on the date the performance units were awarded. Grant date fair values based on actual performance achievement for the fiscal 2021 performance unit awards for the full performance cycle (fiscal 2021-2023) were as follows: Mr. Zurbay - \$735,998; Mr. Barry - \$0; Mr. Pohlman - \$315,428; Mr. Korsh - \$315,428; Mr. Rogan - \$0; Mr. Walchirk - \$2,278,100; and Ms. Frohning - \$280,369.

- (d) Represents cash compensation earned under our MICP.
- (e) All other compensation for fiscal 2023 was as set forth in the table below. In addition, infrequently, a family member may accompany an executive traveling on a prepaid corporate flight to a specific destination for business purposes at no incremental cost to our company.

Name	Automobile Reimburse- ment (\$)	Executive Physicals (\$)	Executive Life Insurance Premiums (\$)	Reimburse- ment for the Payment of Taxes (\$)	Company Contribu- tions to 401(k) (\$)	Commuting Expenses (\$)	Dividends (\$)	Total (\$)
Donald J. Zurbay	19,322	_	5,542	8,090	16,913	_	75,667	125,535
Kevin M. Barry	21,507	2,748	4,009	1,768	14,049	_	7,268	51,348
Kevin M. Pohlman	17,313	_	6,242	6,804	12,939	12,010	36,102	91,409
Les B. Korsh	20,572	_	4,667	2,057	11,517	_	34,822	73,636
Timothy E. Rogan	17,651	_	2,753	3,503	9,493	_	15,774	49,174
Mark S. Walchirk	6,504	_	5,825	9,127	_	23,843	236,022	281,320
Andrea L. Frohning	_	3,639	5,252	2,222	11,030	13,040	28,335	63,518



## **Grants of Plan-Based Awards**

The following table sets forth estimated information on fiscal 2023 payouts under non-equity incentive plan awards and equity incentive plan awards granted in fiscal 2023 to our named executive officers. The terms and conditions applicable to these awards are described in "Compensation Discussion and Analysis" and "Outstanding Equity Awards at Fiscal Year-End."

			Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (c)			Pay Equity	Estimated Future Payouts Under Equity Incentive Plan Awards (d)			All Other Option Awards: Number of Securities		Grant Date Fair Value of Stock and	
Name	Type of Grant (a)	Grant Date	Date of Action (b)	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Shares of Stock or Units (#) (e)	Underlying Options (#) (f)		Option Awards (\$) (g)
Donald J.	MICP	12/5/2022	10/12/2022	419,829	839,658	1,469,402	_	_	_	_	_	_	_
Zurbay	23PSU	7/1/2022	6/13/2022	_	_	_	7,815	20,840	41,680	_	_	_	640,413
	21PSU	6/13/2022	6/13/2022	_	_	_	3,030	7,574	15,148	_	_	_	311,207
	RSU-S	12/5/2022	10/12/2022	_	_	_	_	_	_	39,669	_	_	1,150,004
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	10,420	_	_	318,748
	SO-S	12/5/2022	10/12/2022	_	_	_	_	_	_	_	134,033	28.99	1,150,003
	so	7/1/2022	6/13/2022	_	_	_	_	_	_	_	35,895	30.59	318,748
Kevin M.	MICP	12/15/2022	12/12/2022	139,624	279,248	488,684	_	_	_	_	_	_	_
Barry	23PSU	7/1/2022	6/13/2022	_	_	_	1,716	4,577	9,154	_	_	_	140,651
	21PSU	6/13/2022	6/13/2022	_	_	_	577	1,443	2,886	_	_	_	59,289
	RSU-S	12/15/2022	12/12/2022	_	_	_	_	_	_	9,329	_	_	259,999
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	2,288	_	_	69,990
	so	7/1/2022	6/13/2022	_	_	_	_	_	_	_	7,883	30.59	70,001
Kevin M.	MICP	12/15/2022	12/12/2022	160,000	320,000	560,000	_	_	_	_	_	_	_
Pohlman	23PSU	7/1/2022	6/13/2022	_	_	_	3,984	10,624	21,248	_	_	_	326,476
	21PSU	6/13/2022	6/13/2022	_	_	_	1,298	3,246	6,492	_	_	_	133,374
	RSU-S	12/15/2022	12/12/2022	_	_	_	_	_	_	8,073	_	_	224,995
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	5,312	_	_	162,494
	so	7/1/2022	6/13/2022	_	_	_	_	_	_	_	18,300	30.59	162,504
Les B.	MICP	7/1/2022	6/13/2022	146,315	292,630	512,103	_	_	_	_	_	_	_
Korsh	23PSU	7/1/2022	6/13/2022	_	_	_	3,678	9,807	19,614	_	_	_	301,369
	21PSU	6/13/2022	6/13/2022	_	_	_	1,298	3,246	6,492	_	_	_	133,374
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	4,904	_	_	150,013
	SO	7/1/2022	6/13/2022	_	_	_	_	_	_	_	16,892	30.59	150,001
Timothy E.	MICP	7/1/2022	6/13/2022	129,150	258,300	452,025		_	_	_	_	_	_
Rogan	23PSU	7/1/2022	6/13/2022	_	_	_	3,371	8,990	17,980	_	_	_	276,263
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	4,495	_	_	137,502
	SO	7/1/2022	6/13/2022	_			_				15,484	30.59	137,498



				Estimated Possible Payouts Under Non-Equity Incentive Plan Awards (c)			Pay Equity	Estimated Future Payouts Under Equity Incentive Plan Awards (d)			All Other Option Awards: Number of Securities	Exercise or Base Price of	Grant Date Fair Value of Stock and
Name	Type of Grant (a)	Grant Date	Date of Action (b)	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Shares of Stock or Units (#) (e)	Underlying Options (#) (f)	Option Awards (\$/Sh)	Option Awards (\$) (g)
Mark S.	MICP	7/1/2022	6/13/2022	638,600	1,277,200	2,235,100	_	_	_	_	_	_	_
Walchirk	23PSU	7/1/2022	6/13/2022	_	_	_	26,663	71,102	142,204	_	_	_	2,184,964
	21PSU	6/13/2022	6/13/2022	_	_	_	9,376	23,440	46,880	_	_	_	963,160
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	35,551	_	_	1,087,505
	SO	7/1/2022	6/13/2022	_	_	_	_	_	_	_	122,466	30.59	1,087,498
Andrea L.	MICP	7/1/2022	6/13/2022	137,670	275,340	481,845	_	_	_	_	_	_	_
Frohning	23PSU	7/1/2022	6/13/2022	_	_	_	3,678	9,807	19,614	_	_	_	301,369
	21PSU	6/13/2022	6/13/2022	_	_	_	1,154	2,885	5,770	_	_	_	118,544
	RSU	7/1/2022	6/13/2022	_	_	_	_	_	_	4,904	_	_	150,013
	SO	7/1/2022	6/13/2022	_	_	_	_	_	_	_	16,892	30.59	150,001

- (a) "MICP" means estimated possible payout of annual incentive compensation under the 2023 Management Incentive Compensation Plan. "21PSU" means estimated future payout under fiscal 2021 performance unit. "23PSU" means estimated future payout under fiscal 2023 performance unit. "RSU" means restricted stock unit award. "SO" means non-qualified stock options. The "-S" designation following any of the foregoing entries signifies a special one-time award in connection with a promotion.
- (b) Represents date on which values of the awards were approved by the Compensation and Human Capital Committee.
- (c) Represents the range of potential payments under the MICP for fiscal 2023.
- (d) Represents the range of potential performance unit payouts for the fiscal 2023-2025 three-year PSU grant and the range of potential performance unit payouts for Year 3 of the fiscal 2021-2023 PSU grant; earned performance units are paid in common stock, which is subject to application of an rTSR modifier at the end of the three-year period. Our performance units are discussed under the caption "Compensation Discussion and Analysis Compensation Decisions Long-Term Incentives" in this proxy statement.
- (e) Represents restricted stock units which vest one-third each year, starting one year after grant. Dividends declared and paid on shares of our common stock are accrued at the same rate, as dividend equivalents, on these restricted stock units. Accrued amounts are forfeitable and not paid until the related award vests. No preferential dividends are paid on such awards.
- (f) Represents ten-year stock options which vest one-third each year, starting one year after grant.
- (g) Represents the grant date fair value of performance units, restricted stock units and stock options awarded to each named executive officer, computed in accordance with FASB ASC Topic 718. Amounts included for the fiscal 2021 performance units are based on performance achievement for solely the fiscal 2023 portion of the three one-year performance cycles. As required under FASB ASC Topic 718, these amounts include the value of the award contingent upon our company's financial performance and the full grant date fair value for the rTSR modifier. See footnote (c) to the Summary Compensation Table in this proxy statement for further details.



## **Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth information concerning outstanding equity awards held by our named executive officers at fiscal year-end 2023.

			Option A	Awards		Stock Awards			
Name	Grant Date	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
Donald J.	7/1/2022	_	35,895(a)	30.59	7/1/2032	10,420(b)	282,486	20,840(c)	564,972
Zurbay	12/5/2022	_	134,033(a)	28.99	12/5/2032	39,669(b)	1,075,427	_	_
	7/1/2021	12,597(a)	25,234(a)	30.77	7/1/2031	6,501(b)	176,242	19,500(c)	528,645
	9/29/2020	_	_	_	_	_	_	22,274(d)	603,848
	7/14/2020	38,507(a)	19,312(a)	23.57	7/14/2030	11,137(e)	301,924	_	_
	7/1/2019	78,829(a)	_	22.25	7/1/2029	_	_	_	_
	7/1/2018	33,363(f)	_	22.48	7/1/2028	2,225(g)	60,320	_	_
	6/29/2018	99,250(a)	_	22.67	6/29/2028	_	_	_	_
Kevin M.	7/1/2022	_	7,883(a)	30.59	7/1/2032	2,288(b)	62,028	4,577(c)	124,082
Barry	12/15/2022	_	_	_	_	9,329(b)	252,909	_	_
	7/1/2021	2,624(a)	5,257(a)	30.77	7/1/2031	1,355(b)	36,734	4,062(c)	110,121
	9/29/2020	_	_	_	_	_	_	4,243(d)	115,028
	7/14/2020	7,334(a)	3,679(a)	23.57	7/14/2030	2,121(e)	57,500	_	_
	7/1/2019	30,030(a)	_	22.25	7/1/2029	_	_	_	_
	8/1/2018	12,392(a)	_	24.21	8/1/2028	_	_	_	_
Kevin M.	7/1/2022	_	18,300(a)	30.59	7/1/2032	5,113(b)	138,613	10,624(c)	288,017
Pohlman	12/15/2022	_	_	_	_	8,073(b)	218,859	_	_
	7/1/2021	6,299(a)	12,617(a)	30.77	7/1/2031	3,251(b)	88,135	9,750(c)	_
	9/29/2020	_	_	_	_	_	_	9,546(d)	264,323
	7/14/2020	16,503(a)	8,277(a)	23.57	7/14/2030	4,631(e)	125,546	_	258,792
	7/1/2019	33,784(a)	_	22.25	7/1/2029	_	_	_	_
	7/1/2018	13,345(f)	_	22.48	7/1/2028	890(g)	24,128	_	_
	8/7/2017	5,539(f)	_	39.23	8/7/2027	_	_	_	_
	7/1/2017	13,935(f)	_	47.51	7/1/2027	_	_	_	_
Les B.	7/1/2022	_	16,892(a)	30.59	7/1/2032	4,904(b)	132,947	9,807(c)	265,868
Korsh	7/1/2021	5,773(a)	11,566(a)	30.77	7/1/2031	2,980(b)	80,788	8,937(c)	242,282
	9/29/2020	_	_	_	_	_	_	9,546(d)	258,792
	7/14/2020	16,503(a)	8,277(a)	23.57	7/14/2030	4,773(e)	129,396	_	_
	7/1/2019	33,784(a)	_	22.25	7/1/2029	_	_	_	_
	7/1/2018	14,179(f)	_	22.48	7/1/2028	946(g)	25,646	_	_
	7/1/2017	11,845(f)	_	47.51	7/1/2027	_	_	_	_
	7/1/2016	10,379(f)	_	48.47	7/1/2026	_	_	_	_
	7/1/2015	25,000(h)	_	56.66	7/1/2025	_	_	_	_



