

NEWS RELEASE

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Synovus Announces Earnings for the Fourth Quarter 2022
Diluted Earnings per Share of \$1.35 vs. \$1.33 in 3Q22
Adjusted Diluted Earnings per Share of \$1.35 vs. \$1.34 in 3Q22

COLUMBUS, Ga., Jan. 18, 2023 - Synovus Financial Corp. (NYSE: SNV) today reported financial results for the quarter and year ended Dec. 31, 2022. "Our 2022 financial results validated the resiliency of our business model and our team's ability to successfully execute on key strategic growth initiatives while delivering top quartile returns and efficiency," said Kevin Blair, Synovus chairman, CEO and president. "With pre-provision net revenue up 19%, the year was shaped by broad-based growth and stability in our core banking franchise that enabled investments in new sources of growth and enhancements to the client experience. Our commonsense approach to expense, credit, and capital management positions us for continued growth while remaining flexible as economic volatility persists. 2023 is a year of focused execution that will continue to drive profitable growth, enhanced service quality, and deeper client relationships. And as we also navigate uncertain economic terrain, risk profile resiliency, broad-based deposit generation, and strong credit vigilance remain top priorities. We're confident in the strength of our footprint, talent, and ability to execute, which will translate into achieving our stated near-term and long-term financial targets."

2022 Highlights

- Net income available to common shareholders for 2022 was \$724.7 million, or \$4.95 per diluted share, as compared to \$727.3 million, or \$4.90 per diluted share, for 2021.
- Pre-provision net revenue of \$1.05 billion increased \$165.6 million, or 19%, largely driven by robust net interest income growth that was fueled by strong loan growth and an overall asset sensitive position given rising interest rates.
 - Adjusted pre-provision net revenue excluding Paycheck Protection Program (PPP) revenue of \$1.04 billion increased \$233.0 million, or 29%.
- Period-end loans increased \$4.79 billion, or 12%, excluding PPP loans, with broad-based growth across asset classes led by commercial lines of business.
- Period-end deposits declined \$555.7 million, or 1%, impacted by increasing pricing pressures; however, overall deposit costs benefited from prudent pricing strategy and an extended lag on deposit pricing.
- Credit metrics including non-performing loan, non-performing asset, and net charge-off ratios are at or near historically low levels.
- Provision for credit losses of \$84.6 million in 2022 compared to a reversal of credit losses of \$106.3 million for
 the prior year. 2022 results reflect a deterioration in the economic outlook for 2023 and 2024 and strong loan
 growth, while prior year results benefited from an improvement in the economic outlook as the effects of the
 COVID-19 pandemic began to subside.
- Preliminary year-end CET1 ratio of 9.63% increased to upper half of target operating range of 9.25% to 9.75%.
- Continued progress on key strategic initiatives as pre-tax run rate benefit of \$175 million Synovus Forward initiative was achieved.

Fourth Quarter 2022 Highlights

- Net income available to common shareholders was \$197.5 million, or \$1.35 per diluted share, up \$0.02 sequentially and up \$0.04 compared to the fourth quarter 2021.
- Total revenue of \$603.8 million increased \$21.6 million, or 4%, sequentially and was up \$94.4 million, or 19%, compared to the fourth quarter 2021.
- Pre-provision net revenue of \$294.8 million increased \$6.6 million, or 2%, sequentially and was up \$80.6 million, or 38%, compared to the fourth quarter 2021.
- Period-end loans increased \$1.14 billion, or 3%, representing a growth rate of 11% annualized, our sixth consecutive quarter of annualized double-digit loan growth.
- Period-end deposits grew \$1.17 billion, or 2%, sequentially.
 - Core deposits increased \$372.8 million, or 1%, sequentially.
- Credit quality metrics remained stable from the previous quarter and included a quarter-end non-performing loan ratio of 0.29%, non-performing asset ratio of 0.33%, and a quarterly net charge-off ratio of 0.12%.
- Preliminary CET1 ratio of 9.63% grew 11 bps sequentially as capital generation continued to support client loan growth.

Fourth Quarter 2022 Summary

		Reported		Adjusted					
(dollars in thousands)	4Q22	3Q22	4Q21		4Q22		3Q22		4Q21
Net income available to common shareholders	\$ 197,479	\$ 194,753	\$ 192,110	\$	197,576	\$	195,481	\$	198,373
Diluted earnings per share	1.35	1.33	1.31		1.35		1.34		1.35
Total revenue	603,785	582,217	509,381		N/A		N/A		N/A
Total loans	43,716,353	42,571,458	39,311,958		N/A		N/A		N/A
Total deposits	48,871,559	47,697,564	49,427,276		N/A		N/A		N/A
Return on avg assets	1.38 %	1.39 %	1.40 %		1.39 %		1.39 %		1.44 %
Return on avg common equity	20.93	18.66	16.11		20.94		18.73		16.64
Return on avg tangible common equity	24.21	21.29	18.14		24.22		21.37		18.72
Net interest margin	3.60	3.49	2.96		N/A		N/A		N/A
Efficiency ratio-TE ⁽¹⁾⁽²⁾	51.08	50.41	57.85		50.58		49.98		55.64
NCO ratio-QTD	0.12	0.04	0.11		N/A		N/A		N/A
NPA ratio (1) Taxable equivalent	0.33	0.32	0.40		N/A		N/A		N/A

Balance Sheet

Loans*

(dollars in millions)	4Q22	3Q22	Ç	Linked Quarter Change	Linked Quarter % Change	4Q21	Year/Year Change	Year/Year % Change	
Commercial & industrial**	\$ 22,066.7	\$ 21,212.5	\$	854.1	4 %	\$ 19,622.9	\$ 2,443.7	12 %	
Commercial real estate	12,650.3	12,288.0		362.3	3	11,015.1	1,635.2	15	
Consumer	8,999.4	9,071.0		(71.6)	(1)	8,673.9	325.5	4	
Total loans	\$ 43,716.4	\$ 42,571.5	\$	1,144.9	3 %	\$ 39,311.9	\$ 4,404.4	11 %	

Amounts may not total due to rounding

⁽²⁾ Adjusted tangible efficiency ratio

Includes PPP balances of \$14.7 million, \$42.8 million, and \$399.6 million at 4Q22, 3Q22, and 4Q21, respectively.

