

**Motorcar Parts of America -- June 9, 2026 -- Oppenheimer 26th
Annual Consumer Growth & E-Commence Conference**



motorcar parts of america, inc.



“The Global Leader for Parts and Solutions That Move Our World Today and Tomorrow”

This presentation and any question-and-answer period or other communications afterwards may contain forward-looking statements with respect to the financial condition, results of operation and business of the company made pursuant to the safe harbor provisions of the Private Securities Litigation Act of 1995.

These forward-looking statements involve significant risks and uncertainties (some of which are beyond the control of the company) and are subject to change based upon various factors. These risks are detailed from time to time in the company's periodic reports filed with the Securities and Exchange Commission and could cause actual results to differ materially.

- Net sales increased 9.9 percent to \$212.3 million.
- Gross profit increased 30.9 percent to \$50.4 million.
- Gross margin increased to 23.7 percent from 19.9 percent.
- Operating income increased 29.4 percent to \$21.1 million.
- Net income was \$9.7 million compared with net loss of \$722,000 in the prior year.
- Repurchased 286,136 shares for \$3.0 million at an average share price of \$10.48.

- Awarded significant new business commitments and opportunities within a changing competitive landscape.
- Increasing utilization of brake-related capacity is expected to continue to support its margin accretion.
- Overall operating efficiencies are expected to result in continuing operating income improvement.

A Scalable Infrastructure to Support Growth and Profitability



Global Footprint

96% offshore production
Cutting-edge manufacturing facilities
International workforce of approximately 5,700

Growth Initiatives

Leverage manufacturing capacity to meet demand across all non-discretionary product lines, particularly lower-tariff cost locations

Capitalize on company's state-of-the-art brake caliper operation in Mexico with volume and efficiency benefits

Ongoing focus on lowering supply chain sourcing and manufacturing costs and related operating efficiency opportunities

Further sales gain opportunities for company's industry-leading diagnostic testing equipment

Continued neutralization of working capital strategy to further enhance shareholder value opportunities