Option Awards Stock Awards

Name	Grant Date	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
Timothy E.	7/1/2022	_	15,484(a)	30.59	7/1/2032	4,495(b)	121,859	8,990(c)	243,719
Rogan	7/19/2021	3,044(a)	6,098(a)	29.91	7/19/2031	1,533(b)	41,560	4,597(c)	124,625
	7/1/2021	2,361(a)	4,732(a)	30.77	7/1/2031	1,219(b)	33,047	3,656(c)	99,114
	7/14/2020	_	_	_	_	3,183(e)	86,291	_	_
	7/1/2019	33,784(a)	_	22.25	7/1/2029	_	_	_	_
	8/1/2018	13,941(a)	_	24.21	8/1/2028	_	_	_	_
	7/1/2015	40,000(h)	_	56.66	7/1/2025	_	_	_	
Mark S. Walchirk	_	_	_	_	_	_	_	_	
Andrea L.	7/1/2021	5,773(a)	_	30.77	7/1/2031	_	_	_	_
Frohning	7/14/2020	14,669(a)	_	23.57	7/14/2030	_	_	_	_
	7/1/2019	30,030(a)	_	22.25	7/1/2029	_	_	_	_
	7/1/2018	10,009(f)	_	22.48	7/1/2028	_	_	_	_

- (a) Represents nonqualified stock options, which vest one-third each year, starting one year after grant.
- (b) Represents restricted stock units, which vest one-third each year, starting one year after grant.
- (c) Represents unearned performance units subject to a three-year performance period and an rTSR modifier, which vest three years after grant. Presented at target value.
- (d) Represents unearned performance units subject to three annual performance periods and an rTSR modifier, which vest three years after grant. Presented at target value.
- (e) Represents restricted stock units, which vest in full three years after grant.
- (f) Represents nonqualified stock options, which vest in full three years after grant.
- (g) Represents restricted stock units, which vest 20% each year, starting one year after grant.
- (h) Represents nonqualified stock options, which vest 25% one year after grant, another 25% two years after grant and the remaining 50% three years after grant.



## **Option Exercises and Stock Vested**

The following table sets forth information concerning the exercise of options and vesting of restricted stock for our named executive officers during fiscal 2023.

	Option A	Awards	Stock Awards		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)	
Donald J. Zurbay	<del>-</del>	_	50,895	1,556,878	
Kevin M. Barry	_	_	2,538	77,637	
Kevin M. Pohlman	_	_	22,696	688,428	
Les B. Korsh	_	_	22,346	683,564	
Timothy E. Rogan	_	_	6,717	202,963	
Mark S. Walchirk	463,140	2,880,300	158,547	4,849,953	
Andrea L. Frohning	_	_	19,458	595,220	

For stock awards, the numbers in the table above represent restricted stock units awarded during prior fiscal years that vested during fiscal 2023. The values in the table above are based on the closing price of our common stock on the date the shares vested.

## **Nonqualified Deferred Compensation**

The following table sets forth information concerning nonqualified deferred compensation of our named executive officers during fiscal 2023.

Name	Executive Contributions in Last FY (\$) (a)	Registrant Contributions in Last FY (\$) (b)	Aggregate Earnings in Last FY (\$) (c)	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last FYE (\$)
Donald J. Zurbay	_	_	_	_	_
Kevin M. Barry	35,448	_	(184)	_	35,264
Kevin M. Pohlman	27,036	_	(97)	_	40,816
Les B. Korsh	208,944	_	24,925	_	412,625
Timothy E. Rogan	_	_	_	_	_
Mark S. Walchirk	_	_	_	_	_
Andrea L. Frohning	_	_	_	_	_

- (a) Amounts reported in this column are also reported as salary and/or non-equity incentive plan compensation in the Summary Compensation Table.
- (b) We do not make any contributions to The Patterson Companies, Inc. Nonqualified Deferred Compensation Plan.
- (c) Amounts reported in this column are not reported as compensation in the Summary Compensation Table.

Our nonqualified deferred compensation plan, entitled The Patterson Companies, Inc. Nonqualified Deferred Compensation Plan, permits participating executives to elect to defer up to 70% of their base salary, up to 70% of any performance-based compensation, and up to 70% of commissions. We do not make any contributions to such plan and all amounts outstanding thereunder consist solely of participant contributions and earnings and are fully vested. Any deferral elections are made under the plan pursuant to a participation agreement with the executive. Deferred amounts are contributed to individual deferred compensation accounts. The participants self-direct the notional investment of deferred contribution accounts in investment funds from a selection made available by our committee designated to administer the plan. The participation agreement specifies payment options elected by the participant (lump sum, annual installments or a combination of both). The amounts deferred into such plan may become payable during employment upon designated fixed payment dates or following a termination of employment (subject to a six month delay in certain circumstances) or a change in control of our company.



## Potential Payments upon Termination or Change-in-Control

Upon the termination of a named executive officer, such person may be entitled to payments or the provision of other benefits, depending on the event triggering the termination. The events that would trigger a named executive officer's entitlement to payments or other benefits upon termination, and the value of the estimated payments and benefits are described in the following table. The table assumes a termination date and, where applicable, a change-in-control date of April 29, 2023, and a stock price of \$27.11 per share, which was the closing price of one share of our common stock on April 28, 2023 (the last business day of our last completed fiscal year). The amounts set forth below exclude the aggregate balance held by the named executive officer in The Executive Nonqualified Excess Plan, which would also become payable upon termination, death, disability or retirement. Please refer to the Nonqualified Deferred Compensation table to review such additional amounts.

	Donald J. Zurbay	Kevin M. Barry	Kevin M. Pohlman	Les B. Korsh	Timothy E. Rogan
Involuntary Termination without Cause					
Severance/Salary Continuation	\$2,471,678	\$939,289	\$1,077,050	\$987,233	\$899,005
Annual Cash Incentive	\$789,279	\$255,875	\$293,216	\$268,137	\$218,909
Continuing Company-Paid Health Benefits	\$50,645	\$43,450	\$34,894	\$44,811	\$52,913
Total	\$3,311,602	\$1,238,614	\$1,405,160	\$1,300,180	\$1,170,827
Involuntary Termination without Cause following					
Change-in-Control, or Voluntary Termination for					
Good Reason following Change-in-Control					
Severance/Salary Continuation	\$3,825,000	\$1,320,000	\$1,375,000	\$1,193,030	\$1,119,300
Annual Cash Incentive	\$1,125,000	\$360,000	\$375,000	\$292,630	\$258,300
Gain on Accelerated Stock Options	\$68,364	\$13,024	\$29,301	\$29,301	_
Accelerated Restricted Stock and Performance Units					
Awards	\$3,593,864	\$758,402	\$1,406,413	\$1,135,719	\$750,215
Continuing Company-Paid Health Benefits	\$50,645	\$43,450	\$34,894	\$44,811	\$52,913
Total	\$8,662,874	\$2,494,876	\$3,220,607	\$2,695,490	\$2,180,728
Death or Disability					
Gain on Accelerated Stock Options	\$68,364	\$13,024	\$29,301	\$29,301	_
Accelerated Restricted Stock and Performance Units					
Awards	\$1,132,493	\$225,149	\$523,115	\$501,074	\$223,739
Total	\$1,200,858	\$238,172	\$552,415	\$530,375	\$223,739
Retirement					
Accelerated Restricted Stock and Performance Unit					
Awards			\$1,406,413		<u> </u>
Total	_	_	\$1,406,413	_	_

Upon the cessation of his employment, Mr. Walchirk was ineligible for severance. In connection with his resignation he agreed to forego the 30 days of base salary otherwise payable to him. Under the Omnibus Plan, his unvested stock options, unvested restricted stock unit awards and unvested performance stock units were terminated and forfeited. Upon the cessation of her employment Ms. Frohning was ineligible for severance. Under the Omnibus Plan, her unvested equity awards were terminated and forfeited.



## **Agreements with Named Executive Officers**

Patterson has entered into agreements with its named executive officers providing them with certain severance and change-in-control benefits in exchange for their agreement to certain restrictive covenants.

- In October 2022, we entered into an employment agreement with Mr. Zurbay. Under the terms of the agreement, Mr. Zurbay's initial term of employment as our President and Chief Executive Officer will continue until October 11, 2025, at which time, unless notice to the contrary has been provided, the term will renew for successive 12-month periods. The agreement provides for an annual base salary of \$900,000 as well as participation in our other employee benefit plans and reimbursement for business expenses. Mr. Zurbay also is eligible to earn annual cash incentive compensation, which is payable if a threshold level of performance is achieved, pursuant to our MICP. If performance at target under the MICP is achieved, Mr. Zurbay's annual cash incentive compensation would be \$839,658 for fiscal year 2023 (representing a pro-rated blend of his target as Chief Executive Officer and his target as Chief Financial Officer) and at least \$1,125,000 for any full year of employment thereafter. In addition, Mr. Zurbay is eligible to receive annual long-term equity-based incentive compensation pursuant to our Omnibus Plan, or any successor plan thereto, which awards currently consist of 50% performance stock units, 25% stock options, and 25% restricted stock units, with an aggregate target value of at least \$3,500,000 for fiscal year 2024 and any full year of employment thereafter. Mr. Zurbay's base salary, annual cash incentive compensation, and annual long-term equity-based incentive compensation will be reviewed on an annual basis and may be increased by the Board during the initial term or any renewal term. In June 2023, the committee determined to increase the long-term incentive program value for Mr. Zurbay from \$3,500,000 to \$4,000,000 for fiscal 2024. Mr. Zurbay's employment agreement also provided for certain one-time incentive awards. On December 5, 2022, Mr. Zurbay was granted (1) a restricted stock unit award under the Omnibus Plan covering a number of shares of our common stock with a value of \$1,150,000 based on the per-share closing price of our common stock on December 5. 2022, and (2) a non-statutory stock option under the Omnibus Plan with an approximate value of \$1,150,000, a per-share exercise price equal to the per-share closing price of our common stock on December 5, 2022, and a term of ten years. Such awards will vest, assuming continued employment, to the extent of 33.33% of the award on the first anniversary of the date of grant, 33.33% of the award on the second anniversary of the date of grant, and the remaining 33.34% of the award on the third anniversary of the date of grant. If, during the initial term of Mr. Zurbay's employment as our President and Chief Executive Officer or any renewal term, we terminate Mr. Zurbay without cause, Mr. Zurbay would be entitled to severance benefits including 24 months of base salary, cash incentive compensation equal to an average of the last three years of actual MICP incentives, proration of the current year MICP incentive based on actual performance, and 18 months of COBRA. With a change in control, such severance benefits would include 36 months of base salary, cash incentive compensation equal to his then current target MICP incentive, proration of the current year MICP incentive based on target performance, and 18 months of COBRA. Mr. Zurbay has also agreed to certain nondisclosure and nondisparagement provisions during the initial term and any time thereafter, and certain non-competition and non-solicitation provisions during the initial term and for three years thereafter.
- In connection with his promotion to Chief Financial Officer in December 2022, we agreed to provide Mr. Barry with an annual base salary of \$480,000 as well as continued participation in our other employee benefit plans and reimbursement for business expenses. Mr. Barry also is eligible to earn annual cash incentive compensation, which is payable if a threshold level of performance is achieved, pursuant to the MICP. If performance at target under the MICP is achieved, Mr. Barry's annual cash incentive compensation would be \$279,248 for fiscal year 2023 (representing a pro-rated blend of his target as Vice President, Finance and Controller and his target as Chief Financial Officer) and 75% of base salary for fiscal year 2024. In addition, Mr. Barry is eligible to receive annual long-term equity-based incentive compensation pursuant to the Omnibus Plan, or any successor plan thereto, which awards currently consist of 50% performance stock units, 25% stock options, and 25% restricted stock units, with an aggregate target value of at least \$700,000 for fiscal year 2024. Mr. Barry's annual base salary, annual cash incentive compensation, and annual long-term equity-based incentive compensation are reviewed on an annual basis. In June 2023, the committee determined to increase the long-term