• Total loans ended the quarter at \$43.72 billion, up \$1.14 billion sequentially, or 11% annualized, led by continued diversified growth from commercial lines of business across multiple industries and segments.

Deposits*

(dollars in millions)	4Q22	3Q22	Linked Quarter Change	Linked Quarter % Change	4Q21	Year/Year Change	Year/Year % Change
Non-interest-bearing DDA	\$ 14,574.5	\$ 15,373.7	\$ (799.3)	(5)%	\$ 15,242.8	\$ (668.4)	(4)%
Interest-bearing DDA	5,761.4	5,776.8	(15.4)	_	6,347.0	(585.6)	(9)
Money market	12,480.7	12,918.6	(437.9)	(3)	14,886.4	(2,405.7)	(16)
Savings	1,396.4	1,470.1	(73.7)	(5)	1,404.4	(8.0)	(1)
Public funds	6,635.6	5,549.7	1,085.9	20	6,284.6	351.0	6
Time deposits	2,724.1	2,110.9	613.1	29	2,427.1	297.0	12
Brokered deposits	5,299.0	4,497.8	801.2	18	2,835.0	2,464.0	87
Total deposits	\$48,871.6	\$ 47,697.6	\$ 1,174.0	2 %	\$49,427.3	\$ (555.7)	(1)%

^{*} Amounts may not total due to rounding

- Total deposits ended the quarter at \$48.87 billion, an increase of \$1.17 billion, or 2%, sequentially as focus on new deposit production and seasonal benefit from public funds drove growth.
- Total deposit costs increased 50 bps from the third quarter 2022 to 88 bps.
 - Total deposit beta cycle to date through the fourth quarter 2022 of 21% reflects disciplined pricing strategy and benefit from lag in deposit repricing.

Income Statement Summary*

(in thousands, except per share data)		4Q22		3Q22	Ç	Linked Quarter Change	Linked Quarter % Change		4Q21	ear/Year Change	Year/Year % Change
Net interest income	\$5	01,346	\$47	77,919	\$	23,427	5 %		\$392,313	\$ 109,033	28 %
Non-interest revenue	1	02,439	10	04,298		(1,859)	(2)	11	17,068	(14,629)	(12)
Non-interest expense	3	08,996	29	94,010		14,986	5	29	95,207	13,789	5
Provision for (reversal of) credit losses		34,884		25,581		9,303	36	(:	55,210)	90,094	nm
Income before taxes	\$2	59,905	\$26	52,626	\$	(2,721)	(1)%		\$269,384	\$ (9,479)	(4)%
Income tax expense		54,135	4	59,582		(5,447)	(9)	(58,983	(14,848)	(22)
Preferred stock dividends		8,291		8,291					8,291	 	
Net income available to common shareholders	\$1	97,479	\$19	94,753	\$	2,726	1 %		\$192,110	\$ 5,369	3 %
Weighted average common shares outstanding, diluted	1	46,528	14	46,418		110		14	16,793	(265)	_
Diluted earnings per share	\$	1.35	\$	1.33	\$	0.02	2 %	\$	1.31	\$ 0.04	3 %
Adjusted diluted earnings per share	\$	1.35	\$	1.34	\$	0.01	1 %	\$	1.35	\$ _	%
Effective tax rate		20.83 %)	22.69 %)				25.61 %		

^{*} Amounts may not total due to rounding

Core Performance

- Net interest income increased \$23.4 million, or 5%, compared to the prior quarter and was up \$109.0 million, or 28%, compared to the fourth quarter 2021, driven by loan growth, interest rate increases, and disciplined deposit pricing.
 - Net interest margin was 3.60%, up 11 bps from the previous quarter.
- Non-interest revenue of \$102.4 million decreased \$1.9 million, or 2%, sequentially and declined \$14.6 million, or 12%, compared to the fourth quarter 2021.
 - Unfavorable valuation adjustments totaling \$5.0 million for two tax equity investment partnerships and continued lower mortgage banking income from a challenging environment were somewhat offset by growth in wealth revenue and card fees.
- Non-interest expense increased \$15.0 million, or 5%, sequentially and was up \$13.8 million, or 5%, compared to the fourth quarter 2021.
 - Increases were primarily driven by a combination of performance-related costs which align with financial performance, investments in new business initiatives, and infrastructure spend.
- Credit quality ratios remain historically strong. The non-performing loan and asset ratios were stable at 0.29% and 0.33%, respectively; the net charge-off ratio for the quarter was 0.12%, in line with recent levels; and total past dues were 0.15% of total loans outstanding.
- Provision for credit losses of \$34.9 million increased \$9.3 million sequentially and compares to a reversal of credit losses for the fourth quarter 2021 of \$55.2 million. The increases were impacted by uncertain economic conditions, loan growth, and the cessation of a third-party lending relationship.
 - The allowance for credit losses coverage ratio (to loans) of 1.15% was up 2 bps sequentially and down 4 bps compared to the prior year and reflects the positive performance in the loan portfolio offset by a negative bias influencing future economic scenario metrics.

Capital Ratios

	4Q22	3Q22	4Q21
Common equity Tier 1 capital (CET1) ratio	9.63 % *	9.52 %	9.50 %
Tier 1 capital ratio	10.68 *	10.59	10.66
Total risk-based capital ratio	12.54 *	12.45	12.61
Tier 1 leverage ratio	9.07 *	9.04	8.72
Tangible common equity ratio * Ratios are preliminary	5.84	5.52	7.52

Capital

• Preliminary CET1 ratio improved 11 bps sequentially to 9.63%, and the preliminary total risk-based capital ratio of 12.54% increased 9 bps from the prior quarter as capital generated from earnings supported continued strong loan growth.

Fourth Quarter 2022 Earnings Conference Call

Synovus will host an earnings highlights conference call at 8:30 a.m. ET on Jan. 19, 2023. The earnings call will be accompanied by a slide presentation. Shareholders and other interested parties may listen to this conference call via simultaneous internet broadcast. For a link to the webcast, go to <u>investor.synovus.com/event</u>. The replay will be archived for 12 months and will be available 30-45 minutes after the call.