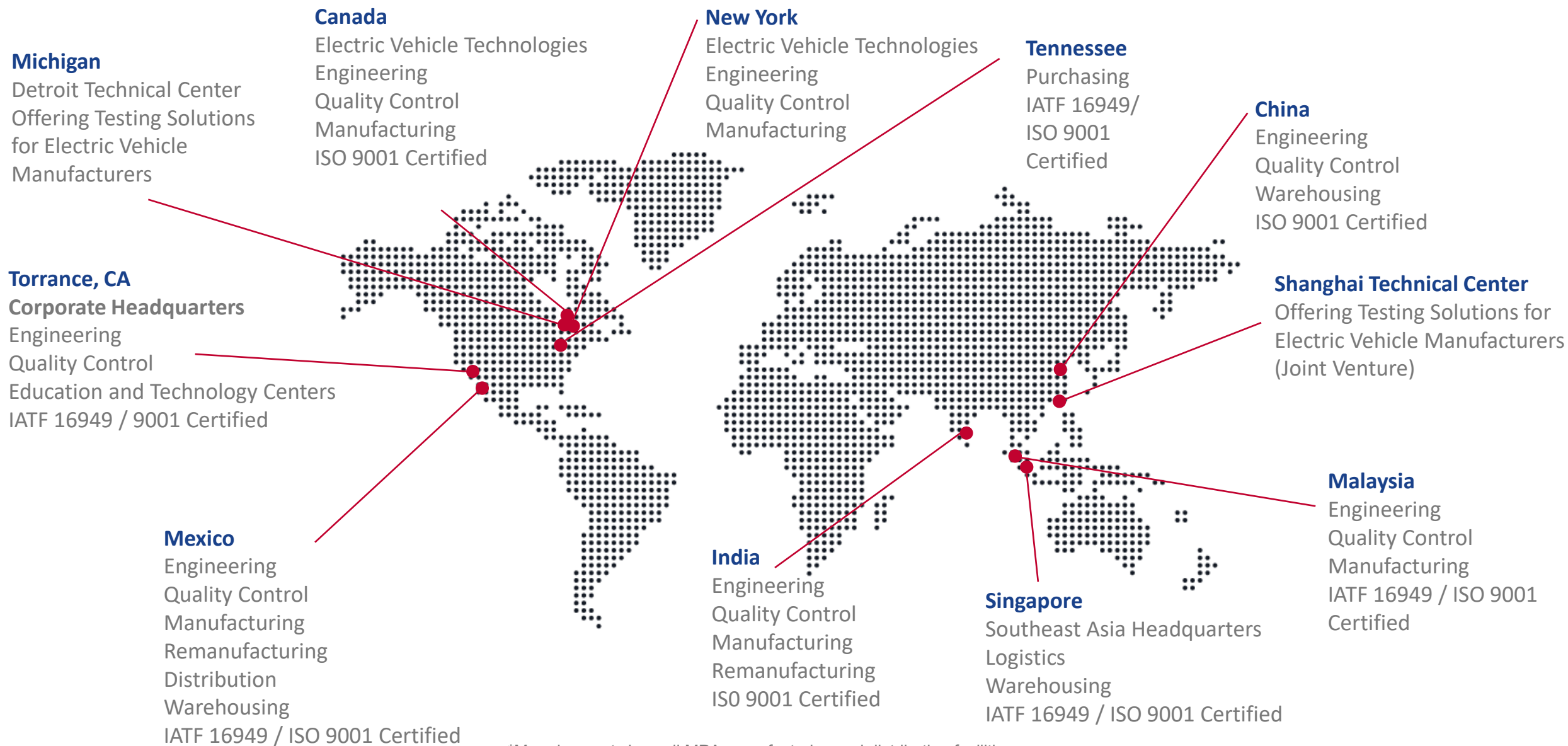
A Global Footprint

Global network of manufacturing and distribution facilities are strategically positioned -- enabling efficient material sourcing, product manufacturing and distribution



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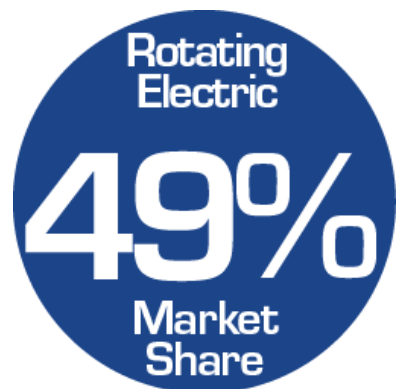


*Map does not show all MPA manufacturing and distribution facilities.

Premium Non-Discretionary Replacement Hard-Part Offerings and Component Testing Equipment at a Glance



Significant Opportunities within Multiple Non-Discretionary Automotive Replacement Part Categories (U.S. Market)



\$3.18 Billion Market*



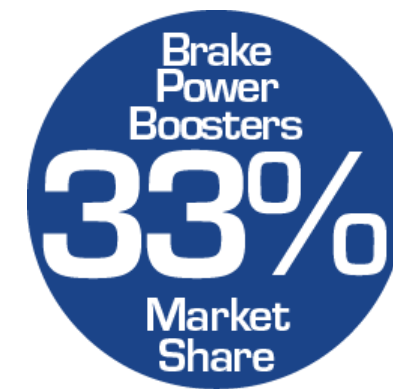
\$940 Million Market*



\$1.27 Billion Market*



\$638 Million Market*



\$358 Million Market*



\$9.81 Billion Market*

Sources:

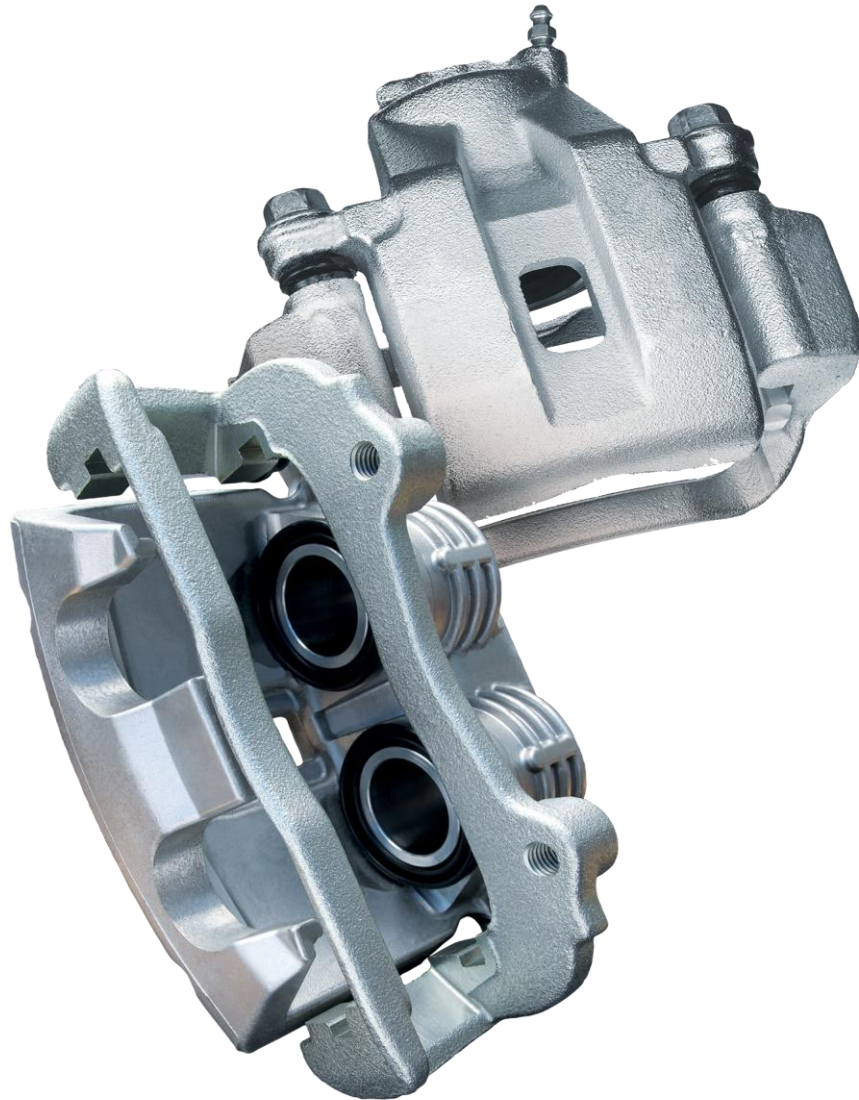
1.Lang Aftermarket 2024/2025

2.PWC Product Diligence Report and MPA Estimate

3.AutoCare Fact Book 2026

* Estimates at consumer sales level

** Estimates based upon annualized unit shipment



- **Large Market Opportunity**
Leverage current customer base with new products
New customer opportunities gaining momentum
Programs tailored for retail and traditional markets
New offerings complementary to existing product lines
- **Consolidating Brake-Line Supplier Base**
Reduced to just a few top-tier suppliers
- **Estimated U.S. Retail Market Size**

Brake
Calipers
\$1.27
Billion

Sources:

1. Lang Aftermarket 2025
2. AutoCare Factbook 2026



Large market opportunity

Leverage customer base comprehensive line of brake pads and rotors serving the professional installer market under the company's Quality-Built brand

Additional retail opportunities

Copper-free and environmentally friendly brake-pad line utilizes an industry-leading formulation under an exclusive distribution rights agreement for the North American market