- incentive program value for Mr. Barry from \$700,000 to \$800,000 for fiscal 2024. In connection with his promotion, Mr. Barry also received certain one-time incentive awards. On December 15, 2022, Mr. Barry was granted a restricted stock unit award under the Omnibus Plan covering a number of shares of our common stock with a value of \$260,000 based on the per-share closing price of our common stock on December 15, 2022. Such awards will vest, assuming continued employment, to the extent of 33.33% of the award on the first anniversary of the date of grant, 33.33% of the award on the second anniversary of the date of grant, and the remaining 33.34% of the award on the third anniversary of the date of grant.
- In connection with his promotion to Chief Operating Officer in December 2022, we agreed to provide Mr. Pohlman with an annual base salary of \$500,000 as well as continued participation in our other employee benefit plans and reimbursement for business expenses. Mr. Pohlman also is eligible to earn annual cash incentive compensation, which is payable if a threshold level of performance is achieved, pursuant to the MICP. If performance at target under the MICP is achieved. Mr. Pohlman's annual cash incentive compensation would be \$320,000 for fiscal year 2023 (representing a pro-rated blend of his target as President of Patterson Animal Health and his target as Chief Operating Officer) and 75% of base salary for fiscal year 2024. In addition, Mr. Pohlman is eligible to receive annual long-term equitybased incentive compensation pursuant to the Omnibus Plan, or any successor plan thereto, which awards currently consist of 50% performance stock units, 25% stock options, and 25% restricted stock units, with an aggregate target value of at least \$1,100,000 for fiscal year 2024. Mr. Pohlman's annual base salary, annual cash incentive compensation, and annual long-term equity-based incentive compensation are reviewed on an annual basis. In June 2023, the committee determined to increase the long-term incentive program value for Mr. Pohlman from \$1,100,000 to \$1,200,000 for fiscal 2024. In connection with his promotion, Mr. Pohlman also received certain one-time incentive awards. On December 15, 2022, Mr. Pohlman was granted a restricted stock unit award under the Omnibus Plan covering a number of shares of our common stock with a value of \$225,000 based on the per-share closing price of our common stock on December 15, 2022. Such awards will vest, assuming continued employment, to the extent of 33.33% of the award on the first anniversary of the date of grant, 33.33% of the award on the second anniversary of the date of grant, and the remaining 33.34% of the award on the third anniversary of the date of grant.
- Between June 2018 and December 2022, we entered into restrictive covenants, severance and changein-control agreements with Messrs. Barry, Pohlman, Korsh and Rogan. The agreements provide the executives with certain severance benefits. In connection with a termination of the executive's employment without cause (as defined), the executive will receive in equal monthly installments over an 18-month period (A) cash in an amount equal to the sum of (i) one-and-one-half (1.5) times the executive's then current base salary and (ii) the average of the executive's annual cash incentive compensation paid under the MICP for each of the last three full fiscal years prior to the year in which the executive's employment is terminated, (B) cash in an amount equal to the executive's prorated annual cash incentive compensation under the MICP for the fiscal year in which termination occurs based on actual performance through the date of termination, and (C) if timely elected, up to 18 months of COBRA. In the event that (x) the executive's employment is terminated without cause (as defined) or (y) the executive resigns for good reason (as defined), in either case within two years immediately following a change in control (as defined), the executive will, in lieu of the above-described severance benefits, receive in a lump sum (A) cash in an amount equal to the sum of (i) two times the executive's then current base salary and (ii) the executive's target annual cash incentive compensation under the MICP for the fiscal year in which the executive's employment is terminated, (B) cash in an amount equal to the executive's prorated annual cash incentive compensation under the MICP for the fiscal year in which termination occurs based on the executive's target award through the date of termination, and (C) if timely elected, up to 18 months of COBRA. In exchange for the severance benefits, the executive must sign and not revoke a waiver and release agreement. In consideration of the severance benefits and the below-described restricted stock unit award, each executive also has agreed to certain restrictive covenants including but not limited to post-employment non-compete and non-solicitation provisions for a restricted period (as defined). The restricted period is eighteen (18) months following the voluntary or involuntary termination of executive's employment for whatever reason; provided, however, that it shall be twenty-four (24) months following (i) the involuntary termination of executive's employment without cause (as defined) within two years immediately following a change in control (as defined) or (ii) the



executive's resignation for good reason (as defined) within two years immediately following a change in control (as defined). Each executive further agreed that we may terminate the executive's right to any unvested restricted stock unit award issued in consideration of such agreement, and may require reimbursement to our company by the executive of any incentive compensation previously paid or vested within the prior 12-month period, in certain circumstances. Upon entry into such agreements, Messrs. Barry, Pohlman, Korsh and Rogan each received a one-time restricted stock unit award with the following values under our Omnibus Plan: Mr. Barry received the one-time December 2022 award described above (\$260,000), Mr. Pohlman (\$1,250,000), Mr. Korsh (\$1,500,000), and Mr. Rogan (\$68,750). For Messrs. Barry and Rogan, such award will vest, assuming continued employment, to the extent of 33.33% of the award or the first anniversary of the date of grant, 33.33% of the award on the second anniversary of the date of grant, and the remaining 33.34% of the award on the third anniversary of the date of grant. For Messrs. Pohlman and Korsh, such award vested to the extent of 25% of the award on June 11, 2019, 25% of the award on June 11, 2020, and the remaining 50% of the award on June 11, 2021, Mr. Rogan also received a non-statutory stock option in the same value (\$68,750) that vests in the same manner as the restricted stock unit award. He also received a performance award with a value of \$137,500 that vests based upon 3-year cumulative non-GAAP adjusted earnings per diluted share, subject to a 3-year relative TSR modifier based on our TSR against the S&P 400 Mid-Cap Index.

- Our equity plans and inducement awards issued outside such plans also provide change-in-control benefits. Our Omnibus Plan only provides such benefits in connection with a change in control and a subsequent event (a "double trigger"), which we believe enables us to better balance the employee's need for certainty with the interests of our shareholders.
- Our Amended and Restated Equity Incentive Plan, under which no new awards may be granted and under which all outstanding awards are fully vested, provides that all restrictions on the awards lapse in the event of a change-in-control, as defined in such plan.
- Under our Omnibus Plan, if the surviving or acquiring company in a change-in-control assumes our company's outstanding incentive awards or provides for their equivalent substitutes, such plan provides for accelerated vesting of incentive awards following a change-in-control only upon the termination of the employee's service, a material reduction in an employee's base salary, a discontinuation of participation in certain long-term cash or equity benefits provided to comparable employees, a significant change in job responsibilities or the need to relocate, provided these events occur within two years of a change-in-control. The inducement awards issued outside our equity plans provide for the same change-in-control benefits.

# **Compensation Policies and Practices as They Relate to Risk Management**

Our Compensation and Human Capital Committee conducts an annual risk assessment of our company's compensation policies and practices for all employees, including our named executive officers. As part of annual risk assessment noted above in "Compensation Discussion and Analysis," the committee reviewed our company's risk assessment process and results and determined that our company's compensation policies and practices for all employees are unlikely to create a material adverse effect on Patterson.



## **CEO Pay Ratio**

Congress has enacted requirements commonly referred to as "pay ratio" rules under Dodd-Frank. As required by these rules and Item 402(u) of Regulation S-K, we have calculated:

- The estimated median of the annual total compensation of all employees, except our President and Chief Executive Officer (our "non-CEO median employee");
- The annualized total compensation of our former President and Chief Executive Officer (our "CEO"); and
- The estimated ratio of the annual total compensation of such CEO to the annual total compensation of our non-CEO median employee.

In fiscal 2021, to identify our non-CEO median employee, we used a commonly accepted compensation measure, "total cash compensation," calculated including annual base pay plus all commissions and bonuses paid during the fiscal year. We used April 23, 2021, the last business day of fiscal 2021, as our determination day, and included all 7,673 full-time, part-time, seasonal, and temporary employees then working for Patterson Companies, Inc. globally, other than our CEO. We annualized pay for those who commenced work during the fiscal year. For fiscal 2023, using the identified non-CEO median employee we identified for fiscal 2021, we calculated annual total compensation for both our former CEO and our non-CEO median employee, using the same definition for total compensation set forth in this proxy statement's Summary Compensation Table plus the value of benefits and employer retirement contributions not reported therein. These benefits include company contributions to the medical, dental and basic life insurance plans and 401(k) employer match. Our non-CEO median employee's annual total compensation for fiscal 2023 under this definition was \$96,733.

For purposes of this computation, our former CEO's annualized total compensation for fiscal 2023 was \$6,645,975, which consisted of a base salary of \$1,024,808, equity grants with a total grant date fair value of \$5,323,127, no non-equity incentive plan compensation, and all other compensation, including the value of benefits, totaling \$298,039.

Based on the foregoing, our estimate of the ratio of the annual total compensation of our CEO to the annual total compensation of our non-CEO median employee was 69:1.

Given the different methodologies that various public companies use to determine an estimate of their pay ratio, the estimated pay ratio reported above should not be used as a basis for comparison between companies.



## **Pay Versus Performance**

As a result of the rules adopted by the Securities and Exchange Commission under Dodd-Frank and Item 402(v) of Regulation S-K ("PvP Rules"), we are providing the following information about the relationship between "compensation actually paid" to our CEO (referred to below as our Principal Executive Officer or PEO) and average "compensation actually paid" to our other named executive officers ("Non-PEO NEOs") and certain metrics of our financial performance for the last three years, in each case, calculated in accordance with the PvP Rules. For purposes of this disclosure, "compensation actually paid" or "CAP" to our PEO and Non-PEO NEOs represents an amount calculated based on the Securities and Exchange Commission's prescribed formula. CAP is not compensation actually earned by or paid to our NEOs in each respective year.