Synovus Financial Corp. is a financial services company based in Columbus, Georgia, with approximately \$60 billion in assets. Synovus provides commercial and consumer banking and a full suite of specialized products and services, including private banking, treasury management, wealth management, mortgage services, premium finance, asset-based lending, structured lending, capital markets and international banking. Synovus has 246 branches in Georgia, Alabama, South Carolina, Florida, and Tennessee. Synovus is a <u>Great Place to Work-Certified Company</u> and is on the web at <u>synovus.com</u> and on <u>Twitter, Facebook, LinkedIn</u>, and <u>Instagram</u>.

Forward-Looking Statements

This press release and certain of our other filings with the Securities and Exchange Commission contain statements that constitute "forward-looking statements" within the meaning of, and subject to the protections of, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact are forward-looking statements. You can identify these forwardlooking statements through Synovus' use of words such as "believes," "anticipates," "expects," "may," "will," "assumes," "should," "predicts," "could," "would," "intends," "targets," "estimates," "projects," "plans," "potential" and other similar words and expressions of the future or otherwise regarding the outlook for Synovus' future business and financial performance and/or the performance of the banking industry and economy in general. These forward-looking statements include, among others, our expectations regarding our future operating and financial performance; expectations on our intended strategies, initiatives, and other operational and execution goals; expectations on credit quality and performance; and the assumptions underlying our expectations. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve known and unknown risks and uncertainties which may cause the actual results, performance or achievements of Synovus to be materially different from the future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements are based on the information known to, and current beliefs and expectations of, Synovus' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by such forwardlooking statements. A number of factors could cause actual results to differ materially from those contemplated by the forward-looking statements in this press release. Many of these factors are beyond Synovus' ability to control or predict.

These forward-looking statements are based upon information presently known to Synovus' management and are inherently subjective, uncertain and subject to change due to any number of risks and uncertainties, including, without limitation, the risks and other factors set forth in Synovus' filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2021, under the captions "Cautionary Notice Regarding Forward-Looking Statements" and "Risk Factors" and in Synovus' quarterly reports on Form 10-Q and current reports on Form 8-K. We believe these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations and speak only as of the date that they are made. We do not assume any obligation to update any forward-looking statements as a result of new information, future developments or otherwise, except as otherwise may be required by law.

Non-GAAP Financial Measures

The measures entitled adjusted tangible efficiency ratio; adjusted net income available to common shareholders; adjusted diluted earnings per share; adjusted return on average assets; adjusted return on average common equity; return on average tangible common equity; tangible common equity ratio; and adjusted pre-provision net revenue (PPNR) excluding PPP revenue are not measures recognized under GAAP and therefore are considered non-GAAP financial measures. The most comparable GAAP measures to these measures are efficiency ratio-TE; net income available to common shareholders; diluted earnings per share; return on average assets; return on average common equity; the ratio of total shareholders' equity to total assets; and PPNR, respectively.

Management believes that these non-GAAP financial measures provide meaningful additional information about Synovus to assist management and investors in evaluating Synovus' operating results, financial strength, the performance of its business, and the strength of its capital position. However, these non-GAAP financial measures have inherent limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of operating results or capital position as reported under GAAP. The non-GAAP financial measures should be considered as additional views of the way our financial measures are affected by significant items and other factors, and since they are not required to be uniformly applied, they may not be comparable to other similarly titled measures at other companies. Adjusted tangible efficiency ratio is a measure utilized by management to measure the success of expense management initiatives focused on reducing recurring controllable operating costs. Adjusted net income available to common shareholders, adjusted diluted earnings per share, adjusted return on average assets, and adjusted return on average common equity are measures used by management to evaluate operating results exclusive of items that are not indicative of ongoing operations and impact period-to-period comparisons. Return on average tangible common equity and adjusted return on average tangible common equity are measures used by management to compare Synovus' performance with other financial institutions because it calculates the return available to common shareholders without the impact of intangible assets and their related amortization, thereby allowing management to evaluate the performance of the business consistently. The tangible common equity ratio is used by management to assess the strength of our capital position. Adjusted PPNR ex. PPP revenue is used by management to evaluate pre-provision net revenue exclusive of items that management believes are not indicative of ongoing operations and impact period-to-period comparisons including PPP revenue. The computations of these measures are set forth in the tables below.

Reconciliation of Non-GAAP Financial Measures

(dollars in thousands)	4Q22	3Q22	4Q21
Adjusted tangible efficiency ratio			
Total non-interest expense	\$ 308,996	\$ 294,010	\$ 295,207
Subtract/add: Restructuring charges	2,372	(956)	(5,958)
Subtract: Valuation adjustment to Visa derivative	(2,500)	_	(2,656)
Subtract/add: Fair value adjustment on non-qualified deferred compensation	 (1,557)	 1,076	 (995)
Adjusted non-interest expense	\$ 307,311	\$ 294,130	\$ 285,598
Subtract: Amortization of intangibles	(2,118)	(2,118)	(2,379)
Adjusted tangible non-interest expense	\$ 305,193	\$ 292,012	\$ 283,219
Net interest income	\$ 501,346	\$ 477,919	\$ 392,313
Add: Taxable equivalent adjustment	1,131	972	884
Add: Total non-interest revenue	 102,439	 104,298	 117,068
Total TE revenue	604,916	583,189	510,265
Subtract/add: Investment securities (gains) losses, net	_	_	(230)
Subtract/add: Fair value adjustment on non-qualified deferred compensation	 (1,557)	1,076	 (995)
Adjusted revenue	\$ 603,359	\$ 584,265	\$ 509,040
Efficiency ratio-TE	 51.08 %	50.41 %	 57.85 %
Adjusted tangible efficiency ratio	 50.58	49.98	 55.64

