# Driven by Returns



RBC Capital Markets Luncheon Toronto – April 4, 2014

#### CAUTIONARY STATEMENT ON FORWARD-LOOKING INFORMATION



Certain information contained or incorporated by reference in this presentation, including any information as to our strategy, projects, plans or future financial or operating performance, constitutes "forward-looking statements". All statements, other than statements of historical fact, are forward-looking statements. The words "believe", "expect", "anticipate", "contimue", "budget", "estimate", "may", "will", "Schedule" and similar expressions identify forward-looking statements. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by us, are inherently subject to significant business, economic and competitive uncertainties and contingencies. Known and unknown factors could cause actual results to differ materially from those projected in the forward-looking statements. Such factors include, but are not limited to: fluctuations in the spot and forward price of gold, copper or certain other commodities (such as silver, fielder to campticity); changes in national and local government legislation, taxation, controls or regulations and/or changes in the administration of laws, policies and practices, expropriation or nationalization of property and political or economic developments in Canada, the United States and other jurisdictions in which the company does or may carry on business in the future; failure to comply with environmental and health and safety laws and regulations; timing of receipt of, or failure to comply with, necessary permits and approvals; diminishing quantities or grades of reserves; increased costs, delays, suspensions and technical challenges associated with the construction of capital projects; the impact of global liquidity and credit availability on the timing of cash flows; adverse changes in U.S. dollar interest rates; risks arising from holding derivative instruments; iltigation; contests over title to properties, particularly title to undevelopeed properties, or over access to water, power and other required inf

The company disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as required by applicable law.

## Reshaping Barrick's Future



- Disciplined capital allocation framework continues to be at the core of every decision
- Shift in strategy provided head start to prepare for lower gold prices
- Prioritizing free cash flow and profitable production
- Transforming Barrick into a leaner, more agile company
- Better protected against price downside, more strongly positioned for the upside

**BARRI<u>CK</u>** 

## 2013 Scorecard

Priority	Actions Taken/Result
Operating Excellence	<ul> <li>Achieved improved 2013 guidance</li> <li>Flatter operating model</li> <li>Successful turn-around at Lumwana</li> </ul>
Financial Flexibility	<ul> <li>De-levered balance sheet with \$3.0B equity offering</li> <li>Reduced and extended near-term maturities</li> <li>Reduced costs by ~\$2.0B</li> <li>Temporary suspension of Pascua-Lama improves near-term cash flow</li> </ul>
Portfolio Optimization	<ul> <li>Mine plans and reserves at \$1,100/oz focus on profitable production while preserving optionality</li> <li>Sold non-core assets for total consideration of ~\$1.08</li> </ul>



(1) Percentages calculated based on mid-point of guidance ranges. (2) See final slide #1.

## Lumwana – Sustained Improvements

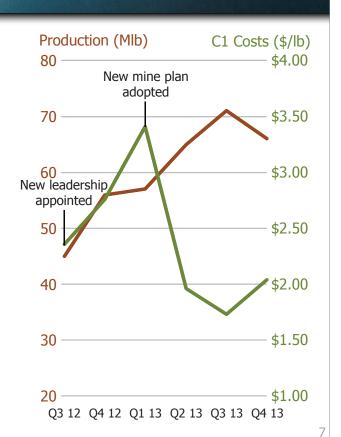


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- 2013 production of 260 Mlbs at C1 cash costs of \$2.29/lb
- Similar production at lower C1 cash costs expected in 2014
- Significant cost reductions:
  - changed mine plan and reduced waste stripping
  - terminated major mining contractor
  - improved fleet productivity

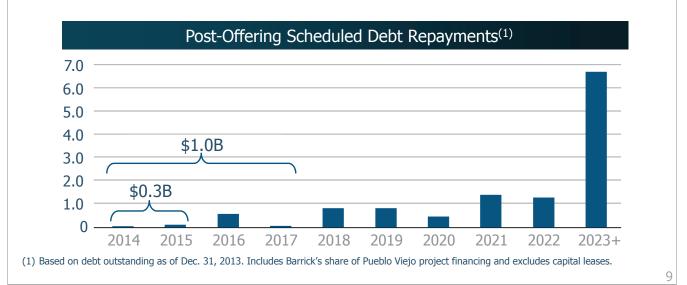
#### Portfolio Optimization

- Ongoing portfolio management is fundamental to our business model
- The objective is to retain assets which hold longer term shareholder value
- Mines reduced to 19 by mid-2014 from 27 in 2013
  - divested Darlot, Granny Smith, Lawlers, Plutonic, Tulawaka, Kanowna, Marigold<sup>(1)</sup> and reduced ABG equity interest to 64%
  - closing Pierina
- Focused on improving capital and operating efficiencies at existing assets