#### Pay Versus Performance Table

							investment based on				
Fiscal Year	Summary Compensation Table Total for Current PEO (Zurbay)	Compensation Actually Paid to Current PEO (Zurbay) (1)	Summary Compensation Table Total for Former PEO (Walchirk)		Average Summary Compensation Table Total for non-PEO NEOs	Average Compensation Actually Paid to Non-PEO NEOs (3)	Total Shareholder Return (4)	Peer Total Shareholder Return (5)	Peer Total Shareholder Return (6)	Net Income/ (Loss) (in millions)	Adjusted EPS (7)
2023	\$5,540,867	\$3,667,482	\$6,074,640	(\$7,551,398)	\$1,416,731	\$670,895	\$197.07	\$139.89	\$136.20	\$206.6	\$2.42
2022	_	_	\$7,142,343	\$4,514,488	\$1,783,376	\$1,342,942	\$215.55	\$134.30	\$130.95	\$201.7	\$2.09
2021	_	_	\$4,757,845	\$17,291,216	\$1,347,273	\$4,100,888	\$226.65	\$125.41	\$127.38	\$155.1	\$1.91

Value of initial fixed \$100

- (1) The dollar amounts reported in this column represent the CAP to our current PEO, Mr. Zurbay, as computed in accordance with PvP Rules. The dollar amounts do not reflect the actual amount of compensation earned by or paid to Mr. Zurbay during the applicable year. In accordance with the PvP Rules, adjustments were made to Mr. Zurbay's total compensation to determine the CAP as shown in the Adjustment Tables below.
- (2) The dollar amounts reported in this column represent the CAP to our former PEO, Mr. Walchirk, as computed in accordance with PvP Rules. The dollar amounts do not reflect the actual amount of compensation earned by or paid to Mr. Walchirk during the applicable year. In accordance with the PvP Rules, adjustments were made to Mr. Walchirk's total compensation to determine the CAP as shown in the Adjustment Tables below.
- (3) The dollar amounts reported in this column represent the CAP to our Non-PEO NEOs as a group, as computed in accordance with PvP Rules. The dollar amounts do not reflect the actual amount of compensation earned by or paid to the Non-PEO NEOs as a group during the applicable year. In accordance with the PvP Rules, adjustments were made to our Non-PEO NEOs' total compensation to determine the CAP as shown in the Adjustment Tables below. Our Non-PEO NEOs in fiscal 2023 were Messrs. Barry, Pohlman, Korsh and Rogan and Ms. Frohning. Our Non-PEO NEOs in fiscal 2022 were Messrs. Zurbay, Pohlman and Korsh and Ms. Frohning. Our Non-PEO NEOs in fiscal 2021 were Messrs. Zurbay. Pohlman, Korsh and Shirley.
- (4) Cumulative shareholder returns reflect \$100 invested as of market close on April 24, 2020, the final trading day of our company's fiscal year ended April 25, 2020 ("fiscal 2020").
- (5) Represents the weighted peer group TSR, weighted according to the respective companies' stock market capitalization at the beginning of each period for which a return is indicated. The peer group used for this purpose is the S&P 500 Healthcare Index.
- (6) Represents the weighted peer group TSR, weighted according to the respective companies' stock market capitalization at the beginning of each period for which a return is indicated. The peer group used for this purpose is the Dow Jones U.S. Health Care Index.
- (7) Reflects the Company's selected measure of adjusted EPS for each respective year as disclosed in the Compensation Discussion and Analysis for each year's proxy statement, with such adjustments as described in the applicable Compensation Discussion and Analysis.



#### Adjustment Tables

The following table sets forth adjustments from the Summary Compensation Table ("SCT") to CAP to our current PEO, Mr. Zurbay. Mr. Zurbay served as our PEO for a portion of fiscal 2023.

#### **Equity Addition to SCT Total for Current PEO**

Fiscal Year	SCT Total	(Minus) Grant Date Fair Value of Option Awards and Stock Awards Granted in Fiscal Year (1)	Plus Fair Value at Fiscal Year- End of Outstanding and Unvested Option Awards and Stock Awards Granted in Fiscal Year	Plus/(Minus) Change in Fair Value of Outstanding and Unvested Option Awards and Stock Awards Granted in Prior Fiscal Years	Plus/(Minus) Change in Fair Value as of Vesting Date of Option Awards and Stock Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	Plus/(Minus) Fair Value as of Prior Fiscal Year-End of Option Awards and Stock Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	Total Compensation Actually Paid (2)
2023	\$5,540,867	(\$3,889,123)	\$3,113,226	(\$1,062,922)	(\$34,566)	_	\$3,667,482
2022	_	_	_	_	_	_	_
2021	_	_	_	_	_	_	_

- (1) The grant date fair value of equity awards represents the total of the amounts reported in the "Stock Awards" and "Option Awards" columns in the SCT for the applicable year.
- The equity award adjustments for each applicable year to calculate the CAP include the addition (or subtraction, as applicable) of the following: (i) the year-end fair value of any equity awards granted in the applicable year that are outstanding and unvested as of the end of the year; (ii) the amount of change as of the end of the applicable year (from the end of the prior fiscal year) in fair value of any awards granted in prior years that are outstanding and unvested as of the end of the applicable year; (iii) for awards granted in prior years that vest in the applicable year, the amount equal to the change as of the vesting date (from the end of the prior fiscal year) in fair value; and (iv) for awards granted in prior years that are determined to fail to meet the applicable vesting conditions during the applicable year, a deduction for the amount equal to the fair value at the end of the prior fiscal year. The valuation assumptions used to calculate fair values did not materially differ from those disclosed at the time of grant. The following adjustments are not applicable for any of the Adjustment Tables and are therefore omitted: (i) for awards that are granted and vest in same applicable year, the fair value as of the vesting date; and (ii) the dollar value of any dividends or other earnings paid on stock or option awards in the applicable year prior to the vesting date that are not otherwise reflected in the fair value of such award or included in any other component of total compensation for the applicable year. We had neither changes in the actuarial present value of pension benefits nor pension benefit adjustments.



The following table sets forth adjustments from the SCT to CAP to our former PEO, Mr. Walchirk. Mr. Walchirk served as our PEO for a portion of fiscal 2023 and he was our only PEO for fiscal 2022 and fiscal 2021.

#### **Equity Addition to SCT Total for Former PEO**

Fiscal Year	SCT Total	(Minus) Grant Date Fair Value of Option Awards and Stock Awards Granted in Fiscal Year (1)	Plus Fair Value at Fiscal Year- End of Outstanding and Unvested Option Awards and Stock Awards Granted in Fiscal Year	Plus/(Minus) Change in Fair Value of Outstanding and Unvested Option Awards and Stock Awards Granted in Prior Fiscal Years	Plus/(Minus) Change in Fair Value as of Vesting Date of Option Awards and Stock Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	Plus/(Minus) Fair Value as of Prior Fiscal Year-End of Option Awards and Stock Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	Total Compensation Actually Paid (2)
2023	\$6,074,640	(\$5,323,127)	_	_	(\$107,722)	(\$8,195,189)	(\$7,551,398)
2022	\$7,142,343	(\$4,703,083)	\$4,366,883	(\$1,798,226)	(\$493,429)	_	\$4,514,488
2021	\$4,757,845	(\$2,181,598)	\$6,938,194	\$6,059,476	\$1,717,299	_	\$17,291,216

- (1) The grant date fair value of equity awards represents the total of the amounts reported in the "Stock Awards" and "Option Awards" columns in the SCT for the applicable year.
- (2) The equity award adjustments for each applicable year to calculate the CAP include the addition (or subtraction, as applicable) of the following: (i) the year-end fair value of any equity awards granted in the applicable year that are outstanding and unvested as of the end of the year; (ii) the amount of change as of the end of the applicable year (from the end of the prior fiscal year) in fair value of any awards granted in prior years that are outstanding and unvested as of the end of the applicable year; (iii) for awards granted in prior years that yest in the applicable year, the amount equal to the change as of the yesting date (from the end of the prior fiscal year) in fair value; and (iv) for awards granted in prior years that are determined to fail to meet the applicable vesting conditions during the applicable year, a deduction for the amount equal to the fair value at the end of the prior fiscal year. The valuation assumptions used to calculate fair values did not materially differ from those disclosed at the time of grant. The following adjustments are not applicable for any of the Adjustment Tables and are therefore omitted: (i) for awards that are granted and yest in same applicable year, the fair value as of the vesting date; and (ii) the dollar value of any dividends or other earnings paid on stock or option awards in the applicable year prior to the vesting date that are not otherwise reflected in the fair value of such award or included in any other component of total compensation for the applicable year. We had neither changes in the actuarial present value of pension benefits nor pension benefit adjustments.

The following table sets forth adjustments from the average SCT to the average amount of CAP to our Non-PEO NEOs.

**Equity Addition to SCT Total for Non-PEO NEOs** 

Fiscal Year	Average SCT Total	(Minus) Grant Date Fair Value of Option Awards and Stock Awards Granted in Fiscal Year (1)	Plus Fair Value at Fiscal Year- End of Outstanding and Unvested Option Awards and Stock Awards Granted in Fiscal Year	Plus/(Minus) Change in Fair Value of Outstanding and Unvested Option Awards and Stock Awards Granted in Prior Fiscal Years	Plus/(Minus) Change in Fair Value as of Vesting Date of Option Awards and Stock Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	Plus/(Minus) Fair Value as of Prior Fiscal Year-End of Option Awards and Stock Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	Average Compensation Actually Paid (2)
2023	\$1,416,731	(\$723,144)	\$438,869	(\$239,944)	(\$12,003)	(\$209,614)	\$670,895
2022	\$1,783,376	(\$852,067)	\$791,512	(\$324,290)	(\$55,589)	_	\$1,342,942
2021	\$1,347,273	(\$402,747)	\$1,279,702	\$1,564,227	\$312,433	_	\$4,100,888

(1) The grant date fair value of equity awards represents the total of the amounts reported in the "Stock Awards" and "Option Awards" columns in the SCT for the applicable year.



(2) The equity award adjustments for each applicable year to calculate the CAP include the addition (or subtraction, as applicable) of the following: (i) the year-end fair value of any equity awards granted in the applicable year that are outstanding and unvested as of the end of the year; (ii) the amount of change as of the end of the applicable year (from the end of the prior fiscal year) in fair value of any awards granted in prior years that are outstanding and unvested as of the end of the applicable year; (iii) for awards granted in prior years that vest in the applicable year, the amount equal to the change as of the vesting date (from the end of the prior fiscal year) in fair value; and (iv) for awards granted in prior years that are determined to fail to meet the applicable vesting conditions during the applicable year, a deduction for the amount equal to the fair value at the end of the prior fiscal year. The valuation assumptions used to calculate fair values did not materially differ from those disclosed at the time of grant. The following adjustments are not applicable for any of the Adjustment Tables and are therefore omitted: (i) for awards that are granted and vest in same applicable year, the fair value as of the vesting date; and (ii) the dollar value of any dividends or other earnings paid on stock or option awards in the applicable year prior to the vesting date that are not otherwise reflected in the fair value of such award or included in any other component of total compensation for the applicable year. We had neither changes in the actuarial present value of pension benefits nor pension benefit adjustments.

#### List of Most Important Financial Measures

The following list sets forth financial performance measures that we considered to be the most important in how CAP was linked to our company performance during fiscal 2023.

#### Adjusted EPS

For each year disclosed in our Compensation Discussion and Analysis, adjusted earnings per share is used in our long-term incentive program. Our Compensation and Human Capital Committee determined that this structure maintains management's focus on execution while preserving a multi-year performance measurement period. The committee believes this incentive framework is strongly aligned with shareholder interests and is consistent with shareholder feedback. Adjusted earnings per share is a non-GAAP financial metric. See the reconciliation of GAAP to non-GAAP financial measures table, which appears as <a href="Manex A"><u>Annex A</u></a> to this proxy statement, for further information regarding our adjusted financial metrics.

#### Adjusted Operating Income

For each year disclosed in our Compensation Discussion and Analysis, adjusted operating income is used in our short-term incentive program. Our Compensation and Human Capital Committee determined that this structure drives performance and incentivizes management. The committee believes this incentive framework is strongly aligned with shareholder interests and is consistent with shareholder feedback. Adjusted operating income is a non-GAAP financial metric. See the reconciliation of GAAP to non-GAAP financial measures table, which appears as **Annex A** to this proxy statement, for further information regarding our adjusted financial metrics.