(in thousands, except per share data)		4Q22		3Q22		4Q21
Adjusted return on average assets						
Net income	\$	205,770	\$	203,044	\$	200,401
Add/subtract: Restructuring charges		(2,372)		956		5,958
Add: Valuation adjustment to Visa derivative		2,500		_		2,656
Subtract/add: Investment securities (gains) losses, net		_		_		(230)
Subtract/add: Tax effect of adjustments ⁽¹⁾		(31)		(228)		(2,121)
Adjusted net income	\$	205,867	\$	203,772	\$	206,664
Net income annualized	\$	816,370	\$	805,555	\$	795,069
Adjusted net income annualized	\$	816,755	\$	808,443	\$	819,917
Total average assets	\$5	8,963,417	\$5	8,055,979	\$5	6,911,929
Return on average assets		1.38 %		1.39 %		1.40 %
Adjusted return on average assets		1.39		1.39		1.44
Adjusted net income available to common shareholders and adjusted net income per common share, diluted Net income available to common shareholders Add/subtract: Restructuring charges Add: Valuation adjustment to Visa derivative Subtract/add: Investment securities (gains) losses, net	\$	197,479 (2,372) 2,500	\$	194,753 956 —	\$	192,110 5,958 2,656 (230)
Subtract/add: Tax effect of adjustments ⁽¹⁾		(31)		(228)		(2,121)
Adjusted net income available to common shareholders	\$	197,576	\$	195,481	\$	198,373
Weighted average common shares outstanding, diluted		146,528		146,418		146,793
Net income per common share, diluted	\$	1.35	\$	1.33	\$	1.31
Adjusted net income per common share, diluted		1.35		1.34		1.35
				•		

(dollars in thousands)	4Q22	3Q22	_	4Q21
Adjusted return on average common equity, return on average tangible common equity, and adjusted return on average tangible common equity				
Net income available to common shareholders	\$ 197,479	\$ 194,753	\$	192,110
Add/subtract: Restructuring charges	(2,372)	956		5,958
Add: Valuation adjustment to Visa derivative	2,500	_		2,656
Subtract/add: Investment securities (gains) losses, net	_	_		(230)
Subtract/add: Tax effect of adjustments ⁽¹⁾	(31)	 (228)		(2,121)
Adjusted net income available to common shareholders	\$ 197,576	\$ 195,481	\$	198,373
Adjusted net income available to common shareholders annualized	\$ 783,861	\$ 775,550	\$	787,023
Add: Amortization of intangibles, tax effected, annualized	6,358	6,401		7,050
Adjusted net income available to common shareholders excluding amortization of intangibles annualized	\$ 790,219	\$ 781,951	\$	794,073
Net income available to common shareholders annualized	\$ 783,476	\$ 772,661	\$	762,176
Add: Amortization of intangibles, tax effected, annualized	 6,358	6,401		7,050
Net income available to common shareholders excluding amortization of intangibles annualized	\$ 789,834	\$ 779,062	\$	769,226
Total average shareholders' equity less preferred stock	\$ 3,742,927	\$ 4,141,516	\$	4,730,828
Subtract: Goodwill	(452,390)	(452,390)		(452,390)
Subtract: Other intangible assets, net	(28,174)	(30,214)		(36,805)
Total average tangible shareholders' equity less preferred stock	\$ 3,262,363	\$ 3,658,912	\$	4,241,633
Return on average common equity	20.93 %	18.66 %		16.11 %
Adjusted return on average common equity	20.94	18.73		16.64
Return on average tangible common equity	24.21	21.29		18.14
Adjusted return on average tangible common equity	24.22	 21.37		18.72

(dollars in thousands)	I	December 31, 2022	S	eptember 30, 2022	Ι	December 31, 2021
Tangible common equity ratio						
Total assets	\$	59,731,378	\$	58,639,522	\$	57,317,226
Subtract: Goodwill		(452,390)		(452,390)		(452,390)
Subtract: Other intangible assets, net		(27,124)		(29,242)		(35,596)
Tangible assets	\$	59,251,864	\$	58,157,890	\$	56,829,240
Total shareholders' equity	\$	4,475,801	\$	4,229,715	\$	5,296,800
Subtract: Goodwill		(452,390)		(452,390)		(452,390)
Subtract: Other intangible assets, net		(27,124)		(29,242)		(35,596)
Subtract: Preferred stock, no par value		(537,145)		(537,145)		(537,145)
Tangible common equity	\$	3,459,142	\$	3,210,938	\$	4,271,669
Total shareholders' equity to total assets ratio		7.49 %		7.21 %		9.24 %
Tangible common equity ratio	_	5.84	_	5.52	_	7.52

 $^{^{(1)}}$ An assumed marginal tax rate of 24.3% for 4Q22, 23.8% for 3Q22, and 25.3% for 4Q21 was applied.

(dollars in thousands)		2022	2021				
Adjusted pre-provision net revenue (PPNR) ex. PPP revenue							
Net interest income	\$	1,796,900	\$	1,532,947			
Add: Total non-interest revenue		409,336		450,066			
Subtract: Total non-interest expense		(1,157,506)		(1,099,904)			
Pre-provision net revenue	\$	1,048,730	\$	883,109			
Net interest income	\$	1,796,900	\$	1,532,947			
Add: Taxable equivalent adjustment		3,927		3,185			
TE net interest income		1,800,827		1,536,132			
Add: Total non-interest revenue	\$	409,336	\$	450,066			
Total TE revenue		2,210,163		1,986,198			
Subtract/add: Investment securities (gains) losses, net		_		799			
Subtract/add: Fair value adjustment on non-qualified deferred compensation		4,054		(2,816)			
Adjusted revenue	\$	2,214,217	\$	1,984,181			
Subtract: PPP revenue		(13,866)		(94,733)			
Adjusted revenue ex. PPP revenue	\$	2,200,351	\$	1,889,448			
Total non-interest expense	\$	1,157,506	\$	1,099,904			
Subtract: Earnout liability adjustments		_		(507)			
Subtract: Loss on early extinguishment of debt		(677)		_			
Subtract/add: Restructuring charges		9,690		(7,223)			
Subtract: Valuation adjustment to Visa derivative		(6,000)		(2,656)			
Subtract/add: Fair value adjustment on non-qualified deferred compensation		4,054		(2,816)			
Adjusted non-interest expense	\$	1,164,573	\$	1,086,702			
Adjusted revenue ex. PPP revenue	\$	2,200,351	\$	1,889,448			
Subtract: Adjusted non-interest expense	-	(1,164,573)		(1,086,702)			
Adjusted PPNR ex. PPP revenue	\$	1,035,778	\$	802,746			

INCOME STATEMENT DATA

(Unaudited)

(Dollars in thousands, except per share data)