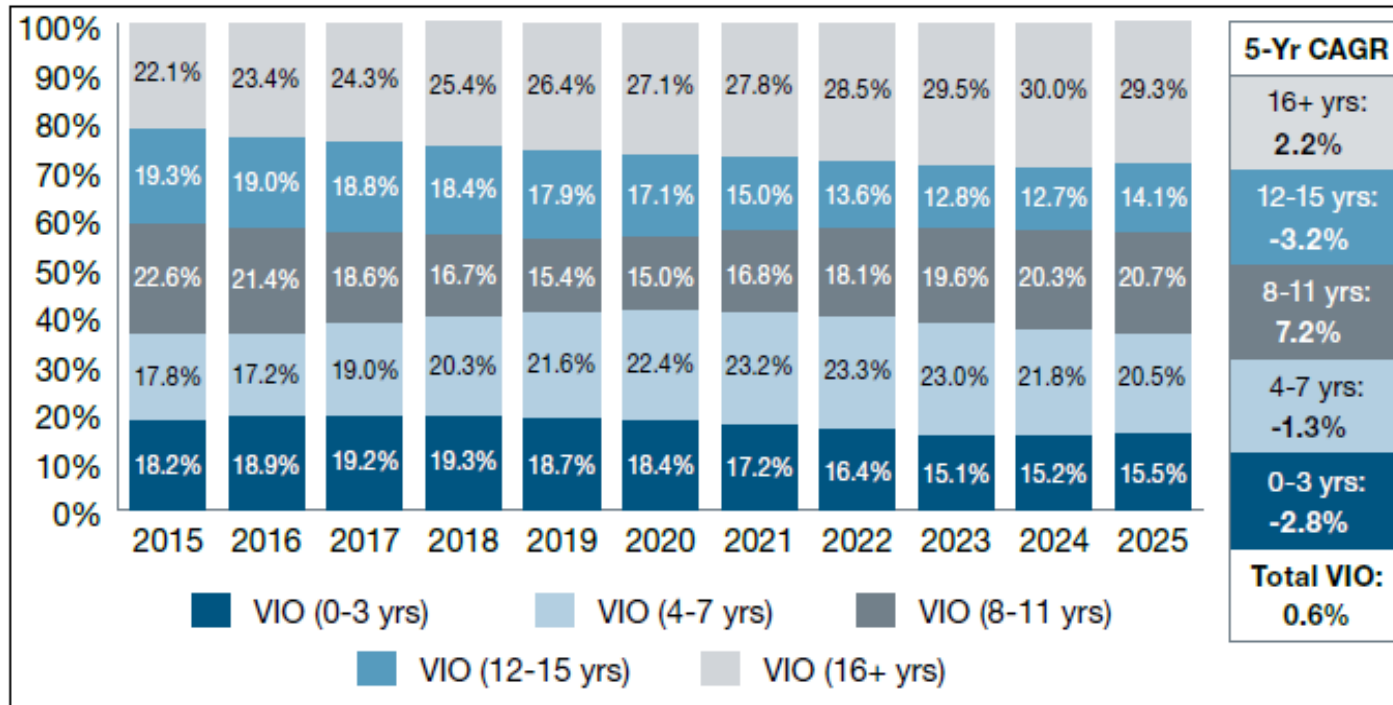
Complementary to existing product lines

Brake Pads
& Rotors
\$9.81
Billion

Sources:

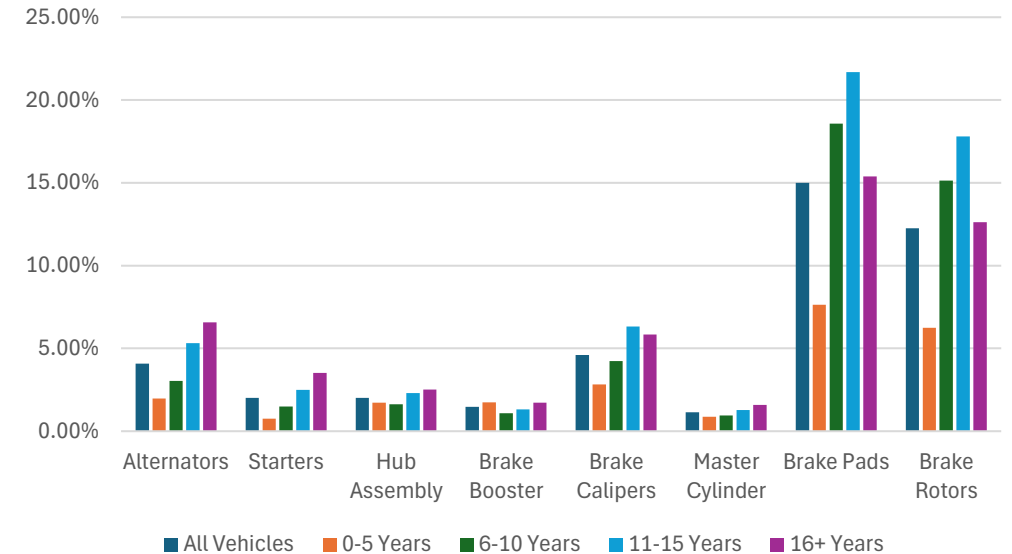
1. Frost and Sullivan
2. MPA estimates
3. AutoCare Factbook 2026