#### • Free Cash Flow

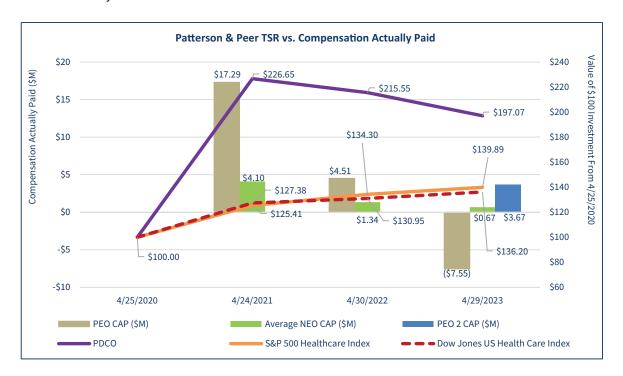
For each year disclosed in our Compensation Discussion and Analysis, free cash flow is used in our short-term incentive program. Our Compensation and Human Capital Committee determined that this structure drives performance and incentivizes management. The committee believes this incentive framework is strongly aligned with shareholder interests and is consistent with shareholder feedback. We define free cash flow as net cash used in operating activities less capital expenditures plus the collection of deferred purchase price receivables. See the free cash flow disclosures, which appear on Annex A to this proxy statement, for further information.



#### Description of Pay Versus Performance

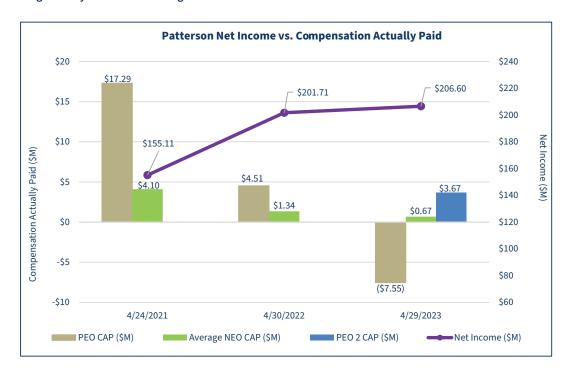
As described in Compensation Discussion and Analysis, a significant portion of annual target compensation awarded to management is compensation at risk because it depends on the Company's performance against preestablished performance goals under our MICP and LTIP, including stock price performance. The amounts reflected as "Compensation Actually Paid" represent a new required calculation of compensation that differs from our Summary Compensation Table calculation of compensation, primarily regarding equity valuation. This "Compensation Actually Paid" calculation methodology also differs from how the Compensation and Human Capital Committee views annual compensation decisions.

The following chart sets forth the relationship between PEO CAP, the average of other NEOs CAP and our TSR during fiscal years 2021 through 2023 versus the Dow Jones U.S. Health Care Index and the S&P 500 Healthcare Index. We have presented both of these indices given our transition from the S&P 500 Healthcare Index to the Dow Jones U.S. Health Care Index. In each of the following charts, "PEO" represents Mr. Walchirk and "PEO 2" represents Mr. Zurbay.

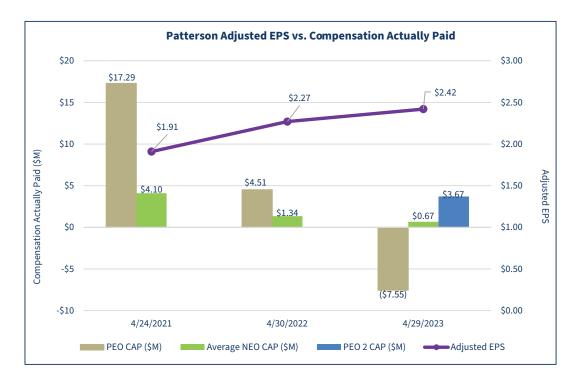




The following chart sets forth the relationship between PEO CAP, the average of other NEOs CAP and our net income during fiscal years 2021 through 2023.

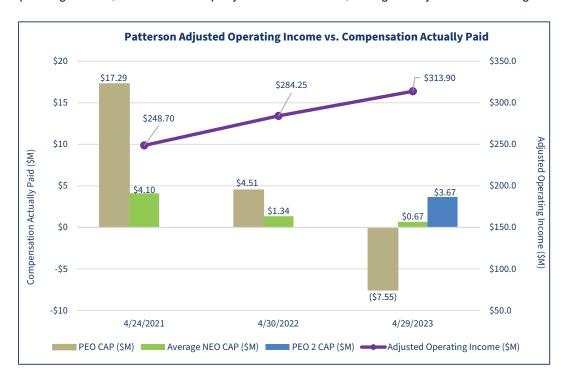


The following chart sets forth the relationship between PEO CAP, the average of other NEOs CAP and our adjusted EPS, our primary company-selected measure, during fiscal years 2021 through 2023.

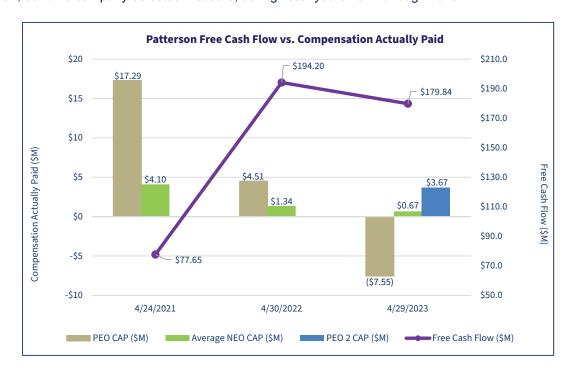




The following chart sets forth the relationship between PEO CAP, the average of other NEOs CAP and our adjusted operating income, our second company-selected measure, during fiscal years 2021 through 2023.



The following chart sets forth the relationship between PEO CAP, the average of other NEOs CAP and our free cash flow, our third company-selected measure, during fiscal years 2021 through 2023.





# Proposal No. 4: Ratification of Selection of Independent Registered Public Accounting Firm

Our Audit and Finance Committee has appointed Ernst & Young LLP ("EY") as our independent registered public accounting firm for the year ending April 27, 2024. If the shareholders do not ratify the selection at the meeting, such committee will consider selection of another firm of independent registered public accountants, but reserves the right to uphold the selection.

Representatives of EY are expected to be present at the virtual annual meeting, will have an opportunity to make a statement if they desire to do so, and are expected to be available to respond to appropriate questions from shareholders in attendance.

#### **Principal Accountant Fees and Services**

EY was our independent registered public accounting firm for the two most recently completed fiscal years.

Aggregate fees for professional services rendered for our company by EY for such fiscal years were as follows:

	Fiscal Year Ended April 29, 2023	Fiscal Year Ended April 30, 2022
Audit Fees	\$2,988,000	\$3,075,000
Audit-Related Fees	80,000	73,000
Tax Fees	94,000	203,000
All Other Fees	4,000	4,000
Total	\$3,166,000	\$3,355,000

Audit fees were for professional services rendered for the audits of the consolidated financial statements, statutory audits of subsidiaries, and reviews of Securities and Exchange Commission filings. Audit-related fees were for employee benefit plan audits, audits in connection with proposed transactions, and due diligence assistance on proposed transactions. Tax fees were for assistance with U.S. and international tax compliance, planning, transaction cost analyses and other tax advisory services related to various company initiatives. All other fees were for use of an online research tool proprietary to EY.

Our Audit and Finance Committee pre-approved all of the services we received from EY during fiscal 2023. Our Audit and Finance Committee also has determined that the provision of services covered by the foregoing fees is compatible with maintaining the principal accountant's independence. See "Audit and Finance Committee Report" below.



The projects and categories of service are as follows:

Audit. These services include the work necessary for the auditor to render an opinion on our consolidated financial statements. Audit services also include audit or attest services required by statute or regulation, such as comfort letters, consents, reviews of Securities and Exchange Commission filings, statutory audits in non-U.S. locations and attestation reports on internal control over financial reporting required under the Sarbanes-Oxley Act of 2002.

Audit Related Services. These services consist primarily of audits of benefit plans, due diligence assistance, accounting consultation on proposed transactions and internal control reviews.

*Tax Services.* Tax services consist of acquisition due diligence, transaction cost analysis, integration matters, review and consultation on tax provision and filings and other tax matters.

Other Services. The committee believes that other services are not an integral part of the examination of our company's financial statements, and that other services may raise a real or perceived question as to the auditor's independence. Accordingly, a very strong rationale must be presented to support the selection of the auditor for other services, and alternative service providers should also be considered.

#### **Audit and Finance Committee Report**

As noted above, our Audit and Finance Committee oversees our accounting and financial reporting process on behalf of our Board of Directors. Management has primary responsibility for the consolidated financial statements and the reporting process, including the system of internal control. In fulfilling its oversight responsibilities, the committee reviewed and discussed the audited consolidated financial statements included in our company's Annual Report on Form 10-K for the fiscal year ended April 29, 2023 with management, including a discussion of the quality, not just the acceptability, of the accounting principles; the reasonableness of significant estimates and judgments; and the clarity of disclosures in the financial statements.

After each fiscal quarter but prior to the filing of the related periodic report, our Audit and Finance Committee reviews and discusses with management and our independent registered public accounting firm the results of the most recently completed fiscal quarter. The committee held eight meetings during fiscal 2023.

Our Audit and Finance Committee has established procedures for the receipt, retention and treatment of complaints received by our company regarding accounting, internal accounting controls, or auditing matters, and the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters. To report such matters, please call 877-888-0040.

EY has been our company's independent registered public accounting firm since 1985. When, in accordance with Securities and Exchange Commission rules and EY policies, the lead audit partner is required to rotate after a maximum of five consecutive years of service in that capacity or due to other circumstances, the process for selection of our company's lead audit partner pursuant to this rotation policy involves a meeting between the chair of our Audit and Finance Committee and the candidate for the role, as well as discussion by the full committee and with management. Our company's lead audit partner was most recently changed at the conclusion of the audit for fiscal 2022.

Our Audit and Finance Committee reviewed with EY, the independent registered public accounting firm that is responsible for expressing an opinion on the conformity of our audited consolidated financial statements with generally accepted accounting principles, its judgments as to the quality, not just the acceptability, of our company's accounting principles and such other matters as are required to be discussed with the committee by the applicable requirements of the Public Company Accounting Oversight Board. In addition, the committee has discussed with EY the firm's independence from management and our company, including the matters in the written disclosures and the letter the committee received from EY as required by the applicable requirements of



the Public Company Accounting Oversight Board, Communication with Audit Committees Concerning Independence, and considered the compatibility of non-audit services performed by EY during the year on such firm's independence prior to the commencement of the non-audit services.

Our Audit and Finance Committee is committed to ensuring the independence of our company's independent registered public accountants and directs significant attention toward the appropriateness of the outside auditor to perform services other than the audit. The committee has adopted pre-approval policies and procedures in this regard.

As a matter of policy, the independent registered public accountants will only be engaged for non-audit related work if those services enhance and support the attest function of the audit, are an extension to the audit or audit related services, or relate to tax matters. Annually, the lead audit partner reviews with our Audit and Finance Committee the services the outside auditor expects to provide in the coming year, and the related fees. In addition, management provides the committee with a quarterly status for approval of any non-audit services that the outside auditor has been asked to provide or may be asked to provide in the next quarter. The committee pre-approves all audit and non-audit services provided by the company's outside auditor.

Our Chief Financial Officer is responsible for the implementation of the Audit and Finance Committee's preapproval policies and procedures. The committee pre-approved all of the services we received from EY during fiscal 2023.

Our Audit and Finance Committee discussed with our company's internal auditors and EY the overall scope and plans for their respective audits. The committee meets with the internal auditors and EY, with and without management present, to discuss the results of their examinations, their evaluations of our company's internal controls, and the overall quality of our company's financial reporting.