Years Ended December 31,

(Bonars in incusanas, encoproper sinare auta)										
	2022		2021	% Change						
Interest income	\$ 2,075,787	\$	1,653,343	26 %						
Interest expense	278,887		120,396	132						
Net interest income	1,796,900		1,532,947	17						
Provision for (reversal of) credit losses	84,553		(106,251)	nm						
Net interest income after provision for credit losses	1,712,347		1,639,198	4						
Non-interest revenue:										
Service charges on deposit accounts	93,067		86,310	8						
Fiduciary and asset management fees	78,414		77,147	2						
Card fees	61,833		51,399	20						
Brokerage revenue	67,034		56,439	19						
Mortgage banking income	17,476		54,371	(68)						
Capital markets income	26,702		26,118	2						
Income from bank-owned life insurance Investment securities gains (losses), net	29.720		38.019 (799)	(22) nm						
Other non-interest revenue	35,090		61,062	(43)						
Total non-interest revenue	409.336		450.066	(9)						
Non-interest expense:										
Salaries and other personnel expense	681,710		649,426	5						
Net occupancy, equipment, and software expense	174,730		169,222	3						
Third-party processing and other services	88.617		86.688	2						
Professional fees	37,189		32,785	13						
FDIC insurance and other regulatory fees	29,083		22,355	30						
Restructuring charges	(9,690)		7,223	(234)						
Other operating expenses	155,867		132,205	18						
Total non-interest expense	1,157,506		1,099,904	5						
Income before income taxes	964,177		989,360	(3)						
Income tax expense	206,275		228,893	(10)						
Net income	757,902		760,467							
Less: Preferred stock dividends	33.163		33.163							
Net income available to common shareholders	\$ 724,739	\$	727,304	— %						
Net income per common share. basic	4.99		4.95	1 %						
Net income per common share. diluted	4.95		4.90	1						
Cash dividends declared per common share	1.36		1.32	3						
Return on average assets	1.32	%	1.37 %	(5)bps						
Return on average common equity	17.41		15.56	185						
Weighted average common shares outstanding, basic	145,364		147,041	(1) %						
Weighted average common shares outstanding, diluted	146,481		148,495	(1)						

nm - not meaningful bps - basis points

INCOME STATEMENT DATA

(Unaudited)

(Dollars in thousands, except per share data)		202	2		2021	Fourth Quarter
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	22 vs '21 % Change
Interest income	\$ 654,654	551,299	453,772	416,062	418,279	57 %
Interest expense	153,308	73,380	28,384	23,814	25,966	490
Net interest income	501,346	477,919	425,388	392,248	392,313	28
Provision for (reversal of) credit losses	34,884	25,581	12,688	11,400	(55,210)	nm
Net interest income after provision for credit losses	466,462	452,338	412,700	380,848	447,523	4
Non-interest revenue:						
Service charges on deposit accounts	23,639	23,398	23,491	22,539	22,221	6
Fiduciary and asset management fees	18,836	19,201	20,100	20,277	20,602	(9)
Card fees	15,887	15,101	16,089	14,756	12,861	24
Brokerage revenue	19,996	17,140	15,243	14,655	14,795	35
Mortgage banking income	2,554	5,065	3,904	5,953	7,059	(64)
Capital markets income	6,998	6,839	7,393	5,472	7,188	(3)
Income from bank-owned life insurance Investment securities gains (losses), net	7.206	6.792	9.165	6.556	15.168 230	(52) nm
Other non-interest revenue	7.323	10.762	1.881	15.126	16.944	(57)
Total non-interest revenue	102.439	104.298	97.266	105.334	117.068	(12)
Non-interest expense:						
Salaries and other personnel expense	182,629	173,334	161,063	164,684	167,018	9
Net occupancy, equipment, and software expense	45,192	43,462	43,199	42,877	42,780	6
Third-party processing and other services	23,130	22,539	21,952	20,996	22,791	1
Professional fees	11,096	6,755	10,865	8,474	9,014	23
FDIC insurance and other regulatory fees Restructuring charges	8.232 (2,372)	7.707 956	6.894 (1,850)	6.250 (6,424)	6.016 5,958	37 (140)
Other operating expenses	41,089	39,257	39,928	35,593	41,630	(1)
Total non-interest expense	308,996	294.010	282.051	272.450	295.207	5
Income before income taxes Income tax expense	259.905 54,135	262.626 59,582	227.915 49,863	213.732 42,695	269.384 68,983	(4) (22)
Net income	205,770	203,044	178,052	171,037	200,401	3
Less: Preferred stock dividends	8,291	8,291	8,291	8,291	8,291	_
Net income available to common shareholders	\$ 197,479	194,753	169,761	162,746	192,110	3
Net income per common share, basic	\$ 1.36	1.34	1.17	1.12	1.32	3 %
Net income per common share, diluted	1.35	1.33	1.16	1.11	1.31	3
Cash dividends declared per common share	0.34	0.34	0.34	0.34	0.33	3
Return on average assets *	1.38 %	1.39	1.26	1.22	1.40	(2)bps
Return on average common equity *	20.93	18.66	16.48	14.20	16.11	482
Weighted average common shares outstanding, basic Weighted average common shares outstanding, diluted	145,467 146,528	145,386 146,418	145,328 146,315	145,273 146,665	145,316 146,793	_ % _