Average Age Vehicles in Year Range Categories, 2015-2025



Source: S&P Global Mobility age mix based on U.S. light vehicles in operation as of Jan. 1 for each year shown.

Hard Parts Replacement Rates

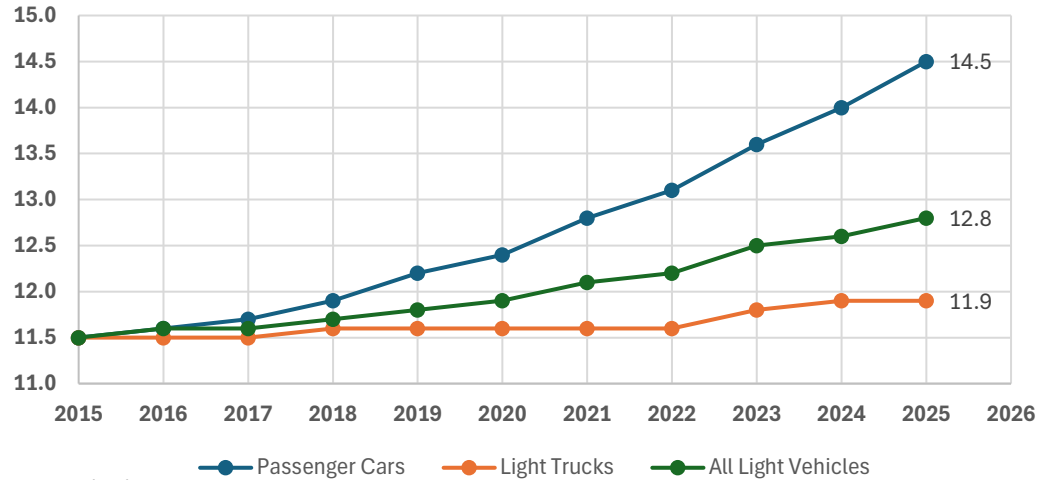


	All Vehicles	0-5 Years	6-10 Years	11-15 Years	16+ Years
Alternators	4.08%	1.97%	3.03%	5.31%	6.57%
Starters	2.02%	0.76%	1.49%	2.50%	3.52%
Hub Assembly	2.02%	1.72%	1.63%	2.30%	2.52%
Brake Booster	1.47%	1.74%	1.09%	1.32%	1.73%
Brake Calipers	4.60%	2.82%	4.23%	6.33%	5.83%
Master Cylinder	1.15%	0.87%	0.95%	1.28%	1.59%
Brake Pads	14.99%	7.63%	18.58%	21.68%	15.39%
Brake Rotors	12.26%	6.25%	15.14%	17.80%	12.63%