In reliance on the reviews and discussions referred to above, the Audit and Finance Committee recommended to our Board (and our Board approved) that our audited consolidated financial statements be included in our Annual Report on Form 10-K for the fiscal year ended April 29, 2023, for filing with the Securities and Exchange Commission.

The Audit and Finance Committee and our Board have recommended and seek shareholder ratification of the selection of EY as our company's independent registered public accounting firm for the year ending April 27, 2024. In making this recommendation, the committee evaluated the independence of EY, their knowledge and experience with our company, the quality of their past work for our company, their industry knowledge, data relating to their audit quality and performance, and the level of fees to be charged for the audit services. The committee and our Board believe that the appointment of EY as our company's independent registered public accounting firm is in the best interests of our shareholders and our company.

Respectfully submitted, /s/ Robert C. Frenzel, Chair /s/ Meenu Agarwal /s/ Jody H. Feragen /s/ Philip G.J. McKoy /s/ Ellen A. Rudnick The Audit and Finance Committee

#### **Recommendation of the Board**

Our Audit and Finance Committee and our Board of Directors recommend that you vote *FOR* the ratification of the selection of EY as our independent registered public accounting firm for the fiscal year ending April 27, 2024.



# **Security Ownership of Certain Beneficial Owners and Management**

#### **Security Ownership of Directors and Executive Officers**

The following tables set forth certain information regarding beneficial ownership of our common stock as of July 14, 2023 by (a) each director and nominee for director, (b) each executive officer named in the Summary Compensation Table, and (c) the current directors and executive officers as a group. The table lists voting securities, including restricted stock held by our directors and executive officers over which they have sole voting power but no investment power. Otherwise, except to the extent noted below, each person identified below has sole voting and investment power over the shares reported. Except as otherwise noted below, we know of no agreements among our shareholders which relate to voting or investment power with respect to our common stock and none of the stated shares has been pledged as security.

Name and Address of Beneficial Owner (a)	Amount and Nature of Beneficial Ownership (a)	Percent of Class (b)
Donald J. Zurbay	462,725 (c)(d)	*
Kevin M. Pohlman	235,847 (c)(d)	*
Les. B. Korsh	221,061 (c)(d)	*
Timothy E. Rogan	167,419 (c)(d)	*
Kevin M. Barry	87,605 (c)(d)	*
John D. Buck	80,081	*
Ellen A. Rudnick	70,747	*
Neil A. Schrimsher	48,000 (d)	*
Jody H. Feragen	44,357 (e)	*
Alex N. Blanco	28,512	*
Andrea L. Frohning	27,632 (c)	*
Robert C. Frenzel	25,454	*
Mark S. Walchirk	8,019 (c)	*
Philip G.J. McKoy	5,326	*
Meenu Agarwal	_	_
All current directors and executive officers as a group (14 persons)	1,488,834 (f)	1.5%

<sup>\*</sup> Less than 1% of the outstanding shares of common stock.

<sup>(</sup>a) Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission and includes voting or investment power with respect to securities. Securities "beneficially owned" by a person may include securities owned by or for, among others, the spouse, children or certain other relatives of such person as well as other securities as to which the person has or shares voting or investment power or has the option or right to acquire within 60 days. The same shares may be beneficially owned by more than one person. Includes shares of common stock held by our ESOP (as defined below). Shares reported as owned by the ESOP trustee are also reported as beneficially owned by our executive officers to the extent that shares have been allocated to the ESOP accounts of the named persons. Allocated shares are voted by the ESOP trustee in accordance with the direction of ESOP participants. Generally, unallocated



- shares and allocated shares as to which no direction is made by the participants are voted by the ESOP trustee in the same percentage as the allocated shares as to which directions are received by the ESOP trustee. Unless otherwise indicated, the address of each shareholder is c/o Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120.
- (b) Percentage of beneficial ownership is based on 95,613,625 shares outstanding as of July 14, 2023. Shares issuable pursuant to options are deemed outstanding for computing the percentage of the person holding such options but are not deemed outstanding for computing the percentage of any other person.
- (c) Includes the following shares allocated to the ESOP account of the following persons: Donald J. Zurbay (1,157 shares); Kevin M. Pohlman (1,800 shares); Les B. Korsh (2,140 shares); Timothy E. Rogan (16,927 shares); Kevin M. Barry (1,566 shares); Andrea L. Frohning (1,168 shares); and Mark S. Walchirk (1,315 shares). The ESOP trustee has the right to receive, and the power to direct the receipt of, dividends from such shares.
- (d) Includes shares purchasable by the named person upon the exercise of options granted under our Amended and Restated Equity Incentive Plan, our Omnibus Plan or as inducement awards issued outside such plans: Donald J. Zurbay (306,409 shares); Kevin M. Pohlman (110,075 shares); Les B Korsh (137,140 shares); Timothy E. Rogan (100,649 shares); Kevin M. Barry (61,309 shares); and Neil A. Schrimsher (12,000 shares).
- (e) Of the shares reported as beneficially owned, 1,000 shares are held in a revocable trust of which Ms. Feragen is a trustee.
- (f) Includes 24,516 shares allocated to ESOP accounts, 727,582 shares purchasable upon the exercise of options, and 185,740 shares over which there is sole voting power but no investment power.

#### **Security Ownership of Certain Beneficial Owners**

The following table shows all entities that are the beneficial owners of more than 5% of our common stock as of July 14, 2023.

Name and Address of Beneficial Owner (a)	Amount and Nature of Beneficial Ownership (a)	Percent of Class (b)
BlackRock, Inc.	10,081,506 (c)	10.5%
Delaware Charter Guarantee & Trust Company dba Principal Trust Company as Trustee for the Patterson Companies, Inc. Employee Stock Ownership Plan	9,384,927 (d)	9.8%
The Vanguard Group	9,240,985 (e)	9.7%

- (a) Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission and includes voting or investment power with respect to securities. Securities "beneficially owned" by a person may include securities owned by or for, among others, the spouse, children or certain other relatives of such person as well as other securities as to which the person has or shares voting or investment power or has the option or right to acquire within 60 days. The same shares may be beneficially owned by more than one person. Includes shares of common stock held by our ESOP. Shares reported as owned by the ESOP trustee are also reported as beneficially owned by our executive officers to the extent that shares have been allocated to the ESOP accounts of the named persons. Allocated shares are voted by the ESOP trustee in accordance with the direction of ESOP participants. Generally, unallocated shares and allocated shares as to which no direction is made by the participants are voted by the ESOP trustee in the same percentage as the allocated shares as to which directions are received by the ESOP trustee.
- (b) Percentage of beneficial ownership is based on 95,613,625 shares outstanding as of July 14, 2023.



- (c) As set forth in Schedule 13G/A filed with the Securities and Exchange Commission by BlackRock, Inc. ("BlackRock") on January 23, 2023. The Schedule 13G/A reports that BlackRock is a parent holding company/control person for BlackRock Life Limited, Aperio Group, LLC, BlackRock Advisors, LLC, BlackRock (Netherlands) B.V., BlackRock Fund Advisors (which entity beneficially owns 5% or greater of the outstanding shares of the security class being reported on the Schedule 13G/A), BlackRock Institutional Trust Company, National Association, BlackRock Asset Management Ireland Limited, BlackRock Financial Management, Inc., BlackRock Asset Management Schweiz AG, BlackRock Investment Management, LLC, BlackRock Investment Management (UK) Limited, BlackRock Asset Management Canada Limited, BlackRock Investment Management (Australia) Limited, and BlackRock Fund Managers Ltd. The Schedule 13G/A reports that BlackRock has sole voting power over 9,917,574 shares and sole dispositive power over 10,081,506 shares. The Schedule 13G/A further reports that various persons have the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the reported shares, but no one person's interest in the reported shares is more than 5% of the total outstanding shares. The reporting person's address is 55 East 52nd Street, New York, NY 10055.
- (d) As set forth in Schedule 13G/A filed with the Securities and Exchange Commission by Delaware Charter Guarantee & Trust Company dba Principal Trust Company as Trustee for the Patterson Companies, Inc. Employee Stock Ownership Plan ("ESOP") on February 6, 2023. The Schedule 13G/A reports as follows: The reported shares represent shares over which shared voting power and shared dispositive power is claimed. The ESOP is subject to the Employee Retirement Income Security Act of 1974 ("ERISA"). Delaware Charter Guarantee & Trust Company dba Principal Trust Company acts as the trustee of the ESOP. The securities reported include all shares held of record by the trustee. The trustee follows the directions of our company, or other parties designated in the trust agreement between our company and the trustee, with respect to voting and disposition of the shares. The trustee, however, is subject to fiduciary duties under ERISA. The trustee disclaims beneficial ownership of the reported shares. As of July 14, 2023, the number of shares reported as beneficially owned represented shares held in the allocated account of the ESOP. The reporting person's address is 1013 Centre Road, Suite 300, Wilmington, DE 19805-1265.
- (e) As set forth in Schedule 13G/A filed with the Securities and Exchange Commission by The Vanguard Group ("Vanguard") on February 9, 2023. The Schedule 13G/A reports that Vanguard is an investment adviser with sole voting power over no shares, shared voting power over 128,059 shares, sole dispositive power over 9,024,339 shares, and shared dispositive power over 216,646 shares. The clients which The Vanguard Group serves as investment adviser, including investment companies registered under the Investment Company Act of 1940 and other managed accounts, have the right to receive or the power to direct the receipt of dividends from, and the proceeds from the sale of, the reported shares. Not more than 5% of the security class being reported on Schedule 13G/A is owned by any one client subject to the investment advice of The Vanguard Group. The reporting person's address is 100 Vanguard Blvd., Malvern. PA 19355.



# Certain Relationships and Related Transactions

Our Audit and Finance Committee, which is responsible for reviewing any proposed transaction with a related person, has adopted a written policy and procedures for the review, approval and ratification of any related person transaction requiring disclosure under Item 404(a) of Regulation S-K. This policy states that such committee is responsible for reviewing and approving or disapproving all related person transactions, which are defined as any transaction, arrangement or relationship in which (a) the amount involved may be expected to exceed \$120,000 in any fiscal year, (b) our company will be a participant, and (c) a related person has a direct or indirect material interest. A related person is defined as an executive officer, director or nominee for director, or a greater than five percent beneficial owner of our company's common stock, or an immediate family member of the foregoing. There were no transactions requiring disclosure under Item 404(a) of Regulation S-K during fiscal 2023. All future transactions between us and our executive officers, directors and principal shareholders and their affiliates will be reviewed and approved or disapproved by our Audit and Finance Committee pursuant to the foregoing policy.

## Section 16(a) Reports

Section 16(a) of the Exchange Act requires our officers and directors, and persons who own more than 10% of a registered class of our equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission and provide us with copies of such reports. Based solely on our review of the copies of such forms received by us, or written representations from certain reporting persons that no Forms 5 were required for those persons, we believe that, during the past fiscal year, our officers, directors and greater than 10% shareholders complied with applicable filing requirements.



# **Equity Compensation Plan Information**

The following table provides information as of April 29, 2023 about our common stock that may be issued under our existing equity compensation plans.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted- average exercise price of outstanding options, warrants and rights (b) (1)	remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	2,123,003 (2)	\$30.92	11,114,838 (3)
Equity compensation plans not approved by security holders	99,250 (4)	\$22.67	_
Total	2,222,253	\$30,52	11,114,838

- (1) The weighted average exercise price does not take into account the shares issuable upon vesting of outstanding performance unit awards, which have no exercise price.
- (2) Represents (a) 300,706 shares of our common stock to be issued upon exercise of outstanding stock options under the Amended and Restated Equity Incentive Plan, and (b) 1,619,666 shares of our common stock to be issued upon exercise of outstanding stock options and 202,631 performance units granted at target and unvested under the Omnibus Plan.
- (3) Represents (a) 9,926,622 shares of our common stock available for issuance under the Omnibus Plan, which replaced our Amended and Restated Equity Incentive Plan (under which no new awards may be granted and under which all outstanding awards are fully vested), (b) 1,008,329 shares of our common stock available for issuance under the Employee Stock Purchase Plan, (c) 3,898 restricted awards unvested under our Capital Accumulation Plan (under which no new participation is permitted), and (d) 176,489 shares of our common stock available under the 2014 Sharesave Plan.
- (4) Represents shares of our common stock to be issued upon exercise of outstanding stock options granted to Mr. Zurbay as an inducement to his employment.