nm - not meaningful

bps - basis points

^{* -} ratios are annualized

BALANCE SHEET DATA	December 31, 2022	September 30, 2022	December 31, 2021
(Unaudited)	-	-	
(In thousands, except share data)			
ASSETS			
Cash and due from banks	\$ 624,097	\$ 516,163	\$ 432,925
Interest-bearing funds with Federal Reserve Bank	1,280,684	1,260,748	2,479,006
Interest earning deposits with banks	34,632	32,445	25,535
Federal funds sold and securities purchased under resale agreements	38,367	58,448	72,387
Cash and cash equivalents	1,977,780	1,867,804	3,009,853
Investment securities available for sale, at fair value	9,678,103	9,587,508	10,918,329
Loans held for sale (\$51,136, \$56,517, and \$108,198 measured at fair value, respectively)	391,502	696,450	750,642
Loans, net of deferred fees and costs	43,716,353	42,571,458	39,311,958
Allowance for loan losses	(443,424)	(421,359)	(427,597)
Loans, net	43,272,929	42,150,099	38,884,361
Cash surrender value of bank-owned life insurance	1,089,280	1,084,060	1,068,616
Premises, equipment, and software, net	370,632	376,823	407,241
Goodwill	452,390	452,390	452,390
Other intangible assets, net	27,124	29,242	35,596
Other assets	2,471,638	2,395,146	1,790,198
Total assets	\$ 59,731,378	\$ 58,639,522	\$ 57,317,226
LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities:			
Deposits: Non-interest-bearing deposits	\$ 15,639,899	\$ 16,359,551	\$ 16,392,653
Interest-bearing deposits	33,231,660	31,338,013	33,034,623
Total deposits	48,871,559	47,697,564	49,427,276
Federal funds purchased and securities sold under repurchase agreements	146,588	240,210	264,133
Other short-term borrowings	603,384	614,232	200
Long-term debt	4,109,597	4,434,327	1,204,229
Other liabilities	1,524,449	1,423,474	1,124,588
Total liabilities	55,255,577	54,409,807	52,020,426
Shareholders' equity:			
Preferred stock – no par value. Authorized $100,\!000,\!000$ shares; issued $22,\!000,\!000$	537,145	537,145	537,145
Common stock – \$1.00 par value. Authorized 342,857,143 shares; issued 170,141,492, 170,097,791, and 169,383,758; outstanding 145,486,634, 145,442,933, and 145,010,086	170,141	170,098	169,384
Additional paid-in capital	3,920,346	3,916,729	3,894,109
Treasury stock, at $cost - 24,654,858, 24,654,858$, and $24,373,672$ shares	(944,484)	(944,484)	(931,497)
Accumulated other comprehensive income (loss), net	(1,442,117)	(1,534,314)	(82,321)
Retained earnings	2,234,770	2,084,541	1,709,980
Total shareholders' equity	4,475,801	4,229,715	5,296,800
Total liabilities and shareholders' equity	\$ 59,731,378	\$ 58,639,522	\$ 57,317,226

AVERAGE BALANCES, INTEREST, AND YIELDS/RATES

(Unaudited)

	2022				2021					
(dollars in thousands)	Average Balance		Interest	Yield/ Rate	Average Balance		Interest	Yield/ Rate		
Assets				Kate				Kate		
Interest earning assets:										
Commercial loans (1)(2)(3)	\$ 32,402,218	\$	1,448,463	4.47 %	\$ 29,630,598	\$	1,150,835	3.88 %		
Consumer loans (1)(2)	8,823,424		361,524	4.10	8,520,247		334,917	3.93		
Less: Allowance for loan losses	(421,506))	_	_	(537,324)		· —	_		
Loans, net	40,804,136		1,809,987	4.44	37,613,521		1,485,752	3.95		
Investment securities available for sale	11,208,886		209,951	1.87	9,603,343		140,077	1.46		
Trading account assets	13,374		261	1.95	5,613		87	1.55		
Other earning assets ⁽⁴⁾	1,220,653		18,756	1.52	3,002,110		3,912	0.13		
FHLB and Federal Reserve Bank stock	214,289		6,722	3.14	159,176		2,891	1.82		
Mortgage loans held for sale	75,325		3,353	4.45	203,840		5,935	2.91		
Other loans held for sale	682,961		30,684	4.43	580,162		17,874	3.04		
Total interest earning assets	54,219,624	\$	2,079,714	3.84 %	51,167,765	\$	1,656,528	3.24 %		
Cash and due from banks	574,250				561,170					
Premises and equipment	385,622				445,333					
Other real estate	6,356				1,522					
Cash surrender value of bank-owned life insurance	1,078,653				1,058,966					
Other assets ⁽⁵⁾	1,345,568				2,133,725					
Total assets	\$ 57,610,073	_			\$ 55,368,481					
Liabilities and Shareholders' Equity		=								
Interest-bearing liabilities:										
Interest-bearing demand deposits	\$ 9,027,636	\$	25,912	0.29 %	\$ 8,701,078	\$	9,844	0.11 %		
Money market accounts	15,385,765		79,567	0.52	15,607,034		27,556	0.18		
Savings deposits	1,481,372		399	0.03	1,335,269		229	0.02		
Time deposits	2,667,101		13,902	0.52	3,630,401		18,107	0.50		
Brokered deposits	3,644,957		67,452	1.85	3,028,797		19,183	0.63		
Federal funds purchased and securities sold under repurchase agreements	205,753		1,308	0.63	210,949		128	0.06		
Other short-term borrowings	466,254		10,945	2.32	8		_	_		
Long-term debt	1,999,595		79,402	3.95	1,203,282		45,349	3.77		
Total interest-bearing liabilities	34,878,433	\$	278,887	0.78 %	33,716,818	\$	120,396	0.35 %		
Non-interest-bearing demand deposits	16,731,967				15,304,120					
Other liabilities	1,298,972				1,135,565					
Shareholders' equity	4,700,701				5,211,978					
Total liabilities and shareholders' equity	\$ 57,610,073				\$ 55,368,481					
Net interest income, taxable equivalent net interest margin (6)		\$	1,800,827	3.34 %		\$	1,536,132	3.01 %		
Less: taxable-equivalent adjustment			3,927				3,185			
Net interest income		\$	1,796,900			\$	1,532,947			

Average loans are shown net of deferred fees and costs. NPLs are included.

[•] Interest income includes net loan fees as follows: 2022 — \$57.3 million and 2021 — \$115.5 million.

[•] Reflects taxable-equivalent adjustments, using the statutory federal tax rate of 21%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements.

Includes average net unrealized gains/(losses) on investment securities available for sale of \$(985.6) million and \$46.0 million for the years ended December 31, 2022 and 2021, respectively.

^{*} The net interest margin is calculated by dividing net interest income-taxable equivalent by average total interest earning assets.