# **Increased Financial Flexibility**

- BARRICK
- Generated \$4.2B of operating cash flow in 2013
- ~\$2.0B of reductions to 2013 capital/costs
- Termed out \$3.0B in debt in 2013
- Eliminated ~\$2.5B of debt repayments over next 5 years

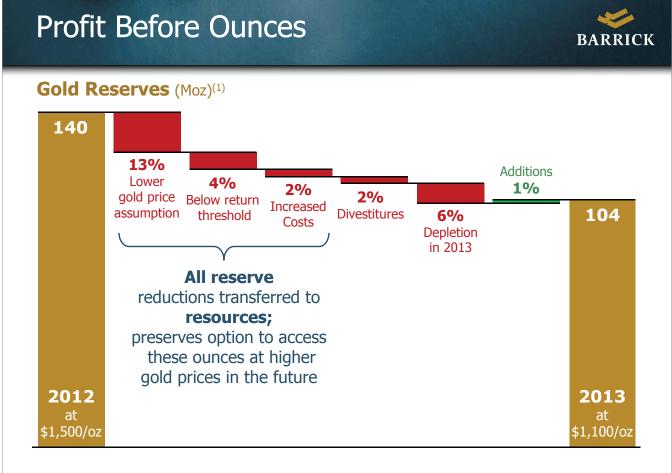


## 2013 Reserves and Resources<sup>(1)</sup>

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 Conservative \$1,100 per ounce gold price reserve assumption reflects commitment to maximize riskadjusted returns and free cash flow

Moz	
104.1	
99.4	
31.9	
Blb	
14.0	
6.9	
0.2	



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(1) See final slide #3.

# Highest Grade Among Peers





#### **Five Core Mines**

- 2013: 55% of total at average AISC of <\$700/oz</p>
- 2014E: ~60% of total at average AISC of \$750-\$800/oz

