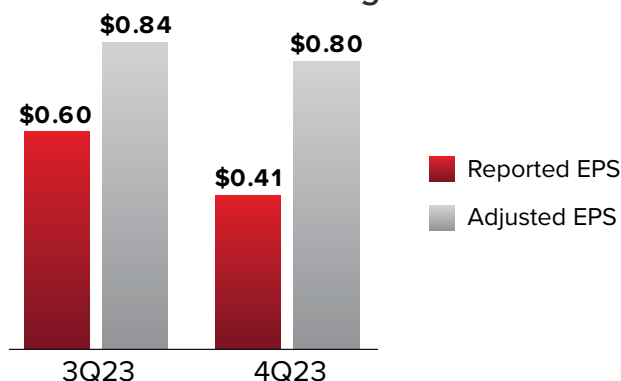


Synovus Company Profile

Synovus Financial Corp. (**NYSE: SNV**) is a financial services company based in Columbus, Georgia, with approximately \$60 billion in assets. Through its wholly-owned subsidiary, Synovus Bank, the company provides commercial and consumer banking, including private banking, mortgage services, treasury management, wealth management, premium finance, asset-based lending, structured lending, capital markets and international banking. Synovus also provides financial planning and investment advisory services through its wholly-owned subsidiaries, Synovus Trust, and Synovus Securities, as well as its Global One and Creative Financial Group divisions. Synovus' range of products and services, along with its industry-leading reputation and focus on local communities, make the company a compelling choice for clients in some of the best markets in the southeast.

Diluted Earnings Per Share



Fourth Quarter 2023 Highlights

- Net income available to common shareholders was \$60.6 million, or \$0.41 per diluted share, down \$0.19 sequentially and down \$0.94 compared to the fourth quarter 2022.
- The \$51 million FDIC special assessment impacted fourth quarter 2023 reported and adjusted EPS by \$0.26.
- Pre-provision net revenue of \$135.8 million declined \$60.9 million, or 31%, sequentially and was down \$159.0 million, or 54%, compared to the fourth quarter 2022.
- Net interest income declined \$5.9 million, or 1%, compared to the prior quarter and was down \$64.1 million, or 13%, compared to the fourth quarter 2022, primarily attributable to a decline in average earnings assets and higher funding costs. Net interest margin was 3.11%, which was stable from the third quarter supported by rising asset yields, lower than expected core interest-bearing deposit cost and a decline in borrowings.
- Period-end loans declined \$275.4 million, or 1%, from the third quarter as core commercial lending growth was more than offset by softer loan production, higher loan paydowns and strategic declines in certain loan categories such as non-relationship syndicated lending and third-party consumer lending.
- Core deposits increased \$714.1 million, or 2%, sequentially. Total deposits ended the quarter at \$50.74 billion, an increase of \$535.3 million, or 1%, sequentially as a result of the focus on deposit production and seasonally higher commercial deposits and public funds.
- Total deposit costs increased 19 bps from the third quarter 2023 to 2.50%. The bank's total deposit beta cycle to date through the fourth quarter 2023 has been 45%.
- Non-interest revenue of \$51.5 million declined \$55.7 million, or 52%, sequentially and decreased \$51 million, or 50%, compared to the fourth quarter 2022. Non-interest revenue was impacted by \$78 million in securities losses. Adjusted non-interest revenue of \$126.2 million rose \$19.9 million, or 19%, sequentially and increased \$25.3 million, or 25%, compared to the fourth quarter 2022. The growth was primarily attributable to higher GreenSky income as well as stronger treasury and payments solutions and non-GLOBALT wealth management fees.
- On a sequential quarter basis, non-interest expense of \$352.9 million was flat while adjusted non-interest expense increased 15% to \$353.1 million, and compared to prior year, non-interest expense and adjusted non-interest expense were up 14% and 15%, respectively. All comparisons were impacted by the \$51 million FDIC special assessment. Headcount declined 2% sequentially and 5% year over year.
- Credit quality ratios remain healthy. The non-performing loan and asset ratios were slightly higher at 0.66% and 0.66%, respectively; the net charge-off ratio for the quarter was 0.38%, and total past dues were 0.14% of total loans outstanding.
- Provision for credit losses of \$45.5 million declined \$27.1 million sequentially and compares to \$72.6 million in the third quarter of 2023.
- The allowance for credit losses ratio (to loans) of 1.24% was up 2 bps sequentially and up 9 bps compared to the prior year. The quarter over quarter increase primarily reflects loan performance during the fourth quarter.
- The preliminary CET1 ratio rose sequentially to 10.22% as core earnings accretion more than offset the impact of the \$51 million FDIC special assessment and \$78 million in securities losses during the fourth quarter.

Ratings Summary

Synovus Financial

Rating Date
Long-Term Issuer
Rating Outlook

S&P

8/21/23
BBB-
Stable

Fitch

4/24/23
BBB
Stable

Synovus Bank

Rating Date
Long-Term Issuer
Certificate of Deposit

S&P

8/21/23
BBB
-

Fitch

4/24/23
BBB
-

Amounts may not total due to rounding.