AVERAGE BALANCES, INTEREST, AND YIELDS/RATES

(Unaudited)

	Four	th Q	uarter 2022	2	Third Quarter 2022		Fourth Quarter 2021					
(dollars in thousands)	Average	ī	nterest	Yield/	Average	1	Interest	Yield/	Average	ī	nterest	Yield/
Assets	Balance	_	nterest	Rate	Balance	_	merest	Rate	Balance	_	inter est	Rate
Interest earning assets:												
Commercial loans (1)(2)(3)	\$ 34,103,384	\$	474,439	5.52 %	\$ 32,836,799	\$	384,995	4.65 %	\$ 29,685,875	\$	286,513	3.83 %
Consumer loans (1)(2)	9,041,520		101,905	4.50	8,931,573		94,425	4.21	8,679,722		83,836	3.85
Less: Allowance for loan losses	(427,525)		_	_	(419,160)		_	_	(474,972)		_	_
Loans, net	42,717,379		576,344	5.36	41,349,212	_	479,420	4.60	37,890,625		370,349	3.88
Investment securities available for sale	11,296,449		58,840	2.09	11,126,705	_	53,550	1.93	10,884,571		41,447	1.52
Trading account assets	15,552		68	1.75	16,771		81	1.93	11,280		42	1.50
Other earning assets ⁽⁴⁾	1,148,099		10,490	3.58	1,012,717		5,791	2.24	3,186,271		1,208	0.15
FHLB and Federal Reserve Bank stock	270,822		2,805	4.14	244,879		1,412	2.31	159,933		919	2.30
Mortgage loans held for sale	46,240		688	5.95	66,601		862	5.18	130,786		1,009	3.09
Other loans held for sale	514,811		6,550	4.98	892,805		11,155	4.89	518,992		4,189	3.16
Total interest earning assets	56,009,352	\$	655,785	4.65 %	54,709,690	\$	552,271	4.01 %	52,782,458	\$	419,163	3.16 %
Cash and due from banks	651,189			-	557,537				541,788			
Premises and equipment	375,352				383,189				421,577			
Other real estate	_				2,398				1,351			
Cash surrender value of bank-owned life insurance	1,085,394				1,080,914				1,067,004			
Other assets ⁽⁵⁾	842,130				1,322,251				2,097,751			
Total assets	\$ 58,963,417				\$ 58,055,979				\$ 56,911,929			
Liabilities and Shareholders' Equity												
Interest-bearing liabilities:												
Interest-bearing demand deposits	\$ 8,627,386	\$	14,160	0.65 %	\$ 8,436,922	\$	5,782	0.27 %	\$ 9,165,054	\$	2,238	0.10 %
Money market accounts	14,771,308		46,671	1.25	15,411,450		20,696	0.53	15,998,203		5,562	0.14
Savings deposits	1,450,153		176	0.05	1,508,312		84	0.02	1,408,858		65	0.02
Time deposits	2,567,979		7,648	1.18	2,270,163		2,428	0.42	3,163,062		2,600	0.33
Brokered deposits	4,986,542		39,500	3.14	3,899,669		17,927	1.82	2,836,841		3,979	0.56
Federal funds purchased and securities sold under repurchase agreements	141,707		437	1.21	240,412		641	1.04	227,664		24	0.04
Other short-term borrowings	660,295		6,383	3.78	709,078		3,666	2.02	32		_	_
Long-term debt	3,446,306		38,333	4.39	2,656,939		22,156	3.29	1,203,959		11,498	3.82
Total interest-bearing liabilities	36,651,676	\$	153,308	1.60 %	35,132,945	\$	73,380	0.81 %	34,003,673	\$	25,966	0.30 %
Non-interest-bearing demand deposits	16,569,275			-	16,904,353			-	16,545,203			
Other liabilities	1,462,394				1,340,020				1,095,080			
Shareholders' equity	4,280,072				4,678,661				5,267,973			
Total liabilities and shareholders' equity	\$ 58,963,417				\$ 58,055,979				\$ 56,911,929			
Net interest income, taxable equivalent net interest margin (6)		\$	502,477	3.60 %		\$	478,891	3.49 %		\$	393,197	2.96 %
Less: taxable-equivalent adjustment			1,131				972				884	
Net interest income		\$	501,346			\$	477,919			\$	392,313	

Average loans are shown net of deferred fees and costs. NPLs are included.

Interest income includes net loan fees as follows: Fourth Quarter 2022 — \$11.7 million, Third Quarter 2022 — \$11.9 million, and Fourth Quarter 2021 — \$24.7 million.

Reflects taxable-equivalent adjustments, using the statutory federal tax rate of 21%, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.

Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements

[•] Includes average net unrealized gains/(losses) on investment securities available for sale of \$(1.69) billion, \$(1.06) billion, and \$(34.2) million for the Fourth Quarter 2022, Third Quarter 2022, and Fourth Quarter 2021, respectively.

^{*} The net interest margin is calculated by dividing annualized net interest income-taxable equivalent by average total interest earning assets.

Svnovus LOANS OUTSTANDING BY TYPE

(Unaudited)
(Dollars in thousands)

(Donars in thousands)						
	Total Loans	l Loans Total Loans		Total Loans	Year/Year	
Loan Type	December 31, 2022	September 30, 2022	% Change	December 31, 2021	% Change	
Commercial, Financial, and Agricultural	\$ 13,874,416	\$ 13,254,966	5 %	\$ 12,147,858	14 %	
Owner-Occupied	8,192,240	7,957,550	3	7,475,066	10	
Total Commercial & Industrial	22,066,656	21,212,516	4	19,622,924	12	
Multi-Family	3,134,571	2,949,172	6	2,129,424	47	
Hotels	1,708,194	1,712,016	_	1,537,060	11	
Office Buildings	3,011,911	2,945,771	2	2,511,058	20	
Shopping Centers	1,403,928	1,441,385	(3)	1,655,465	(15)	
Warehouses	1,035,152	943,961	10	801,639	29	
Other Investment Property	1,350,291	1,246,099	8	1,268,130	6	
Total Investment Properties	11,644,047	11,238,404	4	9,902,776	18	
1-4 Family Construction	229,263	249,840	(8)	206,881	11	
1-4 Family Investment Mortgage	387,670	389,787	(1)	438,588	(12)	
Total 1-4 Family Properties	616,933	639,627	(4)	645,469	(4)	
Commercial Development	79,889	92,159	(13)	102,790	(22)	
Residential Development	108,661	119,019	(9)	171,820	(37)	
Land Acquisition	200,783	198,756	1	192,256	4	
Land and Development	389,333	409,934	(5)	466,866	(17)	
Total Commercial Real Estate	12,650,313	12,287,965	3	11,015,111	15	
Consumer Mortgages	5,214,443	5,166,928	1	5,068,998	3	
Home Equity Lines	1,757,038	1,708,246	3	1,361,419	29	
Credit Cards	203,612	197,978	3	204,172	_	
Other Consumer Loans	1,824,291	1,997,825	(9)	2,039,334	(11)	
Total Consumer	8,999,384	9,070,977	(1)	8,673,923	4	
Total	\$ 43,716,353	\$ 42,571,458	3 %	\$ 39,311,958	11 %	