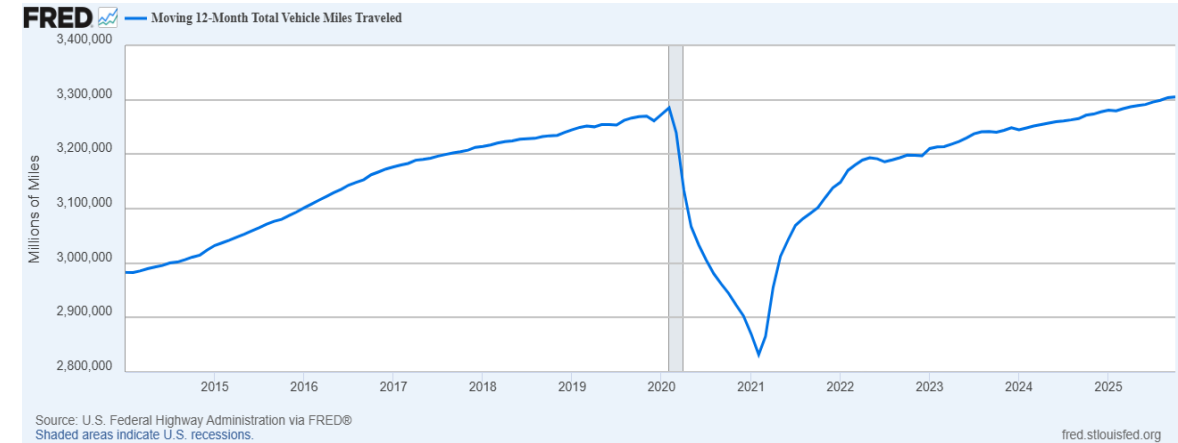
Source: AutoCare Factbook 2026

Consistent Increases in Average Vehicle Age, Changes in vehicle propulsion type and increases in Annual Miles Driven

Age of U.S. Motor Vehicle Population (VIO), 2015-2025



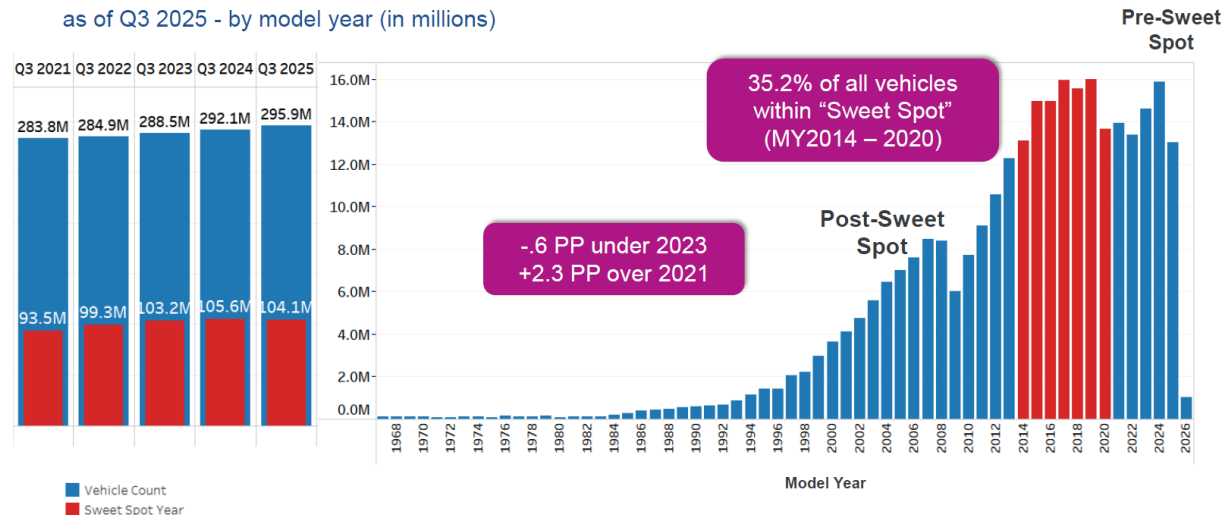
Miles Driven Annually In Trillions



Source: FRED as of October 2025

U.S. Trend of Total VIO Compared to Sweet Spot

as of Q3 2025 - by model year (in millions)



Long-Standing Customer Relationships

National retailers, traditional aftermarket outlets and OES suppliers.



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HITACHI

*Aftermarket and warranty programs – No OEM

Respected Brand Portfolio



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QUALITY-BUILT™
THE SMARTER CHOICE



PURE ENERGY™
| EXPECT MORE |

powered by:



Value-Added Programs

Award-winning marketing, merchandising and sales team partnerships.



Motorcar Parts Street Smart™ Suite

- Market analysis
- Tailored customer programs
- Brand positioning and sales strategy development
- Creative development
- Category management
- Cataloging
- Sales training and field service
- Vendor managed inventory
- Collaborative planning, forecasting & replenishment
- Consumer and end-user education programs



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