# Information Concerning Solicitation and Voting

This proxy statement is furnished, and votes on the proposals in this proxy statement are solicited, by the Board of Directors of Patterson Companies, Inc. and contains information relating to the annual meeting of shareholders to be held virtually at 4:30 p.m., Central Daylight Saving Time, on Monday, September 11, 2023.

In accordance with rules and regulations adopted by the Securities and Exchange Commission, we have elected to provide access to our proxy materials over the Internet, instead of mailing printed copies of those materials to each shareholder. Accordingly, a Notice Regarding the Availability of Proxy Materials will be mailed on or about July 28, 2023 to shareholders who owned our common stock at the close of business on July 14, 2023. Shareholders will have the ability to access the proxy materials on a website referred to in the Notice Regarding the Availability of Proxy Materials or request that a printed set of the proxy materials be sent to them by following the instructions therein.

The Notice Regarding the Availability of Proxy Materials will also provide instructions on how you can elect to receive future proxy materials electronically or in printed form by mail. If you choose to receive future proxy materials electronically, you will receive an email next year with instructions containing a link to the proxy materials and a link to the proxy voting site. Your election to receive proxy materials electronically or in printed form by mail will remain in effect until you terminate such election.

Choosing to receive future proxy materials electronically will allow us to provide you with the information you need in a timely manner, will save us the cost of printing and mailing documents to you and will conserve natural resources.

### Why did I receive a notice in the mail regarding the Internet availability of the proxy materials this year instead of a paper copy of the proxy materials?

The Securities and Exchange Commission rules allow companies to furnish their proxy materials over the Internet. As a result, we are mailing to most of our shareholders a Notice Regarding the Availability of Proxy Materials instead of a paper copy of the proxy materials. All shareholders receiving the notice will have the ability to access the proxy materials over the Internet and request to receive a paper copy of the proxy materials by mail. Instructions on how to access the proxy materials over the Internet or to request a paper copy may be found on the notice. In addition, the notice contains instructions on how shareholders may request to receive proxy materials in printed form by mail or electronically by e-mail on an ongoing basis.

#### How can I access the proxy materials over the Internet?

The Notice Regarding the Availability of Proxy Materials, proxy card or voting instruction card provided by your broker, trustee or nominee, will contain instructions on how to view our proxy materials for the annual meeting of shareholders on the Internet and how to instruct us to send our future proxy materials to you electronically by e-mail.

#### How may I obtain a paper copy of the proxy materials?

Shareholders receiving a Notice Regarding the Availability of Proxy Materials will find instructions about how to obtain a paper copy of the proxy materials on their notice.



#### What is the purpose of the virtual annual meeting?

At our virtual annual meeting, shareholders will vote on the following items of business:

- The election of nine directors to have terms expiring in 2024, and until their successors shall be elected and duly qualified;
- Advisory approval of executive compensation;
- Advisory vote on frequency of shareholder votes on executive compensation (every one, two or three years);
   and
- Ratification of the selection of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending April 27, 2024.

Shareholders will also vote on such other matters as may properly come before the meeting or any adjournment or postponement thereof.

#### What are the Board's recommendations?

Our Board of Directors recommends that you vote:

- FOR election of each of the nominees for director (see Proposal No. 1);
- FOR advisory approval of executive compensation (see Proposal No. 2);
- 1 YEAR on advisory approval of frequency of shareholder votes on executive compensation (see Proposal No. 3); and
- **FOR** ratification of the selection of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending April 27, 2024 (see Proposal No. 4).

With respect to any other matter that properly comes before the meeting, the proxy holders will vote as recommended by our Board of Directors or, if no recommendation is given, in their own discretion.

#### What shares are entitled to vote?

As of July 14, 2023, the record date for the meeting, we had 95,613,625 shares of common stock outstanding and approximately 1,650 shareholders of record. Each share of our common stock outstanding on the record date is entitled to one vote on each item being voted on at the meeting. You can vote all the shares that you owned on the record date. These shares include (1) shares held directly in your name as the shareholder of record, and (2) shares held for you as the beneficial owner through a broker, bank or other nominee. Shareholders do not have the right to cumulate votes in the election of directors. Shares are counted as present if either the shareholder votes online at the virtual annual meeting, or has properly submitted a proxy by Internet, by telephone, or by mail.

#### How can I vote by proxy in advance of the virtual annual meeting?

Whether you hold shares directly as the shareholder of record or through a broker, trustee or other nominee as the beneficial owner, you may direct how your shares are voted without attending the virtual annual meeting. There are three ways to vote by proxy:

By Internet. Shareholders who receive a Notice Regarding the Availability of Proxy Materials may submit proxies over the Internet by following the instructions on the notice. Shareholders who receive a paper copy of a proxy card or voting instruction card provided by their broker, trustee or nominee by mail may submit proxies over the Internet by following the instructions on the proxy card or voting instruction card.



By Telephone. Shareholders of record may submit proxies by telephone by following the instructions set forth on the website listed on the Notice Regarding the Availability of Proxy Materials or the proxy card. You will need to have the control number that appears on your Notice Regarding the Availability of Proxy Materials or proxy card available when voting by telephone.

By Mail. Shareholders who request and receive a paper copy of the proxy card or the voting instruction card by mail may submit proxies by completing, signing and dating their proxy card or voting instruction card and mailing it in the accompanying pre-addressed envelope.

# How do I vote my Patterson Companies, Inc. Employee Stock Ownership Plan and Trust ("ESOP") or Patterson Dental Canada, Inc. Deferred Profit Sharing Plan ("DPSP") shares?

If you participate in the ESOP or the DPSP, follow the directions on your proxy card to vote shares held for you in your ESOP or DPSP account, and such shares will be voted in accordance with your instructions. If you do not provide instructions on or before Wednesday, September 6, 2023, our Board of Directors will direct Delaware Charter Guarantee & Trust Company dba Principal Trust Company, the trustee of the ESOP, to vote your ESOP shares in accordance with the Board's recommendations. If you do not provide instructions on or before Wednesday, September 6, 2023, our Board will direct Standard Life Trust Company, the trustee of the DPSP, to vote your DPSP shares in accordance with the Board's recommendations.

#### Who can attend the virtual annual meeting?

All shareholders as of the record date, or their duly appointed proxies, may attend and participate in the virtual annual meeting by accessing <a href="www.virtualshareholdermeeting.com/PDCO2023">www.virtualshareholdermeeting.com/PDCO2023</a>. To join the annual meeting, you will need to have your 16-digit control number, which is included on your Notice Regarding the Availability of Proxy Materials or on your proxy card (if you received a printed copy of the proxy materials). In the event that you do not have a control number, please contact your broker, bank, or other nominee as soon as possible and no later than Wednesday, September 6, 2023, so that you can be provided with a control number and gain access to the meeting. Shareholders may vote electronically and submit questions online while attending the virtual annual meeting.

The live audio webcast of the annual meeting will begin promptly at 4:30 p.m., Central Daylight Saving Time. Online access to the audio webcast will open approximately 15 minutes prior to the start of the annual meeting to allow time for you to log in and test the computer audio system. We encourage our shareholders to access the meeting prior to the start time. If you encounter any difficulties accessing the virtual annual meeting during the check-in or meeting time, please call the technical support number that will be posted on the online annual meeting login page at www.virtualshareholdermeeting.com/PDCO2023.

#### How can I vote my shares at the virtual annual meeting?

To vote your shares online at the virtual annual meeting, please visit <a href="https://www.virtualshareholdermeeting.com/PDCO2023">www.virtualshareholdermeeting.com/PDCO2023</a> and enter the 16-digit control number included in our Notice Regarding the Availability of Proxy Materials or on your proxy card (if you received a printed copy of the proxy materials).

Even if you plan to attend the virtual annual meeting online, we recommend that you vote by proxy in advance of the annual meeting as described above so that your vote will be counted if you later decide not to attend the annual meeting. For additional information, please see "How can I vote by proxy in advance of the virtual annual meeting?" above.

To vote your shares without attending the virtual annual meeting, please follow the instructions for Internet or telephone voting contained in the Notice Regarding the Availability of Proxy Materials. Whether you hold shares directly as a shareholder of record or beneficially in street name, you may direct how your shares are voted



without attending the virtual annual meeting online. If you are a shareholder of record, you may vote by submitting a proxy electronically via the Internet, by telephone, or if you have requested a paper copy of these proxy materials, by returning the proxy card or voting instruction card. If you hold shares beneficially in street name, you may vote by submitting voting instructions to your broker, trustee or nominee. All shares represented by a valid proxy received prior to the annual meeting will be voted.

#### Can I change my vote or revoke my proxy after I submit my vote?

Yes. If you vote prior to the meeting, you may change your vote or revoke your proxy at any time before the votes are cast at the meeting. You may automatically revoke your proxy by attending the virtual annual meeting online and voting online at the meeting. Attending the virtual annual meeting online without voting at such meeting will not in and of itself constitute revocation of a proxy. To revoke your voting instructions, you may submit new voting instructions to your broker, trustee or nominee. Another means to revoke your proxy or change your proxy or voting instructions is to send a written notice via email to <a href="mailto:investor.relations@pattersoncompanies.com">investor.relations@pattersoncompanies.com</a> before the beginning of the annual meeting.

#### What constitutes a quorum?

The presence at the virtual annual meeting, in person or by proxy, of the holders of at least a majority of the shares of our common stock outstanding as of the record date will constitute a quorum. There must be a quorum for any action to be taken at the meeting (other than an adjournment or postponement of the meeting). If you submit a properly executed proxy card, even if you abstain from voting, then your shares will be counted for purposes of determining the presence of a quorum. Because brokers cannot vote shares on their customers' behalf on "non-routine" proposals, such as Proposal Nos. 1, 2 and 3 in this proxy statement, without receiving voting instructions from a customer, if a broker does not receive voting instructions from its customer concerning a non-routine proposal and is precluded from voting on that proposal, then a "broker non-vote" occurs. If a broker returns a proxy indicating a lack of authority to vote on non-routine proposals, the shares represented by the proxy will be deemed present at the meeting for purposes of determining a quorum, but not present for purposes of calculating the vote on such proposals.

#### What vote is required to approve each item?

*Proposal No. 1.* Assuming the presence of a quorum, election as a director requires the affirmative vote of the holders of a majority of the shares represented in person or by proxy and entitled to vote at the meeting. For additional information, please see "How does the director resignation policy work?" below.

*Proposal Nos. 2 and 4.* Assuming the presence of a quorum, the affirmative vote of the greater of (1) a majority of the outstanding shares of our common stock present in person or by proxy and entitled to vote on the item at the meeting and (2) a majority of the minimum number of shares entitled to vote that would constitute a quorum for the transaction of business at the meeting, will be required for approval of each of these proposals.

*Proposal No. 3.* The alternative receiving the greatest number of votes (every one, two or three years) will be considered the frequency selected by the shareholders.