NON-PERFORMING LOANS COMPOSITION

(Unaudited)

(Dollars in thousands)

Loan Type	Total Non-performing December 31, 2022		Total Non-performing September 30, 2022	Linked Quarter % Change	Total Non-performing December 31, 2021	Year/Year % Change	
Commercial, Financial, and Agricultural	\$	59,307	\$ 59,2	75 — %	\$ 61,787	(4)%	
Owner-Occupied		10,104	8,4	33 20	11,196	(10)	
Total Commercial & Industrial		69,411	67,7	08 3	72,983	(5)	
Multi-Family		1,857	2,5	50 (27)	2,380	(22)	
Office Buildings		309	8	34 (65)	1,615	(81)	
Shopping Centers		735	7-	42 (1)	915	(20)	
Warehouses		223	2:	23 —	223	_	
Other Investment Property		349	6	41 (46)	717	(51)	
Total Investment Properties		3,473	5,0	40 (31)	5,850	(41)	
1-4 Family Construction		55	:	55 —	55	_	
1-4 Family Investment Mortgage		3,067	3,0	36 1	4,508	(32)	
Total 1-4 Family Properties		3,122	3,0	91 1	4,563	(32)	
Commercial Development		_	4:	22 (100)	449	(100)	
Residential Development		267	2	57 —	446	(40)	
Land Acquisition		891		30 (9)	1.023	(13)	
Land and Development		1,158	1,6	59 (31)	1,918	(40)	
Total Commercial Real Estate		7,753	9,8	00 (21)	12,331	(37)	
Consumer Mortgages		36,847	32,5	27 13	29,078	27	
Home Equity Lines		6,830	7,1	21 (4)	9,773	(30)	
Other Consumer Loans		7,220	4,9	38 46	6,877	5	
Total Consumer		50,897	44,5	36 14	45,728	11	
Total	\$	128,061	\$ 122,0	94 5 %	\$ 131,042	(2)%	

CREDIT QUALITY DATA (Unaudited)

(Dollars in thousands)		202	2021	Fourth Ouarter		
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	22 vs '21 % Change
Non-performing Loans (NPL)	\$ 128,061	122,094	109,024	132,131	131,042	(2)%
Impaired Loans Held for Sale	_	447	_	_	_	nm
Other Real Estate and Other Assets	 15,320	15,320	26,759	26,759	27,137	(44)
Non-performing Assets (NPAs)	143,381	137,861	135,783	158,890	158,179	(9)
Allowance for Loan Losses (ALL)	443,424	421,359	407,837	414,956	427,597	4
Reserve for Unfunded Commitments	 57,455	57,936	50,559	47,317	41,885	37
Allowance for Credit Losses (ACL)	500,879	479,295	458,396	462,273	469,482	7
Net Charge-Offs - Quarter	13,300	4,682	16,565	18,609	10,522	
Net Charge-Offs - YTD	53,156	39,856	35,174	18,609	77,788	
Net Charge-Offs / Average Loans - Quarter (1)	0.12 %	0.04	0.16	0.19	0.11	
Net Charge-Offs / Average Loans - YTD (1)	0.13	0.13	0.18	0.19	0.20	
NPLs / Loans	0.29	0.29	0.26	0.33	0.33	
NPAs / Loans, ORE and specific other assets	0.33	0.32	0.33	0.40	0.40	
ACL/Loans	1.15	1.13	1.11	1.15	1.19	
ALL/Loans	1.01	0.99	0.99	1.03	1.09	
ACL/NPLs	391.13	392.56	420.45	349.86	358.27	
ALL/NPLs	346.26	345.11	374.08	314.05	326.31	
Past Due Loans over 90 days and Still Accruing	\$ 3,373	3,443	2,251	3,067	6,770	(50)
As a Percentage of Loans Outstanding	0.01 %	0.01	0.01	0.01	0.02	
Total Past Due Loans and Still Accruing	\$ 65,568	63,545	56,160	45,385	57,565	14
As a Percentage of Loans Outstanding	0.15 %	0.15	0.14	0.11	0.15	
Accruing Troubled Debt Restructurings (TDRs)	\$ 146,840	118,755	164,101	145,957	119,804	23

⁽¹⁾ Ratio is annualized.

SELECTED CAPITAL INFORMATION (1)

(Unaudited)

(Dollars in thousands)

	December 31, 2022	September 30, 2022	December 31, 2021
Tier 1 Capital	\$ 5,463,338	5,306,324	4,925,763
Total Risk-Based Capital	6,415,680	6,237,082	5,827,196
Common Equity Tier 1 Capital Ratio	9.63 %	9.52	9.50
Tier 1 Capital Ratio	10.68	10.59	10.66
Total Risk-Based Capital Ratio	12.54	12.45	12.61
Tier 1 Leverage Ratio	9.07	9.04	8.72
Total Shareholders' Equity to Total Assets Ratio	7.49	7.21	9.24
Tangible Common Equity Ratio ⁽²⁾⁽⁴⁾	5.84	5.52	7.52
Book Value Per Common Share ⁽³⁾	\$ 27.07	25.39	32.82
Tangible Book Value Per Common Share ⁽²⁾	23.78	22.08	29.46

⁽¹⁾ Current quarter regulatory capital information is preliminary.

⁽²⁾ Excludes the carrying value of goodwill and other intangible assets from common equity and total assets.

⁽³⁾ Book Value Per Common Share consists of Total Shareholders' Equity less Preferred Stock divided by total common shares outstanding.

 $^{^{(4)}}$ See "Non-GAAP Financial Measures" for applicable reconciliation.