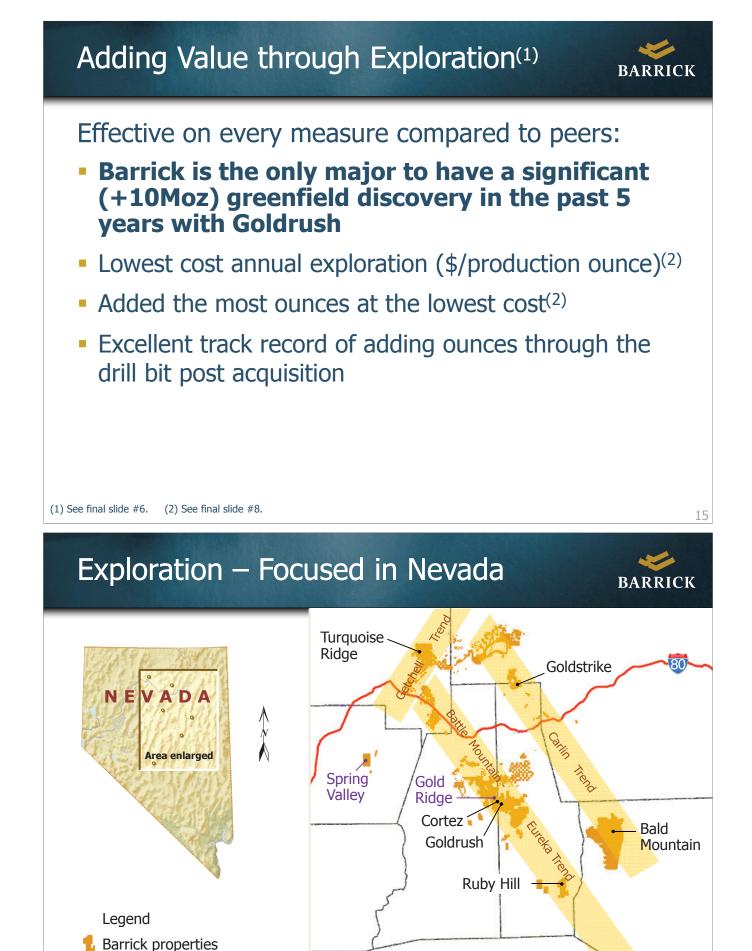


# High Quality Portfolio



#### **2014e: 6.0-6.5** Moz of gold at AISC of **\$920-\$980**/oz<sup>(1)</sup>





50

100

0 miles

Round Mountain

- Exploration joint ventures

# Pascua-Lama: Full Ramp-Down by Mid-2014

- Temporary suspension improves near term cash flow
- Expect to incur costs of ~\$0.30B<sup>(1)</sup> in 2014
- Construction will resume under a phased approach when project economics improve
- Evaluating opportunities to improve risk-adjusted returns including strategic partnerships, royalty/ streaming deals

(1) See final slide #2.



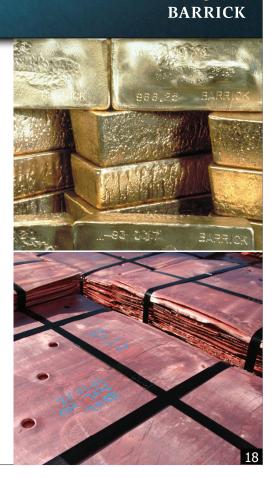
## 2014 Outlook<sup>(1)</sup>

#### Gold

- Production: 6.0-6.5 Moz
- AISC: \$920-\$980/oz
- Adjusted Operating Costs: \$590-\$640/oz

#### Copper

- Production 470-500 Mlbs
- C1 cash costs \$1.90-2.10/lb
- C3 fully allocated costs: \$2.50-\$2.75/lb





#### Total capex reduced by ~\$2.5 billion

(\$ millions)	2014E <sup>(1)</sup>	2013
Minesite sustaining	2,000-2,200	2,418
Minesite expansion	300-375	468
Projects	100-125	2,114
Сарех	2,400-2,700	5,000
Tax rate	~50% <sup>(2)</sup>	35%
Tax rate Finance costs	~50% <sup>(2)</sup> 800-825	35% 657
	800-825	
Finance costs	800-825	657

## The Next Phase

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Capital discipline	Prioritizing cash flow and profitable production
	Strategic scenario planning to maximize cash flow in any price environment
High quality assets	Well positioned in current gold price cycle
	AISC remains the lowest of senior producers
Cost reduction	Implementing further cost reduction targets
	Evaluating options to streamline further

#### Footnotes



- 1. All-in sustaining costs per ounce ("AISC"), adjusted operating costs per ounce, C1 cash costs per pound and C3 fully allocated cash costs per pound are non-GAAP financial performance measures with no standardized definition under IFRS. See pages 63-72 of Barrick's Fourth Quarter 2013 Report.
- 2. Approximately 20 percent is expected to be capitalized. Actual expenditures will be dependent on a number of factors, including environmental and regulatory requirements.
- 3. Calculated in accordance with National Instrument 43-101 as required by Canadian securities regulatory authorities. For a breakdown, see pages 155-160 of Barrick's Fourth Quarter 2013 Report.
- 4. The company's effective income tax rate is highly sensitive to changes in the gold price. The effective income tax rate in 2014 is expected to be about 50 percent based on a gold price of \$1,300 per ounce. Assuming a \$1,250 per ounce average gold price in 2014, the effective income tax rate is anticipated to increase to about 55 percent.
- 5. 2014 guidance is based on gold, copper, silver and oil price assumptions of \$1,300/oz, \$3.25/lb, \$20/oz, and \$100/bbl, respectively, a AUS:US exchange rate of \$0.91 and an ARS:US exchange rate of 8.5:1.
- 6. Barrick's exploration programs are designed and conducted under the supervision of Robert Krcmarov, Senior Vice President, Global Exploration of Barrick.
- 7. Excludes ounces from Kanowna, Marigold, Plutonic and Pierina and about \$60/oz in general and administrative costs.
- 8. In the period 2008-2012, compared to Newmont and Goldcorp.