Key Figures

Assets

\$60bn

Deposits

\$51bn

Loans

\$43bn

Branches

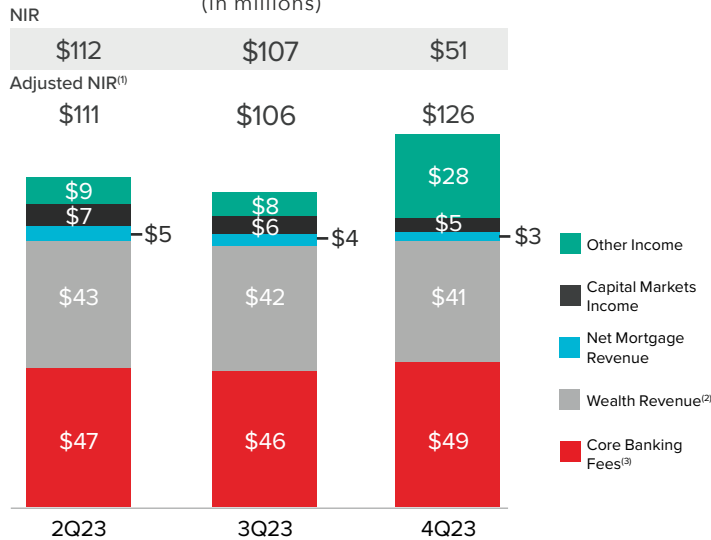
246

across five states

Financial Highlights

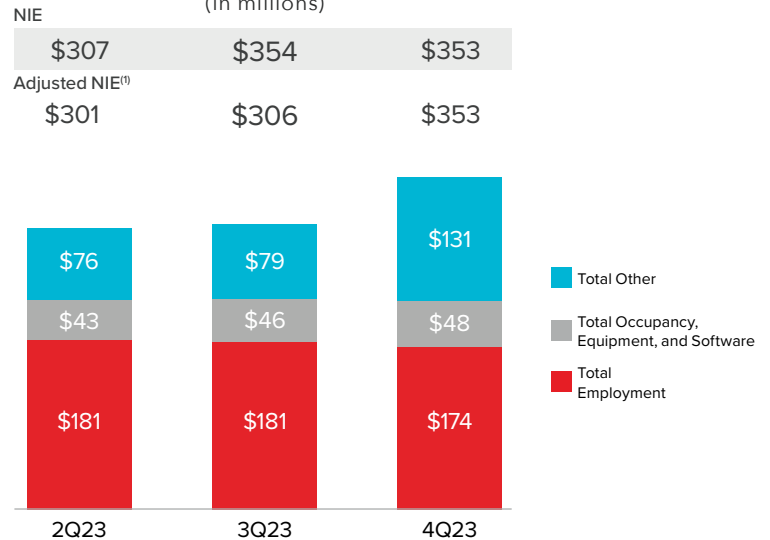
Non-Interest Revenue

(in millions)

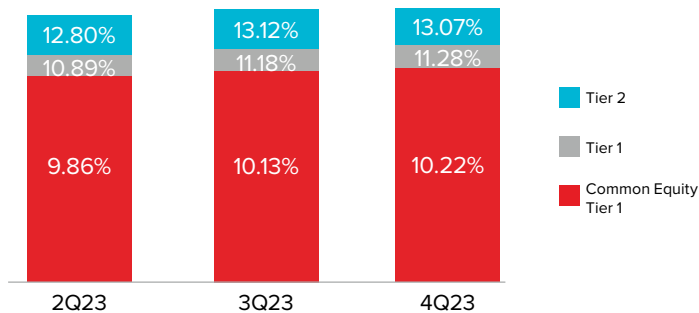


Non-Interest Expense

(in millions)



Capital Ratios⁽⁴⁾



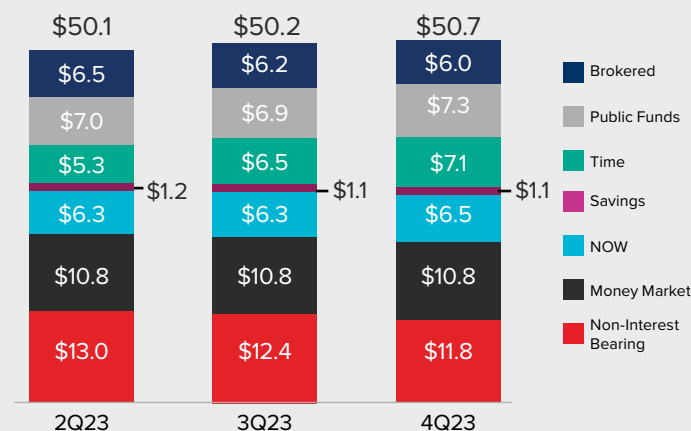
Amounts may not total due to rounding.

(1) Non-GAAP financial measures as defined in the appendix of the 4Q 2023 Earnings Call Presentation, which can be found within the Events and Presentation section of investor.synovus.com; (2) Consists of fiduciary/asset management, brokerage, and insurance revenues; (3) Include service charges on deposit accounts, card fees, letter of credit fees, ATM fee income, line of credit non-usage fees, gains (losses) from sales of SBA loans and miscellaneous other service charges; (4) 4Q23 capital ratios are preliminary.

Portfolio Composition

Deposits

(in billions)



Loans

(in billions)