#### What is the effect of an abstention or broker non-vote on each proposal?

With respect to the election of directors, the advisory proposal on executive compensation, and the proposal to ratify the selection of Ernst & Young LLP:

• If you abstain from voting on a nominee or a proposal, your shares will be considered present at the annual meeting for purposes of determining a quorum and for purposes of calculating the shares present and entitled to vote on the nominee or the proposal and, accordingly, will have the same effect as a vote against the nominee or proposal.



• If you do not vote (or a broker non-vote occurs) on a nominee or a proposal, your shares will not be deemed present for the purposes of calculating the vote on that nominee or proposal and will generally have no impact on determining whether the nominee is elected or the proposal is approved.

With respect to the advisory vote on the frequency of shareholder votes on executive compensation:

• If you abstain or do not vote (or a broker non-vote occurs) on this proposal, the abstention or failure to vote will not have any impact on the outcome of this proposal.

#### What does it mean if I receive more than one proxy card?

If you receive more than one proxy card, it means that you hold shares registered in more than one name or brokerage account. You should sign and return each proxy card that you receive in order to ensure that all of your shares are voted.

#### How can I vote on each of the proposals?

With respect to the first proposal, you may vote *FOR* or *AGAINST* each nominee, or you may indicate that you wish to *ABSTAIN* from voting on one or more nominees. With respect to each of the second and fourth proposals, you may vote *FOR* or *AGAINST* the proposal, or you may indicate that you wish to *ABSTAIN* from voting on the proposal. With respect to the third proposal, you may vote every *1 YEAR*, *2 YEARS*, *3 YEARS*, or you may indicate that you wish to *ABSTAIN* from voting in the proposal.

If you vote by proxy, your shares will be voted at the annual meeting in the manner you indicate on your proxy. If you sign a paper proxy card but do not specify how you want your shares to be voted (and you do not hold your shares through a broker, bank or other financial institution), they will be voted (1) FOR election of the nominees named under the caption "Proposal No. 1 – Election of Directors;" (2) FOR advisory approval of executive compensation; (3) 1 YEAR on advisory approval of frequency of shareholder votes on executive compensation; (4) FOR ratification of the selection of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending April 27, 2024; and (5) in the discretion of the proxies named on the proxy card with respect to all other appropriate matters properly brought before the annual meeting.

#### How does the director resignation policy work?

Pursuant to our Corporate Governance Guidelines, any nominee for director in an uncontested election (i.e., an election where the number of nominees is not greater than the number of directors to be elected) who fails to receive the affirmative vote of the holders of a majority of shares represented in person or by proxy and entitled to vote at the meeting shall, promptly following certification of the shareholder vote, offer his or her resignation to our Governance and Nominating Committee. The resignation offer shall be in writing and shall be an irrevocable resignation offer pending acceptance or rejection by our Board of Directors following its receipt of the recommendation of our Governance and Nominating Committee. We will promptly disclose to the public each such resignation offer and decision by our Board.

#### Who will count the proxy votes?

All votes will be tabulated by Broadridge Financial Services as the inspector of election for the meeting. Such firm will separately tabulate affirmative and negative votes, abstentions and broker non-votes.



#### How will voting on any other business be conducted?

We do not expect any matters to be presented for a vote at the meeting other than the matters described in this proxy statement. If you grant a proxy, either of the proxy holders, Donald J. Zurbay or Les B. Korsh, or his nominee(s) or substitute(s), will have the discretion to vote your shares on any additional matters that are properly presented for a vote at the meeting. If a nominee is not available as a candidate for director, the persons named as proxy holders may vote your proxy for another candidate nominated by our Board of Directors.

#### Who is paying for this proxy solicitation?

We will pay the expenses incurred in connection with the solicitation of proxies. We are soliciting proxies principally by mail. In addition, our directors, officers and other employees may solicit proxies personally, by telephone or by e-mail, for which they will receive no consideration other than their regular compensation. We will also request brokerage houses, nominees, custodians and fiduciaries to forward soliciting material to the beneficial owners of shares held as of the record date and will reimburse such persons for their reasonable expenses so incurred.



### **Annual Report to Shareholders**

The Notice Regarding the Availability of Proxy Materials will contain instructions as to how you can access our annual report to shareholders, including our Annual Report on Form 10-K containing financial statements for the fiscal year ended April 29, 2023, over the Internet. It will also tell you how to request, free of charge, a paper or e-mail copy of our Annual Report on Form 10-K. No part of our annual report to shareholders is incorporated herein and no part of our annual report to shareholders is to be considered proxy soliciting material.

We will furnish to each person whose proxy is being solicited, upon written request of such person, a copy of any exhibit described in the exhibit list accompanying the Form 10-K, upon the payment, in advance, of reasonable fees related to our furnishing of such exhibit(s). Written requests for copies of such exhibit(s) should be sent to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota, 55120, Attention: Investor Relations. Another means to obtain exhibits is to send a written request via email to investor.relations@pattersoncompanies.com.

## **Householding of Proxy Materials**

The Securities and Exchange Commission has adopted rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for the proxy materials, including the Notice Regarding the Availability of Proxy Materials, with respect to two or more shareholders sharing the same address by delivering a single set of proxy materials, including the Notice Regarding the Availability of Proxy Materials, addressed to those shareholders, unless the affected shareholder has provided contrary instructions. This process, which is commonly referred to as "householding," potentially means extra convenience for shareholders and cost savings for companies.

A number of brokers with account holders who are Patterson shareholders will be "householding" our proxy materials, including the Notice Regarding the Availability of Proxy Materials. A single Notice Regarding the Availability of Proxy Materials and, if applicable, a single set of proxy materials will be delivered to multiple shareholders sharing an address unless contrary instructions have been received from the affected shareholders. Once you have received notice from your broker that it will be "householding" communications to your address, "householding" will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in "householding" and would prefer to receive a separate Notice Regarding the Availability of Proxy Materials and, if applicable, a separate set of proxy materials, please notify your broker or us. Direct your written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota, 55120, Attention: Investor Relations, or send a written request via email to <a href="mailto:investor.relations@pattersoncompanies.com">investor.relations@pattersoncompanies.com</a>, or call Investor Relations at (651) 686-1364. Shareholders who currently receive multiple copies of the proxy materials, including the Notice Regarding the Availability of Proxy Materials, at their addresses and would like to request "householding" of their communications should contact their brokers.



# Shareholder Proposals for the 2024 Annual Meeting

If a shareholder wishes to present a proposal for consideration for inclusion in the proxy materials for the 2024 annual meeting of shareholders, the proposal must be sent by certified mail, return receipt requested, and must be received at the executive offices of Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attn: Les B. Korsh, Chief Legal Officer and Corporate Secretary, no later than March 30, 2024. All proposals must conform to the rules and regulations of the Securities and Exchange Commission. Our Bylaws provide that, except in the case of proposals made in accordance with Rule 14a-8 under the Exchange Act, for shareholder proposals to be considered at an annual meeting of shareholders, the shareholder must have given timely notice thereof in writing to our Corporate Secretary. To be timely for consideration at the 2024 annual meeting of shareholders, a shareholder's notice must be delivered to or mailed and received at our executive offices by June 13, 2024. In addition, the proxy solicited by our Board of Directors for the 2024 annual meeting of shareholders will confer discretionary authority to vote on any proposal presented by a shareholder at that meeting for which we have not been provided with notice on or prior to June 13, 2024. A copy of our Bylaws may be obtained by written request to Patterson Companies, Inc., 1031 Mendota Heights Road, St. Paul, Minnesota 55120, Attn: Les B. Korsh, Chief Legal Officer and Corporate Secretary. For information regarding the submission of nominees for inclusion in the proxy materials for the 2024 annual meeting of shareholders, please see Director Nomination Process above. In addition to satisfying those requirements, if a shareholder intends to comply with the Securities and Exchange Commission's universal proxy rules and to solicit proxies in support of director nominees other than our company's nominees, the shareholder must provide notice that includes the information required by Exchange Act Rule 14a-19, which notice must be postmarked or transmitted electronically to us at our principal executive offices no later than 60 calendar days prior to the one-year anniversary date of the annual meeting (for the 2024 annual meeting of shareholders, no later than July 13, 2024).

### **Other Matters**

Our Board of Directors does not know of any other matter that will be presented at the annual meeting other than the proposals discussed in this proxy statement. However, if any other matter properly comes before the meeting, your proxies will act on such matter in their discretion.

BY ORDER OF THE BOARD OF DIRECTORS

Donald J. Zurbay

President and Chief Executive Officer

St. Paul, Minnesota July 28, 2023



#### Annex A: Reconciliation of GAAP to Non-GAAP Measures

#### **FINANCIAL SUMMARY**

	Fiscal year ended		
(Dollars in thousands, except per share amounts)	April 29, 2023	April 30, 2022	April 24, 2021
Net sales	\$6,471,471	\$6,499,405	\$5,912,066
Gross profit	1,372,945	1,289,087	1,203,130
Operating income	275,971	157,002	210,607
Net income attributable to Patterson Companies, Inc.	207,557	203,210	155,981
Diluted earnings per share attributable to Patterson			
Companies, Inc.	\$2.12	\$2.06	\$1.61
Cash and cash equivalents	\$159,669	\$142,014	\$143,244
Working capital	697,804	663,353	526,263
Total assets	2,879,146	2,741,630	2,751,511
Total long-term debt	451,231	488,554	487,545
Stockholders' equity	1,118,535	1,042,635	964,671

#### **RECONCILIATION OF GAAP TO NON-GAAP MEASURES**

The following reconciliation of GAAP to non-GAAP measures table is provided to adjust reported GAAP measures, namely operating income and diluted earnings per share attributable to Patterson Companies, Inc., for the impact of deal amortization, integration and business restructuring expenses, legal reserves, inventory donation charges and gains on investments. Management believes that these non-GAAP measures may provide a helpful representation of the company's performance, and enable comparison of financial results between periods where certain items may vary independent of business performance. These non-GAAP financial measures are presented solely for informational and comparative purposes and should not be regarded as a replacement for corresponding, similarly captioned, GAAP measures.

	Fiscal year ended		
(Dollars in thousands, except per share amounts)	April 29, 2023	April 30, 2022	April 24, 2021
Operating income – GAAP	\$275,971	\$157,002	\$210,607
Deal amortization	37,932	37,812	37,002
Integration and business restructuring expenses	_	4,245	1,090
Legal reserves	_	36,000	_
Inventory donation charges	_	49,194	_
Gains on investments	_	_	_
Adjusted operating income – non-GAAP	\$313,903	\$284,253	\$248,699
Diluted earnings per share attributable to Patterson Companies,			
Inc. – GAAP	\$2.12	\$2.06	\$1.61
Deal amortization	0.29	0.29	0.29
Integration and business restructuring expenses	_	0.03	0.01
Legal reserves	_	0.28	_
Inventory donation charges	_	0.37	_
Gains on investments	_	(0.77)	_
Adjusted earnings per share – non-GAAP*	\$2.42	\$2.27	\$1.91
Operating income as a % of sales – GAAP	4.3%	2.4%	3.6%
Adjusted operating income as a % of sales – non-GAAP	4.9%	4.4%	4.2%

<sup>\*</sup> May not sum due to rounding and difference in weighted average shares used to calculate diluted earnings per share.

#### **FREE CASH FLOW**

	Fiscal year ended			
(Dollars in thousands)	April 29, 2023	April 30, 2022	April 24, 2021	
Net cash used in operating activities	\$(754,852)	\$(980,994)	\$(730,519)	
Additions to property and equipment and software	(64,220)	(38,308)	(25,788)	
Collection of deferred purchase price receivables	998,912	1,213,497	833,958	
Free cash flow	\$179,840	\$194,195	\$77,651	